### Türkiye Sınai Kalkınma Bankası Anonim Şirketi and Its Subsidiaries

Publicly announced consolidated financial statements and related disclosures at September 30, 2018 together with auditor's review report and interim activity report

(Convenience translation of publicly announced consolidated financial statements and independent auditor's review report originally issued in Turkish, See Note I. of Section Three)



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(Convenience translation of the independent auditor's review report originally issued in Turkish, See Note 1. of Section three)

#### INTERIM REVIEW REPORT

To the Board of Directors of Türkiye Sınai Kalkınma Bankası A.Ş.

#### Introduction

We have reviewed the consolidated statement of financial position of Türkiye Sınai Kalkınma Bankası A.Ş. ("the Bank") and its consolidated financial subsidiaries (together will be referred as "the Group") at 30 September 2018 and the related consolidated income statement, consolidated statement of income and expense items under shareholders' equity, consolidated statement of changes in shareholders' equity, consolidated statement of cash flows and a summary of significant accounting policies and other explanatory notes to the consolidated financial statements for the nine-month period then ended. The Bank Management is responsible for the preparation and fair presentation of interim financial statements in accordance with the "Regulation on Accounting Applications for Banks and Safeguarding of Documents" published in the Official Gazette No.26333 dated 1 November 2006, and other regulations on accounting records of Banks published by Banking Regulation and Supervision Authority and Turkish Accounting Standard 34 "Interim Financial Reporting" for those matters not regulated by BRSA Legislation (together referred as "BRSA Accounting and Financial Reporting Legislation"). Our responsibility is to express a conclusion on these interim financial statements based on our review.

#### Scope of Review

We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, "Limited Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial reporting process, and applying analytical and other review procedures. A review of interim financial information is substantially less in scope than an independent audit performed in accordance with the Independent Auditing Standards and the objective of which is to express an opinion on the financial statements. Consequently, a review of the interim financial information does not provide assurance that the audit firm will be aware of all significant matters which would have been identified in an audit. Accordingly, we do not express an opinion.

#### **Basis for Qualified Conclusion**

As explained in Note 7 in the Explanations and Disclosures related to the Liabilities, the accompanying consolidated financial statements as at 30 September 2018 include a free provision at an amount of TL 130.000 thousands, of which TL 190.000 thousands was provided in prior years and TL 60.000 thousands reversed in the current period by the Bank management, for the possible effects of the negative circumstances which may arise in the economy or market conditions and include the reversal of deferred tax asset at an amount of TL 41.800 thousands, which was accounted based on the free provision provided in 31 December 2017. Due to the fact that the above mentioned items do not meet the requirements of TAS 37, the "Prior years' income/losses" as of 30 September 2018 is understated by TL 148.200 thousands after deducting the tax effect and the "pretax income" is overstated by TL 60.000 thousands.



#### **Qualified Conclusion**

Based on our review, except for the effects of the matter on the consolidated financial statements described in the basis for qualified conclusion paragraph, nothing has come to our attention that causes us to believe that the accompanying consolidated financial information do not present fairly in all material respects the financial position of Türkiye Sınai Kalkınma Bankası A.Ş. and its consolidated financial subsidiaries at 30 September 2018 and the results of its operations and its cash flows for the nine-month period then ended in accordance with the BRSA Accounting and Financial Reporting Legislation.

#### Report on other regulatory requirements arising from legislation

Based on our review, nothing has come to our attention that causes us to believe that the financial information provided in the accompanying interim activity report in Section Seven, are not consistent with the consolidated financial statements and disclosures in all material respects.

#### Additional paragraph for convenience translation to English

As explained in detail in Note I of Section Three, the effects of differences between accounting principles and standards set out by regulations in conformity with BRSA Accounting and Financial Reporting Legislation, accounting principles generally accepted in countries in which the accompanying consolidated financial statements are to be distributed and International Financial Reporting Standards ("IFRS") have not been quantified in the accompanying consolidated financial statements. Accordingly, the accompanying consolidated financial statements are not intended to present the financial position, results of operations and changes in financial position and cash flows in accordance with the accounting principles generally accepted in such countries and IFRS.

Güney Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik Anonim Şirketi

A member from of Ernst&Young Global Limited

Partner

30 October 2018 İstanbul, Türkiye



### THE CONSOLIDATED FINANCIAL REPORT OF TÜRKİYE SINAİ KALKINMA BANKASI A.Ş. FOR THE NINE MONTHS PERIOD ENDED 30 SEPTEMBER 2018

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The consolidated financial report for the nine months includes the following sections in accordance with "Communiqué on the Financial Statements and Related Explanation and Notes that will be made Publicly Announced" as sanctioned by the Banking Regulation and Supervision Agency:

- GENERAL INFORMATION ABOUT THE PARENT BANK
- CONSOLIDATED FINANCIAL STATEMENTS OF THE PARENT BANK
- EXPLANATIONS ON THE CORRESPONDING ACCOUNTING POLICIES APPLIED IN THE RELATED PERIOD
- INFORMATION ON FINANCIAL STRUCTURE AND RISK MANAGEMENT OF THE GROUP WHICH IS UNDER CONSOLIDATION
- EXPLANATORY DISCLOSURES AND FOOTNOTES ON CONSOLIDATED FINANCIAL STATEMENTS
- INDEPENDENT AUDITOR'S LIMITED REVIEW REPORT
- INTERIM REPORT

The subsidiaries, associates and joint ventures, whose financial statements are consolidated within the framework of the reporting package, are as follows:

SubsidiariesAssociatesYatırım Finansman Menkul Değerler A.Ş.İş Finansal Kiralama A.Ş.TSKB Gayrimenkul Yatırım Ortaklığı A.Ş.İş Girişim Sermayesi Yatırım Ortaklığı A.Ş.İş Faktoring A.Ş.

The accompanying consolidated financial statements and the explanatory footnotes and disclosures for nine months, unless otherwise indicated, are prepared in **thousands of Turkis!** Lira ("TL"), in accordance with the Communiqué on Bank's Accounting Practice and Maintaining Documents, Turkis! Accounting Standards, Turkish Financial Reporting Standards, related communiqués and the Bank's records, and have born independently reviewed and presented as attached.

30 October 2018

H. Ersin ÖZİNCE

Chairman of Board of Directors

Sunt INCE

Member of Board of Directors

and General Manager

Ece BÖRÜ

Executive Vice President In Charge of Financial

Reporting

Tolga SERT

Head of Financial Control Department

.

Member of Audit Committee

Mahmet SENCAN

Member of Audit Committee

Contact information of the personnel in charge for addressing questions about this financial report:

Name-Surname / Title: Tolga Sert / Head of Financial Control Department

**Telephone Number** : (0212) 334 51 97

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(Amounts are expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION ONE**

#### **GENERAL INFORMATION**

#### I. The Parent Bank's incorporation date, beginning status, changes in the existing status

Türkiye Sınai Kalkınma Bankası A.Ş. ("The Parent Bank") was established in accordance with the decision of President of the Republic of Turkey numbered 3/11203 on 12 May 1950. This decision was declared by T.R. Office of Prime Ministry Procedures Directorate Decision Management on 12 May 1950.

According to the classification set out in the Banking Law No: 5411, the status of the Parent Bank is "Development and Investment Bank". The Parent Bank does not have the license of "Accepting Deposit". Since the establishment date of the Parent Bank, there is no change in its "Development and Investment Bank" status.

### II. Explanations regarding the Parent Bank's shareholding structure, shareholders holding directly or indirectly, collectively or individually, the managing and controlling power and changes in current year, if any and explanations on the controlling group of the Parent Bank

Türkiye İş Bankası A.Ş. has the authority of managing and controlling power of the Parent Bank directly or indirectly, alone or together with other shareholders. Shareholders of the Parent Bank are as follows:

Current Period	Share Sl	nareholding	Paid in	Unpaid	
Name Surname/Commercial Title	Capital	Rate (%)	Capital	Capital	
T. İş Bankası A.Ş. Group	1.420.280	50,72	1.420.280	_	
T. Vakıflar Bankası T.A.O.	234.570	8,38	234.570	-	
Under Custody at Merkezi Kayıt Kuruluşu					
(Other Institutions and Individuals)	1.145.150	40,90	1.145.150	-	
Total	2.800.000	100,00	2.800.000	_	

Prior Period	Share S	hareholding	Paid in	Unpaid
Name Surname/Commercial Title	Capital	Rate (%)	Capital	Capital
T i D 1 ACC	1 217 027	50.71	1 017 007	
T. İş Bankası A.Ş. Group	1.217.027	50,71	1.217.027	-
T. Vakıflar Bankası T.A.O.	201.060	8,38	201.060	-
Under Custody at Merkezi Kayıt Kuruluşu				
(Other Institutions and Individuals)	981.913	40,91	981.913	-
Total	2.400.000	100,00	2.400.000	

The Parent Bank shares are traded in Istanbul Stock Exchange ("BIST") since 26 December 1986. The Parent Bank's 50,72% of the shares belongs to İş Bank Group and 38,80% of these shares are in free floating and traded in BIST National Market with "TSKB" ticker.

(Amounts are expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION ONE (Continued)**

#### **GENERAL INFORMATION (Continued)**

III. Explanations regarding the chairman and the members of board of directors, audit committee, general manager and assistant general managers and their shares and responsibilities in the Parent Bank

The Chairman and The Members of Board of Directors:

Name Surname	Title (1)
H. Ersin Özince	Chairman of the Board of Directors
Mehmet Şencan	Vice Chairman of the Board of Directors and Member of Audit Committee
Yavuz Canevi	Member of the Board of Directors
Suat İnce	Member of the Board of Directors and General Manager
Mehmet Emin Özcan	Member of the Board of Directors
Ebru Özşuca	Member of the Board of Directors and Member of Audit Committee
Mithat Rende (3)	Member of the Board of Directors
Zeynep Hansu Uçar	Member of the Board of Directors
Ahmet Hakan Ünal (2)	Member of the Board of Directors
Hüseyin Yalçın (2)	Member of the Board of Directors
Can Yücel	Member of the Board of Directors

#### **General Manager and Vice Presidents**

Name Surname	Title / Area of Responsibility
Suat İnce	General Manager
Çiğdem İçel	Vice President – Economic Research, Financial Instutitions, Development Finance Institutions and Engineering and Technical Consultancy
Ece Börü (by proxy) (4)	Vice President – Loans, Loan Monitoring and Loan Operations
B. Gökhan Çanakpınar	Vice President – Support Services, System and Network Support and Application Development
Ece Börü	Vice President – Budget Planning and Investor Relations, Financial Analysis and Valuation and Financial Control
Hakan Aygen	Vice President – Corporate Finance, Corporate Banking and Project Finance
A. Ferit Eraslan	Vice President – Board of Internal Auditors, Internal Control and Risk Management
Aslı Zerrin Hancı	Vice President – Treasury, Treasury and Capital Markets Operations
H. Yetkin Kesler	Vice President – Pension and Assistance Funds, Human Resources and Corporate Communication, Enterprise Architecture and Process Management and Corporate Compliance

<sup>(1)</sup> The shares of above directors in the Bank are symbolic.

According to the regulations on auditing in Articles 397-406 of the Turkish Commercial Code numbered 6102, Güney Bağımsız Denetim ve Serbest Muhasebeci ve Mali Müşavirlik A.Ş. has been elected as the independent auditor for the year 2018 in the General Assembly Meeting held on 23 March 2018.

<sup>(2)</sup> In the Ordinary General Assembly meeting held on 23 March 2018, Mithat Rende was appointed as member of independent board within the scope of Corporate Governance Communiqué No. II-17.1 of the Capital Markets Board for three years.

 <sup>(3)</sup> In the Ordinary General Assembly meeting held on 23 March 2018, Kamil Yılmaz resigned from his duty. Ahmet Hakan Ünal and Hüseyin Yalçın was appointed as a member of the Board of Directors and started their duties by taking an oath as of 6 April 2018.
 (4) As of 31 March 2018, Ufuk Bala Yücel has resigned from her duty as Vice President of Loans, Loan Monitoring and Loan Operations due to retirement

<sup>(4)</sup> As of 31 March 2018, Ufuk Bala Yücel has resigned from her duty as Vice President of Loans, Loan Monitoring and Loan Operations due to retiremen and Ece Börü has been appointed by proxy Vice President of Loans, Loan Monitoring and Loan Operations.

(Amounts are expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION ONE (Continued)**

#### **GENERAL INFORMATION (Continued)**

#### IV. Information about the persons and institutions that have qualified shares in the Parent Bank

Explanation about the people and institutions that have qualified shares control the Parent Bank's capital directly or indirectly are described in General Information Section II.

