

# Türkiye Sınai Kalkınma Bankası Anonim Şirketi

Unconsolidated Financial Statements
As of and For the Three-Month Period Ended 31 March 2015
(Convenience Translation of Unconsolidated
Financial Statements and Related Disclosures and Footnotes
Originally Issued in Turkish)
With Limited Review Report Thereon

Akis Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik Anonim Şirketi

28 April 2015

This report contains "Limited Review Report" comprising 2 pages and; "Unconsolidated Financial Statements and Related Disclosures and Footnotes" comprising 86 pages.



#### Akis Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik A.Ş.

Kavacık Rüzgarlı Bahçe Mah. Kavak Sok. No: 29 Beykoz 34805 İstanbul Telephone +90 (216) 681 90 00 Fax +90 (216) 681 90 90 Internet www.kpmg.com.tr

Convenience Translation of the Limited Review Report
Originally Prepared and Issued in Turkish (See Section 3.1)

#### LIMITED REVIEW REPORT ON INTERIM FINANCIAL INFORMATION

To the Board of Directors of Türkiye Sınai Kalkınma Bankası AŞ;

#### Introduction

We have reviewed the accompanying unconsolidated statement of financial position of Türkiye Sınai Kalkınma Bankası AŞ. (the "Bank") as at 31 March 2015 and the unconsolidated income statement, unconsolidated statement of comprehensive income, unconsolidated statement of changes in shareholders' equity and unconsolidated statement of cash flows for the three-month period then ended and summary of significant accounting policies and other explanatory information. The Bank Management is responsible for the preparation and fair presentation of such interim financial information in accordance with "Regulation on Accounting Applications for Banks and Safeguarding of Documents" published on the Official Gazette numbered 26333 on 1 November 2006, and other regulations on accounting records of Banks published by Banking Regulation and Supervision Authority, (together referred as BRSA Accounting and Reporting Legislation) and Turkish Accounting Standard 34 "Interim Financial Reporting" except for the matters regulated by BRSA Accounting and Reporting Legislation. Our responsibility is to express a conclusion on this interim financial information based on our review.

#### Scope of limited review

We conducted our review in accordance with Standard on Review Engagements (SRE) 2410, "Limited Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review of interim financial information is substantially less in scope than an audit conducted in accordance with Auditing Standards. Consequently, a review of interim financial information does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.



#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim unconsolidated financial information is not presented fairly, in all material respects, the financial position of Türkiye Sınai Kalkınma Bankası AŞ as of 31 March 2015 and the result of its operations and cash flows for the three-month period then ended in accordance with "Regulation on Accounting Applications for Banks and Safeguarding of Documents" published on the Official Gazette numbered 26333 on 1 November 2006, and other regulations on accounting records of Banks published by Banking Regulation and Supervision Agency and circulars and interpretations published by Banking Regulation and Supervision Authority and Turkish Accounting Standard 34 "Interim Financial Reporting" except for the matters regulated by BRSA Accounting and Reporting Legislation.

Akis Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik Anonim Şirketi

A member firm of KPMG International Cooperative

Erdal Tıkımak Partner, SMMM

28 April 2015 Istanbul, Turkey

#### Additional paragraph for convenience translation to English

The differences between accounting principles, as described in the preceding paragraphs, and the accounting principles generally accepted in countries, in which the accompanying financial statements are to be distributed, and International Financial Reporting Standards ("IFRS"), may have significant influence on the accompanying financial statements. Accordingly, the accompanying financial statements are not intended to present the financial position and results of operations in accordance with the accounting principles generally accepted in such countries and IFRS.



#### THE UNCONSOLIDATED FINANCIAL REPORT OF TÜRKİYE SINAİ KALKINMA BANKASI A.Ş. FOR THE THREE MONTHS PERIOD ENDED 31 MARCH 2015

The unconsolidated financial report for the three months includes the following sections in accordance with "Communiqué on the Financial Statements and Related Explanation and Notes that will be made Publicly Announced" as sanctioned by the Banking Regulation and Supervision Agency:

- GENERAL INFORMATION ABOUT THE BANK
- UNCONSOLIDATED FINANCIAL STATEMENTS OF THE BANK
- EXPLANATIONS ON THE CORRESPONDING ACCOUNTING POLICIES APPLIED IN THE RELATED PERIOD
- INFORMATION ON FINANCIAL STRUCTURE OF THE BANK
- EXPLANATORY DISCLOSURES AND FOOTNOTES ON UNCONSOLIDATED FINANCIAL STATEMENTS
- OTHER EXPLANATIONS
- INDEPENDENT AUDITOR'S LIMITED REVIEW REPORT

The accompanying unconsolidated financial statements and the explanatory footnotes and disclosures for the three months, unless otherwise indicated, are prepared in **thousands of Turkish Lira** ("TRY"), in accordance with the Communiqué on Bank's Accounting Practice and Maintaining Documents, Turkish Accounting Standards, Turkish Financial Reporting Standards, related communiqués and the Bank's records, and have been independently reviewed and presented as attached.

28 April 2015

Adnan BALİ

Chairman of My

Board of Directors Board of

Momber of Board of Directors

Özcan

Board of Directors and General Janager Ömer ERYILMAZ

Executive Vice President In Charge of Financial

Reporting

Mustafa GÖKTAŞ

Head of Financial Control Department

n

livear Safak ÖĞÜN

Member of Audit Committee

**Member of Audit Committee** 

Contact information of the personnel in charge for addressing questions about this financial report:

Name-Surname / Title: Ayşe Nazlıca / Head of Budget Planning and Investor Relations

Telephone Number : (212) 334 51 94 E-Mail Address : nazlicaa@tskb.com.tr

INDEX	Page Number
-------	-------------

INDEX	SECTION ONE	rage ivumb
	General Information	
L	The Bank's incorporation date, beginning status, changes in the existing status	. 1
II.	Explanations regarding the Bank's shareholding structure, shareholders holding directly or indirectly, collectively or individually,	. 1
110.	the managing and controlling power and changes in current year, if any and explanations on the controlling of the Bank	
,	assistant general managers and their shares in the Bank	. 2
IV.	Information about the persons and institutions that have qualified shares in the Bank	. 3
V. VI.	Summary on the Bank's functions and areas of activity  Differences between the communique on preparation of consolidated financial statements of banks and Turkish Accounting	. 3
V 1.	Standards and short explanation about the institution subject to line-by-line method or proportional consolidation and institutions	
	which are deducted from equity or not included in these three methods.	4
VII.	The existing or potential, actual or legal obstacle on the transfer of shareholder's equity between the Bank and its subsidiaries	. 5
	or the reimbursement of liabilities	. ,
	SECTION TWO	
	Unconsolidated Financial Statements	
1.	Unconsolidated balance sheet (Statement of financial position)	
11.0	Unconsolidated statement of off-balance sheet items Unconsolidated income statement	
III. IV.	Unconsolidated statement of comprehensive income	
v.	Unconsolidated statement of changes in equity	[1
VI.	Unconsolidated statement of cash flows	12
	SECTION THREE	
	Accounting Policies	
I.	Basis of presentation	13
II.	Explanations on usage strategy of financial assets and foreign currency transactions	13
111.	Explanations on forward and option contracts and derivative instruments	15
IV.	Explanations on interest income and expenses.	
V. VI.	Explanations on fees and commission income and expenses	
VII.	Explanations on impairment on financial assets	
VIII.	Explanations on offsetting of financial assets and liabilities	19
IX.	Explanations on sales and repurchase agreements and lending of securities	19 20
X	Explanations on assets held for sale and discontinued operations  Explanations on goodwill and other intangible assets	
XI. XII.	Explanations on tangible assets.	
XIII.	Explanations on leasing transactions	21
XIV.	Explanations on provisions and contingent liabilities	21
XV.	Explanations on liabilities regarding employee benefits	
XVI. XVII.	Explanations on taxation	
XVIII.	Explanations on share certificates issued	25
XIX.	Explanations on acceptances	25
XX.	Explanations on government incentives	
XXI. XXII.	Explanations on segment reporting  Explanations on other matters	
	SECTION FOUR	
	Information on Unconsolidated Financial Structure and Risk Management	27
I. 11.	Explanations related to the unconsolidated capital adequacy standard ratio  Explanations related to the unconsolidated credit risk	33
III.	Explanations related to unconsolidated market risk.	33
IV.	Explanations related to the unconsolidated operational risk	34
V.	Explanations related to unconsolidated currency risk	
VI.	Explanations related to unconsolidated interest rate risk  Explanations related to unconsolidated stock position risk	
VII. VIII.	Explanations related to unconsolidated stock position risk	
IX.	Explanations related to unconsolidated securitization position risk	44
X.	Explanations related to unconsolidated credit risk mitigation techniques	44
XI.	Explanations related to unconsolidated risk management objective and policies  Explanations related to presentation of financial assets and liabilities by fair value	45 49
XIII.	Explanations related to presentation of tinancial assets and flabilities by fair value  Explanations related to transactions made on behalf of others and fiduciary transactions	
25111	topulation related to database on the state of other and advance of the state of th	
	SECTION FIVE	
	Explanations and Disclosures on Unconsolidated Financial Statements	
1.	Explanations and disclosures related to the unconsolidated assets	50
11.	Explanations and disclosures related to the unconsolidated liabilities  Explanations and disclosures related to the unconsolidated off-balance sheet items	76
III. IV.	Explanations and disclosures related to the unconsolidated income statement	
ν.	Explanations related to the unconsolidated changes in shareholders' equity	83
VI.	Explanations related to the unconsolidated statement of cash flows	
VII. VIII.	Explanations on the risk group of the Bank	
7 1044		
	SECTION SIX	
	Other Explanations	
L	Other explanations related to the operations of the Bank	85
11.	Other explanations related to the events after the reporting date	
	SECTION SEVEN	
	Limited Review Report	
1	Explanations on the limited review report	80
11.	Explanations and notes prepared by independent auditors	8

(Currency: Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION ONE**

# **GENERAL INFORMATION**

#### I. Bank's incorporation date, beginning status, changes in the existing status

Türkiye Sınai Kalkınma Bankası A.Ş. ("The Bank") was established in accordance with the decision of President of the Republic of Turkey numbered 3/11203 on 12 May 1950. This decision was declared by T.R. Office of Prime Ministry Procedures Directorate Decision Management on 12 May 1950.

According to the classification set out in the Banking Law No: 5411, the status of the Bank is "Development and Investment Bank". The Bank does not have the license of "Accepting Deposit". Since the establishment date of the Bank, there is no change in its "Development and Investment Bank" status.

II. Explanations regarding the Bank's shareholding structure, shareholders holding directly or indirectly, collectively or individually, the managing and controlling power and changes in current year, if any and explanations on the controlling group of the Bank

Türkiye İş Bankası A.Ş. has the authority of managing and controlling power of the Bank directly or indirectly, alone or together with other shareholders. Shareholders of the Bank are as follows:

Current Period	Share Si	hareholding	Paid in	Unpaid
Name Surname/Commercial Title	Capital	Rate (%)	Capital	Capital
T. İş Bankası A.Ş. Group	750.002	50,00	750.002	-
T. Vakıflar Bankası T.A.O.	125.662	8,38	125.662	-
Under Custody at Merkezi Kayıt Kuruluşu				
(Other Institutions and Individuals)	624.336	41,62	624.336	-
Total	1.500.000	100,00	1.500.000	_

Prior Period	Share S	hareholding	Paid in	Unpaid	
Name Surname/Commercial Title	Capital	Rate (%)	Capital	Capital	
T. İş Bankası A.Ş. Group	750.002	50,00	750.002	-	
T. Vakıflar Bankası T.A.O.	125.662	8,38	125.662	-	
Under Custody at Merkezi Kayıt Kuruluşu					
(Other Institutions and Individuals)	624.336	41,62	624.336	-	
Total	1.500.000	100,00	1.500.000		

Bank shares are traded in Istanbul Stock Exchange ("BIST") since 26 December 1986. The Bank's 50% of the Bank's shares belongs to İş Bank Group and 39,6% of these shares are traded in BIST National Market with "TSKB" ticker.

(Currency: Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION ONE (Continued)**

#### **GENERAL INFORMATION (Continued)**

III. Explanations regarding the chairman and the members of board of directors, audit committee, general manager and assistant general managers and their shares and responsibilities in the Bank

#### The Chairman and The Members of Board of Directors:

Name Surname	Title (1)	Date of Appointment	Academic Background	Experience in Banking and Management
Adnan Bali	Chairman of the Board of Directors	15 April 2011	Undergraduate	29
Kemal Serdar Dişli	Vice Chairman of the Board of Directors and Member of the Audit Committee	25 May 2007	Undergraduate	27
Özcan Türkakın	Member of the Board of Directors and General Manager	31 January 2013	Postgraduate	31
Yavuz Canevi (2)	Member of the Board of Directors	26 March 2015	Postgraduate	55
Ertan Burhanettin Kantar	Member of the Board of Directors	23 March 2005	Undergraduate	27
Murat Bilgiç	Member of the Board of Directors	23 March 2005	Postgraduate	25
Ebru Özşuca	Member of the Board of Directors	17 April 2014	Postgraduate	21
Kamil Yılmaz	Member of the Board of Directors	25 March 2014	Doctorate	23
Uygar Şafak Öğün	Member of the Board of Directors and Audit Committee	2 April 2010	Postgraduate	20
Halil Aydoğan	Member of the Board of Directors	16 December 2013	Undergraduate	38
Burhanettin Aktaş	Member of the Board of Directors	30 October 2014	Postgraduate	28

#### General Manager and Vice Presidents:

Name Surname	Title / Area of Responsibility	Date of Appointment	Academic Background	Experience in Banking and Management
Özcan Türkakın	General Manager	31 January 2013	Postgraduate	31
A.Orhan Beşkök	Senior Vice President - Technical Services and Financial Institutions	24 January 2002	Postgraduate	33
Burak Akgüç	Vice President – Corporate Marketing and Project Finance	29 December 2004	Undergraduate	26
Ömer Eryılmaz	Vice President – Financial Control, Budget Planning and Investor Relations	27 January 2006	Undergraduate	29
Çiğdem İçel	Vice President – Treasury and Human Resources	27 January 2006	Undergraduate	26
Ufuk Bala Yücel	Vice President - Loans	25 December 2007	Undergraduate	28
B. Gökhan Çanakpınar	Vice President – Information Technology and Operation	27 December 2011	Undergraduate	25
Ece Börü	Vice President – Enterprise Architecture	28 November 2013	Undergraduate	26
Hakan Aygen	Vice President – Corporate Finance and Economic Research	28 November 2013	Doctorate	25

<sup>(1)</sup> The shares of above directors in the Bank are symbolic.

According to the regulations on auditing in Articles 397-406 of the Turkish Commercial Code numbered 6102, Akis Bağımsız Denetim ve Serbest Muhasebeci ve Mali Müşavirlik A.Ş. has been elected as the independent auditor for the year 2015 in the General Assembly Meeting held on 26 March 2015.

<sup>(2)</sup> Yavuz Canevi was elected to Board Member pursuant to General Assembly held on 26 March 2015, due to the resignation of Durmuş Yılmaz in accordance with the Board of Directors resolution on 26 March 2015. 9 April 2015 is oath date in order to start vacant position of Yavuz Canevi.

(Currency: Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION ONE (Continued)**

#### **GENERAL INFORMATION (Continued)**

#### IV. Information about the persons and institutions that have qualified shares in the Bank

T. İş Bankası A.Ş. (İş Bank) Group owns the qualified shares that control the Bank's capital directly or indirectly.

Current Period	Share	Shareholding	Paid in	Unpaid
Name Surname/Commercial Title	Capital	Rate (%)	Capital	Capital
T. İş Bankası A.Ş. Group	750.002	50,00	750.002	-
T. Vakıflar Bankası T.A.O.	125.662	8,38	125.662	-
Under Custody at Merkezi Kayıt Kuruluşu				
(Other Institutions and Individuals)	624.336	41,62	624.336	
Total	1.500.000	100,00	1.500.000	
		19		
Prior Period	Share	Shareholding	Paid in	Unpaid
Prior Period Name Surname/Commercial Title	Share Capital	Shareholding Rate (%)	Paid in Capital	Unpaid Capital
		•		-
Name Surname/Commercial Title	Capital	Rate (%)	Capital	-
Name Surname/Commercial Title T. İş Bankası A.Ş. Group	<b>Capital</b> 750.002	Rate (%) 50,00	<b>Capital</b> 750.002	-
Name Surname/Commercial Title T. İş Bankası A.Ş. Group T. Vakıflar Bankası T.A.O.	<b>Capital</b> 750.002	Rate (%) 50,00	<b>Capital</b> 750.002	-

#### V. Summary on the Bank's functions and areas of activity

Türkiye Sınai Kalkınma Bankası A.Ş. ("the Bank") is the first private development and investment bank which was established by the Council of Ministers resolution number of 3/11203 established in 1950 with the support of World Bank, T.R. Government, T.R. Central Bank and commercial banks. As per the articles of association published in the Official Gazette on 2 June 1950, the aim of the Bank is to support all private sector investments but mostly industrial sectors, to help domestic and foreign capital owners to finance the new firms and to help the improvement of Turkish capital markets. The Bank is succeeding its aims by financing, consulting, giving technical support and financial intermediary services. The Bank, which operates as a non-deposit accepting bank, played a major role on manufacturing and finance sectors in every phase of the economic development of Turkey. The Bank started its journey in 1950 financing the private sector investments in Turkey and today it provides loans and project finance with the goal of sustainable development to corporations in different fields. As a leader in meeting the long term financing needs of the private sector, the Bank also continues to offer solutions with respect to the newest needs and client demands.

The Bank has opened two branches in Izmir and Ankara in April 2006 to enhance marketing and valuation operations.

(Currency: Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

# **SECTION ONE (Continued)**

# **GENERAL INFORMATION (Continued)**

VI. Differences between the Communiqué on Preparation of Consolidated Financial Statements of Banks and Turkish Accounting Standards and short explanation about the institution subject to line-by-line method or proportional consolidation and institutions which are deducted from equity or not included in these three methods

Due to differences between the Communiqué on Preparation of Consolidated Financial Statements of Banks and Turkish Account Standards (TAS), the non-financial subsidiaries and associates, TSKB Gayrimenkul Değerleme A.Ş., TSKB Gayrimenkul Danışmanlık A.Ş., Terme Metal Sanayi ve Ticaret A.Ş. and Ege Tarım Ürünleri Lisanslı Depoculuk A.Ş. are not consolidated since they are not in scope of financial institutions according to related Communiqué.

The Bank and its financial institutions, Yatırım Finansman Menkul Değerler A.Ş., TSKB Gayrimenkul Yatırım Ortaklığı A.Ş. are included in the accompanying consolidated financial statements line by line consolidation method; İş Finansal Kiralama A.Ş., İş Girişim Sermayesi Yatırım Ortaklığı A.Ş. and İş Faktoring A.Ş. are included in the accompanying consolidated financial statements by equity method.

Financial institutions included in the consolidation are determined in accordance with "Communiqué on Preparation of Consolidated Financial Statements of Banks" published in the Official Gazette dated 8 November 2006 numbered 26340. The Bank has no partnership share on banks and financial institutions, with shareholding of more than 10% and deducted from capital.

#### Yatırım Finansman Menkul Değerler A.Ş.:

Yatırım Finansman Menkul Değerler A.Ş. ("YFAŞ") was established in 15 October 1976. The Company's purpose is to perform capital market operations specified in the Company's articles of association in accordance with the CMB and the related legislation. The Company was merged with TSKB Menkul Değerler A.Ş. on 29 December 2006. The share of Türkiye Sınai Kalkınma Bankası A.Ş. is 95,78%. The company's headquarters is located at Istanbul/Turkey.

# TSKB Gayrimenkul Yatırım Ortaklığı A.Ş.:

TSKB Gayrimenkul Yatırım Ortaklığı A.Ş. ("TSKB GYO") was established on 3 February 2006. Core business of the Company is real estate trust to construct and develop a portfolio of properties and make investment to capital market instruments linked to properties. The share of Türkiye Sınai Kalkınma Bankası A.Ş. is 59,00%. The company's headquarters is located at Istanbul/Turkey.

#### İş Finansal Kiralama A.Ş.:

lş Finansal Kiralama A.Ş. ("İş Finansal Kiralama") was established on 8 February 1988. The company has been performing its operations in accordance with the Financial Leasing, Factoring and Financing Companies Law No 6361. The purpose of the Company is performing domestic and foreign financial leasing activities and all kind of rental (leasing) transactions within the framework of legislation. The share of Türkiye Sınai Kalkınma Bankası A.Ş. is 28,56% and the share of Türkiye İş Bankası A.Ş. is 27,79%. The company's headquarters is located at Istanbul/Turkey.

#### İş Faktoring A.Ş.:

Iş Faktoring A.Ş. ("İş Faktoring"), was incorporated in Turkey on 4 July 1993 and it has been performing its operations in accordance with the Financial Leasing, Factoring and Financing Companies Law No: 6361. The Company's main operation is domestic and export factoring transactions. The Company is a Türkiye İş Bankası A.Ş. Group entity and the parent is İş Finansal Kiralama A.Ş with 78,23% shareholding. The direct share of Türkiye Sınai Kalkınma Bankası A.Ş. is 21,75%. The company's headquarters is located at Istanbul/Turkey.

(Currency: Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION ONE (Continued)**

#### **GENERAL INFORMATION (Continued)**

VI. Differences between the Communiqué on Preparation of Consolidated Financial Statements of Banks and Turkish Accounting Standards and short explanation about the institution subject to line-by-line method or proportional consolidation and institutions which are deducted from equity or not included in these three methods (continued)

#### İş Girişim Sermayesi Yatırım Ortaklığı A.Ş.:

İş Girişim Sermayesi Yatırım Ortaklığı A.Ş ("İş Girişim") started its venture capital operations by the decision of Capital Market Board dated 5 September 2000. The principal activity of the Company is to perform long-term investments to venture capital companies mainly established or to be established in Turkey, have development potential and require resource. The share of Türkiye Sınai Kalkınma Bankası A.Ş. is 16,67% in which the share of İş Yatırım Menkul Değerler A.Ş. is 29,01%. The company's headquarters is located at Istanbul/Turkey.

VII. The existing or potential, actual or legal obstacle on the transfer of shareholder's equity between the Bank and its subsidiaries or the reimbursement of liabilities

There is no existing or potential, actual or legal obstacle to the reimbursement of liabilities between the Bank and its subsidiaries. The Bank charge or pay cost of the services according to the service agreements done between the Bank and its subsidiaries. Dividend distribution from shareholders' equity is made according to related legal regulations.

Written policies of the Bank related to compliance to publicly disclosed obligations of the Bank and assessment of accuracy, frequency and compliance of mentioned disclosures

The Bank Disclosure Policy updated by the meeting of the Board of Directors has entered into force on 28 February 2014. Compliance to publicly disclosed obligations, frequency of public disclosures and tools and methods used for public disclosures are explained in the disclosure policy of the Bank accessible from the Bank's corporate website.