#### V. Summary on the Parent Bank's functions and areas of activity

Türkiye Sınai Kalkınma Bankası A.Ş. is the first private development and investment bank which was established by the Council of Ministers resolution number of 3/11203 established in 1950 with the support of World Bank, Government of Republic of Turkey, Central Bank of Republic of Turkey and commercial banks. As per the articles of association published in the Official Gazette on 2 June 1950, the aim of the Parent Bank is to support all private sector investments but mostly industrial sectors, to help domestic and foreign capital owners to finance the new firms and to help the improvement of Turkish capital markets. The Parent Bank is succeeding its aims by financing, consulting, giving technical support and financial intermediary services. The Parent Bank, which operates as a non-deposit accepting bank, played a major role on manufacturing and finance sectors in every phase of the economic development of Turkey. The Parent Bank started its journey in 1950 financing the private sector investments in Turkey and today it provides loans and project finance with the goal of sustainable development to corporations in different fields. As a leader in meeting the long term financing needs of the private sector, the Parent Bank also continues to offer solutions with respect to the newest needs and client demands.

The Parent Bank has executed marketing and valuation operations efficiently with two branches opened in Izmir and Ankara on April 2006.

(Amounts are expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION ONE (Continued)**

#### **GENERAL INFORMATION (Continued)**

# VI. Differences between the Communiqué on Preparation of Consolidated Financial Statements of Banks and Turkish Accounting Standards and short explanation about the institution subject to line-by-line method or proportional consolidation and institutions which are deducted from equity or not included in these three methods

Due to differences between the Communiqué on Preparation of Consolidated Financial Statements of Banks and Turkish Account Standards (TAS), the non-financial subsidiaries and associates, TSKB Gayrimenkul Değerleme A.Ş., Terme Metal Sanayi ve Ticaret A.Ş., Ege Tarım Ürünleri Lisanslı Depoculuk A.Ş., TSKB Sürdürülebilirlik Danışmanlığı A.Ş., Adana Hotel Project are Anavarza Otelcilik Anonim Şirketi are not consolidated since they are not in scope of financial institutions according to related Communiqué.

Türkiye Sınai Kalkınma Bankası A.Ş. and its financial institutions, Yatırım Finansman Menkul Değerler A.Ş., TSKB Gayrimenkul Yatırım Ortaklığı A.Ş. are included in the accompanying consolidated financial statements by line by line consolidation method; İş Finansal Kiralama A.Ş., İş Girişim Sermayesi Yatırım Ortaklığı A.Ş. and İş Faktoring A.Ş. are included in the accompanying consolidated financial statements by equity method.

Financial institutions included in the consolidation are determined in accordance with "Communiqué on Preparation of Consolidated Financial Statements of Banks" published in the Official Gazette dated 8 November 2006 numbered 26340.

#### Yatırım Finansman Menkul Değerler A.Ş.:

Yatırım Finansman Menkul Değerler A.Ş. ("YF") was established in 15 October 1976. The Company's purpose is to perform capital market operations specified in the Company's articles of association in accordance with the CMB and the related legislation. The Company was merged with TSKB Menkul Değerler A.Ş. on 29 December 2006. The share of Türkiye Sınai Kalkınma Bankası A.Ş. is 95,78%. The company's headquarters is located at Istanbul/Turkey.

#### TSKB Gayrimenkul Yatırım Ortaklığı A.Ş.:

TSKB Gayrimenkul Yatırım Ortaklığı A.Ş. ("TSKB GYO") was established on 3 February 2006. Core business of the Company is real estate trust to construct and develop a portfolio of properties and make investment to capital market instruments linked to properties. The share of Türkiye Sınai Kalkınma Bankası A.Ş. is 70,84%. The company's headquarters is located at Istanbul/Turkey.

#### İs Finansal Kiralama A.S.:

İş Finansal Kiralama A.Ş. ("İş Finansal Kiralama") was established on 8 February 1988. The Company has been performing its operations in accordance with the Financial Leasing, Factoring and Financing Companies Law No 6361. The purpose of the Company is performing domestic and foreign financial leasing activities and all kind of rental (leasing) transactions within the framework of legislation. The share of Türkiye Sınai Kalkınma Bankası A.Ş. is 29,46%. The Company's headquarters is located at Istanbul/Turkey.

#### İş Faktoring A.Ş.:

İş Faktoring A.Ş. ("İş Faktoring"), was incorporated in Turkey on 4 July 1993 and it has been performing its operations in accordance with the Financial Leasing, Factoring and Financing Companies Law No: 6361. The Company's main operation is domestic and export factoring transactions. The share of Türkiye Sınai Kalkınma Bankası A.Ş. is 21,75%. The company's headquarters is located at Istanbul/Turkey.

(Amounts are expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION ONE (Continued)**

#### **GENERAL INFORMATION (Continued)**

VI. Differences between the Communiqué on Preparation of Consolidated Financial Statements of Banks and Turkish Accounting Standards and short explanation about the institution subject to line-by-line method or proportional consolidation and institutions which are deducted from equity or not included in these three methods (continued)

#### İs Girisim Sermayesi Yatırım Ortaklığı A.S.:

İş Girişim Sermayesi Yatırım Ortaklığı A.Ş ("İş Girişim") started its venture capital operations by the decision of Capital Market Board dated 5 October 2000. The principal activity of the Company is to perform long-term investments to venture capital companies mainly established or to be established in Turkey, have development potential and require resource. The share of Türkiye Sınai Kalkınma Bankası A.Ş. is 16,67%. The Company's headquarters is located at Istanbul/Turkey.

VII. The existing or potential, actual or legal obstacle on the transfer of shareholder's equity between the Parent Bank and its subsidiaries or the reimbursement of liabilities

There is no existing or potential, actual or legal obstacle to the reimbursement of liabilities between the Parent Bank and its subsidiaries. The Parent Bank charge or pay cost of the services according to the service agreements done between the Parent Bank and its subsidiaries. Dividend distribution from shareholders' equity is made according to related legal regulations.

VIII. Written policies of the Parent Bank related to compliance to publicly disclosed obligations of the Parent Bank and assessment of accuracy, frequency and compliance of mentioned disclosures

The Parent Bank Disclosure Policy approved by the meeting of the Board of Directors has entered into force on 28 February 2014. Compliance to public disclosure obligations, frequency of public disclosures and tools and methods used for public disclosures are explained in the disclosure policy of the Parent Bank accessible from the Parent Bank's corporate website.

#### TÜRKİYE SINAİ KALKINMA BANKASI A.Ş. AND ITS SUBSIDIARIES CONSOLIDATED BALANCE SHEET (STATEMENT OF FINANCIAL POSITION) AS OF 30 SEPTEMBER 2018

(Amounts are expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

Reviewed **Current Period** 30 September 2018 Section 5 ASSETS Total Note 1 I. FINANCIAL ASSETS (NET) 5,373,346 3.763.644 9.136,990 Cash and Cash Equivalents 1.570.313 1.1 492,731 2.063.044 (1) 985.931 993.934 Cash and Balances with Central Bank 8.003 1.1.1 (3) 477.547 584.382 1.061.929 1.1.3 Money Market Placements 7.181 1.2 Financial Assets at Fair Value Through Profit or Loss 7.075 7.075 1.2.1 1.2.2 Government Debt Securities Equity Instruments 1.2.3 7.073 7.073 Other Financial Assets 1.3 Financial Assets at Fair Value Through Other Comprehensive Income 2.111.550 1.362.693 3,474,243 (4) 1.3.1 Government Debt Securities 1.916.744 1.311.284 3.228.028 1.3.2 Equity Instruments 43.510 50.267 93.777 1.3.3 Other Financial Assets 151.296 1.142 152.438 1.4 Financial Assets Measured at Amortized Cost (6) 1.523.403 482.652 2.006.055 1.4.1 Government Debt Securities 1.523.403 482.652 2.006.055 1.4.2 Other Financial Assets 1.5 **Derivative Financial Assets** 1.240.438 348.678 1.589.116 1.5.1 Derivative Financial Assets at Fair Value Through Profit or Loss (2)1.240.438 348.678 1.589.116 1.5.2 Derivative Financial Assets at Fair Value Through Other Comprehensive Income 1.6 Non-Performing Financial Assets 1.7 Expected Loss Provision (-) 1.851 692 2.543 II. LOANS (Net) (5) 4.862.600 28.257.794 33.120.394 **2.1** 2.1.1 Loans 4.938,783 27 953 671 32.892.454 Measured at Amortized Cost 4.938.783 27.953.671 32.892.454 2.1.2 Fair Value Through Profit or Loss 2.1.3 Fair Value Through Other Comprehensive Income 2.2 Lease Receivables (10)149.681 149.681 2.2.1 Financial Lease Receivables 2.2.2 Operating Lease Receivables 2.2.3 Unearned Income (-) 21.276 21.276 **2.3** 2.3.1 **Factoring Receivables** Measured at Amortized Cost 2.3.2 Fair Value Through Profit or Loss 2.3.3 Fair Value Through Other Comprehensive Income 2.4 Non-Performing Loans 53.603 629.380 2.5 Expected Credit Loss (-) 129.786 474.938 604.724 2.5.1 2.5.2 12 Months Expected Credit Losses (Stage I) 15.330 95.964 111.294 Significant Increase in Credit Risk (Stage II) 60 987 267.614 328 601 2.5.3 Credit-Impaired Losses (Stage III / Special Provision ) 53,469 111.360 164.829 PROPERTY AND EQUIPMENT HELD FOR SALE PURPOSE AND III. RELATED TO DISCONTINUED OPERATIONS (NET) (16)3.1 Held for Sale Purpose 3.2 Related to Discontinued Operations IV. **EQUITY INVESTMENTS** 393.780 393.780 4.1 Investments in Associates (Net) **(7**) 390.411 390.411 411 Accounted Under Equity Method 389 355 389.355 4.1.2 Unconsolidated Associates 1.056 1.056 Subsidiaries (Net) 4.2 1.609 (8) 1.609 4.2.1 Unconsolidated Financial Subsidiaries 4.2.2 Unconsolidated Non-Financial Subsidiaries 1.609 1.609 4.3 **Entities under Common Control (Joint Venture) (Net)** (9) 1.760 1.760 4.3.1 Joint Ventures Valued Based on Equity Method 432 Unconsolidated Joint Ventures 1.760 1 760 TANGIBLE ASSETS (Net) v. (12)243.230 243.230 VI. INTANGIBLE ASSETS (Net) 3.347 3.347 (13)Goodwill 1.005 1.005 6.1 Other VII. INVESTMENT PROPERTY (Net) 243.151 243.151 (14) VIII. CURRENT TAX ASSET 7.228 7.228 IX. DEFERRED TAX ASSET (15)27,908 27,908 X. OTHER ASSETS (17)96.643 1.131.219 1.227.862

Note: The prior period financial statements and related disclosures are not restated as permitted by TFRS 9 transition rules. Since, 2017 and 2018 financial statements are prepared on different principles, 2017 financial statements are presented separately.

TOTAL ASSETS

33.152.657

44.403.890

11.251.233

### TÜRKİYE SINAİ KALKINMA BANKASI A.Ş. AND ITS SUBSIDIARIES CONSOLIDATED BALANCE SHEET (STATEMENT OF FINANCIAL POSITION) AS OF 30 SEPTEMBER 2018

(Amounts are expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

				Audited Prior Period December 2017	
	ASSETS	Section 5 Note I	TL	FC	Total
I.	CASH AND BALANCES WITH CENTRAL BANK	(1)	10.595	836,540	847.135
II.	FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT AND LOSS (Net)		203.405	132.688	336.093
2.1	Trading Financial Assets		203.405	132.688	336.093
2.1.1	Government Debt Securities		-	-	-
2.1.2 2.1.3	Share Certificates Derivative Financial Assets Held for Trading		21 194.100	132.688	21 326.788
2.1.3	Other Marketable Securities		9.284	132.088	9.284
2.1.4	Financial Assets at Fair Value Through Profit and Loss		9.204	-	9.204
2.2.1	Government Debt Securities		_	_	_
2.2.2	Share Certificates		-	-	-
2.2.3	Other Marketable Securities		-	-	-
2.2.4	Loans		-	-	-
III.	BANKS	(3)	464.978	28.709	493.687
<b>IV.</b> 4.1	MONEY MARKET PLACEMENTS		3	-	3
4.1	Interbank Money Market Placements Istanbul Stock Exchange Money Market Placements		-	-	-
4.3	Receivables From Reverse Repurchase Agreements		3	_	3
V.	FINANCIAL ASSETS AVAILABLE FOR SALE (Net)	(4)	2.052.830	1.038.542	3.091.372
5.1	Share Certificates	(-)	45.259	27.821	73.080
5.2	Government Debt Securities		1.821.667	1.009.955	2.831.622
5.3	Other Marketable Securities		185.904	766	186.670
VI.	LOANS and RECEIVABLES	(5)	3.995.707	18.341.523	22.337.230
6.1	Loans and Receivables		3.995.707	18.341.523	22.337.230
6.1.1	Loans to the Risk Group of the Bank		104.450	229.951	334.401
6.1.2 6.1.3	Government Debt Securities Other		2 001 257	18.111.572	22.002.829
6.2	Non-performing Loans		3.891.257 52.593	982	53.575
6.3	Specific Provisions (-)		52.593	982	53.575
VII.	FACTORING RECEIVABLES		32.373	702	33.373
VIII.	HELD-TO-MATURITY INVESTMENTS (Net)	(6)	1.334.721	197.326	1.532.047
8.1	Government Debt Securities		1.334.721	197.326	1.532.047
8.2	Other Marketable Securities		-	-	-
IX.	INVESTMENTS IN ASSOCIATES (Net)	(7)	375.481	-	375.481
9.1	Accounted for under Equity Method		374.425	-	374.425
9.2 9.2.1	Unconsolidated Associates Financial Investments		1.056	-	1.056
9.2.1	Non-Financial Investments		1.056	-	1.056
X.	INVESTMENTS IN SUBSIDIARIES (Net)	(8)	1.609	-	1.609
10.1	Unconsolidated Financial Subsidiaries	(0)	-	_	-
10.2	Unconsolidated Non-Financial Subsidiaries		1.609	-	1.609
XI.	ENTITIES UNDER COMMON CONTROL (JOINT VENTURE) (Net)	(9)	1.760	-	1.760
11.1	Consolidated under Equity Method		-	-	-
11.2	Unconsolidated		1.760	-	1.760
11.2.1	Financial Subsidiaries			-	
11.2.2	Non-Financial Subsidiaries	(4.0)	1.760	- (2.410	1.760
XII. 12.1	LEASE RECEIVABLES Financial Lease Receivables	(10)	-	<b>63.410</b> 73.957	<b>63.410</b> 73.957
12.1	Operating Lease Receivables		-	13.931	13.931
12.3	Other		_	_	_
12.4	Unearned Income (-)		_	10.547	10.547
XIII.	DERIVATIVE FINANCIAL ASSETS FOR HEDGING PURPOSES		-	-	-
13.1	Fair Value Hedge		-	-	-
13.2	Cash Flow Hedge		-	-	-
13.3	Hedge of Net Investment in Foreign Operations		-	-	-
XIV.	TANGIBLE ASSETS (Net)	(12)	245.798	-	245.798
XV.	INTANGIBLE ASSETS (Net)	(13)	3.585	-	3.585
15.1 15.2	Goodwill Other		1.005 2.580	-	1.005 2.580
XVI.	INVESTMENT PROPERTY(Net)	(14)	2.380 <b>243.145</b>	-	2.580 <b>243.145</b>
XVI.	TAX ASSET	(14)	45.338	-	45.338
17.1	Current Tax Asset		4.448	-	4.448
17.2	Deferred Tax Asset	(15)	40.890	-	40.890
XVIII.	ASSETS HELD FOR SALE AND DISCONTINUED OPERATIONS (Net)	(16)	-	-	-
18.1	Held for Sale Purpose		-	-	-
18.2	Related to Discontinued Operations		-		-
XIX.	OTHER ASSETS	(17)	89.293	210.650	299.943
			9.068.248	20.849.388	

Note: The prior period financial statements and related disclosures are not restated as permitted by TFRS 9 transition rules. Since, 2017 and 2018 financial statements are prepared on different principles, 2017 financial statements are presented separately.

The accompanying notes are an integral part of these consolidated financial statements.

### TÜRKİYE SINAİ KALKINMA BANKASI A.Ş. AND ITS SUBSIDIARIES CONSOLIDATED BALANCE SHEET (STATEMENT OF FINANCIAL POSITION) AS OF 30 SEPTEMBER 2018

(Amounts are expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

			Curre	viewed ent Period ember 2018	
	LIABILITIES	Section 5 Note II	TL	FC	Total
I.	DEPOSITS	(1)	=	-	-
II.	FUNDS BORROWED	(3)	139.957	28.109.748	28.249.705
III.	MONEY MARKET BALANCES  MARKETARI E SECURITIES ISSUED (N.4)	(2)	565.285	210.150	775.435
IV. 4.1	MARKETABLE SECURITIES ISSUED (Net) Bills	(3)	-	8.004.141	8.004.141
4.2	Assets Backed Securities		-	-	-
4.3	Bonds		_	8.004.141	8.004.141
V.	BORROWER FUNDS		3.453	10.387	13.840
5.1	Borrower Funds		3.453	10.387	13.840
5.2	Other		-	-	-
VI.	FINANCIAL LIABILITIES AT FAIR VALUE THROUGH PROFIT OR LOSS		-	-	-
VII.	DERIVATIVE FINANCIAL LIABILTIES		776.662	607.441	1.384.103
7.1	Derivative Financial Liabilities at Fair Value Through Profit or Loss		776.662	607.441	1.384.103
7.2	Derivative Financial Liabilities at Fair Value Through Other Comprehensive Income		-	-	-
VIII.	FACTORING LIABILITIES		-	-	-
IX.	LEASE LIABILITIES	(5)	-	-	-
9.1	Financial Lease		-	-	-
9.2 9.3	Operating Lease		-	-	-
9.3 9.4	Other Deferred Financial Lease Expenses ( - )		-	-	-
у.4 Х.	PROVISIONS	(7)	155.640	8.179	163.819
10.1	Restructuring Provisions	(7)	133.040	0.179	103.019
10.1	Reverse for Employee Benefits		13.315		13.315
10.3	Insurance Technical Provisions (Net)		-	_	13.515
10.4	Other Provisions		142.325	8.179	150.504
XI.	CURRENT TAX LIABILITY	(8)	13.046	-	13.046
XII.	DEFERRED TAX LIABILITY	(8)	-	-	-
	LIABILITIES FOR PROPERTY AND EQUIPMENT HELD FOR SALE AND				
XIII.	RELATED TO DISCONTINUED OPERATIONS (Net)	(9)	-	-	-
13.1	Held for Sale Purpose		-	-	-
13.2	Related to Discontinued Operations		-	-	-
XIV.	SUBORDINATED DEBT INSTRUMENTS	(10)	-	1.777.500	1.777.500
14.1	Loans		-	-	-
14.2	Other Debt Instruments		-	1.777.500	1.777.500
XV. XVI.	OTHER LIABILITIES SHAREHOLDERS' EQUITY		137.752 3.854.726	142.767	280.519 3.741.782
16.1	Paid-in capital	(11)	2.800.000	(112.944)	2.800.000
16.2	Capital Reserves	(11)	802	-	802
16.2.1	Share Premium		428		428
16.2.2	Share Cancellation Profits		720	_	720
16.2.3	Other Capital Reserves		374	_	374
16.3	Accumulated Other Comprehensive Income or Loss Not Reclassified Through Profit or Loss	S	225.587	7.913	233.500
16.4	Accumulated Other Comprehensive Income or Loss Reclassified Through Profit or Loss	(11)	(134.723)	(120.857)	(255.580)
16.5	Profit Reserves		528.208	-	528.208
16.5.1	Legal Reserves		272.767	-	272.767
16.5.2	Status Reserves		75.641	-	75.641
16.5.3	Extraordinary Reserves		176.880	-	176.880
16.5.4	Other Profit Reserves		2.920	-	2.920
16.6	Profit Or Loss		425.212	-	425.212
16.6.1	Prior Years' Profit/Loss		(693)	-	(693)
16.6.2	Current Year Profit/Loss		425.905	-	425.905
16.7	Non-Controlling Interests		9.640	-	9.640
	TOTAL LIABILITIES AND EQUITY		5.646.521	38.757.369	44.403.890

Note: The prior period financial statements and related disclosures are not restated as permitted by TFRS 9 transition rules. Since, 2017 and 2018 financial statements are prepared on different principles, 2017 financial statements are presented separately.

The accompanying notes are an integral part of these consolidated financial statements.

### TÜRKİYE SINAİ KALKINMA BANKASI A.Ş. AND ITS SUBSIDIARIES CONSOLIDATED BALANCE SHEET (STATEMENT OF FINANCIAL POSITION) AS OF 30 SEPTEMBER 2018

(Amounts are expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

				Audited Prior Period December 2017	,
	LIABILITIES	Section 5 Note II	TL	FC	Total
I.	DEPOSITS	(1)		_	
1.1	Deposits from Risk Group of the Bank		-	-	-
1.2	Other		-	-	-
II. III.	DERIVATIVE FINANCIAL LIABILITIES HELD FOR TRADING FUNDS BORROWED	(3)	123.710 221.012	108.693 18.780.615	232.403 19.001.627
IV.	MONEY MARKETS BALANCES	(3)	1.150.784	161.138	1.311.922
4.1	Interbank Money Market Takings		202.143	-	202.143
4.2	Istanbul Stock Exchange Money Market Takings		499.004		499.004
4.3	Funds Provided Under Repurchase Agreements	(2)	449.637	161.138	610.775
<b>V.</b> 5.1	MARKETABLE SECURITIES ISSUED (Net) Bills	(3)	-	3.746.229	3.746.229
5.2	Asset Backed Securities		-	-	-
5.3	Bonds		-	3.746.229	3.746.229
VI.	BORROWER FUNDS		1.178	11.723	12.901
6.1	Borrower Funds		1.178	11.723	12.901
6.2 <b>VII.</b>	Other MISCELL ANEOUS DAVABLES		15.134	59.961	75.095
VII. VIII.	MISCELLANEOUS PAYABLES OTHER LIABILITIES		113.609	2.318	115.927
IX.	FACTORING PAYABLES		-		-
Х.	LEASE PAYABLES (Net)	(5)	-	-	-
10.1	Financial Lease Payables		-	-	-
10.2	Operating Lease Payables		-	-	-
10.3 10.4	Other Deferred Financial Lease Expenses ( - )		-	-	-
XI.	DERIVATIVE FINANCIAL LIABILITIES FOR HEDGING PURPOSES		-	78.682	78.682
11.1	Fair Value Hedge		-	78.682	78.682
11.2	Cash Flow Hedge		-	-	-
11.3	Hedge of net Investment in Foreign Operations	_	-	-	-
XII. 12.1	PROVISIONS General Loan Loss Provisions	(7)	<b>431.625</b> 136.131	-	<b>431.625</b> 136.131
12.1	Restructuring Provisions		130.131	-	130.131
12.3	Reserve for Employee Benefits		12.151	-	12.151
12.4	Insurance Technical Reserves (Net)		-	-	-
12.5	Other Provisions	(8)	283.343	-	283.343
XIII. 13.1	TAX LIABILITY Current Tax Liability		<b>53.648</b> 53.648	-	<b>53.648</b> 53.648
13.1	Deferred Tax Liabilty		55.046	-	55.046
XIV.	PAYABLES RELATED TO ASSETS HELD FOR SALE AND DISCONTINUED				
	OPERATIONS (Net)	(9)	-	-	-
14.1	Held for Sale		-	-	-
14.2	Discontinued Operations	(10)	-	1 146 226	1.146.236
XV. XVI.	SUBORDINATED LOANS SHAREHOLDERS' EQUITY	(10)	3.698.901	1.146.236 12.440	3.711.341
16.1	Paid-in Capital	(11)	2.400.000	-	2.400.000
16.2	Capital Reserves	. ,	175.046	12.440	187.486
16.2.1	Share Premium		428	-	428
16.2.2	Share Cancellation Profits	(11)	(41.070)	- 12 110	(20, 620)
16.2.3 16.2.4	Marketable Securities Value Increase Fund Tangible Assets Revaluation Differences	(11)	(41.078) 215.352	12.440	(28.638) 215.352
16.2.5	Intangible Assets Revaluation Differences		-	_	213.332
16.2.6	Investment Property Revaluation Differences		-	-	-
16.2.7	Bonus Shares obtained from Associates, Subsidiaries, and Jointly Controlled Entities				
1600	(Joint Vent.)		-	-	-
16.2.8 16.2.9	Hedging Reserves (Effective Portion) Accumulated Valuation Differences From Assets Held For Sale And From		-	-	-
10.2.7	Discontinued Operations		_	_	_
16.2.10	Other Capital Reserves		344	-	344
16.3	Profit Reserves		441.740	-	441.740
16.3.1	Legal Reserves		241.292	-	241.292
16.3.2 16.3.3	Statutory Reserves Extraordinary Reserves		75.641 121.888	-	75.641 121.888
16.3.4	Other Profit Reserves		2.919	-	2.919
16.4	Profit Or Loss		629.396	-	629.396
16.4.1	Prior Years' Profit/Loss		18.219	-	18.219
16.4.2	Current Year Profit/Loss		611.177	-	611.177
16.5	Non-Controlling Interests		52.719	-	52.719
	TOTAL LIABILITIES AND EQUITY		5.809.601	24.108.035	29.917.636
	TO THE PROPERTY OF THE PROPERTY		2.007.001	#111000000	#/1/1/100U