# TÜRKİYE SINAİ KALKINMA BANKASI A.Ş. UNCONSOLIDATED BALANCE SHEET (STATEMENT OF FINANCIAL POSITION) AT 31 MARCH 2015

10000				Cu	Reviewed rrent Perio March 201	_		Audited rior Period Jecember 201	14
FINANCIAL ASSETS AT F.V. THROUGH PROFIT AND LOSS (Net)   2   31.257   102.998   134.255   154.404   14.404	E	ETS	Note Ref.	TL	FC	Total	TL	FC	Total
1.   1.   1.   1.   1.   1.   1.   1.	ш	I AND BALANCES WITH THE CENTRAL BANK	(1)	8.813	631.026	639.839	31.636	476.152	507.788
1.1.494   1.4.	LD.	NCIAL ASSETS AT F.V. THROUGH PROFIT AND LOSS (Net)	(2)	31.257	102.998			56.491	71.931
2.1.2   Share certificanes   16.763   102.998   119.761   15.440	n	ng financial assets			102,998		15,440	56,491	71,931
2.1.3   Derivative financial assets beld for trading	c	sector debt securities		14.494		14,494	-	-	
2.1.4   Other marketable securities		certificates		-	· ·			-	
Financial assets at fair value through profit and loss	al	ntive financial assets held for trading		16.763	102,998	119.761	15,440	56.491	71,931
Public sector debt securities	ı	marketable securities		-		-		-	-
Share certificates	Ç	cial assets at fair value through profit and loss			100		-	-	
2.12   Loans							-	-	
				7.5			-	-	107
III.   BANKS   (3)   130.55   139.343   269.879   22.052	î	marketable securities			-		-	-	- 3
MONEY MARKET PLACEMENTS	5			-					
Interbank money market placements			(3)		139,343			100.266	122.318
Stanbul Stock Exchange money market placements   60,125   60,125   104,913	I	EY MARKET PLACEMENTS		60.125	-		104,913		104.913
Recrivables from reverse repurs					-				
Y.         FINANCIAL ASSETS AVAILABLÉ FOR SALE (Net)         (4)         2.833.395         86.893         3.700.288         2.955.908           5.1         Share certificates         2.348.696         36.024         3.102         2.20.01           5.2         Public sector debts securities         419.64         3.240         2.49.01         4.41.26         4.81.01           VI.         LOANS         (5)         2.386.228         9.618.531         12.004.759         2.525.172           6.1.1         Loans to risk group of the Bank         2.305.267         9.485.284         10.004.759         2.525.172           6.1.2         Public sector debt securities         334.961         133.247         468.208         331.219           6.2         Non performing loans         58.234         (2.039)         (60.273         141.897           6.3         Specific provisions (-)         (58.234)         (2.039)         (60.273         141.897           VIII.         FACTORING RECEIVABLES         (58.234)         (2.039)         (60.273         141.897           VIII.         FACTORING RECEIVABLES         (7)         162.665         161.038         161.038           1.2         Other marketable securities         (7)         162.665         16				60,125	•	60.125	104.913	+	104,913
Share certificates									
2.388.090   836.062   3.225.011   2.491.044   2.305   2.401.044   2.405   2			(4)					558.988	3.514.896
30 Other marketable securities								6.240	33.047
LOANS								530.019	3,021,063
6.1 Loans 6.1.1 Loans to risk group of the Bank 6.1.2 Public sector debt securities 6.1.3 Other 6.1.3 Other 6.1.4 Public sector debt securities 6.1.5 Other 6.1.5 Other 6.1.6 Non performing loans 6.1.6 Non performing loans 6.1.6 Non performing loans 6.1.6 Non performing loans 6.1.6 Non performing loans 6.1.6 Non performing loans 6.1.6 Non performing loans 6.1.7 Non performing loans 6.1.8 Non performing loans 6.1.8 Non performing loans 6.1.9 Non performing loans 6.1.0 Non perfo								22.729	460.786
California   Campas to risk group of the Bank   334.961   133.247   468.208   331.219	N	NS	(5)					8,455,448	10,980.620
Public sector debt securities   2.051.267   9.485.284   11.536.551   2.193.955.284   10.536.551   2.193.955.284   10.536.551   2.193.955.284   10.536.551   2.193.955.284   10.536.551   2.193.955.284   10.536.551   2.193.955.284   10.536.551   2.193.955.284   10.536.551   2.193.955.284   10.536.551   2.193.955.284   10.536.551   2.193.955.284   10.536.551   2.193.955.284   10.536.551   2.193.955.284   10.536.551   2.193.955.284   10.536.551   2.193.955.284   10.536.551   2.193.955.284   2.039   60.273   14.897.284   2.039   60.273   14.897.284   2.039   60.273   2.18.957.284   2.039   60.273   2.18.957.284   2.039   60.273   2.18.957.284   2.039   60.273   2.039.284   2.039   60.273   2.039.284   2.039.284   2.039.284   2.039.284   2.039.284   2.039.284   2.039.284   2.039.284   2.039.284   2.039.284   2.039.284								8,455,448	10.980.620
Section   Sect				334.961	133.247	468.208	331.219	126.710	457.929
Secritic provisions (-)   Secritic provisi	-				•				10.000.000
Specific provisions (-)   (58.234)   (2.039)   (60.273)   (14.897)   VII.   FACTORING RECEIVABLES								8.328.738	10,522.691
VIII.   FACTORING RECEIVABLES								2.039	16.936
MIL   HELD TO MATURITY INVESTMENTS (Net)   Commarketable securities   Com				(58.234)	(2.039)	(60.273)	(14.897)	(2.039)	(16.936)
8.1 Public sector debt securities 8.2 Other marketable securities 8.2 Other marketable securities 8.3 Other marketable securities 8.4 N. INVESTMENTS IN ASSOCIATES (Net) 9.1 Accounted for under equity method 9.2 Unconsolidated sociates 9.2.1 Financial investments 9.2.2 Non-financial investments 9.2.2 Non-financial investments 9.2.2 Non-financial investments 9.2.3 Non-financial investments 9.2.4 Non-financial investments 9.2.5 Non-financial investments 9.2.5 Non-financial investments 9.2.6 Non-financial investments 9.2.7 Non-financial investments 9.2.8 Non-financial investments 9.2.9 Non-financial investments 9.2.1 Non-financial investments 9.2.2 Non-financial investments 9.2.2 Non-financial investments 9.2.2 Non-financial subsidiaries 9.2.3 Non-financial subsidiaries 9.2.4 Unconsolidated financial subsidiaries 9.2.4 Non-financial subsidiaries 9.2.5 Non-financial subsidiaries 9.2.6 Non-financial subsidiaries 9.2.7 Non-financial subsidiaries 9.2.7 Non-financial subsidiaries 9.2.8 Non-financial subsidiaries 9.2.9 Non-financial subsidiaries 9.2.1 Non-financial subsidiaries 9.2.2 Unconsolidated under equity method 9.2.4 Non-financial subsidiaries 9.2.5 Non-financial subsidiaries 9.2.6 Non-financial subsidiaries 9.2.7 Non-financial subsidiaries 9.2.8 Non-financial subsidiaries 9.2.8 Non-financial subsidiaries 9.2.9 Non-financial subsidiaries 9.2.1 Financial subsidiaries 9.2.2 Non-financial subsidiaries 9.2.2 Non-financial subsidiaries 9.3 Non-financial subsidiaries 9.4 Non-financial subsidiaries 9.5 Non-financial subsidiaries 9.7 Non-financial subsidiaries 9.8 Non-financial subsidiaries 9.9 Non-financial subsidiaries 9.0 Non-financial subsidiaries 9.0 Non-financial subsidiaries 9.0 Non-financial subsidiaries 9.0 Non-financial subsidiaries 9.0 Non-financial subsidiaries 9.0 Non-financial subsidiaries 9.0 Non-financial subsidiaries 9.0 Non-financial subsidiaries 9.0 Non-financial subsidiaries 9.0 Non-financial subsidiaries 9.0 Non-financial subsidiaries 9.0 Non-financial subsidiaries 9.0 Non-financial subsidiaries 9.0 N					-	-	-	•	
1.			(6)	•	-	-	-	•	
N.   INVESTMENTS IN ASSOCIATES (Net)   7   162.665   162.665   161.038     1.   Accounted for under equity method                     2.   Unconsolidated associates				-	•	-	•	-	
9.1 Accounted for under equity method 9.2 Unconsolidated associates 9.2.1 Financial investments 9.2.2 Non-financial investments 9.2.3 Non-financial investments 9.2.4 Non-financial investments 9.2.5 Non-financial investments 9.2.6 Non-financial investments 9.2.7 Non-financial investments 9.2.8 NoveSTMENTS IN SUBSIDIARIES (Net) 9.2.9 Unconsolidated financial subsidiaries 9.2.1 Financial subsidiaries 9.2.2 Unconsolidated mon-financial subsidiaries 9.2.3 Unconsolidated mon-financial subsidiaries 9.2.4 NoveSTMENTS IN SUBSIDIARIES (Net) 9 1 124.975 133.825 10.2 Unconsolidated unon-financial subsidiaries 10.2 Unconsolidated unon-financial subsidiaries 10.2 Unconsolidated under equity method 11.2 Unconsolidated under equity method 11.2 Unconsolidated under equity method 11.2.1 Financial subsidiaries 11.2.2 Non-financial subsidiaries 11.2.2 Non-financial subsidiaries 11.2.2 Non-financial subsidiaries 11.2.3 Operating lease receivables 12.4 Uncarned income (-) 12.5 Operating lease receivables 12.6 Non-financial subsidiaries 12.7 Non-financial subsidiaries 12.8 Non-financial subsidiaries 12.9 Operating lease receivables 12.1 Finance lease receivables 12.2 Operating lease receivables 12.3 Other 12.4 Uncarned income (-) 12.4 Uncarned income (-) 12.5 Other 12.6 Cash flow hedge 12.7 Non-financial subsidiaries 13.10 I I I I I I I I I I I I I I I I I I I				-	•			-	
9.2.1         Unconsolidated associates         162.665         - 162.665         161.103           9.2.1         Financial investments         161.110         - 161.110         159.483           9.2.2         Non-financial investments         1.555         - 1.555         1.555         1.555           X.         INVESTMENTS IN SUBSIDIARIES (Net)         (8)         125.354         - 125.354         134.204           10.1         Unconsolidated financial subsidiaries         379         - 24.975         133.825           10.2         Unconsolidated onn-financial subsidiaries         379         - 379         379           XI.         ENTITIES UNDER COMMON CONTROL (JOINT VENT.) (Net)         (9)			(7)	162.665	•	162,665	161.038	-	161.038
9.2.1 Financial investments 9.2.2 Non-financial luvestments 9.2.2 Non-financial luvestments 9.2.2 Non-financial luvestments 1.555 1.552 1.526 1.24.975 1.34.920 1.							151.030	-	161.010
9.2.2 Non-financial investments X. INVESTMENTS IN SUBSIDIARIES (Net) (8) 125.354								-	161.038
N.   INVESTMENTS IN SUBSIDIARIES (Net)   (8)   125.354   - 125.354   134.204     10   1   Unconsolidated financial subsidiaries   124.975   133.825     10.2   Unconsolidated mon-financial subsidiaries   379   379   379     XI.   ENTITIES UNDER COMMON CONTROL (JOINT VENT.) (Net)   (9)   -             11.1   Consolidated under equity method                   11.2   Unconsolidated under equity method                   11.2   Unconsolidated under equity method                   11.2   Unconsolidated under equity method                   11.2.1   Financial subsidiaries                     11.2.2   Non-financial subsidiaries                       11.2.3   Non-financial subsidiaries                             11.2.4   LEASE RECEIVABLES (Net)   (10)                                 12.3   Other								-	159,483
10.1   Unconsolidated financial subsidiaries   124.975   124.975   133.825   10.2   Unconsolidated non-financial subsidiaries   379   37								-	1.555
10.2   Unconsolidated non-financial subsidiaries   379   3			(8)		17			-	134,204 133,825
XI.   ENTITIES UNDER COMMION CONTROL (JOINT VENT.) (Net)   (9)   -     -					-			•	379
11.1   Consolidated under equity method			(75)	3/9			319	•	319
11.2.1			(9)	-	-	-	**		
11.2.1   Financial subsidiaries				-	•	-	13	U.S	10
11.2.2   Non-financial subsidiaries				•	-	•	21		
XII.   LEASE RECEIVABLES (Net)   (10)   -   -   -   -				•	-	•	- 1		
12.1   Finance lease receivables   87   87     12.2   Operating lease receivables			440)	-	-	•	5	100	
12.2   Operating lease receivables			(10)	-	97			87	87
12.3   Other				*				87	81
12.4   Unearmed income (-)   (87)   (87)				- 5	-	-	- 5		
XIII.       DERIVATIVE FINANCIAL ASSETS FOR HEDGING PURPOSES       (11)       - 13.101       13.101					1041	(87)	-	(87)	(87)
13.1   Fair value hedge			(11)	- 1				(07)	(01)
13.2   Cash flow hedge			(11)	2.0				-	
13.3   Hedge of net investment in foreign operations				-	13.101	101.61	5		
XIV.       TANGIBLE ASSETS (Net)       (12)       12.256       -       12.256       10.262         XV.       INTANGIBLE ASSETS (Net)       (13)       652       -       652       690         15.1       Goodwill       652       -       652       690         XVI.       INVESTMENT PROPERTY (Net)       (14)       -       -       -         XVII.       TAX ASSET       (15)       7.793       -       7.793       14.920         17.1       Current tax asset       7.793       -       7.793       14.920         XVIII.       ASSETS HELD FOR SALE AND DISCONTINUED OPERATIONS (Net)       (16)       -       -       -         18.1       Assets held for sale       -       -       -       -       -         18.2       Assets of discontinued operations       -       -       -       -       -				•	-	•	-		
XV.       INTANGIBLE ASSETS (Net)       (13)       652       -       652       690         15.1       Goodwill       - <t< td=""><td></td><td></td><td>(17)</td><td>12.200</td><td>-</td><td>12.757</td><td>10.362</td><td></td><td>10.262</td></t<>			(17)	12.200	-	12.757	10.362		10.262
15.1   Goodwill					-			-	690
15.2 Other			(13)	032	•		070	-	470
XVI   INVESTMENT PROPERTY (Net)   (14)   -				663	-		600	- 3	690
XVII.   TAX ASSET   (15)   7.793   - 7.793   14.920			(14)	032	-	032	070		070
17.1   Current tax asset				7702	_	7 702	14 920	_	14.920
17.2   Deferred tax asset			(13)	1.173	-	1.173	14.720		87,720
XVIII. ASSETS HELD FOR SALE AND DISCONTINUED OPERATIONS (Net) (16)				7 701	-	7 701	14 070		14.920
18.1 Assets held for sale			(16)	1,193	•	1,173	17.740	- 2	17:725
18.2 Assets of discontinued operations			(10)	•	-		- 0		100
				· ·		•	<u></u>	- 1	
AIA: UTHER ASSETS (17) 54411 71.070 140.101 50.337			(17)	84.411	Q1 60A	146 101	30 337	46.796	77.133
	ı il:	er abelb	(17)	34,411	71.070	170.101	JU.,J.J. I	40.770	774435
TOTAL ASSETS 5.813.485 11.463.582 17.277.067 6.006.572	_	· · · · · · · · · · · · · · · · · · ·					6.006.572	9.694.141	15.700.713

# TÜRKİYE SINAİ KALKINMA BANKASI A.Ş. UNCONSOLIDATED BALANCE SHEET (STATEMENT OF FINANCIAL POSITION) AT 31 MARCH 2015

				Reviewed irrent Perio March 201:			Audited Prior Period December 201	4
_1	LIABILITIES	Note Ref.	TL	FC	Total	TL_	FC	Total
L D	DEPOSITS	(1)	_		_			
	Deposits from Risk Group of the Bank	. ,	-	•	-		-	
	ther	(3)	15.246	07.750	108,596	5,371	59,460	64.831
	DERIVATIVE FINANCIAL LIABILITIES HELD FOR TRADING UNDS BORROWED	(2)	15.246	93.350 11.133.616	11,133,616	3,068	9.876.550	9.879.618
	IONEY MARKET BALANCES	(3)	2.053.242	249.918	2,303,160	1.922.659	239.835	2.162.494
	nterbank money market takings		-	•	-	-	-	•
	stanbul Stock Exchange money market takings			240.010	2 202 1/0	1.922.659	239,835	2.162.494
	unds provided under repurchase agreements IARKETABLE SECURITIES ISSUED (Net)	(3)	2.053,242	249.918 934.070	2.303.160 934.070	1,922,039	813,824	813.824
	ills	(5)	-	754.070	-	-	-	•
	Asset backed securities		-			-		
	londs		-	934.070	934.070	693	813,824	813.824
	ORROWER FUNDS		979 979	34.972 34.972	35.951 35.951	623 623	38,458 38,458	39.081 39.081
	Romower funds Others		-	24/5/4	33,731	-		0.010
	UNDRY CREDITORS		128.438	40.139	168.577	70.688	13.859	84.547
VIII. 0	OTHER LIABILITIES	(4)	-	-	-	-	•	-
	ACTORING PAYABLES	185	-	•	-	-	-	-
	EASE PAYABLES Finance lease payables	(5)	-	:	-		-	
	perating lease payables			•		-	•	-
	Other		-		-	-	•	-
	Deferred finance lease expenses ( - )		•	-	•	-	•	-
	DERIVATIVE FINANCIAL LIABILITIES FOR HEDGING	(6)	_		_		_	
	PURPOSES fair value hedge	(0)	-	-				
	Tash flow hedge		-	-		-		-
	ledge of net investment in foreign operations		•	-	-		•	•
	ROVISIONS	(7)	200.583	-	200.583	215.929	•	215.929 125.194
	General loan loss provisions		131.251	:	131.251	125.194	-	123.194
	Restructuring provisions Reserve for employee benefits		8.749		8.749	7.735	-	7.735
	nsurance technical reserves (Net)			-	-	-	-	
	Other provisions	40.	60.583	-	60.583	83,000	-	83,000
	TAX LIABILITY	(8)	11.821 11.821	0.20	11.821	36.239 36.239	•	36.239 36.239
	Turrent tax liability Deferred tax liability		11.041		11.021	30.237		30.257
	'AYABLES RELATED TO ASSETS HELD FOR SALE AND							
	DISCONTINUED OPERATIONS	(9)	•	-	•	-	-	•
	feld for sale			-	-	•	-	-
	Discontinued operations SUBORDINATED LOANS	(10)	_	131.393	131,393	_	116.065	116,065
	SHAREHOLDERS' EQUITY	(15)	2.206.059	43.241	2.249.300	2.237.173	50.912	2,288,085
	aid-in capital	(11)	1,500,000	0.00	1,500.000	1.500,000		1,500.000
	apital reserves		24,131	43,241	67.372	61,408	50,912	112.320
	Share premium Share cancellation profits		-	- 0		-		
	Marketable securities value increase fund	(11)	6.832	43.241	50.073	51.714	50.912	102.626
16.2.4 T	Tangible assets revaluation differences	. ,	16.936		16.936	9,320	-	9,320
	ntangible assets revaluation differences		-		-	•	-	
16.2.6 L	nvestment property revaluation differences  Jonus shares obtained from associates, subsidiaries and jointly controlled		-			*	•	•
16.2.7 B	entities (Joint Vent.)			525		_	-	
16.2.8 H	ledging funds (Effective portion)		-	1.5	1.50	-	-	-
	Accumulated valuation differences from assets held for sale and from							
	discontinued operations		2/2		363	374	-	374
	Other capital reserves Profit reserves		363 353,752		353.752	306.491	-	306,491
	egal reserves		192.634		192.634	173.329		173.329
	Statutory reserves		75.641	-	75.641	75.641	•	75,641
	Extraordinary reserves		82.557		82.557	54.612	•	54.612
	Other profit reserves		2.920 328.176		2.920 328.176	2,909 369,274	-	2.909 369.274
	Profit or loss Prior years' income/losses		234.000		234.000	207,214		507,574
	Current year income/loss		94.176		94.176	369,274	•	369,274
3	TOTAL LIABILITIES AND EQUITY		4.616.368	12.660.699	17.277.067	4.491.750	11.208.963	15.700.713

# TÜRKİYE SINAİ KALKINMA BANKASI A.Ş. UNCONSOLIDATED STATEMENT OF OFF-BALANCE SHEET ITEMS AT 31 MARCH 2015

			Cu	Reviewed irrent Period March 2015			Audited Prior Period December 2014	
		Note Ref	TL	FC	Total	TL	FC_	Total
Α,	OFF BALANCE SHEET COMMITMENTS AND							
	CONTINGENCIES (I+II+III)	411	3.099.997	15.466.784	18.566.781	2.078.989 431.847	11.413.484	13.492,473 1.453,069
	GUARANTEES AND COLLATERALS Letters of guarantee	(1)	466.135 466.135	1.175.096 535.780	1.641.231 1.001.915	431.847	525.125	956,972
1.1.1	Guarantees subject to State Tender Law		-	7.4	•		-	
	Guarantees given for foreign trade operations Other letters of guarantee		466.135	535.780	1.001 915	431.847	525.125	956.972
	Bank acceptances		402.135	129.329	129.329		133	•
	Import letters of acceptance			129.329	129.329			
	Other bank acceptances Letters of credit		- 2	509.987	509.987		496.097	496.097
1.3.1	Documentary letters of credit		-	509.987	509 987	•	496.097	496.097
	Other letters of credit Prefinancing given as guarantee		- 1		-		-	
1.5	Endorsements		-	•	•	-	-	-
	Endorsements to the Central Bank of Turkey Other endorsements		-	-		-	-	
	Securities issue purchase guarantees		-		-	-		-
1.7	Factoring guarantees		•	-	•	*	-	
	Other guarantees Other collaterals		•		•	-		
	COMMITMENTS	(1)	476.199	3.035.818	3.512.017	393.387	2.269.162	2.662.549
	Irrevocable commitments		101.592 100.165	420.673 360.567	522.265 460.732	15.597 12.879	137.316 40.776	152.913 53.655
	Forward asset purchase and sales commitments Forward deposit purchase and sales commitments		100.103	300.307	400.732		40.110	33.033
213	Share capital commitment to associates and subsidiaries		•		**	-		£0.030
	Loan granting commitments Securities underwriting commitments			41 408	41,408	-	59 930	59.930
	Commitments for reserve deposit requirements		-	-	-	-		-
	Payment commitment for checks		•	-	•	-	•	1
	Tax and fund liabilities from export commitments  Commitments for credit card expenditure limits		-				-	
	Commitments for promotions related with credit cards and banking							
	activities		•	-	-		-	-
	Receivables from short sale commitments Payables for short sale commitments		-			-	-	
	Other irrevocable commitments		1,427	18.698	20:125	2.718	36.610 2.131.846	39.328 2.509.636
	Revocable commitments Revocable loan granting commitments		374.607 374.607	2 615 145 2 615 145	2.989.752 2.989.752	377.790 377.790	2 131 846	2.509.636
	Other revocable commitments			-	•	-	-	-
	DERIVATIVE FINANCIAL INSTRUMENTS	(2)	2.157.663	11,255,870 2,277,440	13.413.533 2.277.440	1.253.755	8,123,100	9.376.855
	Derivative financial instruments for hedging purposes Fair value hedge		:	2.277.440	2.277.440	-		
3.1.2	Cash flow hedge		•	-	-	•	-	•
	Hedge of net investment in foreign operations Held for trading transactions		2.157.663	8.978.430	11,136.093	1.253.755	8.123.100	9,376.855
	Forward foreign currency buy sell transactions		93 406	251.262	344.668	20.400	28.697	49.097
	Forward foreign currency transactions-buy Forward foreign currency transactions-sell		46.741 46.665	126.683 124.579	173,424 171,244	18.765	5.780 22.917	24,545 24,552
	Swap transactions related to f.c. and interest rates		995.B33	7.271.774	8.267.607	549.286	7 216.864	7.766.150
	Foreign currency swaps-buy		524.B90	1.429.898	1.954.788 1.850.659	200.539 301.371	1.129.978 961.302	1,330,517
	Foreign currency swaps-sell Interest rate swaps-buy		423.567 23.688	2.207.392	2.231.080	23.688	2.562.792	2.586.480
3,2,2,4	Interest rate swaps-sell		23.688	2.207.392	2.231.080	23.688	2.562.792	2.586.480
	Foreign currency, interest rate and securities options		738.024 385.862	1.014.708 492.978	1.752.732 878.840	684.069 343.260	802.862 401.258	1.486.931 744.518
	Foreign currency options-buy Foreign currency options-sell		352.162	521.730	873.892	340.809	401.604	742.413
3.2.3.3	Interest rate options-buy				-	•	•	•
	Interest rate options-sell Securities options-buy		1	1020	-			
3.2.3.6	Securities options-sell				•	•	-	
	Foreign currency futures		-	-	-	-	-	-
	Foreign currency futures-buy Foreign currency futures-sell		-			-	-	•
	Interest rate futures		-		-	•	-	•
	Interest rate futures-buy Interest rate futures-sell				•	-	- :	
3.2.6	Other		330,400	440.686	771:086		74.677	74.677
	CUSTODY AND PLEDGED SECURITIES (IV+V+VI)		27.052.479 2.001.534	120.234.530 272.155	147,287.009 2.273.689	25,996,948 1.854,976	106.727.166 256.182	132,724,114
	TTEMS HELD IN CUSTODY Customers' securities held		2,001,334	272.133	•	1.02-4.770	-	- 172
	Investment securities held in custody		94 902	272.155	367.057	101.463	256.182	357.645
	Checks received for collection Commercial notes received for collection				-	-	- :	- 2
	Other assets received for collection				-		-	-
	Assets received for public offering		-	1.70	•		-	-
	Other items under custody Custodians		1,906.632	2	1.906.632	1.753.513		1.753.513
V.	PLEDGED ITEMS		14.876.504	70.681.362	85.557.866	14.028.396	64.070.805	78.099.201
	Marketable securities		437,936 88,765	4.502.975 1.553.139	4.940.911 1.641.904	422,936 117,157	3.759 727 1.571.990	4.182.663 1.689.147
	Guarantee notes Commodity			1.000.109	1.071 707		-	7/ 85
5.4	Warranty		242	31 (01 011	93.04+050	163 057	21.021.020	21.378.796
	Real estates		353.857	21.691.011	22.044.868	353.857	21.024.939	
5.5			13,995,946	42,934,237	56.930.183	13,134,446	37,714,149	50.848.595
	Other pledged items Pledged items-depository ACCEPTED BILLS OF EXCHANGE AND COLLATERALS		13.995.946	42.934.237	56.930.183 59.455.454	13.134.446	37.714.149 - 42.400.179	52.513.755

# TÜRKİYE SINAI KALKINMA BANKASI A.Ş. UNCONSOLIDATED INCOME STATEMENT FOR THE THREE-MONTH PERIOD ENDED 31 MARCH 2015

		Note Ref.	Reviewed Current Period 1 January 2015 – 31 March 2015	Reviewed Prior Period 1 January 2014 – 31 March 2014
				103 402
٠,	INTEREST INCOME	(1)	226.136 152.204	192,495 118,803
.l .2	Interest on loans		60	110,003
	Interest received from reserve deposits Interest received from banks		1.687	31
.3 .4	Interest received from money market placements		6,185	417
.5	Interest received from marketable securities portfolio		65.978	73,192
.5,1	Financial assets held for trading		164	103
.5,2	Financial assets at fair value through profit and loss			
.5,3	Available-for-sale financial assets		65.814	73.089
.5,4	Investments held-to-maturity		i	40
.6	Finance lease income		21	12
.7 I.	Other interest income INTEREST EXPENSES	(2)	(93,086)	(52.143)
i. 1	Interest on deposits	(=)	()5.000)	(500110)
2	Interest on funds borrowed		(35.980)	(23.770)
3	Interest on money market borrowings		(43.585)	(28, 368)
.4	Interest on securities issued		(13.502)	
5	Other interest expense		(19)	(5)
II.	NET INTEREST INCOME (I - II)		133.050	140.352
V.	NET FEES AND COMMISSIONS INCOME		1.913	2.183
-1	Fees and commissions received		2.385	2,429
	Non-cash loans		1.994	2.184 245
1.1.2	Other		391 (472)	(246)
l.2 l.2.1	Fees and commissions paid Non-cash loans		(1)	(1)
.2.1	Non-cash loans Other		(471)	(245)
1.212 7.	DIVIDEND INCOME	(3)	13,375	9.086
i.	NET TRADING INCOME	(4)	6,948	(884)
ii.	Securities trading gains/ (losses)	.,	7.996	43
.2	Derivative financial instruments gains/losses		(50,770)	5.134
3	Foreign exchange gains/losses (net)		49.722	(6.060)
Ή.	OTHER OPERATING INCOME	(5)	39,132	30.549
111.	TOTAL OPERATING INCOME (III+IV+V+VI+VII)		194.418	181.286
X.	PROVISION FOR LOAN LOSSES AND OTHER RECEIVABLES (-)	(6)	(54.054)	(40,438
	OTHER OPERATING EXPENSES (-)	(7)	(26.787)	(23.460
it.	NET OPERATING INCOME/(LOSS) (VIII-IX-X)		113.577	117.388
ai. ai.	AMOUNT IN EXCESS RECORDED AS GAIN AFTER MERGER			
au. IV.	PROFIT / (LOSS) ON EQUITY METHOD GAIN / (LOSS) ON NET MONETARY POSITION		2	
V.	PROFIT/(LOSS) FROM CONTINUED OPERATIONS BEFORE TAXES			
	(XI+XII+XIII+XIV)	(8)	113.577	117.388
IVI.	TAX PROVISION FOR CONTINUED OPERATIONS (±)	(9)	(19.401)	(23.695
6.1	Provision for current income taxes		(2.879)	(19.752
6.2	Provision for deferred taxes		(16.522)	(3.943
WII.	NET PROFIT/(LOSS) FROM CONTINUED OPERATIONS (XV±XVI)	(10)	94.176	93,693
	INCOME ON DISCONTINUED OPERATIONS		-	
8.1	Income on assets held for sale		-	
8,2	Income on sale of associates, subsidiaries and jointly controlled entities (Joint vent.)			
8.3	Income on other discontinued operations  LOSS FROM DISCONTINUED OPERATIONS (-)			
0.1 9.1	Loss from assets held for sale			
9.2	Loss on sale of associates, subsidiaries and jointly controlled entities (Joint vent.)			
9.3	Loss from other discontinued operations		¥	
X.	PROFIT / (LOSS) ON DISCONTINUED OPERATIONS BEFORE TAXES (XVIII-XIX)			
CXI.	TAX PROVISION FOR DISCONTINUED OPERATIONS(#)			
11.1	Provision for current income taxes			
1.2	Provision for deferred taxes		-	
CXII.	NET PROFIT/LOSS FROM DISCONTINUED OPERATIONS (XX±XXI)	(11)	*	03 /03
XXIII.	NET PROFIT/LOSS (XVII+XXII)	(11)	94.176	93.693

# TÜRKİYE SINAI KALKINMA BANKASI A.Ş. UNCONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE THREE-MONTH PERIOD ENDED 31 MARCH 2015