## TÜRKİYE SINAİ KALKINMA BANKASI A.Ş. AND ITS SUBSIDIARIES CONSOLIDATED STATEMENT OF OFF-BALANCE SHEET AS OF 30 SEPTEMBER 2018

(Amounts are expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

				Reviewed Current Period 30 September 2013	8	3	Audited Prior Period 1 December 2017	
	OFF-BALANCE SHEET	Section 5 Note III	TL	FC	Total	TL	FC	Total
A.	OFF-BALANCE SHEET COMMITMENTS AND							
I.	CONTINGENCIES (I+II+III) GUARANTEES AND COLLATERALS	(1)	10.613.896 469.771	66.467.433 3.478.410	77.081.329 3.948.181	8.544.955 562.998	40.594.900 2.010.713	49.139.855 2.573.711
1.1	Letters of Guarantee	(1)	469.771	1.429.348	1.899.119	562.998	912.647	1.475.645
1.1.1	Guarantees Subject to State Tender Law		-	-	-	-	-	-
1.1.2 1.1.3	Guarantees Given for Foreign Trade Operations Other Letters of Guarantee		469.771	1.429.348	1.899.119	562.998	912.647	1.475.645
1.2	Bank Acceptances		-	-	-	-	18.763	18.763
1.2.1 1.2.2	Import Letter of Acceptance Other Bank Acceptance		-	-	-	-	18.763	18.763
1.3	Letters of Credit		-	2.049.062	2.049.062	-	1.079.303	1.079.303
1.3.1	Documentery Letters of Credit		-	2.049.062	2.049.062	-	1.079.303	1.079.303
1.3.2 1.4	Other Letters of Credit Prefinancing Given as Guarantee		-	-	-	-	-	-
1.5	Endorsements		-	-	-	-	-	-
1.5.1 1.5.2	Endorsements to the Central Bank of Turkey Other Endorsements		-	-	-	-	-	-
1.6	Securities Issue Purchase Guarantees		-	-	-	-	-	-
1.7	Factoring Guarantees		-	-	-	-	-	-
1.8 1.9	Other Guarantess Other Collaterals		-	-	-	-	-	-
II.	COMMITMENTS	(1)	1.343.182	3.026.693	4.369.875	2.302.694	3.908.771	6.211.465
2.1.1	Irrevocable Commitments Forward Asset Purchase and Sale Commitments		1.082.052 20.729	446.759 109.022	1.528.811 129.751	1.896.825 40.933	327.095 58.218	2.223.920 99.151
2.1.2	Forward Deposit Purchase and Sales Commitments		20.729	109.022	129.731	40.933	36.216	99.131
2.1.3	Share Capital Commitments to Associates and Subsidiaries		-	114.525	114.525	-	78.890	78.890
2.1.4 2.1.5	Loan Granting Commitments Securities Underwriting Commitments		-	-	-	-	-	-
2.1.6	Commitments for Reserve Deposit Requirements		-	-	-			
2.1.7	Payment Commitment for Checks		-	-	-	-	-	-
2.1.8 2.1.9	Tax and Fund Liabilities from Export Commitments Commitments for Credit Card Expenditure Limits		-	-	-	-	-	
2.1.10	Commitments for Promotions Related with Credit Cards and Banking							
2 1 11	Activities Receivables from Short Sale Commitments		-	-	-	-	-	-
2.1.11 2.1.12			-	-	-	-	-	-
2.1.13	Other Irrevocable Commitments		1.061.323	223.212	1.284.535	1.855.892	189.987	2.045.879
2.2 2.2.1	Revocable Commitments Revocable Loan Granting Commitments		261.130 261.130	2.579.934 2.579.934	2.841.064 2.841.064	405.869 405.869	3.581.676 3.581.676	3.987.545 3.987.545
2.2.2	Other Revocable Commitments		201.130	2.377.734	2.041.004	-	5.561.070	3.767.545
III.	DERIVATIVE FINANCIAL INSTRUMENTS	(2)	8.800.943	59.962.330	68.763.273	5.679.263	34.675.416	40.354.679
3.1 3.1.1	Derivative Financial Instruments for Hedging Purposes Fair Value Hedge		-	20.801.688 20.801.688	20.801.688 20.801.688	-	10.582.050 10.582.050	10.582.050 10.582.050
3.1.2	Cash Flow Hedge		-	-	-	-	-	-
3.1.3	Hedge of Net Investment in Foreign Operations		- 0.000.042	20.160.642	- 47.061.595	- - (70.262	24 002 266	20 772 620
3.2 3.2.1	Held for Trading Transactions Forward Foreign Currency Buy/Sell Transactions		8.800.943 1.672.243	39.160.642 3.036.502	47.961.585 4.708.745	5.679.263 981.505	24.093.366 3.844.600	29.772.629 4.826.105
	Forward Foreign Currency Transactions-Buy		811.719	1.539.690	2.351.409	485.006	1.928.162	2.413.168
3.2.1.2 3.2.2	Forward Foreign Currency Transactions-Sell Swap Transactions Related to Foreign Currency and Interest Rate		860.524 4.274.678	1.496.812 32.105.009	2.357.336 36.379.687	496.499 2.378.082	1.916.438 17.843.640	2.412.937 20.221.722
3.2.2.1	Foreign Currency Swap-Buy		1.130.751	7.365.287	8.496.038	576.866	2.996.840	3.573.706
	Foreign Currency Swap-Sell Interest Rate Swap-Buy		3.112.175	4.891.488	8.003.663	1.766.440	1.667.336	3.433.776
	Interest Rate Swap-Buy Interest Rate Swap-Sell		15.876 15.876	9.924.117 9.924.117	9.939.993 9.939.993	17.388 17.388	6.589.732 6.589.732	6.607.120 6.607.120
3.2.3	Foreign Currency, Interest Rate, and Securities Options		2.848.992	3.945.534	6.794.526	2.319.676	2.332.296	4.651.972
3.2.3.1	Foreign Currency Options-Buy Foreign Currency Options-Sell		1.424.496 1.424.496	1.972.767 1.972.767	3.397.263 3.397.263	1.159.838 1.159.838	1.166.148 1.166.148	2.325.986 2.325.986
	Interest Rate Options-Buy		1.424.470	1.572.707	3.377.203	1.137.636	1.100.146	2.323.760
	Interest Rate Options-Sell		-	-	-	-	-	-
	Securities Options-Buy Securities Options-Sell		-	-	-	-	-	-
3.2.4	Foreign Currency Futures		5.030	5.282	10.312	-	-	-
	Foreign Currency Futures Sall		2.408	2.946	5.354	-	-	-
3.2.4.2	Foreign Currency Futures-Sell Interest Rate Futures		2.622	2.336	4.958	-	-	-
3.2.5.1	Interest Rate Futures-Buy		=	=	-	=	-	-
3.2.5.2 3.2.6	Interest Rate Futures-Sell Other		-	68.315	68.315	-	72.830	72.830
В.	CUSTODY AND PLEDGES SECURITIES (IV+V+VI)		70.704.036	424.537.955	495.241.991	60.080.879	240.634.947	300.715.826
IV.	ITEMS HELD IN CUSTODY		1.286.758	437.833	1.724.591	1.611.893	276.526	1.888.419
4.1 4.2	Customers' Securities Held Investment Securities Held in Custody		1.242.222	436.888	1.679.110	1.307.737	276.526	1.584.263
4.3	Checks Received for Collection		=	=	-	=	=	=
4.4 4.5	Commercial Notes Received for Collection Other Assets Received for Collection		-	945	945	-	-	-
4.6	Assets Received for Public Offering		-	-	-	-	-	-
4.7	Other Items Under Custody		44.526	-	44.526	204 156	=	204 155
4.8 <b>V.</b>	Custodians PLEDGES ITEMS		44.536 <b>50.368.904</b>	244.717.481	44.536 <b>295.086.385</b>	304.156 <b>44.623.191</b>	137.020.793	304.156 <b>181.643.984</b>
5.1	Marketable Securities		484.248	14.095.638	14.579.886	448.045	8.985.543	9.433.588
5.2	Guarantee Notes		96.659	3.714.155	3.810.814	108.486	2.362.047	2.470.533
5.3 5.4	Commodity Warranty		= =	-	-	-	-	-
5.5	Real Estate		3.480.181	68.628.493	72.108.674	1.662.868	36.518.097	38.180.965
5.6 5.7	Other Pledged Items Pledged Items-Depository		46.307.816	158.279.195	204.587.011	42.403.792	89.155.106	131.558.898
VI.	ACCEPTED BILL OF EXCHANGE AND COLLATERALS		19.048.374	179.382.641	198.431.015	13.845.795	103.337.628	117.183.423
	TOTAL OFF BALANCE SHEET ITEMS (A+B)		81.317.932	491.005.388	572.323.320	68.625.834	281.229.847	349.855.681

### TÜRKİYE SINAİ KALKINMA BANKASI A.Ş. AND ITS SUBSIDIARIES CONSOLIDATED STATEMENT OF INCOME

#### FOR THE NINE-MONTH PERIOD THEN ENDED 30 SEPTEMBER 2018

(Amounts are expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

		Section 5	Reviewed Current Period 1 January 2018-	Reviewed Prior Period 1 July 2018-
-	INCOME AND EXPENSE ITEMS	Note IV	30 September 2018	30 September 2018
I.	INTEREST INCOME	(1)	2.211.344	948.923
1.1	Interest on Loans		1.632.483	704.988
1.2 1.3	Interest Received from Reserve Deposits Interest Received from Banks		7.045 53.444	2.659 19.666
1.4	Interest Received from Money Market Placements		74.382	22.798
1.5	Interest Received from Marketable Securities Portfolio		431.800	191.673
1.5.1	Fair Value Through Profit or Loss		1.015	541
1.5.2 1.5.3	Fair Value Through other Comprehensive Income Measured at Amortized Cost		253.418 177.367	100.017 91.115
1.5.5	Finance Lease Income		4.601	2.068
1.7	Other Interest Income		7.589	5.071
II.	INTEREST EXPENSES (-)	(2)	1.073.816	473.311
2.1 2.2	Interest on Deposits		420.004	107.552
2.2	Interest on Funds Borrowed Interest on Money Market Borrowings		439.004 254.862	197.553 107.690
2.4	Interest on Securities Issued		378.951	167.548
2.5	Other Interest Expense		999	520
III.	NET INTEREST INCOME (I - II)		1.137.528	475.612
<b>IV.</b> 4.1	NET FEES AND COMMISSIONS INCOME / EXPENSES Fees and Commissions Received		<b>37.306</b> 46.984	<b>12.732</b> 16.078
4.1.1	Non-cash Loans		15.347	5.344
4.1.2	Other		31.637	10.734
4.2	Fees and Commissions Paid (-)		9.678	3.346
4.2.1	Non-cash Loans		2.127	638
4.2.2 <b>V.</b>	Other PERSONNEL EXPENSES (-)	(7)	7.551 <b>99.405</b>	2.708 <b>33.309</b>
VI	DIVIDEND INCOME	(3)	5.062	-
VII.	NET TRADING INCOME	(4)	(250.704)	(152.064)
7.1	Securities Trading Gains / (Losses)		1.769	377
7.2 7.3	Derivative Financial Instruments Gains / Losses		94.990	41.832
7.3 <b>VIII.</b>	Foreign Exchange Gains / Losses (Net) OTHER OPERATING INCOME	(5)	(347.463) <b>159.909</b>	(194.273) <b>2.667</b>
IX.	GROSS OPERATING INCOME (III+IV+V+VI+VII+VIII)	(0)	989.696	305.638
X.	EXPECTED CREDIT LOSS (-)	(6)	433.830	190.591
XI.	OTHER OPERATING EXPENSES (-)	(7)	50.922	15.152
XII. XIII.	NET OPERATING INCOME/(LOSS) (IX-X-XI) AMOUNT IN EXCESS RECORDED AS GAIN AFTER MERGER		504.944	99.895
XIV.	PROFIT / (LOSS) ON EQUITY METHOD		52.286	18.750
XV.	GAIN / (LOSS) ON NET MONETARY POSITION		-	-
XVI.	PROFIT/(LOSS) FROM CONTINUED OPERATIONS BEFORE TAXES (XII++XV)		557.230	118.645
<b>XVII.</b> 17.1	TAX PROVISION FOR CONTINUED OPERATIONS (±) Provision for Current Income Taxes	(8)	<b>174.338</b> 60.109	<b>45.087</b> (4.566)
17.1	Deferred Tax Income Effect (+)	(9)	203.093	112.382
17.3	Deferred Tax Expense Effect (-)	()	88.864	62.729
XVIII.	NET PROFIT/(LOSS) FROM CONTINUED OPERATIONS (XVI±XVII)		382.892	73.558
XIX.	INCOME ON DISCONTINUED OPERATIONS		-	-
19.1 19.2	Income on Assets Held for Sale Income on Sale of Associates, Subsidiaries and Jointly Controlled Entities (Joint Venture)		-	-
19.2	Income on Other Discontinued Operations		-	-
XX.	LOSS FROM DISCONTINUED OPERATIONS (-)		-	-
20.1	Loss from Assets Held for Sale		-	-
20.2	Loss on Sale of Associates, Subsidiaries and Jointly Controlled Entities (Joint Venture)		-	-
20.3 <b>XXI.</b>	Loss from Other Discontinued Operations PROFIT / (LOSS) ON DISCONTINUED OPERATIONS BEFORE TAXES (XIX-XX)		-	-
XXII.	TAX PROVISION FOR DISCONTINUED OPERATIONS (±)		-	-
22.1	Provision for Current Income Taxes		-	-
22.2	Deferred Tax Expense Effect (+)		-	-
22.3 <b>XXIII.</b>	Deferred Tax Income Effect (-) NET PROFIT/LOSS FROM DISCONTINUED OPERATIONS (XXI±XXII)		<del>-</del>	<del>-</del>
XXIV.	NET PROFIT/LOSS (XVIII+XXIII)	(10)	382.892	73.558
24.1	Group's Profit / Loss		425.905	102.410
24.2	Minority Shares (-)		(43.013)	(28.852)

### TÜRKİYE SINAİ KALKINMA BANKASI A.Ş. AND ITS SUBSIDIARIES CONSOLIDATED STATEMENT OF INCOME

#### FOR THE NINE-MONTH PERIOD ENDED THEN 30 SEPTEMBER 2018

(Amounts are expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

	INCOME AND EXPENSE ITEMS	Section 5 Note IV	Reviewed Prior Period 1 January 2017- 30 September 2017	Reviewed Prior Period 1 July 2017- 30 September 2017
I.	INTEREST INCOME	(1)	1,329,177	482.800
	Interest on Loans	(2)	931.868	337.602
1.2	Interest on Reserve Requirements		3.885	1.601
	Interest on Banks		50.218	22.624
	Interest on Money Market Transactions		45.036	9.868
	Interest on Marketable Securities Portfolio Trading Financial Assets		295.608 1.563	110.097 816
	Financial Assets at Fair Value Through Profit or Loss		1.505	-
	Available-for-Sale Financial Assets		171.803	58.807
	Held-to-Maturity Investments		122.242	50.474
	Financial Lease Income		929	469
	Other Interest Income	(2)	1.633	539
	INTEREST EXPENSE (-) Interest on Deposits	(2)	616.094	222.704
	Interest on Deposits  Interest on Funds Borrowed		238.108	83.630
	Interest Expense on Money Market Transactions		192.007	70.068
	Interest on Securities Issued		185.272	68.788
2.5	Other Interest Expenses		707	218
	NET INTEREST INCOME (I - II)		713.083	260.096
	NET FEES AND COMMISSIONS INCOME		28.757	10.014
	Fees and Commissions Received		37.369	12.882
	Non-Cash Loans Other		11.649 25.720	3.908 8.974
	Fees and Commissions Paid (-)		8.612	2.868
	Non-Cash Loans (-)		1.762	646
4.2.2	Other (-)		6.850	2.222
	DIVIDEND INCOME	(3)	5.421	-
	TRADING INCOME / (LOSS) (Net)	(4)	(56.507)	(29.444)
	Trading Gains / (Losses) on Securities		4.122	1.809
	Gains / (Losses) on Derivative Financial Transactions Foreign Exchange Gains / (Losses)		(194.976) 134.347	(58.757) 27.504
	OTHER OPERATING INCOME	(5)	9.719	3.057
	TOTAL OPERATING INCOME (III+IV+V+VI+VII)	(5)	700.473	243.723
	PROVISION FOR LOAN LOSSES AND OTHER RECEIVABLES (-)	(6)	32.989	11.002
	OTHER OPERATING EXPENSES (-)	(7)	124.292	38.969
	NET OPERATING INCOME / (LOSS) (VIII-IX-X)		543.192	193.752
	EXCESS AMOUNT RECORDED AS INCOME AFTER MERGER		-	-
	INCOME / (LOSS) FROM INVESTMENTS IN SUBSIDIARIES CONSOLIDATED BASED ON EQUITY METHOD		32.620	10.611
XIV.	INCOME / (LOSS) ON NET MONETARY POSITION PROFIT / (LOSS) BEFORE TAX FROM CONTINUED OPERATIONS		-	-
	(XI++XIV)		575.812	204.363
	TAX PROVISION FOR CONTINUED OPERATIONS (±)	(8)	(116.267)	(42.062)
	Current Tax Provision		(117.450)	(30.552)
	Deferred Tax Provision		1.183	(11.510)
	CURRENT PERIOD PROFIT / LOSS FROM CONTINUED	(0)	450 545	1/2 201
	OPERATIONS (XV±XVI) INCOME FROM DISCONTINUED OPERATIONS	(9)	459.545	162.301
	Income from Non-Current Assets Held for Sale		-	-
18.2	Profit from Sales of Associates, Subsidiaries and Joint Ventures		-	-
18.3	Income from Other Discontinued Operations		-	-
	EXPENSES FROM DISCONTINUED OPERATIONS (-)		-	-
	Expenses for Non-Current Assets Held for Sale		-	-
	Loss from Sales of Associates, Subsidiaries and Joint Ventures		-	-
	Expenses for Other Discontinued Operations PROFIT / LOSS BEFORE TAX FROM DISCONTINUED OPERATIONS		-	-
AA.	(XVIII-XIX)		_	_
XXI.	TAX PROVISION FOR DISCONTINUED OPERATIONS (±)		-	-
	Current Tax Provision		-	-
	Deferred Tax Provision		-	-
	CURRENT PERIOD PROFIT / LOSS FROM DISCONTINUED			
-	OPERATIONS (XX±XXI)	(10)	450.545	1/2 201
XXIII.	NET INCOME / LOSS (XVII+XXII)	(10)	459.545	162.301
	Group's Profit / Loss		467.178	165.378
23.2	Minority Shares (-)		(7.633)	(3.077)
			0.405	0000
	Earning / Loss per share (Full Kuruş)		0,195	0,069

### TÜRKİYE SINAİ KALKINMA BANKASI A.Ş. AND ITS SUBSIDIARIES CONSOLIDATED STATEMENT OF INCOME AND EXPENSE ITEMS UNDER SHAREHOLDERS' EQUITY

#### FOR THE NINE-MONTH PERIOD THEN ENDED 30 SEPTEMBER 2018

(Amounts are expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

1	INCOME AND EXPENSE ITEMS ACCOUNTED FOR UNDER SHAREHOLDER'S EQUITY	Reviewed Current Period 1 January 2018 – 30 September 2018
I. (	CURRENT PERIOD INCOME / LOSS	382.892
П.	OTHER COMPREHENSIVE INCOME	(231.865)
2.1	Not Reclassified Through Profit or Loss	1.380
2.1.1	Property and Equipment Revaluation Increase / Decrease	-
2.1.2	Intangible Assets Revaluation Increase / Decrease	_
2.1.3	Defined Benefit Pension Plan Remeasurement Gain / Loss	_
2.1.4	Other Comprehensive Income Items Not Reclassified Through Profit or Loss	1.380
	Tax Related Other Comprehensive Income Items Not Reclassified Through Profit or Loss	1.380
	Reclassified Through Profit or Loss	(233,245)
	Foreign Currency Translation Differences	(233.245) 14.188
	Valuation and / or Reclassification Income / Expense of the Financial Assets at Fair Value Through Other	14.166
	Comprehensive Income Cash Flow Hedge Income / Loss	(309.518)
	Income (Loss) Related with Hedges of Net Investments in Foreign Operations	-
	Other Comprehensive Income Items Reclassified Through Profit or Losses	-
		(6.050)
2.2.6	Tax Related Other Comprehensive Income Items Reclassified Through Profit or Loss	68.135
III.	TOTAL COMPREHENSIVE INCOME (I+II)	151.027
	INCOME AND EXPENSE ITEMS ACCOUNTED FOR UNDER SHAREHOLDER'S EQUITY	Reviewed Prior Period 1 January 2017 – 30 September 2017
I.	ADDITIONS TO MARKETABLE SECURITIES REVALUATION DIFFERENCES FOR	
1.	AVAILABLE-FOR-SALE FINANCIAL ASSETS	58.546
П.	TANGIBLE ASSETS REVALUATION DIFFERENCES	-
III.	INTANGIBLE ASSETS REVALUATION DIFFERENCES	-
IV.	TRANSLATION DIFFERENCES FOR TRANSACTIONS IN FOREIGN CURRENCY	2.100
V.	GAIN / LOSS ON DERIVATIVE FINANCIAL ASSETS HELD FOR CASH FLOW HEDGES	
VI.	(Effective Portion of Fair Value Differences) GAIN / LOSS ON DERIVATIVE FINANCIAL ASSETS HELD FOR HEDGES OF NET	-
VII.	INVESTMENT IN FOREIGN OPERATIONS (Effective Portion)	-
VII. VIII.	EFFECTS OF CHANGES IN ACCOUNTING POLICY AND CORRECTIONS OF ERRORS OTHER PROFIT / LOSS ITEMS ACCOUNTED FOR UNDER SHAREHOLDERS' EQUITY AS	-
, 111.	PER TAS	3.914
IX.	DEFERRED TAX OF VALUATION DIFFERENCES	(10.045)
Х.	NET PROFIT / LOSS ACCOUNTED FOR DIRECTLY UNDER SHAREHOLDERS' EQUITY	
VI	(I+II++IX) CURRENT YEAR PROFIT / LOSS	54.515 459.545
<b>XI.</b> 11.1	Net Change in Fair Value of Marketable Securities (Recycled to Profit/Loss)	459.545 153
11.2	Reclassification and Recycling Derivatives Accounted for Cash Flow Hedge Purposes to Income Statement	-
11.3		
11.5	Recycling Hedge of Net Investments in Foreign Operations to Income Statement	-
11.4	Other	459.392

### TÜRKİYE SINAİ KALKINMA BANKASI A.Ş. AND ITS SUBSIDIARIES CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE NINE-MONTH PERIOD THEN ENDED 30 SEPTEMBER 2018

(Amounts are expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

	CHANGES IN SHAREHOLDERS' EQUITY	Paid Note in Capital	Adjustment to Share Capital	Share Premium	Share Cancellation Profits	Legal Reserves	Status Reserves	Extraordinary Reserves	Other Reserves	Current Period Net Income (Loss)	Prior Period Net Income (Loss)	Marketable Securities Valuation Differences	Tangible and Intangible Revaluation Differences	Bonus Shares Obtained from Associates, Subs and Jointly Controlled Entities	Hedging Transactions	Val. Chan. In Prop. and Eq. HFS Purp./Disc. Opr.	Total Equity Except from Minority Interest	Minority Interest	Total Shareholders' Equity
I.	Prior Period – 30 September 2017 Opening Balance Changes in the Period	2.050.000	624	428	-	216.361	75.641	113.175	2.919	-	494.664	(69.896)	201.168	-	-	-	3.085.084	57.969	3.143.053
II.	Increase/Decrease Due to Merger	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
III.	Marketable Securities Value Increase Fund	-	-	-	-	-	-	-	-	-	-	52.123	-	-	-	-	52.123	292	52.415
IV.	Hedging (Effective Portion)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
4.1	Cash Flow Hedge	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
4.2	Hedge of Investment in Foreign Operations	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
v.	Tangible Assets Revaluation Differences		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
VI. VII.	Intangible Assets Revaluation Differences Bonus Shares from Investments in Associates.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Subsidiaries and Joint Ventures			-	-	-	_	_	_	_	_	_	_		-		_	_	
VIII.	Foreign Exchange Differences	_	_	-	_	_	_	_	-	_	_	2.100	_				2.100	_	2,100
IX.	Disposal of Assets		-	-	-		-	-	-	_	_		-		-			-	
X.	Reclassification of Assets			_	-	-	-	-	-	-	-	-	-		-		-	-	
XI.	Effects of changes in Equity of Investments in Associates on Bank's Equity	_	_	_		_	_	_	_	_		_		_	_	_	_	_	_
XII.	Capital Increase	350,000		_	-	-	_	-	-	_	(350,000)	-	-		_		-	_	
12.1	Cash Increase		-	-	-		-	-	-	_		-	-		-		-	-	_
12.2	Internal Sources	350.000	-	-	-	-	-	-	-	-	(350.000)	-	-		-		-	-	-
XIII.	Share Issuance		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
XIV.	Share Cancellation Profits	-	-	-	-	-	-	-	-	-	-	-	-	-	-		-	-	-
XV.	Effect of Inflation on Paid-in Capital		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
XVI.	Other		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
XVII.	Period Net Income		-	-	-	-	-	-	-	467.178	-	-	-	-	-	-	467.178	(7.633)	459.545
XVIII.	Profit Distribution		-	-	-	24.931	-	8.713	-	-	(126.445)	-	-	-	-	-	(92.801)	-	(92.801)
18.1	Dividend Distributed	-	-	-	-	-	-	-	-	-	(92.801)	-	-	-	-	-	(92.801)	-	(92.801)
18.2	Transfers to Reserves	-	-	-	-	24.931	-	8.713	-	-	(33.644)	-	-	-	-	-	-	-	-
18.3	Other	-	-	-	-	-	-	-	-	-	-	-	-		-		-	-	-
	Period-End Balance	2.400.000	624	428	-	241.292	75.641	121.888	2.919	467.178	18.219	(15.673)	201.168	-	-		3.513.684	50.628	3.564.312

Note: The prior period financial statements and related disclosures are not restated as permitted by TFRS 9 transition rules. Since, 2017 and 2018 financial statements are prepared on different principles, 2017 financial statements are presented separately.