	PROFIT AND LOSS ITEMS ACCOUNTED FOR UNDER SHAREHOLDER'S EQUITY	Reviewed Current Period 1 January 2015– 31 March 2015	Reviewed Prior Period 1 January 2014– 31 March 2014
	A THE RESIDENCE OF THE PROPERTY OF THE PROPERT		
I.	ADDITIONS TO MARKETABLE SECURITIES REVALUATION DIFFERENCES FOR	(49,614)	(14.148)
	AVAILABLE FOR SALE FINANCIAL ASSETS	(49,014)	(14.140)
II.	TANGIBLE ASSETS REVALUATION DIFFERENCES	•	
III.	INTANGIBLE ASSETS REVALUATION DIFFERENCES	p 7/	•
IV.	TRANSLATION DIFFERENCES FOR TRANSACTIONS IN FOREIGN CURRENCIES	-	•
v.	GAIN/LOSS ON DERIVATIVE FINANCIAL ASSETS HELD FOR CASH FLOW		
	HEDGES (Effective Portion of Fair Value Differences)	-	•
VI.	GAIN/LOSS ON DERIVATIVE FINANCIAL ASSETS HELD FOR HEDGES OF NET		
	INVESTMENT IN FOREIGN OPERATIONS (effective portion)		-
VII.	EFFECTS OF CHANGES IN ACCOUNTING POLICIES AND CORRECTIONS OF		
	ERRORS	•	
VIII.	OTHER PROFIT/LOSS ITEMS ACCOUNTED FOR UNDER SHAREHOLDERS'		
	EOUITY AS PER TAS	(12,334)	(17.113)
IX.	DEFERRED TAX OF VALUATION DIFFERENCES	9,395	2.535
Х.	NET PROFIT/LOSS ACCOUNTED FOR DIRECTLY UNDER SHAREHOLDERS'		
	EQUITY (I+II++IX)	(52.553)	(28,726)
XI.	CURRENT YEAR PROFIT/LOSS	94.176	93,693
n.i.	Net changes in fair value of securities (Recycled to Profit/Loss)	7.650	(73)
11.2	Reclassification of and recycling derivatives accounted for cash flow hedge purposes to Income	W.	3.27
100	Statement	40	172
11.3	Recycling hedge of net investments in foreign operations to Income Statement	2	
11.4	Other	86.526	93.766
11.4	Other	00:520	33.700
XII	TOTAL PROFIT/LOSS ACCOUNTED FOR THE CURRENT PERIOD (X±XI)	41.623	64,967

TÜRKİYE SINAİ KALKINMA BANKASI A.Ş. UNCONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE THREE-MONTH PERIOD ENDED 31 MARCH 2015

	CHANGES IN SHAREHOLIDER'S EQUITY.	Note Ref.	1 a 8	Other Capital Reserves	Share C	Share Cancellation Profits	Legal Roseros R	Status Ext Reserves F	Extraordmany Reserves R	Other	Current Period Net Profit / Lors	Prior Period Net Profit / Loss	Markstable Securities Value Increase Fund	Tangihe axi huangihe axi Asets Revaluaten Differences	Bonus Starrs Obtained from Assiviates, Subs and Jointly Controlled Eastities	Hedging Reserves	Revaluation Surplus on Assets Held for sale and on Disc.	Shardolders' Equity Before Near- centreling lotteres	None Controlling S	Tread Shartholders' Equity
١.			1.100.000	TILL	,		l		11.597	3.500		326.057	(4.673)	11.920	,	,		1,884,681	Si	1.554.684
	Changes during the period			800									,							
4 =	Increase / Decrease related to merger Mark socials securities value increase famili		-[]						. ,		, ,	. •	(28.726)		• •			(28.726)		(28,726)
ĺΞ	Hedging (Effective portion)		4	4		٠	*				٠	,	,	1	1	4	•	•		
7	Cach-flow healge							•	•	ığ.	• ;	• []	.8	•	•	•	• į			
7:	Heige of act prestment in foreign operations  Tourseless acceleration differences		•								1.2	(400)		400			C.			
	Lampinos asserta revialmentam dell'erences		Ġ		*			į, s	•	Ġ.			٠	4	4	4	٠	٠	ï	•
ij	Bonus shares obtained from associates, subsidiaries																			
	and jointly controlled cutities (Joint Vent.)		Œ.	•	,									•	4	ď	4		í	
VIII	Fortign exchange differences		•								•	• ;								
Z ,	Dispessal of assets						٠.			Ö	g									
ę S	Regulational or assets  Effect of change in emilities of associates on hank's emily											•	٧	÷.		,	÷		,	
XIII	Capital largests		i	,	٠	•	•	,	•		*					,				
171	Cash		i				t	e.	•		*						٠			
12.2	Internal musicos					,	,		Ì							e	٠		,	٠
XIII.	Share (ssmane)					,	*	• [		6)	•	* ( )					, ,			
XIX	Share expectation profits		0					2.5												
N. N.	Elien of innaines on pand-in capital		. ,				1	,		e i		( •					,	,	1	*
X				٠			4	٠	•	,	93,693	1		5	,	1	1	93,693	ű.	91.693
XVIIIL	_		×			٠	17.961	•	36.015			(125,657)	,		4	•	•	(72.581)	•	(72.531)
1 × 1							12061	100	34.004		101	(72.581)					c)	(72.581)		(72.58)
18.1	Cabar to recove		1 >				10000		20,042	٠.		fatavech				4	4		e.	
	Cleateg Balance		.300.000	374			621.871	75.641	\$4.612	3.500	93,693	\$50,000	(33,399)	9776	ī	٠	×	1,117,070	ş	0,00,018
_	Current Period - 31 March 2015 Cocuins Balance	_	1.500.000	374		G,	173.329	15.641	54.612	2,909		369,174	102.626	9,320	3	e a	100	2.284.045	•	2.284.045
ı	Changes during the period																			
=	Increase / Decrease related to merger										* 1		(123 62)				1 1	(47 641)		167 451
É ≥	Marketable iccurities value increase raind												1				٠			
Ę	Cash-flow holge		٠	1			ŀ	*				4	1			ì	٠		·	•
42	Houley of not investment in furtigh systalisms		•	1	-					,	٠		1							
>	Taughle assett revaluation differences		ì	4								(7.636)		0107						
7 5	latingfilde 25545 Fernikation differences Domes shows absoluted from secondates arbitalduries																			
į	and interfy controlled emitters (Joint Vent.)		4							×	•	•						٠	ì	
VIII	Foreign exchange differences		1			1			,	i.	1									
2	Dispesal of assets		i,							•		•					. )			
ų;	Reclassification of assets			. ,				17								,			e a	4
Į,	Cardial increase		•			*				4		ð	4		,	,	,	,	¥	•
121	Capital intrease		•				,	2	٠	ì	•		٠	,		1	ï		,	٠
17	Internal system		•	٠		*	٠		·	ı	•		٠			1	×.		,	٠
XIII	Share issuance		4	٠			٠	*		ı	,	٠	×				,	,		,
XIV.	Share caseeffation profits		1	á				*	·	ı	•	•	,						r	
XV.	Effect of inflation on paid-in capital			*			,			٠:	1	•								
N. F.			, ,	(11)						: '	94.176			٠				94.176	,	94,176
XV.III	Profit distribution						19,305		27.945	1	•	(127.658)				٠	٠	(80,400)	,	(80,408)
¥	_		*			+			•	٠		(80.40%)		r		ï	1	(811.405)	i.	(40.40)
18.2	Transfers to reserves			V	٠	+	19,305	*	27.945			(47,254)		i	7	i		2		
2	Other										100.000		40.000	17,017				1 1 60 200		1 246 100
	Closing Balance		1,500,000	363	-		19761	15.64	82.557	2,920	94.176	234,000	50.073	18.736	١	۱	1	4.4.4.7.JUV	۱	ALCO TOTAL

The accompanying notes are an integral part of these unconsolidated financial statements.

# TÜRKİYE SINAİ KALKINMA BANKASI A.Ş. UNCONSOLIDATED STATEMENT OF CASH FLOWS FOR THE THREE-MONTH PERIOD ENDED 31 MARCH 2015

		Note Ref.	Reviewed Current Period 31 March 2015	Reviewed Prior Period 31 March 2014
		Note Ket.	31 March 2015	31 March 2014
A.	CASH FLOWS FROM BANKING OPERATIONS			
1.1	Operating profit before changes in operating assets and liabilities		181.178	79.707
.1.1	Interest received		182,327	167.487
1.2	Interest paid		(53,569)	(46,680)
1.3	Dividends received		7.813	6.454
.4			2.385	2.429
.5			8,632	15.793
6			12	1.894
.7	Payments to personnel and service suppliers		(20.690)	(18.243)
1,8	Taxes paid		(32.390)	(18,003)
.9	Others	(1)	86.658	(31.424)
2	Changes in operating assets and liabilities		300,362	(384.528)
2.1	Net (increase) decrease in financial assets		(1.360)	(89)
2.2	Net (increase) decrease in financial assets at fair value through profit or loss		(1)	(= )
3	Net (increase) decrease in due from banks and other financial institutions		2	
4	Net (increase) decrease in loans		(414.669)	(432.163)
.5	Net (increase) decrease in other assets		(200.352)	(85.655)
2.6	,		(=======	(
7	Net increase (decrease) in other deposits		-	
.8	Net increase (decrease) in funds borrowed		718.939	142.887
2.9	Net increase (decrease) in matured payables		-	
	Net increase (decrease) in other liabilities	(1)	197.804	(9.508)
	Net cash provided by/(used in) banking operations		481.540	(304,821)
	CASH FLOWS FROM INVESTING ACTIVITIES			
	Net cash provided by/(used in) investing activities		(375.396)	291.383
2	Cash paid for purchase of entities under common control, associates and subsidiaries		-	
	Cash obtained from sale of entities under common control, associates and subsidiaries		(6.100)	(7 Pfn)
	Fixed asset purchases		(6.190)	(2.850)
}	Fixed asset sales		3.782	(1.6.4.D.E)
5	Cash paid for purchase of financial assets available for sale		(931.016)	(154.815)
6	Cash obtained from sale of financial assets available for sale		558.072	449.147
7	Cash paid for purchase of investment securities		5	
3	Cash obtained from sale of investment securities	an a	(44)	(100)
	Others	(1)	(44)	(100)
	CASH FLOWS FROM FINANCING ACTIVITIES			
l.	Net cash provided by/(used in) financing activities		(33.054)	(29.845)
1	Cash obtained from funds borrowed and securities issued			
	Cash used for repayment of funds borrowed and securities issued		•	
	Capital increase		374.50	-
ļ	Dividends paid		(33.054)	(29.845)
;	Payments for finance leases		-	
	Other		•	17
	Effect of change in foreign exchange rate on cash and cash equivalents	(1)	6.391	349
	Net increase / (decrease) in cash and cash equivalents		79.481	(42.934)
I.	Cash and cash equivalents at beginning of the period		261.102	85.561

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### SECTION THREE

#### **ACCOUNTING POLICIES**

#### I. Basis of Presentation

#### I.a Presentation of financial statements:

As prescribed in the Article 37 of the Banking Act No. 5411, the Bank prepares its financial statements and underlying documents in accordance with the "Regulation on the Procedures and Principles for Accounting Practices and Retention of Documents by Banks" and other regulations, explanations and circulars on accounting and financial reporting principles announced by the Banking Regulation and Supervision Agency ("BRSA") and Turkish Accounting Standards ("TAS") published by Public Oversight Accounting and Auditing Standards Authority ("POA") except for BRSA regulations. TAS consists of Turkish Accounting Standards, Turkish Financial Reporting Standards and related appendices and interpretations.

Amounts in the unconsolidated financial statements, the underlying explanations and disclosures are expressed in Thousands of Turkish Lira unless otherwise stated.

#### Additional paragraph for convenience translation to English

The differences between accounting principles, as described in the preceding paragraphs, and the accounting principles generally accepted in countries, in which the accompanying financial statements are to be distributed, and International Financial Reporting Standards ("IFRS"), may have significant influence on the accompanying financial statements. Accordingly, the accompanying financial statements are not intended to present the financial position and results of operations in accordance with the accounting principles generally accepted in such countries and IFRS.

#### I.b The valuation principles used in the preparation of the financial statements

The accounting rules and the valuation principles used in the preparation of the financial statements were implemented as stated in the Turkish Accounting Standards and related regulations, explanations and circulars on accounting and financial reporting principles announced by the BRSA. These accounting policies and valuation principles are explained in the below notes through II to XXII.

#### I.c The accounting policies for the correct understanding of the financial statements

The following accounting policies that applied according to BRSA regulations and TAS for the correct understanding of the financial statements and valuation principles used in preparation of the financial statements are presented in more detail below.

#### II. Explanations on usage strategy of financial assets and foreign currency transactions

The main sources of the funds of the Bank have variable interest rates. The financial balances are monitored frequently and fixed and floating interest rate placements are undertaken according to the return on the alternative financial instruments. The macro goals related to balance sheet amounts are set during budgeting process and positions are taken accordingly.

Due to the fact that the great majority of the loans extended by the Bank have a flexibility of reflecting changes in the market interest rates to the customers, the interest rate risk is kept at minimum level. Moreover, the highly profitable Eurobond and the foreign currency government indebtness securities portfolio have the attribute of eliminating the risks of interest rate volatility.

The fixed rate Eurobond issued by the Bank and a portion of fixed rate funds borrowed are subject to fair value hedge accounting. The Bank enters into interest rate swap agreements in order to hedge the change in fair values of its fixed rate financial liabilities. The changes in the fair value of the hedged fixed rate financial liabilities and hedging interest rate swaps are recognised under the statement of profit/loss.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### SECTION THREE (Continued)

#### **ACCOUNTING POLICIES (Continued)**

# II. Explanations on usage strategy of financial assets and foreign currency transactions (continued)

In the beginning and later period of the hedging transaction, the aforementioned hedging transactions are expected to offset changes occurred in the relevant period of the hedging transaction and hedged risk (attributable to hedging risk) and effectiveness tests are performed in this regard.

The Bank performs effectiveness test at the beginning of the hedge accounting period and at each reporting period. The effectiveness tests are carried out using the "Dollar off-set model" and the hedge accounting is applied as long as the test results are between the range of 80%-125% of effectiveness.

The hedge accounting is discontinued when the hedging instrument expires, is exercised, sold or no longer effective. When discontinuing fair value hedge accounting, the cumulative fair value changes in carrying value of the hedged item arising from the hedged risk are amortised and recognized in income statement over the life of the hedged item from that date of the hedge accounting is discontinued.

The Bank liquidity is regularly monitored. Moreover, the need of liquidity in foreign currencies is safeguarded by currency swaps.

Commercial placements are managed with high return and low risk assets considering the international and domestic economic expectations, market conditions, creditors' expectations and their tendencies, interest-liquidity and other similar factors. Prudence principle is adopted in the placement decisions. The long term placements are made under project finance. A credit policy is implemented such a way that harmonizing the profitability of the projects, the collateral and the value add introduced by the Bank.

The movements of foreign exchange rates in the market, interest rates and prices are monitored instantaneously. While taking positions, the Bank's unique operating and control limits are watched effectively besides statutory limits. Limit overs are not allowed.

The Bank's strategy of hedging interest rate and foreign currency risks arising from fixed and variable interest rate funds and foreign currency available for sale securities:

A great majority of foreign currency available for sale securities are financed with foreign currency resources. Accordingly, the anticipated possible depreciation of local currency against other currencies is eliminated. A foreign currency basket is formulated in terms of the indicated foreign currency to eliminate the risk exposure of changes in cross currency parity.

Interest rate risk is mitigated by constituting a balanced asset composition in compliance with the structure of fixed and floating rate of funding resources.

The hedging strategies for other foreign exchange risk exposures:

A stable foreign exchange position strategy is implemented and to be secured from cross currency risk, the current foreign exchange position is monitored by considering a currency basket in specific foreign currencies.

The foreign exchange gains and losses on foreign currency transactions are accounted for in the period of the transaction. Foreign exchange assets and liabilities are translated to Turkish Lira using foreign exchange bid rate as of the reporting date, and the resulting gains and losses are recorded in foreign exchange gains or losses.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION THREE (Continued)**

#### **ACCOUNTING POLICIES (Continued)**

# III. Explanations on forward and option contracts and derivative instruments

The Bank is exposed to financial risk which depend on changes in foreign exchange rates and interest rates due to activities and as part of banking activities uses derivative instruments to manage financial risk that especially associated with fluctuations in foreign exchange and interest rate. Mainly derivative instruments used by the Bank are foreign currency forwards, swaps and option agreements.

The derivative financial instruments are accounted for at their fair values as of the date of the agreements entered into and subsequently valued at fair value. The derivaties instruments including both economic hedges and derivatives specified as hedging items are classified as either "trading purposes" or "hedging purposes" as per the Turkish Accounting Standart ("TAS 39") "Financial Instruments: Recognition and Measurement".

When a derivative financial instrument, is originally designed as a hedge by the Bank, the relationship between the Bank's financial risk from hedged item and the hedging instrument, the risk management objectives and strategy of hedging transaction and the methods that will be used in the measurement of effectiveness, describe in written. The bank, at the beginning of the aforementioned engagement and during the ongoing process, evaluates whether the hedging instruments are effective on changes in the fair values or actual results of hedging are within the range of 80% - 125%.

#### IV. Explanations on interest income and expenses

Interest income and expenses are recognized in the income statement for all interest bearing instruments on an accrual basis using the effective interest method (the rate that equalizes the future cash flows of financial assets and liabilities to the current net book value).

In accordance with the related regulation, realized and unrealized interest accruals of the non-performing loans are reversed and interest income related to these loans are recorded as interest income only when collected.

#### V. Explanations on fees and commission income and expenses

Fees and commissions received from cash loans, that are not an integral part of the effective interest rate, and fees for various banking services are recorded as income when collected. Fees and commissions paid for the funds borrowed, which are not integral parts of the effective interest rate of the funds borrowed, are recorded as expense on the date of the payment. The fees and commission income and expenses obtained from cash and non-cash loans are recorded under income and expense accounts in the related period by discounting with effective interest method according to matching principle. The commission income of non-cash loans are reflected in accounts by accrual basis.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION THREE (Continued)**

# **ACCOUNTING POLICIES (Continued)**

#### VI. Explanations on financial assets

Financial instruments comprise financial assets, financial liabilities and derivative instruments. Financial instruments constitute the both of the Bank's trading activities and operations. Risks related with these instruments constitutes majority of total risks. Financial instruments affect liquidity, market, and credit risks on the Bank's balance sheet in all respects. The Bank trades these instruments on behalf of its customers and on its own behalf.

Basically, financial assets create the majority of the commercial activities and operations of the Bank. These instruments expose, affect and diminish the liquidity, credit and interest risks in the financial statements.

All regular way purchases and sales of financial assets are recognized on the settlement date i.e. the date that the asset is delivered to or by the Bank. Settlement date accounting requires (a) accounting of the asset when acquired by the institution, and (b) disposing of the asset out of the balance sheet on the date settled by the institution; and accounting of gain or loss on disposal. In case of application of settlement date accounting, the entity accounts for the changes that occur in the fair value of the asset in the period between commercial transaction date and settlement date as in the assets that the entity settles.

Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame generally established by regulation or convention in the market place. Changes in fair value of assets to be received during the period between the trade date and the settlement date are accounted for in the same way as the acquired assets.

Fair value differences are not accounted for assets presented at cost or amortized cost; gain or loss of financial assets at fair value through profit and loss are reflected in the income statement, gain or loss of available for sale assets are accounted for under the shareholders' equity.

The methods and assumptions used in determining the reasonable estimated values of all of the financial instruments are explained below.

Cash, Banks and Other Financial Institutions:

Cash and cash equivalents comprise cash in vault and foreign currency cash. Foreign currency cash and foreign currency deposits are reflected to balance sheet in TL which is translated in accordance with prevalent exchange rate on reporting date. The book values of these assets approximate to their fair values.

#### Marketable Securities:

The Bank classifies its marketable securities in 3 groups:

<u>Financial assets at fair value through profit and loss</u>: These transactions are classified in two categories. (i) Trading securities for the purposes of short term profit taking through sale or buying back in a near future. (ii) The financial assets classified at the inception as financial assets at fair value through profit or loss by the Bank. The Bank uses such classification above when permitted or for the purposes of providing a more proper disclosure.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION THREE (Continued)**

#### **ACCOUNTING POLICIES (Continued)**

## VI. Explanations on financial assets (continued)

In this category, trading securities are initially recognized at cost and measured at fair value on the financial statements. Fair values of securities that are traded in an active market are determined based on quoted prices or current market prices.

Gains or losses resulting from such valuation are recorded in the profit and loss accounts. As per the explanations of the Uniform Code of Accounts (UCA), any positive difference between the historical cost and amortized cost of financial assets are booked under the "Interest Income" account, and in case the fair value of the asset is over the amortized cost, the positive difference is booked under the "Gains on Securities Trading" account. If the fair value is under the amortized cost, the negative difference is booked under the "Losses on Securities Trading" account. Any profit or loss resulting from the disposal of those assets before their maturity date is recognized within the framework of the same principles.

Available for sale financial assets are initially recognized at cost including the transaction costs. The interest income related to securities with fixed and variable interest under available for sale financial assets are recorded in interest income. After the initial recognition, available for sale securities are measured at fair value and the unrealized gain/loss originating from the difference between the amortized cost and the fair value is recorded in "Marketable Securities Value Increase Fund" under the equity. All unquoted available for sale stocks are recorded by considering impairment, since respective fair values cannot be reliably measured. At the disposal of available for sale financial assets, value increases/decreases that are recorded in the securities value increase fund under equity are transferred to income statement.

<u>Investments held to maturity</u> include securities with fixed or determinable payments and fixed maturity where there is an intention of holding till maturity and the relevant conditions for fulfilment of such intention, including the funding ability. This portfolio excludes loans and receivables. After initial recognition held to maturity investments are measured at amortized cost by using internal rate of return less impairment losses, if any. Interest income earned from held-to-maturity investments is recognized as interest income on income statement.

The Bank considered expected inflation index of future cash flows prevailing at the reporting date while calculating internal rate of return of the CPI indexed marketable securities. The effect of this application is accounted as interest received from marketable securities in the unconsolidated financial statements.

Explanations on investments in associates and subsidiaries:

Investments in associates and subsidiaries are recognized at fair value within the scope of the "Turkish Accounting Standard No.39: Financial Instruments: Recognition and Measurement" (TAS 39). Investments in subsidiaries, whose fair value cannot be measured reliably are followed at their cost of acquisition and these assets are shown in the financial statements with their cost of values after the deduction of impairment provisions, if any.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION THREE (Continued)**

#### **ACCOUNTING POLICIES (Continued)**

#### VI. Explanations on financial assets (continued)

Loans

Loans are financial assets which have fixed payment terms and are not traded.

Loans are initially recognized at cost and measured at amortized cost by using effective interest rate. The duties, charges and other expenses paid for the collaterals obtained against loans are accepted as part of transaction costs and reflected to customers.

Turkish Lira ("TL") cash loans are composed of foreign currency indexed loans and working capital loans; foreign currency ("FC") cash loans are composed of investment loans, export financing loans and working capital loans.

Foreign currency indexed loans are converted into TL from the foreign currency rate as of the opening date and followed in TL accounts. Repayments are measured with the foreign currency rate at the payment date, the foreign currency gains and losses are reflected to the income statement.

Provision is set for the loans that may be doubtful and the amount is charged in the current period income statement as well as their classification to non-performing loans as per the related regulations. The collections made related to loans including those on non-performing loans for which provision is made in the current period are recorded in "Provision for Loans and Other Receivables (including received from Loans and receivables with doubtful collectability)" and "Interest Received from Non-performing Loans" account.

Releases of loan loss provisions are recorded by reversing the provisions booked during the year and the collections made related to loan losses previously accounted for are recorded to collections related to the prior period expenses.

#### VII. Explanations on impairment on financial assets

At each reporting date, the Bank evaluates the carrying amounts of its financial asset or a group of financial assets to determine whether there is an objective indication that those assets have suffered an impairment loss. If any such indication exists, the Bank determines the related impairment.

A financial asset or a financial asset group incurs impairment loss only if there is an objective evidence related to the occurrence of one or more than one event ("loss event") after the first recognition of that asset; and such loss event (or events) causes, an impairment as a result of the effect on the reliable estimate of the expected future cash flows of the related financial asset and asset group. Irrespective of high probability the expected losses for future events are not recognized.

Loans are classified and followed in line with the provisions of the "Regulation on Identification of Loans and Other Receivables and Provisioning against Them", published on the Official Gazette No: 26333 dated 1 November 2006. Specific provision is allocated for the total amount of loans and other receivables, which is deemed non-performing, without being restricted by the minimum legal requirements stated in the related regulation, and such specific provisions are recognized in the income statement. The provisions, which are released within the same year, are credited to the "Provision Expenses" account and the released parts of the provisions from the previous years are transferred to and recognized in the "Other Operating Income" account.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated,)

SECTION THREE (Continued)

#### **ACCOUNTING POLICIES (Continued)**

# VII. Explanations on impairment on financial assets (continued)

Other than specific provisions, the Bank provides general provision for loans and other receivables classified in accordance with the Regulation on Identification of and Provision against Non-Performing Loans and Other Receivables.

Subsequent to the change in the regulation on "Change in the Methods and Principles for the Determination of Loans and Other Receivables to be Reserved for and Allocation of Reserves" published in the Official Gazette No. 27947 dated 28 May 2011; in case of the extension of the payment plan of the loans which are followed under loans and receivables, the general loan loss provision ratio for standard and for the first group loans and receivables should not be less than 5 times of the general provision ratio and for the second group loans and receivables should not be less than 2,5 times of the general provision ratio.

As a consequence of the regulation published in Official Gazette No. 28789 dated 8 October 2013 amending the "Change in the Methods and Principles for the Determination of Loans and Other Receivables to be Reserved for and Allocation of Reserves", for the banks, of which the consumer loans exceed twenty five percent of total loans, general provision ratio is four percent for consumer loans which are followed under standard loans and receivables except housing loans; and is eight percent for the loans under close monitoring except housing loans. Since the consumer loans of the Bank are composed of personnel loans as of 31 March 2015 and do not exceed the ratios mentioned above, additional general loan loss provision has not been calculated. As mentioned in the regulations on the same date, the banks could apply general loan loss provision ratios of zero percent for cash and non-cash export loans which are followed as standard loans; and of five per mille and one per mille for cash and non-cash loans, respectively, for small and medium size enterprises. The Bank has started to calculate general loan loss provision thereby using the ratios after publishment date of the regulations.

#### VIII. Explanations on offsetting of financial assets and liabilities

Financial assets and liabilities are offset when the Bank has a legally enforceable right to set off, and when the Bank has the intention of collecting or paying the net amount of related assets and liabilities or when the Bank has the right to offset the assets and liabilities simultaneously. Otherwise, there is not any offsetting transaction about financial assets and liabilities.

# IX. Explanations on sales and repurchase agreements and lending of securities

Funds provided under repurchase agreements are accounted under "Funds Provided under Repurchase Agreements-TL" and "Funds Provided under Repurchase Agreements-FC" accounts.

The repurchase agreements of the Bank are based on the Eurobonds and government bonds issued by Republic of Turkey Undersecretariat of Treasury. Marketable securities subject to repurchase agreements are classified under fair value profit or loss available for sale or held to maturity financial asset with parallel to classifications of financial instruments. The income and expenses from these transactions are reflected to the interest income and interest expense accounts in the income statement. Receivables from reverse repurchase agreements are recorded in "Receivables from Reverse Repurchase Agreements" account in the balance sheet.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION THREE (Continued)** 

#### **ACCOUNTING POLICIES (continued)**

#### X. Explanations on assets held for sale and discontinued operations

Assets held for sale are measured at the lower of the assets' carrying amount and fair value less costs to sell. Held for sale assets are not amortized and presented separately in the financial statements. In order to classify an asset as held for sale, only when the sale is highly probable, experienced quite often and the asset (or disposal group) is available for immediate sale in its present condition. Assets held for sale are measured at the lower of the assets' carrying amount and fair value less costs to sell. Held for sale assets are not amortized and presented separately in the financial statements. In order to classify an asset as held for sale, only when the sale is highly probable, experienced quite often and the asset (or disposal group) is available for immediate sale in its present condition. Management must be committed to the sale, which should be expected to qualify for recognition as a completed sale. Highly saleable condition requires a plan by the management regarding the sale of the asset to be disposed (or else the group of assets), together with an active program for determination of buyers as well as for the completion of the plan. Also the asset (or else the group of assets) shall be actively marketed in conformity with its fair value. On the other hand, the sale is expected to be journalized as a completed sale within one year after the classification date; and the necessary transactions and procedures to complete the plan should demonstrate the fact that the possibility of making significant changes or cancelling the plan is low. Various circumstances and conditions could extend the completion period of the sale more than one year. If such delay arises from any events and conditions beyond the control of the entity and if there is sufficient evidence that the entity has an ongoing disposal plan for these assets, such assets (or else group of assets) are continued to be classified as assets held for sale (or else group of assets.