The accompanying notes are an integral part of these consolidated financial statements.

### TÜRKİYE SINAİ KALKINMA BANKASI A.Ş. AND ITS SUBSIDIARIES CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE NINE-MONTH PERIOD THEN ENDED 30 SEPTEMBER 2018

(Amounts are expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

							Accumulated Other Comprehensive Income Expenses Not Reclassified Through Profit or				Other Comprehensiv ses Reclassified Thro Profit or Loss							
	CHANGES IN SHAREHOLDERS' EQUITY	Note	Paid-in Capital	Share Premiums	Share Cancellation Profits	Other Capital Reserves	1	2	3	4	5	6	Profit Reserves P	Prior Period Profit or (Loss)	Current Period Profit or (Loss)	Total Equity Except from Minority Interest	Minority Interest	Total Shareholders' Equity
	Current Period – 30 September 2018																	
I.	Prior Period End Balance		2.400.000	428	-	374	215.352	(30)	16.798	7.847	(39.404)	(13.879)	441.740	629.396	-	3.658.622	52.719	3.711.341
II.	Corrections and Accounting Policy Changes Made According to TAS 8						-				-	23.101	-	(34.116)	-	(11.015)	(54)	(11.069)
2.1	Effects of Errors		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2.2	Effects of the Changes in Accounting Policies		-	-	-	-	-	-	-	-	-	23.101	-	(34.116)	-	(11.015)	(54)	(11.069)
III.	Adjusted Beginning Balance (I+II)		2.400.000	428	-	374	215.352	(30)	16.798	7.847	(39.404)	9.222	441.740	595.280	-	3.647.607	52.665	3.700.272
IV.	Total Comprehensive Income		-	-	-	-	-	-	1.380	14.188	(241.383)	(6.050)	-	-	425.905	194.040	(43.025)	151.015
v.	Capital Increase by Cash		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
VI.	Capital Increase by Internal Sources		400.000	-	-	-	-	-	-	-	-	-	-	(400.000)	-	-	-	-
VII.	Effect of Inflation on Paid-in Capital		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
VIII.	Convertible Bonds to Share		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
IX.	Subordinated Debt Instruments		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
X.	Increase/Decrease by Other Changes		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
XI.	Profit Distribution		-	-	-	-	-	-	-	-	-	-	86.468	(195.973)	-	(109.505)	-	(109.505)
11.1	Dividends Distributed		-	-	-	-	-	-	-	-	-	-	-	(109.865)	-	(109.865)	-	(109.865)
11.2	Transfers to Reserves		-	-	-	-	-	-	-	-	-	-	86.468	(86.108)	-	360	-	360
11.3	Other		-	-	-	-	-	-	-				-	-	-			
	Period-End Balance		2.800.000	428	_	374	215.352	(30)	18.178	22.035	(280,787)	3.172	528,208	(693)	425,905	3.732.142	9.640	3,741,782

<sup>1.</sup>Accumulated Revaluation Increase / Decrease of Fixed Assets.

<sup>2.</sup>Accumulated Remeasurement Gain / Loss of Defined Benefit Pension Plan,

<sup>3.</sup>Other (Shares of Investments Valued by Equity Method in Other Comprehensive Income Not Classified Through Profit or Loss and Other Accumulated Amounts of Other Comprehensive Income Items Not Reclassified Through Other Profit or Loss),

<sup>4.</sup> Foreign Currency Translition Differences,

<sup>5.</sup>Accumulated Revaluation and/or Remeasurement Gain/Loss of the Financial Asset at Fair Value Through Other Comprehensive Income,

<sup>6.</sup>Other (Cash Flow Hedge Gain/Loss, Shares of Investments Valued by Equity Method in Other Comprehensive Income Classified Through Profit or Loss and Other Accumulated Amounts of Other Comprehensive Income Items Reclassified Through Other Profit or Loss).

### TÜRKİYE SINAİ KALKINMA BANKASI A.Ş. AND ITS SUBSIDIARIES CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE NINE-MONTH PERIOD THEN ENDED 30 SEPTEMBER 2018

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

		Note	Reviewed Current Period 30 September 2018
Α.	CASH FLOWS FROM BANKING OPERATIONS		
1.1	Operating Profit Before Changes in Operating Assets and Liabilities		1.567.392
1.1.1	Interest Received		1.851.099
1.1.2	Interest Paid		(1.030.761)
1.1.3	Dividends Received		5.062
1.1.4 1.1.5	Fees and Commissions Received Other Income		46.984 11.955
1.1.6	Collections from Previously Written off loans		7.872
1.1.7	Payments to Personnel and Service Suppliers		(107.814)
1.1.8	Taxes Paid		(104.756)
1.1.9	Others		887.751
1.2	Changes in Operating Assets and Liabilities		(2.005.317)
1.2.1	Net (Increase) (Decrease) in Financial Assets at Fair Value through Profit or Loss		2.199
1.2.2	Net (Increase) (Decrease) in Due from Banks		2.177
1.2.3	Net (Increase) (Decrease) in Loans		373.842
1.2.4	Net (Increase) (Decrease) in Other Assets		(1.014.971)
1.2.5	Net (Increase) (Decrease) in Bank Deposits		-
1.2.6	Net (Increase) (Decrease) in Other Deposits		-
1.2.7 1.2.8	Net (Increase) (Decrease) in Financial Liabilities at Fair Value through Profit or Loss		(1.104.041)
1.2.9	Net (Increase) (Decrease) in Funds Borrowed Net (Increase) (Decrease) in Matured Payable		(1.104.041)
1.2.10	Net (Increase) (Decrease) in Other Liabilities		(262.346)
I.	Net Cash Provided by / (used in) Banking Operations		(437.925)
			(431.523)
В.	CASH FLOWS FROM INVESTING ACTIVITIES		
II.	Net Cash Provided by / (used in) Investing Activities		(332.501)
2.1	Cash Paid for Purchase of Entities under Common Control, Associates and Subsidiaries		-
2.2	Cash Obtained from Sale of Entities under Common Control, Associates and Subsidiaries		-
2.3	Purchases of Property and Equipment		(1.410)
2.4	Disposals of Property and Equipment		(7)
2.5 2.6	Purchase of Financial Assets at Fair Value through Other Comprehensive Income Sale of Financial Assets at Fair Value through Other Comprehensive Income		(620.294) 517.430
2.7	Purchase of Financial Assets Measured at Amortized Cost		(227.528)
2.8	Sale of Financial Assets Measured at Amortized Cost		(227.320)
2.9	Others		(692)
C.	CASH FLOWS FROM FINANCING ACTIVITIES		
III.	Net Cash Provided by / (used in) Financing Activities		1.208.725
3.1	Cash Obtained From Funds Borrowed and Securities Issued		1.318.590
3.2	Cash Used for Repayment of Funds Borrowed and Securities Issued		1.510.570
3.3	Capital Increase		-
3.4	Dividends Paid		(109.865)
3.5 3.6	Payments for Finance Leases Other		-
			122.104
IV.	Effect of Change in Foreign Exchange Rate on Cash and Cash Equivalents		132.196
V.	Net Increase / (Decrease) in Cash and Cash Equivalents		570.495
VI.	Cash and Cash Equivalents at Beginning of the Period		504.248
VII.	Cash and Cash Equivalents at End of the Period		1.074.743

Note: The prior period financial statements and related disclosures are not restated as permitted by TFRS 9 transition rules. Since, 2017 and 2018 financial statements are prepared on different principles, 2017 financial statements are presented separately.

The accompanying notes are an integral part of these consolidated financial statements.

### TÜRKİYE SINAİ KALKINMA BANKASI A.Ş. AND ITS SUBSIDIARIES CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE SIX-MONTH PERIOD THEN ENDED 30 SEPTEMBER 2018

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

		Note	Reviewed Prior Period 30 September 2017
Α.	CASH FLOWS FROM BANKING OPERATIONS		
1.1	Operating Profit Before Changes in Operating Assets and Liabilities		569.907
1.1.1	Interest Received		1.193.191
1.1.2	Interest Paid		(571.719)
1.1.3	Dividends Received		5.421
1.1.4	Fees and Commissions Received		37.369
.1.5	Other Income Collections from Previously Written off loans		47.899 837
1.1.7	Payments to Personnel and Service Suppliers		(91.960)
.1.8	Taxes Paid		(92.340)
1.1.9	Others		41.209
			(2.04E.42E)
1.2	Changes in Operating Assets and Liabilities		(2.047.137)
.2.1	Net (Increase) (Decrease) in Financial Assets at Fair Value through Profit or Loss		(8.977)
1.2.2	Net (Increase) (Decrease) in Due from Banks Net (Increase) (Decrease) in Loans		-
1.2.4	Net (Increase) (Decrease) in Other Assets		(2.432.971)
1.2.5	Net (Increase) (Decrease) in Bank Deposits		(148.768)
1.2.6	Net (Increase) (Decrease) in Other Deposits		(1.01/00)
.2.7	Net (Increase) (Decrease) in Financial Liabilities at Fair Value through Profit or Loss		-
.2.8	Net (Increase) (Decrease) in Funds Borrowed		119.109
1.2.9	Net (Increase) (Decrease) in Matured Payable		-
1.2.10	Net (Increase) (Decrease) in Other Liabilities		424.470
ſ <b>.</b>	Net Cash Provided by / (used in) Banking Operations		(1.477.230)
В.	CASH FLOWS FROM INVESTING ACTIVITIES		
II.	Net Cash Provided by / (used in) Investing Activities		137.315
2.1	Cash Paid for Purchase of Entities under Common Control, Associates and Subsidiaries		-
2.2	Cash Obtained from Sale of Entities under Common Control, Associates and Subsidiaries		-
2.3	Purchases of Property and Equipment		(2.320)
2.4	Disposals of Property and Equipment		357
2.5	Purchase of Financial Assets at Fair Value through Other Comprehensive Income		(688.959)
2.6	Sale of Financial Assets at Fair Value through Other Comprehensive Income		828.730
2.7	Purchase of Financial Assets Measured at Amortized Cost		-
2.8 2.9	Sale of Financial Assets Measured at Amortized Cost Others		(493)
с.	CASH FLOWS FROM FINANCING ACTIVITIES		(123)
<b>.</b>	CASH FLOWS FROM FINANCING ACTIVITIES		
III.	Net Cash Provided by / (used in) Financing Activities		984.199
3.1	Cash Obtained From Funds Borrowed and Securities Issued		1.077.000
3.2	Cash Used for Repayment of Funds Borrowed and Securities Issued		-
3.3	Capital Increase		-
3.4	Dividends Paid		(92.801)
3.5 3.6	Payments for Finance Leases Other		-
IV.	Effect of Change in Foreign Exchange Rate on Cash and Cash Equivalents		1.125
v.	Net Increase / (Decrease) in Cash and Cash Equivalents		(354.591)
VI.	Cash and Cash Equivalents at Beginning of the Period		913.649
VII.	Cash and Cash Equivalents at End of the Period		559.058

Note: The prior period financial statements and related disclosures are not restated as permitted by TFRS 9 transition rules. Since, 2017 and 2018 financial statements are prepared on different principles, 2017 financial statements are presented separately.

The accompanying notes are an integral part of these consolidated financial statements.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION THREE**

#### **ACCOUNTING POLICIES**

#### I. Basis of presentation

### I.a Preparation of the financial statements and the accompanying footnotes in accordance with Turkish Accounting Standards and Regulation on Principles Related to Banks' Accounting Applications and Maintaining the Documents

The unconsolidated financial statements are prepared within the scope of the Banking Law No.5411 "Regulation on Principles Related to Banks' Accounting Applications and Maintaining the Documents", dated November 1, 2006 which is published in the Official Gazette No: 26333, which refers to "Turkish Accounting Standards" ("TAS"), put into effect by Public Oversight Accounting and Auditing Standards Authority ("POA"), and "Turkish Financial Reporting Standards" ("TFRS") issued by the "Turkish Accounting Standards Board" ("TASB") and additional explanations and notes related to them and other decrees, notes and explanations related to accounting and financial reporting principles (all "Turkish Accounting Standards" or "TAS") published by the Banking Regulation and Supervision Agency ("BRSA") and in case where a specific regulation is not made by BRSA, the format and detail of the publicly announced consolidated financial statements and notes to these statements have been prepared in accordance with the "Communiqué on Publicly Announced Financial Statements, Explanations and Notes to These Financial Statements". The consolidated financial statements have been prepared in TL, under the historical cost convention except for the financial asset, liabilities and buildings revaluation model which are carried at fair value.

Accounting policies and valuation principles used in the preparation of the interim financial statements are determined and applied, in accordance with the regulations, communiqués, interpretations and legislations related to accounting and financial reporting principles published by the Banking Regulation and Supervision Agency ("BRSA"), and are consistent except for the application of TFRS 9 with the accounting policies applied in the annual financial statements prepared for the year ended 31 December 2017. The Parent Bank has adopted TFRS 9 "Financial Instruments" which is related to the classification and measurement of financial Instruments published by the Public Oversight Accounting and Auditing Standarts Authority ("POA") in the Official Gazette numbered 29953 dated 19 January 2017 instead of "TAS 39 Financial Instruments: Accounting and Measurement " starting from 1 January 2018. TFRS 9 mainly sets out the new principles for the classification and measurement of financial instruments and expected credit loss which will be calculated for financial assets. TFRS 9 permits to defer application of TFRS 9 hedge accounting principles and permits the companies continue to apply hedge accounting principles of TAS 39 as a policy choice. In accordance with the transition rules of TFRS 9, the prior period financial statements and notes are not restated. Accounting policies and valuation principles used for the year 2018 and 2017 periods are separately presented in the notes and the accounting policies for the year 2017 are included in Section three notes XXVI. Impacts of transition to TFRS 9 and its adoption is disclosed in Section three notes XXV. The Group also assessed the effect of TFRS 15 "Revenue from Contracts with Customers" standard.

#### Additional paragraph for convenience translation to English

The effects of differences between accounting principles and standards set out by regulations in conformity with BRSA Accounting and Reporting Legislation and Turkish Accounting Standard 34" Interim Financial reporting" except for the matters regulated by BRSA Legislation accounting principles generally accepted in countries in which the accompanying consolidated financial statements are to be distributed and International Financial Reporting Standards ("IFRS") have not been quantified in the accompanying consolidated financial statements. Accordingly, the accompanying consolidated financial statements are not intended to present the financial position, results of operations and changes in financial position and cash flows in accordance with the accounting principles generally accepted in such countries and IFRS.

#### I.b The valuation principles used in the preparation of the financial statements

The accounting rules and the valuation principles used in the preparation of the financial statements were implemented as stated in the BRSA Financial Reporting Standards. These accounting policies and valuation principles are explained in the below notes through II to XXVI.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION THREE (Continued)**

#### **ACCOUNTING POLICIES (Continued)**

- I. Basis of presentation (continued)
- I.c In preparing the consolidated financial statements, items which different accounting policies adopted and their ratio on total of related consolidated financial statement.

  There is no different accounting policy used in consolidated financial statements.

#### II. Explanations on usage strategy of financial assets and foreign currency transactions

The main sources of the funds of the Group have variable interest rates. The financial balances are monitored frequently and fixed and floating interest rate placements are undertaken according to the return on the alternative financial instruments. The macro goals related to balance sheet amounts are set during budgeting process and positions are taken accordingly.

Due to the fact that the great majority of the loans extended by the Parent Bank have a flexibility of reflecting changes in the market interest rates to the customers, the interest rate risk is kept at minimum level. Moreover, the highly profitable Eurobond and the foreign currency government indebtness securities portfolio have the attribute of eliminating the risks of interest rate volatility.

The fixed rate Subordinated bond, Eurobond and Greenbond issued by the Parent Bank and a portion of fixed rate funds borrowed are subject to fair value hedge accounting. The Parent Bank enters into interest rate swap agreements in order to hedge the change in fair values of its fixed rate financial liabilities. The changes in the fair value of the hedged fixed rate financial liabilities and hedging interest rate swaps are recognized under the statement of profit/loss. At the beginning and later period of the hedging transaction, the aforementioned hedging transactions are expected to offset changes occurred in the relevant period of the hedging transaction and hedged risk (attributable to hedging risk) and effectiveness tests are performed in this regard.

The Parent Bank performs effectiveness test at the beginning of the hedge accounting and at each reporting period. The effectiveness tests are carried out using the "Dollar off-set model" and the hedge accounting is applied as long as the test results are between the range of 80%-125% of effectiveness. The hedge accounting is discontinued when the hedging instrument expires, is exercised, sold or no longer effective. When discontinuing fair value hedge accounting, the cumulative fair value changes in carrying value of the hedged item arising from the hedged risk are amortized and recognized in income statement over the life of the hedged item from that date of the hedge accounting is discontinued. The Group liquidity is regularly monitored. Moreover, the need of liquidity in foreign currencies is safeguarded by currency swaps.

Commercial placements are managed with high return and low risk assets considering the international and domestic economic expectations, market conditions, creditors' expectations and their tendencies, interest-liquidity and other similar factors. Prudence principle is adopted in the placement decisions. The long term placements are made under project finance. A credit policy is implemented such a way that harmonizing the profitability of the projects, the collateral and the value add introduced by the Parent Bank.

The movements of foreign exchange rates in the market, interest rates and prices are monitored instantaneously. While taking positions, the Bank's unique operating and control limits are watched effectively besides statutory limits. Limit overs are not allowed.

The Group's strategy of hedging interest rate and foreign currency risks arising from fixed and variable interest rate funds and foreign currency fair value through other comprehensive income securities:

A great majority of foreign currency fair value through other comprehensive income securities are financed with foreign currency resources. Accordingly, the anticipated possible depreciation of local currency against other currencies is eliminated. A foreign currency basket is formulated in terms of the indicated foreign currency to eliminate the risk exposure of changes cross currency parity.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION THREE (Continued)**

#### **ACCOUNTING POLICIES (Continued)**

### II. Explanations on usage strategy of financial assets and foreign currency transactions (continued)

Interest rate risk is mitigated by constituting a balanced asset composition in compliance with the structure of fixed and floating rate of funding resources.

The hedging strategies for other foreign exchange risk exposures, a stable foreign exchange position strategy is implemented and to be secured from cross currency risk, the current foreign exchange position is monitored by considering a currency basket in specific foreign currencies.

The foreign exchange gains and losses on foreign currency transactions are accounted for in the period of the transaction. Foreign exchange assets and liabilities are translated to Turkish Lira using foreign exchange bid rate as of the reporting date, and the resulting gains and losses are recorded in foreign exchange gains or losses.

### III. Information about the Parent Bank and its subsidiaries and associates subject to consolidation

Explanations about the Parent Bank and its subsidiaries and associates subject to consolidation are described in General Information Section V.

#### IV. Explanations on forward and option contracts and derivative instruments

The Parent Bank is exposed to financial risk which depends on changes in foreign exchange rates and interest rates due to activities and as part of banking activities uses derivative instruments to manage financial risk that especially associated with fluctuations in foreign exchange and interest rate. Mainly derivative instruments used by the Group are foreign currency forwards, swaps, and option agreements.

The derivative financial instruments are accounted for at their fair values as of the date of the agreements entered into and subsequently valued at fair value. Derivative financial instruments of the Parent Bank are classified under "TFRS 9 Financial Instruments" ("TFRS 9"), "Derivative Financial Assets Designated at Fair Value Through Profit or Loss" or "Derivative Financial Assets Designated at Fair Value Through Other Comprehensive Income". Payables and receivables arising from the derivative instruments are recorded in the off-balance sheet accounts at their contractual values. Derivative transactions are valued at their fair values subsequent to their acquisition. In accordance with the classification of derivative financial instruments, if the fair value is positive, the amount is classified as "Derivative Financial Assets Designated at Fair Value Through Profit or Loss" or "Derivative Financial Assets Designated at Fair Value Through Other Comprehensive Income", if the fair value is negative, the amount is classified as "Derivative Financial Liabilities Designated at Fair Value Through Profit or Loss" or "Derivative Financial Liabilities Designated at Fair Value Through Other Comprehensive Income". The fair value differences of derivative financial instruments are recognized in the income statement under trading profit/loss line in profit/loss from derivative financial transactions.

When a derivative financial instrument, is originally designed as a hedge by the Parent Bank, the relationship between the Bank's financial risk from hedged item and the hedging instrument, the risk management objectives and strategy of hedging transaction and the methods that will be used in the measurement of effectiveness, describe in written. The Parent Bank, at the beginning of the aforementioned engagement and during the ongoing process, evaluates whether the hedging instruments are effective on changes in the fair values or actual results of hedging are within the range of 80% - 125%.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION THREE (Continued)** 

**ACCOUNTING POLICIES (Continued)** 

#### V. Explanations on associates and subsidiaries

In the unconsolidated financial statements, the financial associates and subsidiaries are accounted for using the equity method in accordance with the Communique published on the Official Gazette dated 9 April 2015 no.29321 related to the amendments to the Turkish Accounting Standard 27 (TAS 27) "Separate Financial Statements".

In accordance with the Turkish Accounting Standard 28 (TAS 28) for "Investments in Associates and Joint Ventures" through the equity method, the carrying value of financial subsidiaries are accounted in the financial statements with respect to the Parent Bank's share in these investments' net asset value. While the Parent Bank's share on profits or losses of financial subsidiaries are accounted in the Parent Bank's statement of profit or loss, the Parent Bank's share in other comprehensive income of financial subsidiaries are accounted in the Parent Bank's other comprehensive income statement. Non-financial subsidiaries and associates are accounted at cost in the financial statements after provisions for impairment losses deducted, if any, in accordance with TAS 27.

#### VI. Explanations on interest income and expenses

Interest income is recorded according to the effective interest rate method (rate equal to net present value of future cash flows or financial assets and liabilities) defined in the TFRS 9 "Financial Instruments" standard by applying the effective interest rate to the gross carrying amount of a financial asset except for: purchased or originated credit-impaired financial assets or financial assets that are not purchased or originated credit-impaired financial assets but subsequently have become credit-impaired financial assets.

If the financial asset is impaired and classified as a non-performing receivable, the Parent Bank applies the effective interest rate on the amortized cost of the asset for subsequent reporting periods. Such interest income calculation is made on an individual contract basis for all financial assets subject to impairment calculation. It is used effective interest rate during calculation of loss given default rate in expected creditloss models and accordingly, the calculation of expected credit losses includes an interest amount. Therefore, a reclassification is made between the accounts of "Expected Credit Losses" and "Interest Income From Loans" for calculated amount. If the credit risk of the financial instrument improves to the extent that the financial asset is no longer considered as impaired and the improvement can be attributed to an incident that eventually takes place (such as an increase in the loan's credit rating), interest income at subsequent reporting periods are calculated by applying the effective interest rate to the gross amount.

#### VII. Explanations on fees and commission income and expenses

Except for fees and commissions that are integral part of the effective interest rates of financial instruments measured at amortized costs, the fees and commissions are accounted for in accordance with TFRS 15 Revenue from Contracts with Customers. Except for certain fees related with certain banking transactions and recognized when the related service is given, fees and commissions received or paid, and other fees and commissions paid to financial institutions are accounted under accrual basis of accounting throughout the service period. Income from asset purchases to a third party or by natural or legal persons contracts are recognized in the period they occur.

#### VIII. Explanations on financial assets

#### **Initial measurement of financial instruments**

Initial recognition of financial instruments the Parent Bank shall recognize a financial asset or a financial liability in its statement of financial position when, and only when, the entity becomes party to the contractual provisions of the instrument. A regular way purchase or sale of financial assets shall be recognized and derecognized, as applicable, using trade date accounting or settlement date accounting. Purchase and sale transactions of securities are accounted at the settlement date.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION THREE (Continued)** 

#### **ACCOUNTING POLICIES (Continued)**

#### **VIII.** Explanations on financial assets (continued)

#### Initial measurement of financial instruments

The classification of financial instruments at initial recognition depends on the contractual conditions and the relevant business model. Except for the assets in the scope of TFRS 15 Revenue from contracts with customers, at initial recognition, the Parent Bank measures financial asset or financial liabilities at fair value plus or minus, in the case of a financial asset or financial liability not at fair value through profit/loss, transaction costs that are directly attributable to the acquisition or issue of the financial asset or financial liability.