A discontinued operation is a division that is either disposed or held for sale. Results of discontinued operations are included separately in the income statement.

#### XI. Explanations on goodwill and other intangible assets

Goodwill arising on the acquisition of a subsidiary or a jointly controlled entity represents the excess of the cost of acquisition over the subsidiary or jointly controlled interest in the net fair value of the identifiable assets, liabilities and contingent liabilities of the subsidiary or jointly controlled entity recognized at the date of acquisition. Goodwill is initially recognized as an asset at cost and is subsequently measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill is allocated to each of the cash-generating units expected to benefit from the synergies of the combination. Cash-generating units to which goodwill has been allocated are tested for impairment annually, or more frequently when there is an indication that the unit may be impaired. If the recoverable amount of the cash-generating unit is less than the carrying amount of the unit, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the unit and then to the other assets of the unit pro-rata on the basis of the carrying amount of each asset in the unit. An impairment loss recognized for goodwill is not reversed in a subsequent period. On disposal of a subsidiary or a jointly controlled entity, the attributable amount of goodwill is included in the determination of the profit or loss on disposal.

As of reporting date, The Bank has no goodwill on the unconsolidated financial statements.

Intangible assets that are acquired prior to 1 January 2005 are carried at restated historical cost as of 31 December 2004; and those acquired subsequently are carried at cost less accumulated amortization, and any impairment. Intangible assets are depreciated over their expected useful lives. Depreciation method and period are reviewed periodically at the end of each year. Intangible assets are mainly composed of rights and they are depreciated principally on a straight-line basis between 1-15 years.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### SECTION THREE (Continued)

#### ACCOUNTING POLICIES (Continued)

## XII. Explanations on tangible assets

Tangible assets, purchased before 1 January 2005, are accounted for at their restated costs as of 31 December 2004 and the assets purchased in the following periods are accounted for at acquisition cost less accumulated depreciation and reserve for impairment.

Gain or loss resulting from disposals of the tangible assets is reflected to the income statement as the difference between the net proceeds and net book value. Normal maintenance and repair expenditures are recognized as expense.

There is no pledge, mortgage or any other lien on tangible assets.

Tangible assets are depreciated with straight-line method and their useful lives are determined in accordance with the Turkish Accounting Standards.

Depreciation rates and estimated useful lives of tangible assets are as follows.

Tangible Assets	Expected Useful Lives (Years)	Depreciation Rate (%)
Cashboxes	4-50	2-25
Vehicles	5	20
Other Tangible Assets	1-50	2-100

#### XIII. Explanations on leasing transactions

#### The Bank as Lessor

Amounts due from lessees under finance leases are recorded as receivables at the amount of the Bank's net investment in the leases. The lease payments are allocated as principle and interest. Finance lease income is allocated to accounting periods so as to reflect a constant periodic rate of return on the Bank's net investment outstanding in respect of the leases.

#### The Bank as Lessee

Assets held under finance leases are recognized as assets of the Bank at their fair value at the inception of the lease or, if lower, at the present value of the minimum lease payments. The corresponding liability to the lessor is included in the balance sheet as a finance lease obligation. Lease payments are apportioned between finance charges and reduction of the lease obligation so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are included in profit or loss in accordance with the Bank's general policy on borrowing costs. Tangible assets acquired by financial leases are amortized based on the useful lives of the assets.

#### XIV. Explanations on provisions and contingent liabilities

Provisions are recognized when there is a present obligation due to a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. If aforesaid criterias did not form, the Bank discloses the issues mentioned in notes to financial statements. Provisions are determined by using the Bank's best expectation of expenses in fulfilling the obligation, and discounted to present value if material.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

SECTION THREE (Continued)

#### **ACCOUNTING POLICIES (Continued)**

#### XIV. Explanations on provisions and contingent liabilities (continued)

#### Explanations on contingent assets

Contingent assets consist of unplanned or other unexpected events that usually cause a possible inflow of economic benefits to the Bank. Since recognition of the contingent assets in the financial statements would result in the accounting of an income, which may never be generated, the related assets are not included in the financial statements; on the other hand, if the inflow of the economic benefits of these assets to the Bank is probable, an explanation is made thereon in the footnotes of the financial statements. Nevertheless, the developments related to the contingent assets are constantly evaluated and in case the inflow of the economic benefit to the Bank is almost certain, the related asset and the respective income are recognised in the financial statements of the period in which the change occurred.

#### XV. Explanations on liabilities regarding employee benefits

Under Turkish law and union agreements, lump sum payments are made to employees retiring or involuntarily leaving the Bank. In retirement and involuntarily leaving, the Bank records the present value of the defined benefit obligation. There is no indemnity obligations related to the employees who are employed with contract of limited duration exceeding 12 month period. Actuarial gains and losses are accounted under Shareholder's Equity since 1 January 2013 in accordance with the Revised TAS 19.

Employees of the Bank are members of "Türkiye Sınai Kalkınma Bankası Anonim Şirketi Memur ve Müstahdemleri Yardım ve Emekli Vakfı" and "Türkiye Sınai Kalkınma Bankası A.Ş. Mensupları Munzam Sosyal Güvenlik ve Yardımlaşma Vakfı" ("the Pension Fund"). Technical financial statements of those funds are subject to audit in accordance with the Insurance Law and provisions of "Regulations on Actuaries" issued based on the related law by an actuary registered in the Actuarial Registry.

Paragraph 1 of the provisional Article 23 of the Banking Act ("Banking Act") No: 5411 published in the Official Gazette No: 25983 on 1 November 2005 requires the transfer of banking funds to the Social Security Institution within 3 years as of the enactment date of the Banking Act. Under the Banking Act, in order to account for obligations, actuarial calculations will be made considering the income and expenses of those funds by a commission consisting of representatives from various institutions. Such calculated obligation shall be settled in equal instalments in maximum 15 years. Nonetheless, the related Article of the Banking Law was annulled by the Constitutional Court's decision No: E. 2005/39 and K. 2007/33 dated 22 March 2007 that were published in the Official Gazette No: 26479 on 31 March 2007 as of the release of the related decision, and the execution of this article was cancelled as of its publication of the decision and the underlying reasoning for the cancellation of the related article was published in the Official Gazette No: 26731 on 15 December 2007.

After the publication of the reasoning of the cancellation decision of the Constitutional Court, articles related with the transfer of banks pension fund participants to Social Security Institution based on Social Security Law numbered 5754 were accepted by the Grand National Assembly of Turkey on 17 April 2008 and published in the Official Gazette No: 26870 on 8 May 2008.

Present value for the liabilities of the transferees as of the transfer date would be calculated by a commission that involves representatives of Social Security Institution, Ministry of Finance, Turkish Treasury, State Planning Organization, BRSA, SDIF, banks and banks' pension fund institutions and technical interest rate, used in actuarial account, would be 9,80%. If salaries and benefits paid by the pension fund of banks and income and expenses of the pension funds in respect of the insurance branches, stated in the Law, exceeds the salaries and benefits paid under the regulations of Social Security Institution, such differences would be considered while calculating the present value for the liabilities of the transferees and the transfers are completed within 3 years beginning from 1 January 2008.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION THREE (Continued)** 

# **ACCOUNTING POLICIES (Continued)**

#### XV. Explanations on liabilities regarding employee benefits (continued)

According to the provisional Article 20 of 73th article of Law No. 5754 dated 17 April 2008, has become effective on 8 May 2008 and was published in the Official Gazette No: 26870, transfer of Pension Funds to Social Security Institution in three years has been anticipated. Related resolution of the Council of Ministers related to four-year extension was published in the Official Gazette No: 28277 dated 8 March 2012. It has been resolved that the transfer process has been extended two year with Council of Ministers' Decree, has become effective on 9 April 2011 and was published in the Official Gazette No: 27900. The transfer had to be completed until 8 May 2013. Accordingly, it has been resolved that, one more year extension with Council of Minister Decree No:2013/467, has become effective on 3 May 2013 and was published in the Official Gazette No:28636 and transfer need to be completed until 8 May 2014. However, it has been decided to extend the time related to transfer by the decision of Council of Minister published in the Official Gazette No. 28987 dated 30 April 2014 for one more year due to not to realize the transfer process. In accordance with the Health and Safety Law which became effective on 4 April 2015 and published in the Official Gazette No: 29335 and dated 23 April 2015 and together with some amendments and statutory decree, Council of Ministers authorized for the determination of transfer date to the Social Security institution and there is no decision taken by the Cabinet with regards to issue at the date of financial statements.

Unmet social benefits and payments of the pension fund participants and other employees that receive monthly income although they are within the scope of the related settlement deeds would be met by pension funds and the institutions employ these participants after the transfer of pension funds to the Social Security Institution.

The present value of the liabilities, subject to the transfer to the Social Security Institution, of the Pension Fund as of 31 December 2014 has been calculated by an independent actuary in accordance with the actuarial assumptions in the Law and as per actuarial report dated 22 January 2015, as of 31 December 2014, there is no technical or actual shortage requiring provision.

In addition, the Bank's management anticipates that any liability that may come out during the transfer period and after, in the context expressed above, would be financed by the assets of the Pension Fund and would not cause any extra burden on the Bank.

#### XVI. Explanations on taxation

The income tax charge is composed of the sum of current tax and deferred tax.

The current tax liability is calculated over taxable profit for the year. Taxable profit differs from profit as reported in the income statement because it excludes items of income or expense that are taxable or deductible and it further excludes items that are never taxable or deductible. Liability for current tax is calculated using tax rates that have been enacted by the reporting date.

Deferred tax asset or liability is recognized on differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit, and currently enacted tax rates are used to determine deferred tax on income. Deferred tax liabilities are generally recognized for all taxable temporary differences and deferred tax assets are recognized for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilized.

Deferred tax asset is not allocated over the amount of general provisions and provisions for possible losses in accordance with the circular of BRSA dated 8 December 2004 no. BRSA.DZM.2/13/1-a-3.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION THREE (Continued)**

# **ACCOUNTING POLICIES (Continued)**

#### XVI. Explanations on taxation (continued)

Such assets and liabilities are not recognized if the temporary difference arises from goodwill or from the initial recognition of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

The carrying amount of deferred tax assets is reviewed at each reporting date. Deferred tax is reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realized and reflected in the income statement as expense or income. Moreover, if the deferred tax is related with items directly recorded under the equity in the same or different period, deferred tax is also associated directly with equity. Deferred tax assets and liabilities are also offset.

According to the second paragraph of the Article 53 of the Banking Act No 5411 dated 19 October 2005, all specific reserves for loans and other receivables are considered as deductible expense for determining corporate tax base.

#### Transfer pricing

Transfer pricing is regulated through article 13 of Corporate Tax Law titled "Transfer Pricing through camouflage of earnings". Detailed information for the practice regarding the subject is found in the "General Communiqué Regarding Camouflage of Earnings Through Transfer Pricing". According to the aforementioned regulations, in the case of making purchase or sales of goods or services with relevant persons/corporations at a price that is determined against "arm's length principle", the gain is considered to be distributed implicitly through transfer pricing and such distribution of gains is not subject to deductions in means of corporate tax.

#### XVII. Additional explanations on borrowings

The Bank borrows funds from domestic and foreign institutions borrowing from money market and issues marketable securities in domestic and foreign markets when needed.

Borrowings are recognized at initial cost on transaction date and carried at amortized cost using effective interest method. In the accompanying financial statements, foreign currency debt instruments are valued using foreign exchange rates of the Bank as of the period end and interest expense amounts of related period arising from borrowings are reflected in the financial statements.

All other borrowing costs are recorded to the income statement at the period they are incurred.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### SECTION THREE (Continued)

# **ACCOUNTING POLICIES (Continued)**

#### XVIII. Explanations on share certificates issued

In the meeting of the General Assembly held on 26 March 2015, it has been resolved that, paid-in capital of the Bank will be increased from TL 1.500.000 to TL 1.750.000 by adding TL 250.000. In respect of the resolution of the General Assembly, TL 234.000 of this increase will be incorporated from the profit of the year 2014, TL 16.000 of this increase will be incorporated from extraordinary reserves provided for gain on subsidiary and real estate based on article of CTL-5(1)/e. The applications to BRSA and CMB related to increase has been performed, and the process is not finalised as of reporting date.

In the meeting of the General Assembly held on 27 March 2014, it has been resolved that, paid-in capital of the Bank will be increased from TL 1.300.000 to TL 1.500.000 by TL 200.000. In respect of the resolution of the General Assembly, this increase will be incorporated from the profit of the year 2013. The increase in paid-in capital was approved by the BRSA on 16 April 2014 and , has been published in the Turkish Trade Registry Gazette No: 8573 on 21 May 2014.

#### XIX. Explanations on acceptances

Acceptances are realized simultaneously with the payment dates of the customers and they are presented as commitments in the off-balance sheet accounts.

#### XX. Explanations on government incentives

The Bank does not use government incentives.

#### XXI. Explanations on segment reporting

In accordance with its mission, the Bank mainly operates in investment and corporate banking segments.

Corporate Marketing Management and Project Finance Management operations are included in the corporate banking operations. The corporate banking is serving financial solutions and banking services for its medium and large-scale corporate customers. Among the services given to corporate customers are; investment credits, project financing, TL and foreign exchange operating loans, letters of credit and letters of guarantees.

The activities of investment banking are; the operations of Treasury, Corporate Finance. Under the investment banking activities, portfolio management for corporate and individual customers, marketable securities intermediary activities, cash flow management and all types of corporate finance services is provided.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

# **SECTION THREE (Continued)**

# **ACCOUNTING POLICIES (Continued)**

# XXI. Explanations on segment reporting (continued)

The segmental allocation of the Bank's net profit, total assets and total liabilities are shown below.

Current Period	Corporate Banking	Investment Banking	Other	Total
Net Interest Income	89.675	43.375	-	133.050
Net Fees and Commission Income	2.010	(32)	(65)	1.913
Other Income	4.010	9.104	52.508	61.612
Other Expense	(56.287)	(6.660)	(20.051)	(82.998)
Profit Before Tax	35.398	45.786	32.393	113.577
Tax Provision				(19.401)
Net Profit				94.176
Current Period	Corporate Banking	Investment Banking	Other	Total
Segment Assets	12.004.759	4.817.487	166.802	16.989.048
Investment in Associates and Subsidiaries	-	-	288.019	288.019
Total Assets	12.004.759	4.817.487	454.821	17.277.067
Segment Liabilities	12.126.009	2.520.777	380.981	15.027.767
Shareholders' Equity	•		2.249.300	2.249.300
Total Liabilities	12.126.009	2.520.777	2.630.281	17.277.067

Prior Period (*)	Corporate Banking	Investment Banking	Other	Total
Net Interest Income	85.051	55.301	-	140.352
Net Fees and Commission				
Income	2.248	(99)	34	2.183
Other Income	20.041	-	20.719	40.760
Other Expense	(20.931)	(10.623)	(34.353)	(65.907)
Profit Before Tax	86.409	44.579	(13.600)	117.388
Tax Provision				(23.695)
Net Profit				93.693
Prior Period (**)	Corporate Banking	Investment Banking	Other	Total
Segment Assets	10.980.620	4.321.846	103.005	15.405.471
Investment in Associates and Subsidiaries	_		295.242	295.242
Total Assets	10.980.620	4.321.846	398.247	15.700.713
Segment Liabilities	10.856.683	2.219.230	336.715	13.412.628
Shareholders' Equity	-		2.288.085	2.288.085
Total Liabilities	10.856.683	2,219,230	2.624.800	15.700.713

<sup>(\*)</sup> Includes information of 31 March 2014

# XXII. Explanations on other matters

None.

<sup>(\*\*)</sup> Includes information of 31 December 2014

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### SECTION FOUR

# INFORMATION ON UNCONSOLIDATED FINANCIAL STRUCTURE AND RISK MANAGEMENT

#### I. Explanations related to the unconsolidated capital adequacy standard ratio

Since 1 July 2012, capital adequacy standard ratio is calculated in accordance with the Communiqué on "Measurement and Assessment of Capital Adequacy of Banks", which was published on 28 June 2012 in the Official Gazette numbered 28337. In this context, credit and market risk are calculated based on the Standardised Approach and the operational risk is calculated based on the Basic Indicator Approach. In the calculation process of credit risk, loans are classified in the related risk weight by taking into account the risk portfolio types, ratings and credit risk mitigation techniques. The Bank uses "comprehensive approach" for trading book items in the credit mitigation process.

As of 31 March 2015, the Bank's capital adequacy ratio in accordance with the Communiqué on "Measurement and Assessment of Capital Adequacy of Banks" is 15,79%.

# Information related to the unconsolidated capital adequacy standard ratio

			Risk	Weights (*	)		
Current Period				The Bank			
	0%	20%	50%	75%	100%	150%	200%
The Amount Subject to Credit Risk	3.051.890	1.002.599	2.772.828	•	12.196.017	25	14
Risk Types							
Contingent and non-contingent claims on sovereigns	3.051.264	-	838.949	-	-	_	_
Contingent and non-contingent claims on regional governments and local authorities	_		-	-	-		_
Contingent and non-contingent claims on administrative units and non-commercial enterprises	_	_	(4)	_	220		
Contingent and non-contingent claims on multilateral development banks	611		-			-	
Contingent and non-contingent claims on international organizations		_			_	_	_
Contingent and non-contingent claims on banks and capital market intermediary	•	552.605	822.003	_	_	_	
Contingent and non-contingent claims on corporates	-	449.994	786.768	_	11.744.061	_	-
Contingent and non-contingent claims included in the regulatory retail portfolios		•	-	-	_	_	
Contingent and non-contingent claims secured by real estate property	_		325.108	_			_
Past due loans		•	_		-	-	-
Higher-risk categories defined by the board	_	_		-		25	14
Securities secured by mortgage		_		-		_	-
Securitization exposures	_	_	-	_			_
Short-term claims on banks and intermediary institutions	_		-	•	-	-	
Undertakings for collective investments in transferable securities	_	•			_	_	
Other claims	15	_	0.70	_	451.736		

<sup>(\*)</sup> The Bank has no credit risk related to 10%, 250% and 1250% risk weight.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION FOUR (Continued)** 

# INFORMATION ON UNCONSOLIDATED FINANCIAL STRUCTURE AND RISK MANAGEMENT ( Continued )

# I. Explanations related to the unconsolidated capital adequacy standard ratio (continued)

Information related to the unconsolidated capital adequacy standard ratio (continued)

Prior Period			Risk	Weights (* The Bank	')	**************************************	~~~~
I TOT A CITOC	0%	20%	50%	75%	100%	150%	200%
The Amount Subject to Credit Risk	3.013.478	896.971	2.352.327	-	10.931.575	41	5
Risk Types							
Contingent and non-contingent claims on sovereigns	3.012.857	-	542.331	-	_	-	-
Contingent and non-contingent claims on regional governments and local authorities		_	-		=	•	_
Contingent and non-contingent claims on administrative units and non-commercial enterprises		-	-		213	=	_
Contingent and non-contingent claims on multilateral development banks	613	•	_		-	_	
Contingent and non-contingent claims on international organizations		-	•			_	_
Contingent and non-contingent claims on banks and capital market intermediary	_	477.873	634.522	_		-	_
Contingent and non-contingent claims on corporates	_	419.098	736.146		10.530.858	=	
Contingent and non-contingent claims included in the regulatory retail portfolios		_	_		=	a ( <del>-</del> -	_
Contingent and non-contingent claims secured by real estate property		_	439.328	-	=	_	_
Past due loans	_	_	•	-		_	-
Higher-risk categories defined by the Board	-	_		-		41	5
Securities secured by mortgage	_	-	-		-	_	_
Securitization exposures							
Short-term claims on banks and intermediary institutions	_	-		-		-	-
Undertakings for collective investments in transferable securities		_	_	_	-	-	_
Other claims	8	_			400.504		

<sup>(\*)</sup> The Bank has no credit risk related to 10%, 250% and 1250% risk weight.

# Summary information related to the consolidated capital adequacy standard ratio

	Current Period	Prior Period
Capital Requirement for Credit Risk (Amount subject to Credit Risk*0,08) (CRCR)	1.102.641	982.976
Capital Requirement for Market Risk (CRMR)	38.478	27.906
Capital Requirement for Operational Risk (CROR)	75.964	65.693
Shareholders' Equity	2.402.155	2.434.434
Shareholders' Equity /((CRCR+CRMR+CROR) *12,5)*100)	15,79	18,09
Principal Capital /(( CRCR+CRMR+CROR) *12,5)*100)	14,76	16,99
Core Capital/(( CRCR+CRMR+CROR) *12,5)*100)	14,76	16,99

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION FOUR (Continued)** 

# INFORMATION ON UNCONSOLIDATED FINANCIAL STRUCTURE AND RISK MANAGEMENT (Continued)

# I. Explanations related to the unconsolidated capital adequacy standard ratio (continued) Information related to the shareholders' equity

	Current Period	Prior Period
TIER 1 CAPITAL		
Paid-in Capital to be Entitled for Compensation after All Creditors	1.500.374	1.500.374
Share Premium	-	_
Share Cancellation Profits	-	_
Legal Reserves	353.752	306.491
Other Comprehensive Income according to TAS	96,167	128.770
Profit	328.176	369.274
Net Current Period Profit	97. <b>17</b> 6	369.274
Prior Period Profit	234.000	_
Provisions for Possible Losses		-
Bonus Shares from Associates, Subsidiaries and Joint-Ventures not Accounted in Current Period's Profit	-	
Tier I Capital Before Deductions	2.278.469	2.304.909
Deductions From Tier I Capital		
Current and Prior Periods' Losses not Covered by Reserves, and Losses Accounted under Equity according to TAS (-)	29.169	16.824
Leasehold Improvements on Operational Leases (-)	3.190	745
Goodwill and Intangible Assets and Related Deferred Tax Liabilities (-)	652	690
Net Deferred tax assets / liabilities (-)	-	-
Shares Obtained against Article 56, Paragraph 4 of the Banking Law (-)		
Investments in own common equity (-)	-	
Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and FinancialInstitutions where the Bank does not own 10% or less of the Issued Share Capital Exceeding the 10% Threshold of above Tier I Capital (-)	_	
Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank owns 10% or less of the Issued Share Capital Exceeding the 10% Threshold of above Tier I Capital (-)	<u>-</u>	
Mortgage Servicing Rights Exceeding the 10% Threshold of Tier I Capital (-)		
Net Deferred Tax Assets arising from Temporary Differences Exceeding the 10% Threshold of Tier I Capital (-)		
Amount Exceeding the 15% Threshold of Tier I Capital as per the Article 2, Clause 2 of the Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks (-)	#	
The Portion of Net Long Position of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or more of the Issued Share Capital not deducted from Tier I Capital (-)	=	
Mortgage Servicing Rights not deducted (-)		
Excess Amount arising from Deferred Tax Assets from Temporary Differences (-)	_	
Other items to be Defined by the BRSA (-)	-	
Deductions from Tier I Capital in cases where there are no adequate Additional Tier I or Tier II Capitals (-)	_	
Total regulatory adjustments to Tier 1 capital	33.011	18.259
Tier 1 capital	2.245.458	2.286.650

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION FOUR (Continued)** 

# INFORMATION ON UNCONSOLIDATED FINANCIAL STRUCTURE AND RISK MANAGEMENT (Continued)

# I. Explanations related to the unconsolidated capital adequacy standard ratio (continued)

Information related to the shareholders' equity (continued)

	Current Period	Prior Period
ADDITIONAL CORE CAPITAL		
Preferred Stock not Included in Tier I Capital and the Related Share Premiums	_	_
Debt Instruments and the Related Issuance Premiums Defined by the BRSA (Issued or Obtained after 1.1.2014)		_
Debt Instruments and the Related Issuance Premiums Defined by the BRSA (Issued or Obtained before 1.1.2014)	-	_
Additional Core Capital before Deductions	-	_
Deductions from Additional Core Capital		
Direct and Indirect Investments of the Bank on its own Additional Core Capital (-)		
Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital Exceeding the 10% Threshold of above Tier I Capital (-)	-	-
The Total of Net Long Position of the Direct or Indirect Investments in Additional Tier I Capital of Unconsolidated Banks and Financial Institutions where the Bank Owns more than 10% of the Issued Share Capital (-)	-	-
Other items to be Defined by the BRSA (-)	-	-
Deductions from Additional Core Capital in cases where there are no adequate Tier II Capital (-)		_
Total Deductions from Additional Core Capital	-	_
Total Additional Core Capital	_	-
Deductions from Core Capital		
Goodwill and Other Intangible Assets and Related Deferred Taxes not deducted from Tier I Capital as per the Temporary Article 2, Clause 1 of the Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks (-) Net Deferred Tax Asset/Liability not deducted from Tier I Capital as per the Temporary Article 2, Clause 1 of the Regulation on Measurement and Assessment of Capital Adequacy	-	
Total Core Capital	2,245,458	2,286,650
TIER II CAPITAL		
Debt Instruments and the Related Issuance Premiums Defined by the BRSA (Issued or Obtained after 1.1.2014)		
Debt Instruments and the Related Issuance Premiums Defined by the BRSA (Issued or Obtained before 1.1.2014)	25.880	23.050
Pledged Assets of the Shareholders to be used for the Bank's Capital Increases	•	
General Provisions	131.251	125,194
Tier II Capital before Deductions	157.131	148.244
Deductions from Tier II Capital		
Direct and Indirect Investments of the Bank on its own Tier II Capital (-)	-	3
Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital Exceeding the 10% Threshold of above Tier I Capital (-)		
The Total of Net Long Position of the Direct or Indirect Investments in Additional Core Capital and Tier II Capital of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or more of the Issued Share Capital Exceeding the 10% Threshold of Tier I	100	
Capital (-)	-	
Other items to be Defined by the BRSA (+)		
Total Deductions from Tier II Capital	-	-
Total Tier II Capital	157.131	148.244

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION FOUR (Continued)** 

# INFORMATION ON UNCONSOLIDATED FINANCIAL STRUCTURE AND RISK MANAGEMENT (Continued)

#### I. Explanations related to the unconsolidated capital adequacy standard ratio (continued)

Information related to the shareholders' equity (continued)

	Current Period	Prior Period
CAPITAL	2.402.589	2.434.894
Loans Granted against the Articles 50 and 51 of the Banking Law (-)	_	-
Net Book Values of Movables and Immovables Exceeding the Limit Defined in the Article 57, Clause 1 of the Banking Law and the Assets Acquired against Overdue Receivables and Held for Sale but Retained more than Five Years (-)	434	460
Loans to Banks, Financial Institutions (domestic/foreign) or Qualified Shareholders in the form of Subordinated Debts or Debt Instruments Purchased from Such Parties and Qualified as Subordinated Debts (-)	-	-
Deductions as per the Article 20, Clause 2 of the Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks (-)		-
Other items to be Defined by the BRSA (-)	-	_
The Portion of Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital Exceeding the 10% Threshold of above Tier I Capital not deducted from Tier I Capital, Additional Core Capital or Tier II Capital as per the Temporary Article 2, Clause 1 of the Regulation (-)	_	_
The Portion of Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns more than 10% of the Issued Share Capital Exceeding the 10% Threshold of above Tier I Capital not deducted from Additional Core Capital or Tier II Capital as per the Temporary Article 2, Clause 1 of the Regulation (-)	_	
The Portion of Net Long Position of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or more of the Issued Share Capital, of the Net Deferred Tax Assets arising from Temporary Differences and of the Mortgage Servicing Rights not deducted from Tier I Capital as per the temporary Article 2, Clause 2, Paragraph (1) and (2) and Temporary Article 2, Clause 1 of the Regulation (-)	-	_
EQUITY	2,402.155	2.434.434
Amounts lower than Excesses as per Deduction Rules		
Remaining Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital	18.148	19.363
Remaining Total of Net Long Positions of the Investments in Tier I Capital of Unconsolidated Banks and Financial Institutions where the Bank Owns more than 10% or less of the Tier I Capital	164.091	162.463
Remaining Mortgage Servicing Rights	-	
Net Deferred Tax Assets arising from Temporary Differences	29.139	31.668

The tables of "Summary of Capital adequacy standard ratio", "Insights of Owner's equity components" and "Insights of Consolidated Owner's equity components" stated in second paragraph of the article no.7 of the Communiqué on Financial Statements to be Publicly Announced and the Related Policies and Disclosures published in Official Gazette No 28337 dated 28 June 2012 have been amended by the Communiqué published in Official Gazette No. 28983 dated 26 April 2014. The Bank has been calculating its unconsolidated and consolidated equity within the framework of "Regulation on Equity of Banks" published in Official Gazette No. 28756 dated 5 September 2013 since 1 January 2014; unconsolidated and consolidated capital adequacy standard ratios are calculated also within this context.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION FOUR (Continued)** 

# INFORMATION ON UNCONSOLIDATED FINANCIAL STRUCTURE AND RISK MANAGEMENT (Continued)

I. Explanations related to the unconsolidated capital adequacy standard ratio (continued)

Information related to the shareholders' equity (continued)

Components of items of shareholders' equity subject to temporary applications

	The Bank		
	Amount considered in the calculation of equity of current period	Total Amount	
Goodwill and Intangible Assets and Related Deferred Tax Liabilities (-)	•	-	
Net Deferred Tax Asset/Liability	_	-	
Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital Exceeding the 10% Threshold of above Tier I Capital (-)	-	8-	
The Total of Net Long Position of the Direct or Indirect Investments in Additional Core Capital and Tier II Capital of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or more of the Issued Share Capital Exceeding the 10% Threshold of Tier I Capital (-)	_		
Debt Instruments and the Related Issuance Premiums Defined by the BRSA (Issued before 1.1.2014)	25.880	129.400	

	The Bank		
	Amount considered in the calculation of equity of prior period	Total Amount	
Goodwill and Intangible Assets and Related Deferred Tax Liabilities (-)	•		
Net Deferred Tax Asset/Liability	-	-	
Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital Exceeding the 10% Threshold of above Tier I Capital (-)	_	_	
The Total of Net Long Position of the Direct or Indirect Investments in Additional Core Capital and Tier II Capital of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or more of the Issued Share Capital Exceeding the 10% Threshold of Tier I Capital (-)	-		
Debt Instruments and the Related Issuance Premiums Defined by the BRSA (Issued before 1.1.2014)	23.050	115.250	

#### Details on Subordinated Liabilities

The subordinated loan that the Bank has used from the International Finance Corporation (IFC) was considered as subordinated debt securities due to having the conditions stated in Article 8. of the Regulation on Equity of Banks and BRSA permission. As of 31 March 2015, 20% of the subordinated loan in the amount of TL 129.400 (50 million US Dollar) is taken into consideration in order to calculate the Tier II Capital (31 December 2014: TL 115.250).

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

# INFORMATION ON UNCONSOLIDATED FINANCIAL STRUCTURE AND RISK MANAGEMENT (Continued)

#### I. Explanations related to the unconsolidated capital adequacy standard ratio (continued)

Information related to the shareholders' equity (continued)

The approaches used for internal capital adequacy assessment in terms of current and future activities

Not prepared in accordance with the Article No.25 of the Communiqué on the Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks.

#### II. Explanations related to credit risk

Not prepared in accordance with the Article No.25 of the Communiqué on the Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks.

#### III. Explanations related to the market risk

In order to avoid the market risk and restrict the risks carried, the Board of Directors determines the limits on market risk. Risk, notional and proportional basis limitation systems are used and the informative reports regarding market risk position of the bank are presented to Board of Directors, relevant committees and top management.

The guidelines prepared by the Risk Management Department regarding organization, responsibility and fields of activity were are approved by the Board of Directors. Risk management policies are determined and announced throughout the Bank.

Legally, the standard method is used to calculate the consolidated and unconsolidated market risk. In addition to the standard method, the Bank applies Monte Carlo simulation which is internal model to securities portfolio, foreign currency position on a daily or monthly basis to detect the market risks. The success of these models is tested retrospectively. The Bank also makes VaR calculations, scenario analyses and stress tests to detect the risks not caught by using internal models. Market risk is measured on a daily basis and reported to top management, Audit Committee and the Board of Directors weekly and monthly.

#### 1.a Information related to the market risk

	Current Period	Prior Period
(I) Capital Requirement to be Employed for General Market Risk - Standard	20.772	14.030
(II) Capital Requirement to be Employed for Specific Risk - Standard Method	4	3
Capital Requirement for Specific Risk Relating to Securitization Positions – Standard Method	•	
(III) Capital Requirement to be Employed for Currency Risk - Standard Method	6.118	7.328
(IV) Capital Requirement to be Employed for Commodity Risk - Standard	-	-
(V) Capital Requirement to be Employed for Settlement Risk - Standard Method	-	_
(VI) Total Capital Requirement to be Employed for Market Risk Resulting From Options – Standard Method	664	2
(VII) Counterparty credit risk capital requirement - Standard method	10.920	6.543
(VIII) Total Capital Requirement to be Employed for Market Risk in Banks Using Risk Measurement Model	_	-
(IX) Total Capital Requirement to be Employed for Market	38.478	27.906
(X) Amount Subject to Market Risk (12,5 x VIII) or (12,5 x VII)	480.975	348.825

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

# INFORMATION ON UNCONSOLIDATED FINANCIAL STRUCTURE AND RISK MANAGEMENT (Continued)

#### III. Explanations related to the market risk (continued)

#### 1.b Average market risk table as of the month ends during the period:

Not prepared in accordance with the Article No.25 of the Communiqué on the Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks.

#### 2. Explanation related to counter party risk

Not prepared in accordance with the Article No.25 of the Communiqué on the Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks.

# 3. Required disclosures in case the capital requirement of the Bank is calculated by a risk measurement model permitted by BRSA

Not prepared in accordance with the Article No.25 of the Communiqué on the Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks.

#### IV. Explanations related to operational risk

Not prepared in accordance with the Article No.25 of the Communiqué on the Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks.

#### V. Explanations related to currency risk

No long or short position is taken due to the uncertainties and changes in the markets therefore; no exposure to foreign currency risk is expected. However, possible foreign currency risks are calculated on a monthly basis under the standard method in the foreign currency risk table and their results are reported to the official authorities and the Bank's top management. Thus, foreign currency risk is closely monitored. Foreign currency risk, as a part of general market risk, is also taken into consideration in the calculation of Capital Adequacy Standard Ratio.

No short position is taken regarding foreign currency risk, whereas, counter position is taken for any foreign currency risks arising from customer transactions as to avoid foreign currency risk.

Announced current foreign exchange buying rates of the Bank as at reporting date and the previous five working days in US Dollar and Euro are as follows:

	1 US Dollar	1 Euro
A. Bank "Foreign Exchange Valuation Rate"		
31 March 2015	2,5880	2,7917
Prior Five Workdays:		
30 March 2015	2,5950	2,8200
27 March 2015	2,5900	2,8169
26 March 2015	2,5750	2,8315
25 March 2015	2,5400	2,7729
24 March 2015	2,5350	2,7725

Simple arithmetic thirty-day averages of the US Dollar and Euro buying rates of the Bank before the reporting date are full TL 2,5672 and 2,7827; respectively.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION FOUR (Continued)** 

# INFORMATION ON UNCONSOLIDATED FINANCIAL STRUCTURE AND RISK MANAGEMENT (Continued)

#### V. Explanations related to currency risk (continued)

Information on the Bank's foreign currency risk:

	Euro	US Dollar	Other FC	Total
Current Period				
Assets				
Cash (Cash in Vault, Foreign Currency Cash, Money in Transit, Checks Purchased, Precious Metals) and Balances				
with the Central Bank of Turkey	128.398	401.552	101.076	631.026
Banks	16.020	122.002	1.321	139.343
Financial Assets at Fair Value Through Profit and Loss (*)	5.663	19.243	5.852	30.758
Money Market Placements	_	-	_	<u> </u>
Available-For-Sale Financial Assets	28.558	838.335		866,893
Loans (**)	3.752.028	7.162.891	_	10.914.919
Subsidiaries, Associates and Entities Under Common Control (Joint Vent.)	_		_	
Held-To-Maturity Investments	_	-	_	_
Derivative Financial Assets for Hedging Purposes	_	13.101		13.101
Tangible Assets	_		-	-
Intangible Assets	-	•	- 1	•
Other Assets (***)	147	90.965	-	91.112
Total Assets	3.930.814	8.648.089	108.249	12.687.152
Liabilities				
Bank Deposits	-	_	-	-
Foreign Currency Deposits	-	-	-	-
Money Market Borrowings	24.531	225.387	-	249.918
Funds Provided From Other Financial Institutions	4.261.264	7.003.745	- [	11.265.009
Marketable Securities Issued	-	934.070	-	934.070
Miscellaneous Payables(****)	14.266	25.684	-	39.950
Derivative Financial Liabilities for Hedging Purposes	_	•	-	
Other Liabilities (*****)	5.609	46.912	4.979	57.500
Total Liabilities	4.305.670	8.235.798	4.979	12.546.447
Net Balance Sheet Position	(374.856)	412.291	103.270	140.705
Net Off-Balance Sheet Position	354.321	(370,769)	(101.117)	(117.565)
Financial Derivative Assets	1.019.429	1.073.715	140.375	2.233.519
Financial Derivative Liabilities	(665.108)	(1.444.484)	(241,492)	(2.351.084)
Non-Cash Loans (*****)	357.565	806.096	11.435	1.175.096
Prior Period				
Total Assets	3.761.872	7.251.694	75.873	11.089.439
Total Liabilities	4.260.541	6.850.330	-	11.110.871
Net Balance Sheet Position	(498.669)	401.364	75.873	(21.432)
Net Off –Balance Sheet Position	301.868	(287.450)	2	14.420
Financial Derivative Assets	793.853	699.758	63.998	1.557.609
Financial Derivative Liabilities	(295.946)	(1.043.824)	(138.675)	(1.478.445)
Non-Cash Loans (*****)	370.142	640.324	10.756	1.021.222

<sup>(\*)</sup> Exchange rate differences arising from derivative transactions amounting to TL 72.240 is deducted from "Financial Assets at Fair Value Through Profit and Loss".

<sup>(\*\*)</sup> Loans extended include TL 1.296.388 foreign currency indexed loans.

<sup>(\*\*\*)</sup> Prepaid expenses amounting to TL 415 and forward foreign exchange purchase transaction rediscounts amounting to TL 163 have

<sup>(\*\*\*\*)</sup> Forward foreign exchange purchase transaction rediscounts amounting to TL 189 has not been included in "Other Debts" (\*\*\*\*) Marketable securities valuation increase fund amounting to TL 43.241 and exchange rate differences arising from derivative transactions amounting to TL 70.822 have not been included in "Other Liabilities". Borrower funds amounting TL 34.972 based on foreign currencies have been included in "Other Liabilities".

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

SECTION FOUR (Continued)

# INFORMATION ON UNCONSOLIDATED FINANCIAL STRUCTURE AND RISK MANAGEMENT (Continued)

#### VI. Explanations related to interest rate risk

Interest rate sensitivity of the assets, liabilities and off-balance sheet items are measured by the Bank. General and specific interest rate risk tables in the standard method, by including assets and liabilities, are taken into account in determination of Capital Adequacy Standard Ratio and to calculate the overall interest rate risk of the Bank.

Forecast results, which have been formed using estimation-simulation reports are prepared and then the effects of fluctuations in interest rates are evaluated with sensitivity and scenario analysis. Cash requirement for every maturity period are determined based on maturity distribution analysis (Gap). In addition, a positive spread between the yield on assets and the cost of liabilities is kept while determining interest rates.

The amount of local borrowings is very low considering the total liabilities of the Bank. As the Bank is a development and investment bank, it obtains most of the funding from abroad.

The fluctuations in interest rates are controlled with interest rate risk tables, gap analysis, scenario analysis and stress tests, its effect in assets and liabilities and the probable changes in cash flows are being screened. The Bank screens many risk control ratios including the markets risk ratio to the sum of risk weighted assets and the ratio of the value at risk calculated as per the internal model to the equity.

Under the scope of risk policies, continuous controls are made to prevent assets or shareholders' equity from adverse effects because of fluctuations in interest rates or liquidity difficulties and top management, the Board of Directors and the Audit Committee are informed of these risks.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION FOUR (Continued)** 

# INFORMATION ON UNCONSOLIDATED FINANCIAL STRUCTURE AND RISK MANAGEMENT (Continued)

#### VI. Explanations related to interest rate risk (continued)

Information related to the interest rate sensitivity of assets, liabilities and off-balance sheet items (based on repricing dates)

Current Period	Up to 1 Month	1-3 Months	3-12 Months	1-5 Years	5 Years and Over	Non- interest bearing (*)	Total
Assets							
Cash (Cash in Vault, Foreign Currency Cash, Money in Transit, Checks Purchased) and Balances with the Central Bank of Turkey	8.798					631.041	639.839
Banks	249.611	-	_	_	-	20.268	269.879
Financial Assets at Fair Value Through Profit and Loss	8.327	9.054	37.174	18.692	61.008		134.255
Money Market Placements	60.125	_	-	_		-	60.125
Available-for-Sale Financial Assets	524.840	799.105	920.922	698.353	726.047	31.021	3.700.288
Loans	1.957.060	5.595.070	2.824.233	1.404.058	224.338	•	12.004.759
Held-to-Maturity Investments	-	_	-	_		-	•
Other Assets	-	-	13.101	_		454.821	467.922
Total Assets	2.808.761	6.403.229	3.795.430	2.121.103	1.011.393	1.137.151	17.277.067
2002 2007 2008 2008 2008 2008 2008 2008							
Liabilities	-20-71-1-20-77-10-77-10-77-10-77-10-77-10-77-10-77-10-77-10-77-10-77-10-77-10-77-10-77-10-77-10-77-10-77-10-77		********************************	•			
Bank Deposits	-			-	-	-	-
Other Deposits	-	-	_	-	_	•	-
Money Market Borrowings	2.303.160	_		_	_	_	2.303.160
Miscellaneous Payables	_		-	-	•	168.577	168.577
Marketable Securities Issued	-	_	_	934.070	_	-	934.070
Funds Provided from Other Financial Institutions	1 260 773	4.297.453	3 561 562	596.780	1.539.441	_	11.265.009
Other Liabilities (**)	46.551	10.479	32.196	15.430	39.891	2.461.704	2.606.251
Total Liabilities		4.307.932			1.579.332	2.630.281	17.277.067
	3.012.404	4.501.552	3.373.738	11540.200	1.575.552	2.030.201	1,12,11001
Balance Sheet Long Position	-	2.095.297	201.672	574.823		-	2.871.792
Balance Sheet Short Position	(810.723)	_	_	•	(567.939)	(1.493.130)	(2.871.792)
Off-Balance Sheet Long Position	_	121.356	_	-		_	121.356
Off-Balance Sheet Short Position	(534.690)	-	(270.851)	(780.106)	(1.011.311)	•	(2.596.958)
Total Position	(1.345.413)	2.216.653	(69.179)	(205.283)	(1.579.250)	(1.493.130)	(2.475.602)

<sup>(\*)</sup> Amounts in investments in associates and subsidiaries, entities under common control, deferred tax asset, investment property, tangible and intangible assets, other assets and shareholders' equity, provisions and tax liability are presented in non-interest bearing column, in order to reconcile the total assets and liabilities on the balance sheet.

<sup>(\*\*)</sup> Borrower funds amounting to TL 35.951 are presented in "Other Liabilities" within 1-month maturity column

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

# INFORMATION ON UNCONSOLIDATED FINANCIAL STRUCTURE AND RISK MANAGEMENT (Continued)

#### VI. Explanations related to interest rate risk (continued)

Average interest rates applied to monetary financial instruments: %

	Euro	US Dollar	Yen	TL
Current Period				
Assets				
Cash (Cash in Vault, Foreign Currency Cash, Money in Transit, Checks Purchased) and Balances with the Central Bank of Turkey	•		•	1,03
Banks	0,30	0,37	-	10,47
Financial Assets at Fair Value Through Profit and Loss		-		8,14
Money Market Placements	-		_	10,72
Available-for-Sale Financial Assets	5,60	5,11	_	9,57
Loans	3,71	4,45	_	10,81
Held-to-Maturity Investments	-	-	-	-
Liabilities				
Bank Deposits	-	-	-	-
Other Deposits	_	-	_	-
Money Market Borrowings	0,50	0,60		9,47
Miscellaneous Payables	-		-	•
Marketable Securities Issued	_	5,38	-	
Borrower Funds	0,50	0,50	-	6,00
Funds Provided From Other Financial Institutions	0,91	1,43		

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

# INFORMATION ON UNCONSOLIDATED FINANCIAL STRUCTURE AND RISK MANAGEMENT (Continued)

#### VI. Explanations related to interest rate risk (continued)

Information related to the interest rate sensitivity of assets, liabilities and off-balance sheet items of prior period (based on repricing dates)

Prior Period	Up to 1 Month	1-3 Months	3-12 Months	1-5 Years	5 Years and Over	Non- interest bearing (*)	Total
Assets							
Cash (Cash in Vault, Foreign Currency Cash, Money in Transit, Checks Purchased) and Balances with the Central Bank of Turkey	31.628	-	and an analysis of the second			476.160	507.788
Banks	94.854	20.201	•	_		7.263	122.318
Financial Assets at Fair Value Through Profit and Loss	4.985	13.620	53.326	-		***	71.931
Money Market Placements	65.831	39.082	_	-	_	-	104.913
Available-for-Sale Financial Assets	701.993	733.138	918.699	606.103	521.916	33.047	3.514.896
Loans	2.109.855	3.596.176	3.911.384	1.163.684	199.521	_	10.980.620
Held-to-Maturity Investments	_		_		_		-
Other Assets		_		-		398.247	398.247
Total Assets	3.009.146	4.402.217	4.883.409	1.769.787	721.437	914.717	15.700.713
Liabilities							
Bank Deposits	-	_		-	•	•	-
Other Deposits	_	_	_	-	_	-	-
Money Market Borrowings	2.071.750	90.744	-		-		2.162.494
Miscellaneous Payables	-	-	-	-	-	84.547	84.547
Marketable Securities Issued	_		_	813.824	-		813.824
Funds Provided from Other Financial Institutions	2.873.602	3.509.832	2.226.483	466.065	919.701	_	9.995.683
Other Liabilities (**)	53.463	4.577	43.289	-	2.583	2.540.253	2.644.165
Total Liabilities	4.998.815	3.605.153	2.269.772	1.279.889	922.284	2.624.800	15.700.713
		=0=064	0.610.605	400 800			2 000 500
Balance Sheet Long Position		797.064	2.613.637	489.898	(200 047)	(1.710.002)	3.900.599
Balance Sheet Short Position	(1.989.669)		-		(200.847)	(1.710.083)	
Off-Balance Sheet Long Position	56.347	11.103	-	504.062	(1/5 =15)	•	571.512
Off-Balance Sheet Short Position	•	-	(562.581)	1	(165.518)	-	(728.099)
Total Position	(1.933.322)	808.167	2.051.056	993.960	(366.365)	(1.710.083)	(156.587)

<sup>(\*)</sup> Amounts in investments in associates and subsidiaries, entities under common control, deferred tax asset, investment property, tangible and intangible assets, other assets and shareholders' equity, provisions and tax liability are presented in non-interest bearing column, in order to reconcile the total assets and liabilities on the balance sheet.

<sup>(\*\*)</sup> Borrower funds amounting to TL 39.081 are presented in "Other Liabilities" within 1-month maturity column.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

SECTION FOUR (Continued)

# INFORMATION ON UNCONSOLIDATED FINANCIAL STRUCTURE AND RISK MANAGEMENT (Continued)

#### VI. Explanations related to interest rate risk (continued)

Average interest rates applied to monetary financial instruments in prior period: %

	Euro	US Dollar	Yen	TL
rior Period				
Assets				
Cash (Cash in Vault, Foreign Currency Cash, Money in Transit, Checks Purchased) and Balances with the Central Bank of Turkey	-		_	1,44
Banks		0,46	24	9,96
Financial Assets at Fair Value Through Profit and Loss			-	
Money Market Placements	-	-	7-	9,00
Available-for-Sale Financial Assets	5,60	5,88	-	9,72
Loans	3,85	4,33	\ <u>-</u>	10,06
Held-to-Maturity Investments	-	-		-
Liabilities				
Bank Deposits	-	-	-	-
Other Deposits		-		-
Money Market Borrowings	0,50	0,68	-	9,95
Miscellaneous Payables		-		
Marketable Securities Issued	-	5,38		
Borrower Funds	0,50	0,50	-	6,00
Funds Provided From Other Financial Institutions	0,92	1,24	_	7,29

#### The interest rate risk of the banking book items

Interest rate risk caused by banking book accounts includes, Receivables from Central Bank, Receivables from Money Markets, Receivable from Banks, Available for Sale Financial Assets, Receivables from Reverse Repurchase Agreement, Receivables from Loans, Held to Maturity Investments and Other Receivables, which are monitored in banking book, in assets and includes Payables to Central Bank in banking accounts, Payables to Money Markets, Payables to Banks, Funds Provided from Repurchase Agreement, Securities Issued by the Bank, Payables to Loans, Subordinated Debts and Other Debts which are monitored in banking book accounts in liabilities. All derivative instruments are recorded in trading book accounts. In this nature, FR400AS in the mandatory report list of BRSA is prepared and reported monthly.

In accordance with the communiqué on "Standard Shock Measurement and Evaluation Method of the Interest Rate Risk in Banking Accounts", economic valuation differences of the Bank arising from fluctuations on interest rates, in different currencies are presented in the table below.

Current Period Currency	Applied Shock (+/- x basis point)	Revenue/ Loss	Revenue/Shareholders' Equity - Loss / Shareholders' Equity
TL	+500 / (400) basis point	(118.743) / 110.857	(4,94%) / 4,61%
Euro	+200 / (200) basis point	28.416 / (7.854)	1,18% / (0,33%)
US Dollar	+200 / (200) basis point	12.478 / (24.984)	0,52% / (1,04%)
Total (for Negative Shocks)		78.019	3,24%
Total (for Positive Shocks)		(77.849)	(3,24%)

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

## INFORMATION ON UNCONSOLIDATED FINANCIAL STRUCTURE AND RISK MANAGEMENT (Continued)

#### VI. Explanations related to interest rate risk (continued)

The interest rate risk of the banking book items (continued)

Prior Period  Currency	Applied Shock (+/- x basis point)	Revenue/ Loss	Revenue/Shareholders' Equity - Loss/ Shareholders' Equity	
TL	+500 / (400) basis point	(138.136) / 134.135	(5,67%) / 5,51%	
Euro	+200 / (200) basis point	14.765 / (6.743)	0,61% / (0,28%)	
US Dollar	+200 / (200) basis point	26.818 / (43.013)	1,10% / (1,77%)	
Total (for Negative Shocks)		84.379	3,46%	
Total (for Positive Shocks)		(96.553)	(3,96%)	

#### VII. Explanations related to stock position risk

The Bank is exposed to equity shares risk arising from investments on firms traded in Borsa Istanbul (BIST). Share certificate investments are almost used for trading purpose. However, these investments are not actively bought/sold by the Bank. The Bank classified its share certificate investments both as available for sale and as trading securities and net profit/loss of the Bank is not affected unless the Bank sell share certificates in portfolio of available for sale.

Equity shares are recognized at fair value in accordance with "TAS 39- Financial Instruments: Recognition and Measurement". Equity shares, whose fair value cannot be measured reliably are followed at their cost of acquisition and these assets are shown in the financial statements with their cost of values after the deduction of impairment provisions, if any.

#### Equity shares risk due from banking book

Below is the comparison table of the Bank's share certificate instruments' book value, fair value and market value.

Current Period	Comparison				
Share Certificate Investments	Book Value	Fair Value	Market Value 160.714		
Investment in Shares-Grade A	160.714				
Quoted	160.714	_	160.714		
Investment in Shares-Grade B	64.138	•	64.138		
Quoted	64.138	-	_64.138		

Prior Period	Comparison					
Share Certificate Investments	Book Value	Fair Value	Market Value			
Investment in Shares-Grade A	239.212	_	239.212			
Quoted	239.212	-	239.212			

On the basis of the following table, private equity investments in sufficiently diversified portfolios, type and amount of other risks, cumulative realized gains and losses arising from selling and liquidation in the current period, total unrealized gains and losses, total revaluation increases of trading positions on stock market and their amount that included to core capital and supplementary capital are shown.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION FOUR (Continued)** 

## INFORMATION ON UNCONSOLIDATED FINANCIAL STRUCTURE AND RISK MANAGEMENT (Continued)

#### VII. Explanations related to stock position risk (continued)

Equity shares risk due from banking book (continued)

Current Period	Realized	Revaluation	Value Increases	Unre	ealized Gains an	ns and Losses	
Portfolio	Revenues and Losses in Period	Total	Included in Supplementary Capital	Total	Included in Core Capital	Included in Supplementary Capital	
Private Equity							
Investments			-	-		_	
Share Certificates Quoted							
on a Stock Exchange	-	-	-	(33.027)	-	(33.027)	
Other Share							
Certificates	_	_	-	-	-	-	
Total	-	-	_	(33.027)	-	(33.027)	

Prior Period	Realized	Revaluation	Value Increases	Unr	ealized Gains an	d Losses
Portfolio	Revenues and Losses in Period	Total	Included in Supplementary Capital	Total	Included in Core Capital	Included in Supplementary Capital
Private Equity						:
Investments	-	-	-	-	•	_
Share Certificates Quoted						
on a Stock Exchange	-	-	-	(18.055)	-	(18.055)
Other Share						
Certificates	9.922	-	-	-		-
Total	9.922	-	_	(18.055)	-	(18.055)

#### VIII. Explanations related to the liquidity risk

The Bank's future cash flows and current positions are taken into consideration for managing the market and liquidity risks. The Bank does not invest into illiquid markets and instruments. The liquidity ratios are followed up and the maturity match and the coverage of liquidity need are targeted in the context of asset-liability management. Although the Bank started to perform tests to calculate liquidity risk with internal models, the risk is still followed up basically by arranging the risks with respect to (holding period) data.

For the purpose of meeting the liquidity requirement, the Bank chooses one of the three or more of the following; disposing liquid assets, increasing short-term borrowing, decreasing illiquid assets or increasing capital. The Bank's liquidity management is implemented by meeting all the obligations on time considering the Bank's reputation. The cash flow projections and the fund requirement predictions are made by using adverse scenarios to determine liquidity risk under urgent and unexpected circumstances.

As seen on interest rate risk tables, the difference in interest rates of assets and liabilities is in favour of the assets. Such mismatch positively affects the profitability and is checked by the Bank Management with regular reports. The difference in interest rates of assets and liabilities are on behalf of assets as can be seen from the table of interest rate risk. The inconsistency positively affects the profitability and is controlled by the management with regular reports. The Bank meets its short term liquidity requirements with repurchase agreements and inter-bank money market operations. The Bank may also use its available for sale portfolio for urgent liquidity requirement.

The Bank meets its long term liquidity needs from the international institutions through borrowings. The liquidity position is assessed and managed under a variety of scenarios, giving due consideration to stress factors relating to both the market in general and specifically to the Bank. For the purposes of monitoring and assessing the liquidity position of the Bank's assets and liabilities, the liquidity rate is weekly calculated.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION FOUR (Continued)** 

# INFORMATION ON UNCONSOLIDATED FINANCIAL STRUCTURE AND RISK MANAGEMENT (Continued)

#### VIII. Explanations related to the liquidity risk (continued)

Presentation of assets and liabilities according to their remaining maturities

	Demand	Up to 1 Month	1-3 Months	3-12 Months	1-5 Years	5 Years and Over	Undistributed (*)	Total
Current Period		*************						
Assets			v 80 mile ald Maleiro 68 0 88 0 88 0 770 777777777777777					
Cash (Cash in Vault, Foreign Currency Cash, Money in Transit, Checks Purchased) and Balances with the Central Bank of Turkey	11.860	627.979	_	ANASTE BRANCH CONTROL OF THE CONTROL		_	_	639.839
Banks	20.268	249.611	-	-	-	-	_	269.879
Financial Assets at Fair Value Through Profit and Loss	_	8.327	9.054	37.174	18.692	61.008	_	134.255
Money Market Placements	-	60.125	-	•	-	_	-	60.125
Financial Assets Available- for-Sale	_	64.098	52.404	256.459	1.196.471	2.099.835	31.021	3.700.288
Loans	-	604.795	571.713	2.064.541	6.326.107	2.437.603	_	12.004.759
Held-to-Maturity Investments		-	•	_	•		_	•
Other Assets (*)	-	•		-	11.145	1.956	454.821	467.922
Total Assets	32.128	1.614.935	633.171	2.358.174	7.552.415	4.600.402	485,842	17.277.067
Liabilities								
Bank Deposits			_	_		_	-	_
Other Deposits	-			_	_		_	-
Funds Provided from Other Financial Institutions	_	274.581	173.154	1.199.695	4.330.100	5.287.479		11.265.009
Money Market Borrowings		2.303.160	_	-	_	_		2.303.160
Securities Issued	_	_	-	_	934.070	_	_	934.070
Miscellaneous Payables	_	47.354	-	-	-		121.223	168.577
Other Liabilities (**)	-	46.551	10.479	32.196	15.430	39.891	2.461.704	2.606.251
Total Liabilities	-	2.671.646		1.231.891	-	5.327.370	2.582.927	17.277.067
Liquidity Gap	32.128	-		1.126.283	_	(726,968)	(2.097.085)	
		-						
Prior Period								
Total Assets	41.883	1.405.700	625.950	2.048.184	7.017.599	4.130.103	431.294	15.700.713
Total Liabilities	_	2.390.811	283.633	962.737	4.838.821	4.599.911	2.624.800	15.700.713
		1		1	2.178.778	i	(2.193.506)	i .

<sup>(\*)</sup> Other assets and shareholders' equity, provisions and tax liability, which are necessary and cannot be converted into cash in the near future for the Bank's ongoing activities, such as tangible and intangible assets, investments in subsidiaries and associates, entities under common control, office supply inventory, prepaid expenses and non-performing loans are classified under "Undistributed" column.

<sup>(\*\*)</sup> Borrower funds amounting to TL 35.951 are presented in "Other Liabilities" within 1-month maturity column.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

## INFORMATION ON UNCONSOLIDATED FINANCIAL STRUCTURE AND RISK MANAGEMENT (Continued)

#### IX. Explanations related to securitization positions

None.

#### X. Explanations related to credit risk mitigation techniques

Offsetting is not used as a credit risk mitigation technique. In assessments within the scope of credit risk mitigation techniques, using methods in regard to valuation and management of collaterals are realized in parallel with communiqué relating to Credit Risk Mitigation Techniques. Financial collaterals are evaluated on a daily basis in the Bank. Depending on the comprehensive financial collateral approach, risk mitigating effects of the collaterals are considered through the standard volatility adjustments. Value of the real estates subject to the collateral is determined at least once a year for commercial real estates and determined at least triennially for residential real estates. In the cases that significant changes in market conditions appear, the review is carried out at more frequent intervals. Within the communiqué, as a matter of credit risk mitigation techniques, only residences and commercial real estates (Warehouse, School, Hospital, Office and Store) which are not used for production purposes and can provide rental income are taken into consideration. In addition, land, field and orchard lands are also considered within same concept. Value of the real estates is assessed by the real estate appraisal companies, which are included in the list to provide valuation service by the CMB. Within the credit risk mitigation techniques, major collaterals that can be used by the Bank are financial collaterals (Treasury Bills, Government Bonds, Cash, Deposit Pledges, Gold, Stock Pledges), guarantees and mortgages. As of 31 March 2015, while guarantees and mortgages are used as credit risk mitigation technique, credit derivatives are not used. As of 31 March 2015 and 31 December 2014, risk amounts which credit risk mitigation techniques are used are shown below the table according to risk types.

#### Collaterals According to Risk Classifications

Current Period		Financial	Other /	Guarantees	
Risk Types	Amount (*)	Collaterals	Physical Collaterals	and credit derivatives	
Contingent and Non-Contingent Claims on Sovereigns	4.029.397	125.732	_	-	
Contingent and Non-Contingent Claims on Regional Governments and Local Authorities	-	-	•	-	
Contingent and Non-Contingent Claims on Administrative Units and Non-commercial Enterprise	1.068	-	_	_	
Contingent and Non-Contingent Claims on Multilateral Development Banks	3.053	-	-		
Contingent and Non-Contingent Claims on International Organizations	-	-	_	-	
Contingent and Non-Contingent Claims on Banks and Capital Market Intermediary	4.332.126	2.477.902	•		
Contingent and Non-Contingent Claims on Corporates	15.910.847	66.661	_	991	
Contingent and Non-Contingent Claims Included in the Regulatory Retail Portfolios	-	•	_	_	
Contingent and Non-Contingent Claims Secured by Real Estate Property	325.108	•	_	-	
Past Due Loans	-	-	-		
Higher-Risk Categories Defined by Agency	39	-	_	-	
Securities Secured by Mortgage	-	-	-	-	
Securitization Exposures			-		
Short-Term Claims on Banks and Corporate	•	-		-	
Undertakings for Collective Investments in Transferable Securities	-	•	-	_	
Other Claims	665.546	7.260	-		
Total	25.267.184	2.677.555	-	991	

<sup>(\*)</sup> Includes risk amounts before the effect of credit risk mitigation.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

SECTION FOUR (Continued)

# INFORMATION ON UNCONSOLIDATED FINANCIAL STRUCTURE AND RISK MANAGEMENT (Continued)

#### X. Explanations related to credit risk mitigation techniques (continued)

Collaterals Which are Grouped According to Risk Types (continued)

Prior Period Risk Types	Amount (*)	Financial Collaterals	Other / Physical Collaterals	Guarantees and credit derivatives
Contingent and Non-Contingent Claims on Sovereigns	3.654.952	97.878	_	•
Contingent and Non-Contingent Claims on Regional Governments and Local Authorities			_	•
Contingent and Non-Contingent Claims on Administrative Units and Non-Commercial Enterprises	1,086	47		-
Contingent and Non-Contingent Claims on Multilateral Development Banks	3.063	•		-
Contingent and Non-Contingent Claims on International Organizations	•	•		-
Contingent and Non-Contingent Claims on Banks and Capital Market Intermediary	3.312.714	2.130.644	*	_
Contingent and Non-Contingent Claims on Corporates	14.395.427	35.623	-	2.688
Contingent and Non-Contingent Claims Included in the Regulatory Real Estate Portfolios			-	_
Contingent and Non-Contingent Claims Secured by Residential Property	439.328	•	-	_
Past Due Loans	-	_	2=	
Higher-Risk Categories Defined by Agency	46	-	(2)	-
Securities Secured by Mortgage	•	-	12	-
Securitization Exposures			9-	
Short-Term Claims on Banks and Corporate	-	•	1.0	-
Undertakings for Collective Investments in				
Transferable Securities	-	_	-	-
Other Claims	407,921	6.638	-	-
Total	22.214.537	2.270.830		2.688

<sup>(\*)</sup> Includes the total amounts before considering the effects of credit risk mitigation.

#### XI. Explanations related to risk management objective and policies

The purpose of the risk management system is to provide identifying, measuring, reporting, monitoring and controlling the risk exposure on both unconsolidated and consolidated basis, through the policies determined related to controlling the risk-return structure of future cash flows of the Bank and observing, controlling, changing if needed, application procedures, limits and policies of Bank and determine the objectives to be achieved through the internal capital adequacy assessment process. In this context, "TSKB Risk Management Policies" and "TSKB Capital Adequacy Policies" are prepared and has become effective following the approval of the Board of Directors.

The Board of Directors of the Bank determine and regularly review the risk level that the Bank is willing to bear to achieve its objectives, considering the risk capacity of the Bank.

Risk management process organized within the framework of risk management regulations and served to create a common risk culture throughout the Bank, is in a structure that these risks are described in line with the international regulations and are measuring, analyzing, following, monitoring and reporting within this framework. Within the framework of the mentioned structure, the Bank's Risk Management Department, continues its activities reporting to the Audit Committee, which is established to help the audit and monitoring activities of the Board of Directors in accordance with Banking Law No: 5411 and "Regulation on Internal Systems of Banks" communiqué of Banking Regulation and Supervision Agency.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

# INFORMATION ON UNCONSOLIDATED FINANCIAL STRUCTURE AND RISK MANAGEMENT (Continued)

#### XI. Explanations related to risk management objective and policies (continued)

Risk Management Department is responsible for preparing risk management strategies and policies followed by the Bank, implementation, identification, measurement, monitoring, analysis, evaluation and reporting of risk management system activities.

Risk Management Department monitors the compliance of the risks in line with the Bank's policies and standards and limits, and determines violations, analyzes the size of the risk by developing various scenarios, develops and integrates systems providing measuring, monitoring and reporting the risks.

Within the scope of "TSKB Risk Management Policies"; the Bank is mainly exposed to credit risk, market risk, operational risk, currency risk, interest rate risk and liquidity risk.

#### Credit risk management policy

Credit risk is the possibility of incurring losses due to the credit customer or the counterparty, with whom the Bank has made an agreement with, does not fulfil its obligations appropriately or is not able to meet these obligations. At the Bank, the purpose of credit risk management is to maximize the risk adjusted return of the Bank by managing the risks that the Bank may expose in line with the right parameters in a proactive approach. Although the largest and most visible source for credit risk is the loans that the Bank grants, other banking services regarding the counterparty risk also bear credit risk. In this context, all of the banking activities are assessed within the scope of credit risk.

Credit risk is measured and managed considering the maturity structure of the credit, contractual provisions of the credit and financial conditions, the risk profile structure until the end of the maturity parallel with the possible market conditions, guarantees and collaterals, internal risk ratings and the possible changes in the process of risk exposure, the concentrations (a single company, associated group of companies, industry, country, etc.) and compliance with limits determined by the Board of Directors in order to prevent these concentrations. For measuring credit risk, Internal Rating-Based Model is used in order to monitor, control and provide early warning for credit risk of the Bank.

Maximum effort is expended for the fact that the limits and policies of the external and internal agreements are not so far from the limits and policies of the Bank. The articles in the agreements are compelling even if they are different from existing the Bank policies.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION FOUR (Continued)** 

## INFORMATION ON UNCONSOLIDATED FINANCIAL STRUCTURE AND RISK MANAGEMENT (Continued)

#### XI. Explanations related to risk management objective and policies (continued)

#### Credit risk management policy (continued)

In credit risk mitigation policies and procedures, it is considered whether the total amount of credit risk mitigation tool should be taken into account is appropriate or not, also it is controlled whether the protection provided by the credit risk mitigation instruments is in compliance with the capital adequacy level. The Bank's Risk Management actively involved in the measurement, analysis and monitoring process of credit risk and regular reporting is provided to the Board of Directors, Audit Committee, top management and other departments related with credit risk by the Bank's Risk Management.

#### Market risk management policy and currency risk management policy

Market risk is the possibility of loss that the Bank may face, in the trading book portfolio and in its onand off-balance sheet positions arising from movements in market prices. Interest rates, foreign
exchange rates, equity and commodity prices are the main market risk factors. The purpose of market
risk management is to maximize the risk adjusted return of the Bank by managing the risks that the
Bank may expose in line with the right parameters in a proactive approach. Market risk is managed by
using consistent risk measurement criteria such as fluctuation level of interest rate and/or price
fluctuations and Value-at-Risk (VaR) Methods calculations, by establishing proper procedures for
performing such controls and observing compliance with determined risk limits, by investigating
sources of risk, learning risk and providing consistent information related with market risk to level of
organizations within organization structure.

Interest rates, foreign exchange rates, equity and commodity prices are the main market risk factors and in order to control these risks vigorously and it is essential that money and capital market transactions should be "well-diversified" considering the level of risk created in terms of parameters such as maturity, currency, interest rate and other similar parameters. In addition, credit worthiness of issuers of financial instruments creating market risk is strongly taken into account. In the calculation of the market risk, the Bank uses two basic approaches, BRSA Standard Method and Value at Risk (VaR) approach. The accuracy of the VaR model is sustained by applying the retrospective tests (back testing).

The test mentioned is based on the comparison of calculated Value at Risk and actual losses. In addition stress tests are applied to determine the effects of the events whose probability of occurrence is low; however, loss level is high on Value at Risk. Currency risk management is measured and monitored by using the VaR model. The Bank's Risk Management Department is actively involved in measurement, analysis and monitoring process of market risk and currency risk and regular reporting is provided to the Board of Directors, Audit Committee, top management and other departments related with market risk by the Bank's Risk Management.

#### Operational risk management policy

Operational risk is defined as the risk of loss due to the insufficiency of the processes, the people and the systems or defects or errors on them and external events, and compliance with laws and ethical standards are also included in this definition. These risks are managed by fulfilling special controls of the basic functional areas of the Bank's operations, establishing mechanism distributing appropriate internal audit system and authorization required by this system within the Bank and by applying detailed testing and control of the Bank's all operating systems and by providing full harmony between internal and external systems and opportunity of independent data backup facility.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION FOUR (Continued)** 

# INFORMATION ON UNCONSOLIDATED FINANCIAL STRUCTURE AND RISK MANAGEMENT (Continued)

#### XI. Explanations related to risk management objective and policies (continued)

The Bank applies the principles of separation of duties and distribution of functions in order to reduce the risk of deliberate actions, manipulations or errors. The minimum functions that have to be separated are identified as (i) starting the process (ii) authorisation and approving, (iii) recording the process (iv) confirming the process, (v) safe custody services, (vi) monitoring and auditing, (vii) developing IT systems and activities for daily operations. The transaction information has to be recorded to the system by using IT applications at once the transactions have been completed. Measurement of operational risks carried out by the implementation of Basel II "Basic Indicator Approach" method. The Bank's Risk Management Department is actively involved in the measurement, analysis and monitoring process of operational risk and regular reporting is provided to the Board of Directors, Audit Committee, top management and other departments related with operational risk by the Bank's Risk Management.

#### Structural interest rate risk management policy

Structural interest rate risk is the risk of possible changes in interest rates affecting the capital of bank due to re-pricing period of interest bearing assets and liabilities banking books of the Bank and the differences at interest structuring. Structural interest rate risk is managed by providing consistent information related to structural interest rate risk to all the organization stages by using the risk measurement and criteria like the level of fluctuation in interest rates, interest shock and stress test calculations.

Maturity mismatches concerning the repricing in predetermined buckets and currency mismatches of asset and liabilities are monitored and measured. The Bank manages the interest rate risk by being aware of that it threats the income, capital, liquidity and reputation of the Bank and it comprises of repricing risk, yield curve risk, basis risk, spread risk and option risk.

The Bank's Risk Management Department is actively involved in the measurement, analysis and monitoring process of structural interest rate risk and regular reporting is provided to the Board of Directors, Audit Committee, top management and other departments related with interest rate risk by the Risk Management.

The Bank uses IRS or other derivative instruments in order to hedge fixed/floating interest risks or other market price risks. The Bank applies hedge accounting in accordance with the decisions of Asset Liability Management Committee to prevent volatility in the financial statements of having different measurement and valuation methods and accounting periods. The Bank could prefer one of the appropriate methods permitted by the accounting standards under finance hedge accounting. In case of deciding to apply hedge accounting, the Bank oversees the determination of hedging relationship, hedging risk, hedging instruments also regular efficiency test and documentation with respect to accounting standards. In this regard, efficiency test and documentation are performed by the Committee to be established for this purpose and the custody of documentation fulfil by Financial Control Department.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### SECTION FOUR (Continued)

### INFORMATION ON UNCONSOLIDATED FINANCIAL STRUCTURE AND RISK MANAGEMENT (Continued)

#### XI. Explanations related to risk management objective and policies (continued)

#### Liquidity risk management policy

Liquidity risk is the risk of not meeting the balance sheet and off-balance sheet liabilities on time. Liquidity risk is also the possibility of loss that the Bank may face, when there is not sufficient cash or cash inflow to meet the cash outflow in full and in time. There are two risks as funding liquidity risk in capital markets and purchase/ sales operations and market liquidity risk in which funding liquidity risk is the risk that investment and funding requirements cannot be met on time or at a reasonable cost due to the incompatibilities in cash flows. The market liquidity risk is that no long position can be taken on time or at a reasonable cost due to the markets are not so deep, disruption and the bank cannot enter the markets easily.

It is essential to evaluate the diversification of opportunities on the basis of maturities with maximum extent in order to ensure the efficiency of liquidity management and maintain a sustainable situation. In liquidity risk management, a portfolio structure matched with the functions of generating profit from portfolio and market risk management and risk-return trade-off is constantly monitored without compromising of liquidity requirements. The Bank's Risk Management actively involved in the measurement, analysis and monitoring process of liquidity risk and regular reporting is provided to the Board of Directors, the Audit Committee, top management and other departments related with liquidity risk by the Risk Management.

#### XII. Explanations related to presentation of financial assets and liabilities at fair value.

Not prepared in accordance with the Article No.25 of the Communiqué on the Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks.

#### XIII. Explanations related to transactions made on behalf of others and fiduciary transactions

The Bank performs trading transactions on behalf of its customers, and gives custody, administration and consultancy services. The Bank does not deal with fiduciary transactions.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE**

#### EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS

#### I. Explanations and disclosures related to the assets

#### 1.a Information on cash and balances with the Central Bank of Turkey:

	Current	Period	Prior Period	
percent of the second of the s	TL	FC	TL	FC
Cash in TL/Foreign Currency	15	-	8	_
Balances with the Central Bank of Turkey	8.798	631.026	31.628	476.152
Other		-		
Total .	8.813	631.026	31.636	476.152

#### 1.b Information related to the account of the Central Bank of Turkey:

	Current	Period	Prior Period	
	TL	FC	TL	FC
Unrestricted demand deposits	8.798	3.107	31.628	2.984
Unrestricted time deposits	44.000.000			•
Restricted time deposits	_	•	-	
Other (*)		627.919		473.168
Total	8.798	631.026	31.628	476.152

<sup>(\*)</sup> Deposits at Central Bank of Turkey held as reserve requirement.

As per the Communiqué numbered 2005/1 "Reserve Deposits" of the CBT, banks keep reserve deposits at the CBT for their TL and FC liabilities mentioned in the communiqué. Reserves are calculated and set aside every two weeks on Fridays for 14 days periods..

The CBT has started to pay interest to the Required Reserves held in Turkish Lira according to regulation released at 5 November 2014.

In accordance with the regulation issued at 27 January 2015, CBT has began to collect monthly commissions over daily balances of Two Days Notice Deposit Accounts and Required Reserves held in the foreign currencies, to be valid from 1 February 2015.

As per the "Communiqué on Amendments to be Made on Communiqué on Required Reserves" of Central Bank of Turkey, numbered 2011/11 and 2011/13, required reserves for Turkish Lira and Foreign currency liabilities are set at Central Bank of Turkey based on rates mentioned below. Reserve rates prevailing at 31 March 2015 are presented in table below:

Reserve Rates for FC Liabilities (%)	
Other liabilities until 1 year maturity (1 year include)	20,0
Other liabilities until 2 year maturity (2 year include)	14,0
Other liabilities until 3 year maturity (3 year include)	8,0
Other liabilities until 5 year maturity (5 year include)	7,0
Other liabilities more than 5 year maturity	6,0

Reserve Rates for TL Liabilities (%)	
Other liabilities until 1 year maturity (1 year include)	11,5
Other liabilities until 3 year maturity (3 year include)	8,0
Other liabilities more than 5 year maturity	5,0

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

SECTION FIVE (Continued)

# EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS (Continued)

- I. Explanations and disclosures related to the assets (continued)
- 2.a Information on financial assets at fair value through profit and loss:

#### 2.a.1 Trading securities:

#### 2.a.1.a Trading securities given as collateral or blockage:

As of the reporting date, the Bank has no trading securities given as collateral or blockage (31 December 2014: None).

#### 2.a.1.b Trading securities subject to repurchase agreements:

As of the reporting date, the Bank has no trading securities subject to repurchase agreements (31 December 2014: None).

#### 2.a.2 Information on financial assets designated at fair value through profit and loss:

# 2.a.2.a Information on financial assets designated at fair value through profit and loss given as collateral or blockage:

As of the reporting date, the Bank has no financial assets designated at fair value through profit and loss given as collateral or blockage (31 December 2014: None).

# 2.a.2.b Financial assets designated at fair value through profit and loss subject to repurchase agreements:

As of the reporting date, the Bank has no financial assets designated at fair value through profit and loss subject to repurchase agreements (31 December 2014: None).

#### 2.b Positive differences table related to derivative financial assets held-for-trading:

Held for Trading Financial Derivative Instruments	Current P	eriod	Prior Period	
	TL	FC	TL	FC
Forward Transactions	1.371	2.432	74	28
Swap Transactions	15.392	63.491	15.366	35.307
Futures Transactions	_	-	-	_
Options	-	37.075	-	21.156
Other	-	_	_	
Total	16.763	102.998	15.440	56.4 <u>91</u>

#### 3. Information on banks and foreign banks account

#### 3.a Information on banks:

	Current P	eriod	Prior Period	
	TL	FC	TL	FC
Banks				
Domestic	126.530	120.800	22.052	94.555
Foreign	4.006	18.543		5.711
Branches and head office abroad	-	_	-	-
Total	130.536	139.343	22.052	100.266

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

### **EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS** (Continued)

- I. Explanations and disclosures related to the assets (continued)
- 3. Information on banks and foreign banks account (continued)

#### 3.b Information on foreign banks:

Not prepared in accordance with the Article No.25 of the Communiqué on the Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks.

#### 4. Information on available-for-sale financial assets

#### 4.a.1 Available-for-sale financial assets subject to repurchase agreements:

	Current Period		Prior Period	
	TL	FC	TL	FC
Government bonds	2.148.019	-	2.016.726	_
Treasury bills	-	-	_	
Other debt securities	-	324.664	-	307.313
Bank bonds and bank guaranteed bonds	-	-	-	-
Asset backed securities	-	• :	_	-
Other	•	_	_	
Total	2.148.019	324.664	2.016.726	307.313

#### 4.a.2 Information on available-for-sale financial assets given as collateral or blockage:

All available for sale financial assets given as collateral comprise of financial assets issued by the T.R. Undersecreteriat of Treasury. The carrying value of those assets is TL 619.595 (31 December 2014: TL 251.539).

	Current Period		<b>Prior Period</b>	
	TL	FC	TL	FC
Share certificates	-	-	-	-
Bond, treasury bill and similar investment securities	181.959	437.636	183.982	67.557
Other	-	-	-	-
otal	181.959	437.636	183.982	67.557

#### 4.b Major types of available for sale financial assets:

Available for sale financial assets comprise government bonds 64,57%, Eurobonds 22,59% and shares and other securities 12,84% (31 December 2014: government bonds 70,87%, Eurobonds 15,08% and shares and other securities 14,05%).

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

# **EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS** (Continued)

- I. Explanations and disclosures related to the assets (continued)
- 4. Information on available-for-sale financial assets (continued)
- 4.c Information on available for sale financial assets portfolio:

	Current Period	Prior Period
Debt securities	3.679.255	3.482.152
Quoted on a stock exchange	2.809.411	2.929.125
Unquoted	869.844	553.027
Share certificates	43.324	43.553
Quoted on a stock exchange	24.655	24.884
Unquoted	18.669	18.669
Other Impairment provision(-)	(22.291)	(10.809)
Total	3.700.288	3.514.896

The net book value of unquoted available for sale share certificates is TL 10.267 (31 December 2014: TL 10.267).

#### 5. Information on loans

#### 5.a Information on all types of loans and advances given to shareholders and employees of the Bank:

	Curre	nt Period	Prior Period		
	Cash Loans	Non-Cash Loans	Cash Loans	Non-Cash Loans	
Direct loans granted to shareholders	90.461	117.412	84.174	117.412	
Corporate shareholders	90,461	117.412	84.174	117.412	
Real person shareholders	_	_	-	-	
Indirect loans granted to shareholders	_	-	-	-	
Loans granted to employees	123	_	131		
Total	79.417	117.412	84.305	117.412	

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

# **EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS** (Continued)

- I. Explanations and disclosures related to the assets (continued)
- 5. Information on loans (continued)
- 5.b Information on the first and second group loans and other receivables including restructured or rescheduled loans:

	Standard Loans and Other Receivables		Loans and Other Receivables Under Close Monitoring			
Current Period				Amendment Conditions of		
Cash Loans	Loans and Other Receivables (Total)	Amendments Related To The Extension Of The Payment Plan	Other	Loans and Other receivables (Total)	Amendments Related To The Extension Of The Payment Plan	Other
Non-specialized loans	11.881.283	145.474		123.476	57.806	50.235
Corporation loans	4,126.326	-	4	10.604	10.604	
Export loans	92.082	-	-		-	-
Import loans	4.5	-	•		-	-
Loans given to financial sector	1.448.433	-	4			-
Consumer loans	123	-			-	-
Credit cards	_	-	-		-	_
Other	6.214.319	145,474	•	112.872	47.202	50.235
Specialized loans	-	}	4		•	-
Other receivables	-	-	•		-	
Total	11.881.283	145.474		123,476	57.806	50.235

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

# **EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS** (Continued)

- I. Explanations and disclosures related to the assets (continued)
- 5. Information on loans (continued)
- 5.b Information on the first and second group loans and other receivables including restructured or rescheduled loans (continued):

	Standard Loans and Other Receivables		Loans and Other Receivables Under Clo Monitoring			
Prior Period		Amendments on of Contra			Amendments on Conditions of Contr	
Cash Loans	Loans and Other Receivables (Total)	Amendments Related To The Extension Of The Payment Plan	Other	Loans and Other receivables (Total)	Amendments Related To The Extension Of The Payment Plan	Other
Non-specialized loans	10.817.052	143.563		163.568	98.901	35.849
Corporation loans	3.737.157	_	4	10.468	5.332	
Export loans	68.340	-			_	
Import loans	-				-	
Loans given to financial sector	1.383.797	_	•		_	
Consumer loans	131	_	-	-	_	-
Credit cards	-	•		_	-	
Other	5.627.627	143.563		153.100	93.569	35.849
Specialized loans	-	_			_	-
Other receivables		_				
Total	10.817.052	143.563		163.568	98.901	35.849

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### SECTION FIVE (Continued)

### **EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS** (Continued)

- I. Explanations and disclosures related to the assets (continued)
- 5. Information on loans (continued)
- 5.b Information on the first and second group loans and other receivables including restructured or rescheduled loans (continued):

s Under Close iitoring
57.806
•
721

Prior Period	Standard Loans and	Loans and Other Receivables Under Close Monitoring	
Number of amendments related to the extension of the payment plan	Other Receivables		
Extended for 1 or 2 times	143.563	98.901	
Extended for 3-4 or 5 times	-	-	
Extended for more than 5 times	-	•	

Current Period  The time extended via the amendment on payment plan	Standard Loans and Other Receivables	Loans and Other Receivables Under Close Monitoring	
0-6 Months	-	-	
6 Months -12 Months	-	-	
1-2 Years	40	43.796	
2-5 Years	72.121	-	
5 Years	73.353	14.010	

Prior Period	Standard Loans and	Loans and Other
The time extended via the amendment on payment plan	Other Receivables  Receivables  Monitoria	
0-6 Months	-	-
6 Months -12 Months	-	-
1-2 Years	-	84.237
2-5 Years	69.889	-
5 Years	73.674	14.664

In relation to the disclosure of changing the conditions of the payment plans of loans, which are followed under standard loans and other receivables and loans and receivables under close monitoring subsequent to the change in the regulation on "Change in the Methods and Principles for the Determination of Loans and Other Receivables to be Reserved for and Allocation of Reserves" published in the Official Gazette No. 27947 dated 28 May 2011; the Bank has provided general loan loss provision at a rate of 5% for one loan customer which is followed under standard loans and other receivables and for four loan customers which are followed under Loans and Other Receivables Under Close Monitoring and which have been extended more than 1 year and also provided general loan loss provision at a rate of 2,5% for one loan customer which is followed under standard loans which have been extended more than 1 year.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

# **EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS** (Continued)

- I. Explanations and disclosures related to the assets (continued)
- 5. Information on loans (continued)

5.c Loans according to their maturity structure:

	Standard Le Other Re		Loans and Other Receivables Under Close Monitoring		
Current Period	Loans and Other Receivables (Total)	Restructured or Rescheduled	Loans and Other Receivables (Total)	Restructured or Rescheduled	
Short-term loans and other receivables	577.249	-			
Non-specialized loans	577.249	-	-		
Specialized loans	-	_			
Other receivables	-	_	_		
Medium and Long-term loans	11.304.034	145.474	123.476	108.041	
Non-specialized loans	11.304.034	145.474	123.476	108.041	
Specialized loans	-	•	•		
Other receivables	_		-		

	Standard L Other Re		Loans and Other Receivables Under Close Monitoring		
Prior Period	Loans and Other Receivables (Total)	Restructured or Rescheduled	Loans and Other Receivables (Total)	Restructured or Rescheduled	
Short-term loans and other receivables	1.327.792		-		
Non-specialized loans	1.327.792		_	-	
Specialized loans	-	<b>/</b> ■3	•		
Other receivables	-		-	_	
Medium and Long-term loans	9.489.260	143,563	163.568	134.750	
Non-specialized loans	9.489.260	143,563	163.568	134.750	
Specialized loans	_	0.	-	_	
Other receivables				-	

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

## **EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS** (Continued)

- I. Explanations and disclosures related to the assets (continued)
- 5. Information on loans (continued)
- 5.d Information on consumer loans, individual credit cards, personnel loans and credit cards given to personnel:

Current Period	Short Term	Medium and Long Term	Total
Consumer Loans-TL	-	-	•
Housing Loans	-	•	-
Car Loans	-	-	-
General Purpose Loans	-	-	-
Other	-	•	-
Consumer Loans –Indexed to FC	•	-	•
Housing Loans	= -	-	-
Car Loans	•	•	-
General Purpose Loans	-	-	•
Other		-	-
Consumer Loans-FC	-	•	-
Housing Loans	•	-	-
Car Loans		-	-
General Purpose Loans		-	-
Other	-	-	•
Individual Credit Cards-TL		•	_
With Instalments	-	-	_
Without Instalments	-	•	•
Individual Credit Cards-FC	-	-	-
With Instalments	-	-	-
Without Instalments	-	•	•
Personnel Loans-TL	70	53	123
Housing Loans	-	-	_
Car Loans	-	-	-
General Purpose Loans	70	53	123
Other	-	-	-
Personnel Loans- Indexed to FC	-	•	_
Housing Loans	-	-	•
Car Loans	-	-	-
General Purpose Loans	-	•	•
Other	-	-	•
Personnel Loans-FC	-	•	-
Housing Loans	-	-	•
Car Loans	•	-	•
General Purpose Loans	-	-	-
Other	-	•	-
Personnel Credit Cards-TL	-	-	•
With Instalments	-	-	-
Without Instalments	•	•	-
Personnel Credit Cards-FC	-	-	•
With Instalments	-	-	-
Without Instalments	•	-	•
Overdraft Accounts-TL (Real Persons)	_		•
Overdraft Accounts-FC (Real Persons)	-		-
Total	70	53	123

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

# **EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS** (Continued)

- I. Explanations and disclosures related to the assets (continued)
- 5. Information on loans (continued)
- 5.d Information on consumer loans, individual credit cards, personnel loans and credit cards given to personnel (continued):

Prior Period	Short Term	Medium and Long Term	Total
Consumer Loans-TL	•	-	
Housing Loans			-
Car Loans	-	-	•
General Purpose Loans		-	-
Other	-		-
Consumer Loans –Indexed to FC	•	-	
Housing Loans	-	-	_
Car Loans		_	-
General Purpose Loans	-	_	•
Other	-	_	
Consumer Loans-FC	-		_
Housing Loans		_	-
Car Loans		•	-
General Purpose Loans		_	
Other		_	
Individual Credit Cards-TL		•	_
With Instalments	-	_	
Without Instalments		-	-
Individual Credit Cards-FC			
With Instalments		-	
Without Instalments		-	
Personnel Loans-TL	75	56	131
Housing Loans	13		131
Car Loans	-	-	_
	-	•	
General Purpose Loans	•	-	121
Other	75	56	131
Personnel Loans- Indexed to FC	-	•	-
Housing Loans	•	-	
Car Loans	-	-	
General Purpose Loans	•	•	-
Other	-	-	-
Personnel Loans-FC	_	•	-
Housing Loans		-	
Car Loans	•	-	-
General Purpose Loans	_	-	
Other	-	-	-
Personnel Credit Cards-TL	-	-	-
With Instalments	_	•	
Without Instalments	•	-	-
Personnel Credit Cards-FC	_	-	
With Instalments	-	•	
Without Instalments	-	-	
Overdraft Accounts-TL (Real Persons)	_	-	-
Overdraft Accounts-FC (Real Persons)	-		_
Total	75	56	131

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

### **EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS** (Continued)

- I. Explanations and disclosures related to the assets (continued)
- 5. Information on loans (continued)

#### 5.e Information on commercial loans with instalments and corporate credit cards:

The Bank has not granted any commercial loans with instalments and corporate credit cards as of the reporting date (31 December 2014: None).

#### 5.f Loans according to borrowers:

	Current Period	Prior Period
Public	51.928	52.621
Private	11.952.831	10.927.999
Total	12.004.759	10.980.620

#### 5.g Domestic and foreign loans:

	Current Period	Prior Period
Domestic loans	11.937.188	10.927.175
Foreign loans	67.571	53.445
Total	12.004.759	10.980.620

#### 5.h Loans granted to subsidiaries and associates:

	Current Period	Prior Period
Direct loans granted to subsidiaries and associates	306.311	305.972
Indirect loans granted to subsidiaries and associates	•	-
Total	306.311	305.972

#### 5.i Specific provisions provided against loans:

	Current Period	Prior Period
Loans and receivables with limited collectability	47.777	4.456
Loans and receivables with doubtful collectability	-	•
Uncollectible loans and receivables	12.496	12.480
Total	60.273	16,936

The Bank allocates 100% provision for all non-performing loans regardless of the collaterals.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

# **EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS** (Continued)

- I. Explanations and disclosures related to the assets (continued)
- 5. Information on loans (continued)
- 5.j Information on non-performing loans (net):
- 5.j.1 Information on loans and other receivables restructured or rescheduled from non-performing loans:

_	III. Group	IV. Group	V. Group
	Loans and Receivables With Limited Collectability	Loans and Receivables With Doubtful Collectability	Uncollectible Loans and Receivables
Current Period			
(Gross amounts before provisions)	_	<u> </u>	5.895
Restructured loans and other receivables		_	-
Rescheduled loans and other receivables	•		5.895
Prior Period			****
(Gross amounts before provisions)			3.433
Restructured loans and other receivables	_		_
Rescheduled loans and other receivables	_	-	3.433

#### 5.j.2 Movement of non-performing loans:

	III. Group	IV. Group	V. Group
Current Period	Loans and Receivables With Limited Collectability	Loans and Receivables With Doubtful Collectability	Uncollectible Loans and Receivables
Prior period end balance	4.456	_	12.480
Additions (+)	43.333		16
Transfers from other categories of non-performing Loans (+)	_	-	-
Transfers to other categories of non-performing loans (-)	<u></u>	-	
Collections (-)	(12)	-	-
Write-offs (-)		-	
Corporate and Commercial Loans		-	-
Retail Loans	**	643	2)
Credit Cards	leg.	: =	
Other	-	6 <b>-</b>	_
Current period end balance	47.777	-	12.496
Specific provision (-)	(47.777)	3-1	(12.496)
Net Balances on Balance Sheet	-	<b>**</b>	

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

## **EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS** (Continued)

- I. Explanations and disclosures related to the assets (continued)
- 5. Information on loans (continued)
- 5.j Information on non-performing loans (net) (continued):
- 5.j.2 Movement of non-performing loans (continued):

	III. Group	IV. Group	V. Group
Prior Period	Loans and Receivables With Limited Collectability	Loans and Receivables With Doubtful Collectability	Uncollectible Loans and Receivables
Prior period end balance	17.327	6.378	12.548
Additions (+)	9.891	102	89
Transfers from other categories of non-performing Loans (+)	•	20.933	6.378
Transfers to other categories of non-performing loans (-)	(20.933)	(6.378)	
Collections (-) (*)	(1.829)	(21.035)	(6.534)
Write-offs (-)	-	-	(1)
Corporate and Commercial Loans	-	•	(1)
Retail Loans	-	-	
Credit Cards	-		_
Other		-	•
Current period end balance	4.456	_	12.480
Specific provision (-)	(4.456)	_	(12.480)
Net Balances on Balance Sheet	-		-

<sup>(\*)</sup> The amount of TL 19.932 transferred to 2 group account receivables is situated in the line of "Collections".

#### 5.j.3 Information on foreign currency non-performing loans and other receivables:

	III. Group	IV. Group	V. Group
	Loans and Receivables With Limited Collectability	Loans and Receivables With Doubtful Collectability	Uncollectible Loans and Receivables
Current Period			
Period End Balance	1.991	-	48
Specific Provision (-)	(1.991)	-	(48)
Net Balance on Balance Sheet	-		
Prior Period			
Period End Balance	1.991		48
Specific Provision (-)	(1.991)	•	(48)
Net Balance on Balance Sheet	-	-	

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

### **EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS** (Continued)

- I. Explanations and disclosures related to the assets (continued)
- 5. Information on loans (continued)
- 5.j Information on non-performing loans (net) (continued):
- 5.j.4 Information regarding gross and net amounts of non-performing loans with respect to user groups:

	III. Group	IV. Group	V. Group
	Loans and Receivables With Limited Collectability	Loans and Receivables With Doubtful	Uncollectible Loans and Receivables
Current Period (Net)			
Loans to Real Persons and Legal Entities (Gross)	-	-	
Specific Provision Amount (-)	47.777	-	12.946
Loans to Real Persons and Legal Entities (Net)	(47.777)		(12.946)
Banks (Gross)	•	•	_
Specific Provision Amount (-)	-	•	
Banks (Net)		•	-
Other Loans and Receivables (Gross)	-	_	
Specific Provision Amount (-)			
Other Loans and Receivables (Net)	-	-	-
Prior Period (Net)			
Loans to Real Persons and Legal Entities (Gross)	4.456	_	12.480
Specific Provision Amount (-)	(4.456)		(12.480)
Loans to Real Persons and Legal Entities (Net)	-		
Banks (Gross)	-	_	_
Specific Provision Amount (-)	_	-	
Banks (Net)		-	-
Other Loans and Receivables (Gross)	<u>-</u>	•	
Specific Provision Amount (-)	•		
Other Loans and Receivables (Net)		-	

#### 5.k Main principles of liquidating loans and receivables:

Not prepared in accordance with the Article No.25 of the Communiqué on the Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

### **EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS** (Continued)

#### I. Explanations and disclosures related to the assets (continued)

#### 5. Information on loans (continued)

#### 5.1 Explanations about the write-off policies from the assets:

Not prepared in accordance with the Article No.25 of the Communiqué on the Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks.

#### 5.m Other explanations and disclosures:

Not prepared in accordance with the Article No.25 of the Communiqué on the Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks.

#### 6. Information on held-to-maturity investments

As of the reporting date, the Bank has no held-to-maturity investments. (31 December 2014: None).

#### 7. Information on associates (net)

#### 7.a.1 Information on associates:

	Title	Address (City/ Country)	Bank's share percentage-If different voting percentage (%)	Bank's risk group share percentage (%)
1	İş Faktoring A.Ş. (İş Factoring)	Istanbul/Turkey	21,75	100,00
2	İş Finansal Kiralama A.Ş. (İş Finansal)	Istanbul/Turkey	28,56	58,01
3	İş Girişim Sermayesi Yatırım Ortaklığı A.Ş. (İş Girişim)	Istanbul/Turkey	16,67	68,78
4	Terme Metal Sanayi ve Ticaret A.Ş. (Terme)	Istanbul/Turkey	17,83	18,76
5	Ege Tarım Ürünleri Lisanslı Depoculuk A.Ş. (Ege Tarım)	Izmir/ Turkey	10,05	20,10

		Total Assets	Equity	Total Fixed Assets	Interest Income	Income from Marketable Securities Portfolio	Current Period Profit /Loss	Prior Period Profit/Loss	Fair Value
1	İş Faktoring	1.535.286	81.792	895	29.186	•	5.962	2.225	-
2	lş Finansal	3.607.02	684.291	18.015	61.955	-	37.430	26.636	125.215
3	lş Girişim	259.147	255.528	404	2.520	1.881	1.195	2.312	24.013
4	Terme (*)	13.445	3.538	336	467	-	(3)	24	
5	Ege Tarım (*)	11.568	9.647	8.694	46	•	(1.176)	(1.670)	-

<sup>(\*)</sup> Represents for the period ended 31 December 2014 financial statements. Prior year profit/loss is obtained from 31 December 2013 financial statements.

#### 7.a.2 Information on associates:

	Current Period	Prior Period
Balance at the Beginning of the Period	161.038	152.328
Movements During the Period	1.627	8.710
Purchases	-	200
Bonus Shares Obtained	5.111	11.940
Current Year Share of Profit	-	
Sales	-	-
Revaluation Increase	-	
Provision for Impairment	(3.484)	(3,430)
Balance at the End of the Period	162.665	161.038
Capital Commitments	- 1	-
Share Percentage at the End of the Period (%)	-	-

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

## **EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS** (Continued)

- I. Explanations and disclosures related to the assets (continued)
- 7. Information on associates (net) (continued)

#### 7.a.2 Information on associates (continued):

Information on associates sold in the current period

In the current period the Bank has not disposed any associates.

Information on associates purchased in the current period

In the current period, the Bank has obtained bonus shares amounting TL 5.111 with a share capital increase of Is Factoring A.S. amounting to TL 23.500.

# 7.a.3 Sectoral information of associates subject to consolidation and the related carrying amounts in the legal books:

	Current Period	Prior Period
Banks	-	
Insurance Companies	-	
Factoring Companies	11.882	6.771
Leasing Companies	125.215	125.215
Financial Service Companies	•	•
Other Financial Associates	24.013	27.497

#### 7.a.4 Information on associates subject to consolidation quoted on stock market:

	Current Period	Prior Period
Associates quoted on domestic stock exchanges	149.228	152.712
Associates quoted on foreign stock exchanges	•	_

#### 8. Information on subsidiaries (net)

#### 8.a.1 Information on subsidiaries:

Current Period		
	YFAŞ (*)	TSKB GYO (*)
CORE CAPITAL		
Paid-in Capital	64.275	150.000
Share Premium	-	593
Legal Reserves	4.730	5.696
Other Comprehensive Income according to TAS	(871)	_
Current and Prior Years' Profit/Loss	5.739	51.742
Leasehold Improvements (-)	(1.353)	_
Intangible Assets (-)	(435)	(19)
Total Core Capital	72.085	208.012
SUPPLEMENTARY CAPITAL	-	
CAPITAL	-	-
NET AVAILABLE CAPITAL	72.085	208.012

<sup>(\*)</sup> The information is obtained from financial statements subject to consolidation as of 31 March 2015.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION FIVE (Continued)** 

### **EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS** (Continued)

- I. Explanations and disclosures related to the assets (continued)
- 8. Information on subsidiaries (net) (continued)

#### 8.a.1 Information on subsidiaries (continued)

Prior Period		
	YFA\$ (*)	TSKB GYO (*)
CORE CAPITAL		
Paid-in Capital	64.275	150.000
Share Premium		593
Legal Reserves	4.730	5.696
Other Comprehensive Income according to TAS	(396)	_
Current and Prior Years' Profit/Loss	5.049	55.643
Leasehold Improvements (-)	(1.439)	_
Intangible Assets (-)	(463)	(15)
Total Core Capital	71.756	211.917
SUPPLEMENTARY CAPITAL		
CAPITAL	-	-
NET AVAILABLE CAPITAL	71.756	211.917

<sup>(\*)</sup> The information is obtained from financial statements subject to consolidation as of 31 December 2014.

Paid in capital has been indicated as Turkish Lira in articles of incorporation and registered in trade registry. Effect of inflation adjustments on paid in capital is the difference caused by the inflation adjustment on shareholders' equity items. Extraordinary reserves are the status reserves which have been transferred with the General Assembly decision after distributable profit have been transferred to legal reserves. Legal reserves are the status reserves which have been transferred from distributable profit in accordance with the Article 519 of the Turkish Commercial Code numbered 6102.

The Bank's internal capital adequacy assessment process is made annually on a consolidated basis. Consolidated subsidiaries and associates are included in the operation.

# 8.a.2 As per Communiqué on Preparation of Consolidated Financial Statements of Banks and Turkish Accounting Standards unconsolidated subsidiaries and reason of unconsolidating and needed capital if they are subject to capital requirement:

TSKB Gayrimenkul Değerleme A.Ş., TSKB Gayrimenkul Danışmanlık A.Ş. are valued at cost and are not consolidated since they are not financial subsidiaries. Unconsolidated subsidiaries of the Bank are not subject to minimum capital requirement.

#### 8.b.1 Information on subsidiaries:

	Title	Address (City/ Country)	Bank's share percentage-If different voting percentage (%)	Bank's risk group share percentage (%)
1	TSKB Gayrimenkul Değerleme A.Ş. (TSKB GMD)	Istanbul /Turkey	99,99	99,99
2	Yatırım Finansman Menkul Değerler A.Ş. (YFAŞ)	Istanbul /Turkey	95,78	99,28
3	TSKB Gayrimenkul Yatırım Ortaklığı A.Ş. (TSKB GYO)	Istanbul/Turkey	59,00	71,00

	Total Assets	Shareholders'	Total Fixed Assets	Interest Income	Income from Marketable Securities	Current Period Profit/Loss	Prior Period Profit/Loss	Fair Value
TSKB GMD	12.441	10.735	1.314	137	-	765	780	-
YFAŞ. (*)	786.376	73.873	3.830	6.813	250	690	384	-
TSKB GYO (*)	375.565	208.031	356.176	156	-	(3.901)	(728)	54.870

<sup>(\*)</sup> The consolidated financial data of the subsidiaries are prepared in accordance with BRSA regulations.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION FIVE (Continued)** 

### **EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS** (Continued)

- I. Explanations and disclosures related to the assets (continued)
- 8. Information on subsidiaries (net) (continued)

#### 8.b.2 Information on subsidiaries:

	Current Period	Prior Period	
Balance at the beginning of the period	134.204	134.698	
Movements in the period	(8.850)	(494)	
Purchases		-	
Bonus shares obtained		2,394	
Current year share of profit	-	-	
Sales	-	(233)	
Revaluation increase	-	77=	
Provision for impairment	(8.850)	(2,655)	
Balance at the end of the period	125.354	134.204	
Capital commitments	•		
Share percentage at the end of the period (%)		-	

#### Subsidiaries disposed in the current period

In the current period, the Bank has not disposed any subsidiaries.

#### Subsidiaries purchased in the current period

In the current period, the Bank has not purchased any subsidiaries.

# 8.b.3 Sectoral information on subsidiaries subject to consolidation and the related carrying amounts in the legal books:

	Current Period	Prior Period
Subsidiaries		
Banks	A	
Insurance Companies		are the control of th
Factoring Companies		
Leasing Companies		
Financial Service Companies	-	
Other Financial Subsidiaries	124.975	133.825

#### 8.b.4 Subsidiaries subject to consolidation quoted on stock market:

	Current Period	Prior Period
Subsidiaries quoted on domestic stock exchanges	54,870	63.720
Subsidiaries quoted on foreign stock exchanges	-	

#### 9. Information on entities under common control

The Bank has no entities under common control as of the reporting date (31 December 2014: None).

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

# **EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS** (Continued)

- I. Explanations and disclosures related to the assets (continued)
- 10. Information on finance lease receivables (net)
- 10.a Maturities of investments on finance leases:

	Current	Period	Prior Period		
	Gross	Net	Gross	Net	
Less than 1 year	87	-	87	-	
Between 1- 4 years	•	-	-	-	
More than 4 years	•	•		-	
Total	87	-	87	_	

#### 10.b The information on net investments in finance leases:

	Current Period	Prior Period
Gross investments in finance leases	87	87
Unearned revenue from finance leases (-)	(87)	(87)
Cancelled finance leases (-)		-
Net investments in finance leases		

10.c Explanation with respect to finance lease agreements, the criteria used in determination of contingent rents, conditions for revisions or purchase options, updates of leasing amounts and the restrictions imposed by lease arrangements, whether arrays in repayment occur, whether the terms of the contract are renewed, if renewed, the renewal conditions, whether the renewal results any restrictions, and other important conditions of the leasing agreement:

Finance lease agreements are made in accordance with the related articles of Financial Leasing, Factoring and Financing Company Law No 6361. There are no restructuring or restrictions; which has material effect on financial statements.

#### 11. Information on derivative financial assets held for hedging purposes

### 11.a Positive differences on derivative financial instruments held for hedging purposes

	Current Period		Prior Period	
	TL	FC	TL	FC
Fair Value Hedge Risk	_	13.101	-	-
Cash Flow Hedge Risk	_	•	•	_
Net Foreign Investments Hedge	-	-	-	
Total	-	13.101	-	_

As of 31 March 2015, the face values and the net fair values, recognised in the balance sheet, of the derivative financial instruments held for risk management purposes, are summarized below:

	Current Period			Prior Period		
	Face Value	Asset	Liability	Face Value	Asset	Liability
Interest Rate Swaps	2.227.440	13.101	-	-	-	-
FC	2.227.440	13.101	_	_	_	-
TL	_	_	-	_	-	

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

# **EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS** (Continued)

### I. Explanations and disclosures related to the assets (continued)

### 11. Information on derivative financial asset held for hedging purposes (continued)

#### 11.a.1 Information on fair value hedge accounting

Current Period  Hedging Item	Hedged Item	Type of Risk	Fair Value Change of Hedged Item(*)	Fair Value of Hedging Instrument(*)		Income St Effect (Profit/Loss Through Derivative	
			Acin( )		Liabilities	Financial Instruments)	
Interest Rate Swap Transactions	Fixed Rate Issued Eurobond	Interest Rate Risk	(8.057)	6.014	•	(2.043)	
Interest Rate Swap Transactions	Fixed Rate Loans Used	Interest Rate Risk	(2.277)	1.882		(395)	

<sup>(\*)</sup> The fair value of hedged item and hedging instrument are presented as net market value excluding credit risk and accumulated interest.

#### 12. Explanations on tangible assets (net)

Not prepared in accordance with the Article No.25 of the Communiqué on the Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks.

### 13. Information on intangible assets

Not prepared in accordance with the Article No.25 of the Communiqué on the Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks.

### 14. Information on Investment Property

The Bank has no investment property (31 December 2014: None).

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION FIVE (Continued)** 

# **EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS** (Continued)

- I. Explanations and disclosures related to the assets (continued)
- 15. Information on deferred tax assets
- 15.a Temporary differences, tax losses, exemptions and deductions reflected to balance sheet as deferred tax asset:

The Bank has computed deferred tax asset or liability on temporary differences arising from carrying values of assets and liabilities in the accompanying financial statements and their tax bases.

Deferred tax asset:	Current Period	<b>Prior Period</b>
Loan commissions accrual adjustment	13.526	12.365
Other provisions	12.000	16.600
Marketable securities	_	_
Employee benefit provision	1.750	1.547
Valuation of derivative instruments	_	587
Other	1.863	569
Total Deferred Tax Asset	29.139	31.668
Deferred tax liability:		
Marketable securities	(10.270)	(11.252)
Valuation of derivative instruments	(4.635)	
Loan commissions accrual adjustment	(5.511)	(5.340)
Useful life difference of fixed assets	135	133
Other	(795)	(23)
Total Deferred Tax Liability	(21.346)	(16.748)
Net Deferred Tax Asset	7.793	14.920

15.b Temporary differences over which deferred tax asset are not computed and recorded in the balance sheet in prior periods, if so, their expiry date, losses and tax deductions and exceptions:

The Bank has no deductible temporary differences that are not included in calculation of deferred tax asset and not reflected to financial statements in prior periods (31 December 2014: None).

15.c Allowance for deferred tax and deferred tax assets from reversal of allowance:

As of the reporting date, the Bank has no allowance for deferred tax and deferred tax liability from reversal of allowance (31 December 2014: None).

16. Information on assets held for sale

In the current period, the Bank has no assets held for sale (31 December 2014: None).

- 17. Information about other assets
- 17.a Other assets which exceed 10% of the balance sheet total and breakdown of these which constitute at least 20% of grand total:

Other assets do not exceed 10% of total assets, excluding off-balance sheet commitments (31 December 2014: None).

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

SECTION FIVE (Continued)

# EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS (Continued)

- II. Explanations and disclosures related to the liabilities
- 1. Information of maturity structure of deposits
- 1.a.1 Maturity structure of deposits:

The Bank is not authorized to accept deposits.

1.a.2 Information on saving deposits under the guarantee of saving deposit insurance fund and exceeding the limit of deposit insurance fund:

The Bank is not authorized to accept deposits.

1.b Information on the scope whether the Bank with a foreign head office suits saving deposit insurance of the related country:

The Bank is not authorized to accept deposits.

1.c Saving deposits which are not under the guarantee of deposit insurance fund:

The Bank is not authorized to accept deposits.

2. Negative differences table related to derivative financial liabilities held-for-trading

B	Current Peri	od	Prior Period		
Derivative Financial Liabilities Held for Trading	TL	FC	TL	FC	
Forward Transactions	1.312	711	310	26	
Swap Transactions	12.062	54.546	5.061	38.499	
Futures Transactions	-	_	-		
Options	-	38.093	•	20.935	
Other	1.872	-	-	-	
Total	15.246	93.350	5.371	59.460	

- 3. Information on funds borrowed
- 3.a Information on banks and other financial institutions:

	Current Period		Prior Per	iod
	TL	FC	TL	FC
Loans from Central Bank of Turkey				•
From Domestic Banks and Institutions	•	206.222	3.068	189.459
From Foreign Banks, Institutions and Funds	-	10.927.394	-	9.687.091
Total	-	11.133.616	3.068	9.876.550

#### 3.b Maturity analysis of funds borrowed:

	Curren	it Period	Prior Per	iod
	TL	FC	TL	FC
Short-term	_	650.383	3.068	367.148
Medium and long-term	-	10.483.233	-	9.509.402
Total	-	11.133.616	3.068	9.876.550

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### SECTION FIVE (Continued)

# EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS (Continued)

- II. Explanations and disclosures related to the liabilities (continued)
- 3. Information on funds borrowed (continued)
- 3.c Information on marketable securities issued

	Current Period		Prior Period	
	TL	FC	TL	FC
Nominal	-	905.800	-	806.750
Cost		905.130	_	806.153
Book Value		934.070	_	813.824

As of 27 October 2014, sales transactions on the issuance of bonds or similar securities amounting to maximum USD 750 million in abroad is completed. The debt instruments have nominal value amounting to USD 350 million, maturity of 30 October 2019 with fixed interest rate, five year maturity and semiannual coupon payment with a rate of 5,375%.

### 3.d Additional information about the concentrated areas of liabilities:

Not prepared in accordance with the Article No.25 of the Communiqué on the Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks.

4. Other liabilities which exceed 10% of the balance sheet total and the breakdown of these which constitute at least 20% of grand total

There are no other liabilities, which exceed 10% of the balance sheet total (31 December 2014: None).

- 5. Explanations on financial lease obligations (net)
- 5.a Explanations on finance lease payables:

The Bank has no financial lease payables (31 December 2014: None).

5.b Explanations regarding operational leases:

As of the reporting date, the Bank's 2 head office buildings, 1 branch and 11 cars are subject to operational leasing. The Bank has no liability for operational leases in the current period (31 December 2014: 2 head office buildings, 1 branch, 11 cars under operational leasing).

5.c Explanations on the lessor and lessee in sales and lease back transactions, agreement conditions, and major agreement terms:

The Bank has no sale and lease back transactions as of the reporting date (31 December 2014: None).

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated,)

#### **SECTION FIVE (Continued)**

# **EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS** (Continued)

#### II. Explanations and disclosures related to the liabilities (continued)

#### 6. Information on derivative financial liabilities held for risk management

The Bank has no derivative financial liabilities for hedging purposes as of the reporting date (31 December 2014: None).

# 7. Information on provisions

# 7.a Information on general provisions:

	Current Period	Prior Period	
General Provisions	131.251	125.194	
Provisions for First Group Loans and Receivables	113.465	105.337	
- Additional provisions for the loans with extended payment plan	6.223	7.178	
Provisions for Second Group Loans and Receivables	4.204	6.238	
- Additional provisions for the loans with extended payment plan	2.890	4.945	
Provisions for Non-Cash Loans	2.605	2.719	
Other	10.977	10.900	

### 7.b Foreign exchange losses on the foreign currency indexed loans and finance lease receivables:

The foreign exchange losses on the foreign currency indexed loans amount to TL 10.549 (31 December 2014: TL 9.776). The foreign exchange losses on the foreign currency indexed loans are net off from the loans line in the financial statements.

#### 7.c The specific provisions provided for unindemnified non cash loans:

As of the reporting date, the Bank's specific provisions provided for unindemnified non cash loans amounts to TL 583 (31 December 2014: None).

## 7.d Information related to other provisions:

# 7.d.1 Provision for possible losses:

The Bank has no provision for possible provisions (31 December 2014: None).

#### 7.d.2 If other provisions exceed 10% of total provisions, the name and amount of sub-accounts:

	Current Period	Prior Period
Other Provisions (*)	60.000	83.000
Total	60.000	83.000

<sup>(\*)</sup> Other provision account includes TL 60.000 of provision for possible risks on credit portfolio (31 December 2014: TL 83.000).

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### SECTION FIVE (Continued)

# EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS (Continued)

- II. Explanations and disclosures related to the liabilities (continued)
- 8. Information on taxes payable
- 8.a Information on current taxes payable:
- 8.a.1 Information on taxes payable:

	Current Period		Prior Period		
Corporate Taxes and Deferred Taxes	TL	FC	TL	FC	
Corporate tax payable	2.876	-	32.390	<u>;</u>	
Deferred tax liability	_	-	22	12	
Total	2,876	-	32,390	-	

#### 8.a.2 Information on taxes payable:

	Current Period	Prior Period
Corporate taxes payable	2.876	32.390
Taxation of securities	520	500
Property tax	-	
Banking and Insurance Transaction Tax (BITT)	3.039	2,101
Foreign Exchange Transaction Tax	-	
Value Added Tax Payable	81	161
Other	5.230	1.027
otal	11.746	36.179

### 8.a.3 Information on premiums:

	Current Period	Prior Period
Social Security Premiums-Employee	¥)	7-1
Social Security Premiums-Employer	-	T+0
Bank Social Aid Pension Fund Premium-Employee	-	(*)
Bank Social Aid Pension Fund Premium-Employer		•
Pension Fund Membership Fees and Provisions-Employee	-	
Pension Fund Membership Fees and Provisions-Employer	-	
Unemployment insurance-Employee	25	20
Unemployment insurance-Employer	50	40
Other	-	-
Total	75	60

#### 8.b Information on deferred taxes liabilities:

As at the reporting date, the Bank has no deferred tax liability (31 December 2014: None).

### 9. Information on liabilities regarding assets held for sale

Not prepared in accordance with the Article No.25 of the Communiqué on the Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks.

# 10. Explanations on the number of subordinated loans the Bank used, maturity, interest rate, institution that the loan was borrowed from, and conversion option, if any

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION FIVE (Continued)** 

# **EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS** (Continued)

- II. Explanations and disclosures related to the liabilities (continued)
- 11. Information on shareholders' equity
- 11.a Presentation of paid-in capital:

	Current Period	Prior Period
Common stock	1.500.000	1.500.000
Preferred stock	_	-

11.b Paid-in capital amount, explanation as to whether the registered share capital system ceiling is applicable at bank, if so, amount of registered share capital:

Capital System	Paid-in capital	Ceiling
Registered Capital System	1.500.000	2.500.000

# 11.c Information on share capital increases and their sources; other information on increased capital shares in current period:

In the meeting of the General Assembly held on 26 March 2015, it has been resolved that, paid-in capital of the Bank will be increased from TL 1.500.000 to TL 1.750.000 by adding TL 250.000. In respect of the resolution of the General Assembly, TL 234.000 of this increase will be incorporated from the profit of the year 2014, TL 16.000 of this increase will be incorporated from extraordinary reserves provided for gain on subsidiary and real estate based on article of CTL-5(1)/e. The applications to BRSA and CMB related to increase has been performed, and the process is not finalised as of reporting date.

In the meeting of the General Assembly held on 27 March 2014, it has been resolved that, paid-in capital of the Bank will be increased from TL 1.300.000 to TL 1.500.000 by TL 200.000. In respect of the resolution of the General Assembly, this increase will be incorporated from the profit of the year 2013. The increase in paid-in capital was approved by the BRSA on 16 April 2014 and , has been published in the Turkish Trade Registry Gazette No: 8573 on 21 May 2014.

#### 11.d Information on share capital increases from capital reserves:

In the current period there is no share capital increases from capital reserves (31 December 2014: None).

11.e Capital commitments in the last fiscal year and at the end of the following period, the general purpose of these commitments and projected resources required to meet these commitments:

The Bank has no capital commitments for its associates in the last fiscal year and at the end of the following period.

11.f Indicators of the Bank's income, profitability and liquidity for the previous periods and possible effects of these future assumptions on the Bank's equity due to the uncertainty of these indicators:

The prior period income, profitability and liquidity of the Bank and their trends in the successive periods are followed by Financial Controlling Department by considering the outcomes of the potential changes in the foreign exchange rate, interest rate and maturity alterations on profitability and liquidity under various scenario analyses. The Bank operations are profitable, and the Bank retains the major part of its profit by capital increases or capital reserves within the shareholders equity.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

# **EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS** (Continued)

- II. Explanations and disclosures related to the liabilities (continued)
- 11. Information on shareholders' equity (continued)
- 11.g Information on preferred shares:

The Bank has no preferred shares (31 December 2014: None).

#### 11.h Information on marketable securities value increase fund:

	Current Period		Prior Period		
	TL	FC	TL	FC	
From Associates, Subsidiaries, and Entities Under Common Control	(29.158)		(16.824)	_	
Valuation Differences	35.990	43.241	68.538	50.912	
Foreign Exchange Difference	•	•	-	-	
Total	6.832	43.241	51.714	50.912	

The deferred tax amounting to TL 20.858 (31 December 2013: TL 30.253), which is calculated over the fair value differences on available for sale securities, is offset against the "available for sale securities value increase fund" item under equity.

#### III. Explanations related to the off-balance sheet items

#### 1. Information on off-balance sheet liabilities

#### 1.a Nature and amount of irrevocable loan commitments:

	Current Year	Prior Year
Commitments for Forward Purchase and Sales of Assets	460.732	53.655
Commitments for Use Guaranteed Credit Allocation	41.408	59.930
Commitments for Stock Brokerage Purchase and Sales	-	1.316
Commitments for Letter of Credit	16.997	15.275
Commitments from Forward Short Term Borrowing and Transfers	-	19.674
Commitments for option forward premiums	75	
Other	3.053	3.063
Total	522.265	152.913

# 1.b Possible losses and commitments related to off-balance sheet items including items listed below:

# 1.b.1 Non-cash loans including guarantees, surety and acceptances, financial collaterals and other letters of credits:

As of the reporting date, total letters of credit, surety and acceptances amount to TL 639.316 (31 December 2014: TL 496.097).

#### 1.b.2 Certain guarantees, tentative guarantees, surety ships and similar transactions

As of the reporting date, total letters of guarantee given by the Bank is TL 1.001.915 (31 December 2014: TL 956.972).

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

## **SECTION FIVE (Continued)**

# **EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS** (Continued)

#### III. Explanations related to the off-balance sheet items (continued)

## 1. Information on off-balance sheet liabilities (continued)

#### 1.c.1 Total amount of non-cash loans:

	Current Period	Prior Period
Non-cash loans given against obtaining cash loans	-	-
With maturity of one year or less than one year		•
With maturity of more than one year		_
Other non-cash loans	1.641.231	1.453.069
Total	1.641.231	1.453.069

#### 1.c.2 Information on sectoral risk breakdown of non-cash loans:

Not prepared in accordance with the Article No.25 of the Communiqué on the Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks.

#### 1.c.3 Information on 1st and IInd group non-cash loans:

Not prepared in accordance with the Article No.25 of the Communiqué on the Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks.

#### 2. Information related to derivative financial instruments

Not prepared in accordance with the Article No.25 of the Communiqué on the Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks.

# 3. Explanations on loan derivatives and risk exposures

Not prepared in accordance with the Article No.25 of the Communiqué on the Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks.

#### 4. Explanations on contingent liabilities and assets

There are 25 legal cases against the Bank which are amounting TL 1.148 as of the reporting date (31 December 2014: TL 1.067 - 25 legal cases).

Tax Audit Committee inspectors made an investigation for the years 2008-2011 about the payments made by the Bank and employees to "Türkiye Sınai Kalkınma Bankası A.Ş. Mensupları Munzam Sosyal Güvenlik ve Yardımlaşma Vakfı" (Foundation) established in accordance with the decisions of Turkish Commercial Law and Civil Law as made to all Foundations in the sector. According to this investigation it has been communicated that the amount Bank is obliged to pay is a benefit in the nature of fee for the members of Foundation worked at the time of payment, the amount Foundation members are obliged to pay should not been deducted from the basis of fee; accordingly tax audit report was issued with the claim that it should be taken penalized income tax surchange / penalized stump duty deducted from allowance and total amount of TL 17.325 tax penalty notice relating to period in question to Bank relying on this report. The Bank assesses that the Bank's practice is in compliance with the legislation and there is no legal basis for the tax administration's suspended assessments, therefore, lawsuits have been filed against the subjected assessments in various tax courts in İstanbul, Ankara and İzmir.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

# EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### III. Explanations related to the off-balance sheet items (continued)

## 4. Explanations on contingent liabilities and assets (continued):

Some of the lawsuits are decided favourable, remaining of lawsuits are decided unfavourable by the tax courts of first instance. On the other hand, appeal and objection have been requested by the Bank against the decision of the Court with respect to the Bank and by the administration against the decision of the Court with respect to the administration and completion of appeal process is waited. The tax and penalty notices related to the decision of the tax court of first instance against the Bank are accrued by administration depending on legal process and as of 31 July 2014 the Bank has made total payments amounting to TL 22.091.

A similar case has been submitted to the Constitutional Court (AYM) in the form of individual remedies by the main shareholder of the parent Bank in relation to the parent Bank's liabilites to pay, the Constitutional Court gave the decision with court file number 2014/6192. According to court decision published in the Official Gazette dated 21 February 2015 and numbered 29274, the assessments against the parent Bank was contrary to the principle of legality and the Parent Bank's property rights has been violated. This decision is considered to be a precedent for the parent Bank and an amount of TL 12,750 corresponding to the portion that the parent Bank was obliged to pay for the related period is recognised as income in the current period.

# 5. Custodian and intermediary services:

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

# **SECTION FIVE (Continued)**

# **EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS** (Continued)

### IV. Explanations and disclosures related to the income statement

#### 1. Information on interest income

#### 1.a Information on interest on loans:

	Current Period		Prior Period	
	TL	FC	TL	FC
Interest on loans (*)				
Short term loans	9.426	564	5.060	3.346
Medium and long term loans	32.663	109.349	26.030	81.700
Interest on non-performing loans	134	68	2.034	633
Premiums received from Resource Utilization				
Support Fund	-	-	-	-
Total	42.223	109.981	33.124	85.679

<sup>(\*)</sup> Commission income from loans have been included to the interest on loans.

#### 1.b Information on interest received from banks:

	Current Period		Prior Period	
	TL	FC	TL	FC
The Central Bank of Turkey(*)	60	-	-	_
Domestic banks	1.586	8	26	5
Foreign banks	92	1	•	_
Branches and head office abroad		-	•	_
Total	1.738	9	26	5

<sup>(\*)</sup> Interests given to the Turkish Lira portion of the CBRT Required Reserves have been presented under Central Bank line in the financial statements.

# 1.c Information on interest received from marketable securities:

	Current Period		Prior Period	
	TL	FC	TL	FC
Trading Securities	129	35	101	2
Financial Assets at Fair Value Through Profit and Loss		-	_	
Available for Sale Financial Assets	53.623	12.191	64.656	8.433
Investments Held to Maturity	-	-	-	-
otal	53.752	12.226	64.757	8.435

#### 1.d Information on interest income received from associates and subsidiaries:

	Current Period	Prior Period
Interest received from associates and subsidiaries	3.284	3.108

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

# **SECTION FIVE (Continued)**

# **EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS** (Continued)

#### IV. Explanations and disclosures related to the income statement (continued)

# 2. Information on interest expenses

#### 2.a Information on interest on funds borrowed:

	Current Period		Prior Perio	d
	TL	FC	TL	FC
Banks	1.692	3.021	62	1.773
The Central Bank of Turkey	-	-	-	-
Domestic banks	591	334	58	176
Foreign banks	1.101	2.687	4	1.597
Branches and head office abroad	-	-	-	-
Other financial institutions	_	31.267	-	21.935
Total (*)	1.692	34.288	62	23.708

<sup>(\*)</sup> Commissions given to other financial institutions have been included to interest expense on funds borrowed.

### 2.b Information on interest expense to associates and subsidiaries:

The Bank has no interest expense to its associates and subsidiaries (31 March 2014: None)

#### 2.c Information on interest expense to securities issued:

	Current Period Prior Period		Period	
	TL	FC	TL	FC
Interest on securities issued	_	13.502	-	•

<sup>(\*)</sup> Commissions given to issuance have been included to interest expense on funds borrowed.

#### 3. Information on dividend income

Not prepared in accordance with the Article No.25 of the Communiqué on the Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks.

### 4. Information on net trading income (net)

	Current Period	Prior Period
Profit	332.327	132,233
Gains on capital market operations	10.030	1.132
Gains on derivative financial instruments (*)	152.357	55.961
Foreign exchange gains	169.940	75.140
Losses (-)	(325.379)	(133.117)
Losses on capital market operations	(2.034)	(1.090)
Losses on derivative financial instruments (*)	(203.127)	(50.827)
Foreign exchange losses	(120.218)	(81.200)

<sup>(\*)</sup> The Foreign exchange gain from derivative transactions amounting to TL 80.960 is presented in "Gains on derivative financial instruments" (31 March 2014:TL 34.369), foreign exchange loss from derivative transactions amounting to TL (140.874) is presented in "Losses on derivative financial instruments" (31 March 2014: TL ((27,289)).

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

# **EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS** (Continued)

### IV. Explanations and disclosures related to the income statement (continued)

# 5. Information related to other operating income

	Current Period	Prior Period
Provisions Released	23.012	20.041
Gains on Sale of Assets	27	9.924
From Associate and Subsidiary Sales (*)	-	9.922
From Immovable Fixed Asset Sales	26	2
From Property Sales	1	
From Other Asset Sales	-	•
Other (**)	16.093	584
al	39.132	30.549

<sup>(\*)</sup> As of 31 January 2014, the Parent Bank has sold all Takasbank-Istanbul Takas ve Saklama Bankası A.Ş. shares representing 5% of its shares, which was held in available for sale portfolio, with nominal amount of TL 21.000 and with a cost of TL 23.468 to Borsa Istanbul A.Ş. at a price of TL 33.990 and the sale amount was collected within the same day.

#### 6. Provision expenses related to loans and other receivables of the Bank

	Current Period	Prior Period
Specific provisions for loans and other receivables	43.932	78
III. Group	43.916	
IV. Group		_
V. Group	16	78
General provision expenses	6.057	5.487
Provision expenses for possible losses	•	_
Marketable securities impairment expenses	4.065	4.260
Trading securities	-	_
Investment securities available for sale	4.065	4.260
Impairment provisions	-	291
Associates		291
Subsidiaries	-	_
Entities under common control (joint vent.)		•
Investment securities held to maturity		-
Other (*)	-	30.322
tal	54.054	40.438

<sup>(\*)</sup>Includes the tax provision in the amounting TL 16.950 allocated with relation to the subjects mentioned in Section Five in disclosure No:III-4 and the provision in the amounting TL 9.000 allocated for the risks related to the loan portfolio in the current period.

<sup>(\*\*)</sup> Includes income accrual in the amounting TL 12.750 in accordance with the subjects mentioned in Section Five in disclosure No:III-4 in the current period.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

# **SECTION FIVE (Continued)**

# **EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS** (Continued)

### IV. Explanations and disclosures related to the income statement (continued)

### 7. Information related to other operating expenses

	Current Period	Prior Period
Personnel expenses	15.521	13.497
Reserve for employee termination benefits	348	138
Bank social aid fund deficit provision	11	-
Impairment expenses of fixed assets	2.50	-
Depreciation expenses of fixed assets	417	260
Impairment expenses of intangible assets	-	-
Impairment expense of goodwill	_	•
Amortization expenses of intangible assets	82	72
Impairment on subsidiaries accounted for under equity method		_
Impairment on assets for resale	26	822
Depreciation expenses of assets for resale	4	7
Impairment expenses of assets held for sale	-	_
Other operating expenses	4.861	4.411
Rent expenses	1.983	1.847
Maintenance expenses	412	001
Advertisement expenses	200	148
Other expenses	2.266	2.316
Loss on sale of assets		_
Other	5.528	4.253
Total	26.787	23.460

#### 8. Information on net profit from continued and discontinued operations before tax:

As of 31 March 2015, the Bank's profit before tax has decreased by 3,25% compared to the prior period (31 March 2014: 11,65% increase). Net interest income of the Bank has decreased by 5,20% compared to the prior period (31 March 2014: 26,10% increase).

### 9. Information on tax provision for continued and discontinued operations

#### 9.a Information on current tax charge or benefit and deferred tax charge or benefit:

The Bank's current tax charge for the period is TL 2.879 (31 March 2014: TL 19.752). Deferred tax charge is TL 16.522 (31 March 2014: TL 3.943 deferred tax charge).

### 9.b Information related to deferred tax benefit or charge on temporary differences:

Deferred tax charge calculated on temporary differences is TL 16.522 (31 March 2014: TL 3.943 deferred tax charge).

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

# **EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS** (Continued)

- IV. Explanations and disclosures related to the income statement (continued)
- 9. Information on tax provision for continued and discontinued operations (continued)
- 9.c Information related to deferred tax benefit / charge on temporary differences, losses, tax deductions and exceptions:

As of 31 March 2015, the deferred tax charge was calculated based on temporary timing differences, is TL 16.522 (31 March 2014: TL 3.943 deferred tax charge). There is no deferred tax benefit or charge reflected in the income statement on carry forward tax losses, tax deductions and exceptions (31 March 2014: None).

In addition, TL 9.395 deferred tax, which is calculated over the fair value differences on available for sale securities, is offset against the "available for sale securities value increase fund" item under equity. (31 March 2014: TL 2.335)

10. Information on net profit from continued and discontinued operations:

As of 31 March 2015, the current net profit of the Bank has increased by 0,52% compared to the prior net profit (31 March 2014: 10,67%).

- 11. Information on net profit/loss
- 11.a The nature and amount of certain income and expense items from ordinary operations is disclosed if the disclosure for nature, amount and repetition rate of such items is required for the complete understanding of the Bank's performance for the period:

The Bank has generated TL 226.136 of interest income, TL 93.086 of interest expenses and TL 1.913 of net fee and commission income from banking operations (31 March 2014: TL 192.495 interest income, TL 52.143 interest expense, TL 2.183 net fee and commission income).

11.b The effect of the change in accounting estimates to the net profit/loss; including the effects to the future period, if any:

There has no change in the accounting estimates and accordingly effect on the financial statement items.

11.c Minority share of profit and loss:

There is no profit and loss attributable to minority interest in the accompanying unconsolidated financial statements (31 March 2014: None).

12. If the other items in the income statement exceed 10% of the income statement total, accounts amounting to at least 20% of these items are shown below:

None other than other operating expense explained in note IV.7, exceeds 10% of the income statement.

V. Explanations related to statement of changes in shareholders' equity

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

### **SECTION FIVE (Continued)**

# **EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS** (Continued)

# VI. Explanations related to statement of cash flows

Not prepared in accordance with the Article No.25 of the Communiqué on the Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks.

#### VII. Explanations on the risk group of the bank

# 1. Information on the volume of transactions related to the Bank's own risk group, outstanding loan and deposit transactions and income and expenses of the period

#### 1.a Current Period:

Risk Group of the Bank	Subsidiaries an	d Associates	Direct and Indirect Shareholders of the Bank		Other Entities Included In the Risk Group	
	Cash	Non-cash	Cash	Non-cash	Cash	Non-cash
Loans and Other Receivables						
Balance at Beginning of Period	305.972	264	72.954	117.412	79.003	
Balance at End of Period	306.311	262	79.283	117.412	82.614	
nterest and Commission ncome	3.283	1	397	73	988	

#### 1.b Prior Period:

Risk Group of the Bank	Subsidiaries an	Direct and la Associates Shareholders of			Other Entities Included In the risk Group	
	Cash	Non-cash	Cash	Non-cash	Cash	Non-cash
Loans and Other Receivables						
Balance at Beginning of Period	261.703	262	112.840	117.413	91.627	
Balance at End of Period	305.972	264	72.954	117.412	79.003	
Interest and Commission	ĺ					
Income (*)	3.107	1	618	73	1.137	

<sup>(\*)</sup> The information is related to 31 March 2014.

#### 1.c Information on deposit held by Bank's own risk group:

The Bank is not authorized to accept deposits.

# 2. Information on forward, option and other similar agreements made with Bank's own risk group

The Bank has foreign currency swaps buy amounting to TL 146.052, foreign currency swaps sell amounting to TL 149.107 made with Bank's own risk group (31 December 2014: foreign currency swaps buy TL 47.621, foreign currency swaps sell TL 49.393). As of 31 March 2015, gain or loss from these transactions is TL (1.933) and this amount is associated with income statements (31 December 2014: TL (1.255)).

#### 3. Total salaries and similar benefits provided to the key management personnel

Benefits provided to the key management personnel in the current period amount to TL 4.320 (31 March 2014: TL 4.836).

# VIII. Information and disclosures related to the domestic, foreign offshore branches and foreign representations of the Bank:

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION SIX**

#### OTHER EXPLANATIONS

# I. Other explanations related to operations of the Bank

# 1.a Brief information related to rating carried out by international rating firms:

#### FITCH RATINGS

Long-term Maturity Foreign Currency (issuer)	BBB-
Long-term Maturity Foreign Currency Outlook (issuer)	Stable
Short-term Maturity Foreign Currency (issuer)	F3
Long-term Maturity National Currency (issuer)	BBB
Long-term Maturity National Currency Outlook (issuer)	Stable
Short-term Maturity National Currency (issuer)	F3
Support Note	2
Support Note Base	BBB-
National Note	AAA
National Note Outlook	Stable
Privilaged Unsecured Debt Rating Note	BBB-

International Credit rating agency Fitch Ratings confirmed The Bank's ratings and 'stable' prospectus without changing and determined Bank's 'Privilaged Unsecured Debt Notes' as BBB- for Eurobond issuance on 24 October 2014.

#### **MOODY'S**

Financial Rating Note	Bal
Outlook	Stable
Foreign Currency (issuer)	
Long-term Maturity	Baa3
Outlook	Negative
Short-term Maturity	P-3
Domestic Currency (issuer)	
Long-term Maturity	Baa3
Outlook	Negative
Short-term Maturity	P-3
Unsecured Debt-Foreing Currency (issuer)	
Long-term Maturity	Baa3
Outlook	Negative

Information above represents updated information as of 5 June 2014.

International credit rating agency Moody's, assigned "Unsecured Debt - Foreign Currency" rating note for the Bank issuing Eurobonds and has determined that this note has been appointed as Baa3 on 24 October 2014.

#### 1.b Informations on corporate governance rating of the Bank:

SAHA Kurumsal Yönetim ve Kredi Derecelendirme Hizmetleri A.Ş. (SAHA Corporate Governance and Credit Rating Services A.Ş.), a corporate governance rating institution with Capital Markets Board license, updated the Bank's corporate governance rating of 94,43% (9,44 over 10) as of 20 October 2014. Ratings under the main topics of weighted Shareholders, Public Disclosure and Transparency, Stakeholders and Board of Directors are declared as; 9,46 (Weight: 25%), 9,58 (Weight: 25%), 9,73 (Weight: 15%), 9,21 (Weight: 35%) over 10 respectively.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

### **SECTION SIX (Continued)**

#### **OTHER EXPLANATIONS (Continued)**

# II. Other explanations related to the events after the reporting date

As of 22 April 2015, the Bank's second of public offering with a nominal value of USD 350 Million has been completed. It was been determined with maturity of 22 April 2020 with fixed interest rate and five year maturity and semi-annual coupon payment and fixed interest rate of 5,125%.

#### **SECTION SEVEN**

#### LIMITED REVIEW REPORT

### I. Explanations on the limited review report

The unconsolidated financial statements as of and for the three-month period ended 31 March 2015 were reviewed by Akis Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik AŞ (the Turkish member firm of KPMG International Cooperative, a Swiss entity) and limited review report dated 28 April 2015 is presented in the introduction of this report.

# II. Explanations and notes prepared by independent auditors

There are no other explanations and notes not expressed in sections above related with the Bank's operations.