#### Classification of financial instruments

On which category a financial instruments shall be classified at initial recognition depends on both the business model for managing the financial assets and the contractual cash flow characteristics of the financial asset.

#### Assessment of business model

As per TFRS 9, the Parent Bank's business model is determined at a level that reflects how groups of financial assets are managed together to achieve a particular business objective. The business model does not depend on the intent of the management on an individual financial intermediary, so the condition is not a classification approach on the basis of a financial instrument but an evaluation by combining the financial assets. When the business model used for the management of financial assets is being evaluated, all evidence is taken into account. Such evidence includes the following:

- How the performance of financial assets held by the business model and business model is reported by the key executive personnel,
- Risks affecting the performance of the business model (financial assets held within the business model) and, in particular type of management,
- How the additional payments to the managers are determined (for example, whether additional payments are determined according to the fair value of the assets being managed or on the contractual cash flows collected).

Business model evaluation is not based on scenarios in which the operator is not expected to be at a reasonable level, such as the "worst case" or "pressure case" scenarios. The same business model does not require a change in the classification of other financial assets as long as the cash flows are realized differently from the expected future date when the business model is assessed, the error correction is made in the financial statements or all relevant information available at the time of the valuation of the business model is taken into account. However, when evaluating the business model for newly created or newly acquired financial assets, information about how past cash flows have been taken into account along with other relevant information is also taken into account. The business models that comprise the bet are composed of three categories. These categories are as follows:

- Business model aimed to hold assets in order to collect contractual cash flows: This is a model whose objective is to hold assets in order to collect contractual cash flows are managed to realise cash flows by collecting contractual payments over the life of the instrument. The financial assets that are held within the scope of this business model are measured at amortized cost when the contractual terms of the financial asset meet the condition of giving rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.
- -Business model whose objective is to hold assets in order to collect contractual cash flows: The Parent Bank may hold financial assets in this business model whose objective is achieved by both collecting contractual cash flows and selling financial assets.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION THREE (Continued)** 

**ACCOUNTING POLICIES (Continued)** 

#### **VIII.** Explanations on financial assets (continued)

Fair value change of the financial assets that are held within the scope of this business model are accounted under other comprehensive income when the contractual terms of the financial asset meet the condition of giving rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

- Other Business Model: Financial assets are measured at fair value through profit or loss if they are not held within a business model whose objective is to hold assets to collect contractual cash flows or within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets.

#### The contractual cash flows including solely principle and interest on principle

As per TFRS 9, the Parent Bank classifies a financial asset on the basis of its contractual cash flow characteristics if the financial asset is held within a business model whose objective is to hold assets to collect contractual cash flows or within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets. In order to assess whether the element provides consideration for only the passage of time, an entity applies judgement and considers relevant factors such as the currency in which the financial asset is denominated and the period for which the interest rate is set. When the contractual conditions are exposed to the risks which are not consistent with the basic lending arrangement or variability of cash flows, the relevant financial asset is measured at fair value through profit or loss.

#### Measurement categories of financial assets and liabilities

As of 1 January 2018, the Bank classified all its financial assets based on the business model for managing the financial assets. Effect of this classification is explained in Note XXV in Section Three. In this context, Financial assets are classified in three main categories as listed below:

- Financial assets measured at fair value through profit/loss
- Financial assets measured at fair value through other comprehensive income and
- Financial assets measured at amortized cost

#### a. Financial assets at the fair value through profit or loss:

Financial assets at fair value through profit/loss are financial assets other than the ones that are managed with business model that aimed to hold to collect contractual cash flows or business model that aims to collect both the contractual cash flows and cash flows arising from the sale of the assets; and in case of the contractual terms of the financial asset do not lead to cash flows representing solely payments of principal and interest at certain date; that are either acquired for generating a profit from shortterm fluctuations in prices or are financial assets included in a portfolio aiming to short-term profit making. Financial assets at the fair value through profit or loss are initially recognized at fair value and measured at their fair value after recognition. All gains and losses arising from these valuations are reflected in the income statement. According to uniform chart of accounts explanations interest income earned on financial asset and the difference between their acquisition costs and amortized costs are recorded as interest income in the statement of profit or loss. The differences between the amortized costs and the fair values of such assets are recorded under trading account income/losses in the statement of profit or loss. In cases where such assets are sold before their maturities, the gains/losses on such sales are recorded under trading account income/losses.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION THREE (Continued)** 

#### **ACCOUNTING POLICIES (Continued)**

#### **VIII.** Explanations on financial assets (continued)

#### b. Financial Assets at Fair Value Through Other Comprehensive Income:

In addition to Financial assets within a business model that aims to hold to collect contractual cash flows and aims to hold to sell, financial asset with contractual terms that lead to cash flows are solely payments of principal and interest at certain dates, they are classified as fair value through other comprehensive income.

Financial assets at fair value through other comprehensive income are recognized by adding transaction cost to acquisition cost reflecting the fair value of the financial asset. After the recognition, financial assets at fair value through other comprehensive income are measured at fair value. Interest income calculated with effective interest rate method arising from financial assets at fair value through other comprehensive income and dividend income from equity securities are recorded to income statement.

"Unrealized gains and losses" arising from the difference between the amortized cost and the fair value of financial assets at fair value through other comprehensive income are not reflected in the income statement of the period until the acquisition of the asset, sale of the asset, the disposal of the asset, and impairment of the asset and they are accounted under the "Accumulated Other Comprehensive Income or Loss Reclassified Through Profit or Loss" under shareholders' equity. Equity securities, which are classified as financial assets at fair value through other comprehensive income, that have a quoted market price in an active market and whose fair values can be reliably measured are carried at fair value. Equity securities that do not have a quoted market price in an active market and whose fair values cannot be reliably measured are carried at cost, less provision for impairment.

During initial recognition an entity can choose in a irrecovable was to record the changes of the fair value of the investment in an equity instrument that is not held for trading purposes in the other comprehensive income. In the case of this preference, the dividend from the investment is taken into the financial statements as profit or loss.

#### c. Financial Assets Measured at Amortized Cost:

Financial assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest are classified as financial assets measured at amortized cost. Financial assets measured at amortized cost are initially recognized at acquisition cost including the transaction costs which reflect the fair value of those instruments and subsequently recognized at amortized cost by using effective interest rate method. Interest income obtained from financial assets measured at amortized cost is accounted in income statement.

In the "Fair value through other comprehensive income" and "measured at amortized cost" securities portfolio of the Parent Bank, there are Consumer Price Indexed (CPI) Bonds.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION THREE (Continued)** 

#### **ACCOUNTING POLICIES (Continued)**

#### VIII. Explanations on financial assets (continued)

The Parent Bank considered expected inflation index of future cash flows prevailing at the reporting date while calculating internal rate of return of the Consumer Price Indexed (CPI) marketable securities. The effect of this application is accounted as interest received from marketable securities in the consolidated financial statements. These securities are valued and accounted according to the effective interest method based on the real coupon rates and the reference inflation index at the issue date and the estimated inflation rate. As stated in the Investor's Guide of CPI Government Bonds by Republic of Turkey Undersecretariat of Treasury the reference indices used to calculate the actual coupon payment amounts of these securities are based on the previous two months CPI's. The Parent Bank determines the estimated inflation rate accordingly. The inflation rate is estimated by considering the expectancies of the Central Bank and the Bank which are updated as needed within the year.

#### d. Loans

Loans are financial assets that have fixed or determinable payments terms and are not quoted in an active market. Loans are initially recognized at acquisition cost plus transaction costs presenting their fair value and thereafter measured at amortized cost using the "Effective Interest Rate (internal rate of return) Method". Duties paid, transaction costs and other similar expenses on assets received against such risks are considered as a part of transaction cost and charged to customers. Turkish Lira ("TL") cash loans are composed of foreign currency indexed loans and working capital loans; foreign currency ("FC") cash loans are composed of investment loans, export financing loans and working capital loans.

All loans of the Parent Bank has classified under Measured at Amortized Cost, after loan portfolio passed the test of ". All cash flows from contracts are made only by interest and principal" during the transition period.

Foreign currency indexed loans are converted into TL from the foreign currency rate as of the opening date and followed in TL accounts. Repayments are measured with the foreign currency rate at the payment date, the foreign currency gains and losses are reflected to the income statement.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION THREE (Continued)**

#### **ACCOUNTING POLICIES (Continued)**

#### IX. Explanations on impairment of financial assets

As of 1 January 2018, loss allowance for expected credit losses is recognised on financial assets and loans measured at amortized cost, financial assests measured at fair value through other comprehensive income, loan commitments and financial guarantee contracts not measured at fair value through profit or loss based on TFRS 9 and regulation published in the Official Gazette no. 29750 dated 22 June 2016 in connection with "Procedures and Principals regarding Classification of Loans and Allowances Allocated for Such Loans" which came into force starting from 1 January 2018. TFRS 9 impairment requirements are not eligible for equity instruments.

At each reporting date, it shall be assessed whether the credit risk on a financial instrument has increased significantly since initial recognition. When making the assessment, it shall be used the change in the risk of a default occurring for the financial instrument.

#### Calculation of expected credit losses

The expected credit loss estimates are required to be unbiased, probability-weighted and include supportable information about past events, current conditions, and forecasts of future economic conditions.

Risk parameters used in TFRS 9 calculations are included in the future macroeconomic information. While macroeconomic information is included, macroeconomic forecasting models and multiple scenarios used in the Internal Capital Assessment Process ("ICAAP") are considered.

Within the scope of TFRS 9, the probability of default (PD), Loss given default (LGD) and Exposure at default (EAD) models have been developed. The models developed under TFRS 9 are based on the following segmentation elements:

- Loan portfolio (corporate /specilization)
- Product type
- Credit risk rating notes (ratings)
- Colleteral type
- Duration since origination of a loan
- Remaining time to maturity
- Exposure at default

Probability of Default (PD): PD refers to the likelihood that a loan will default within a specified time horizon given certain characteristics. Based on TFRS 9, two different PDs are used in order to calculate expected credit losses:

- 12-month PD: as the estimated probability of default occurring within the next 12 months following the balance sheet date.
- Lifetime PD: as the estimated probability of default occurring over the remaining life of the financial instrument.

The Bank uses internal rating systems for loan portfolio. The internal rating models used include customer financial information and knowledge of survey responses based on expert judgement. Probability of default calculation has been carried out based on past information, current conditions and forward looking macroeconomic parameters.

Loss Given Default (LGD): If a loan default occurs, it represents the economic loss incurred on the loan. It is expressed as a percentage.

Exposure at Default (EAD): For cash loans, it corresponds to the amount of loan granted as of the reporting date. For non-cash loans and commitments, it is the value calculated through using credit conversion factors. Credit conversion factor corresponds to the factor which adjusts the potential increase of the exposure between the current date and the default date.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION THREE (Continued)**

#### **ACCOUNTING POLICIES (Continued)**

#### IX. Explanations on impairment of financial assets (continued)

#### **Calculation of expected credit losses (continued)**

Financial assets are divided into three categories depending on the increase in credit risk observed since their initial recognition:

#### Stage 1:

For the financial assets at initial recognition or that do not have a significant increase in credit risk since initial recognition. Impairment for credit risk is recorded in the amount of 12-month expected credit losses. 12-month expected credit loss is calculated based on a probability of default realized within 12 months after the reporting date. Such expected 12-month probability of default is applied on an expected exposure at default, multiplied with loss given default rate and discounted with the original effective interest rate.

#### Stage 2:

In the event of a significant increase in credit risk since initial recognition, the financial asset is transferred to Stage 2. Impairment for credit risk is determined on the basis of the instrument's lifetime expected credit losses. Calculation of expected credit losses is similar to descriptions above, but probability of default and loss given default rates are estimated through the life of the instrument.

#### Stage 3:

Stage 3 includes financial assets that have objective evidence of impairment at the reporting date. For these assets, lifetime expected credit losses are recognized and interest revenue is calculated on the net carrying amount. The probability of default is taken into account as 100%.

The default assessment of the Bank is made according to the following conditions:

- 1. Objective Default Definition: It means debt having past due more than 90 days. Current definition of default in the Bank and its consolidated financial subsidiaries is based on a more than 90 days past due definition.
- 2. Subjective Default Definition: It means a debt is considered is unlikely to be paid. Whenever an obligor is considered is unlikely to pay its credit obligations, it should be considered as defaulted regardless of the existence of any past-due amount or of the number of days past due.

#### Debt instruments measured at fair value through other comprehensive income

As of 1 January 2018, the impairment requirements are applies for the recognition and measurement of a loss allowance for financial assets that are measured at fair value through other comprehensive income. However, the loss allowance shall be recognised in other comprehensive income and shall not reduce the carrying amount of the financial asset in the statement of financial position. The expected credit loss is reflected in other comprehensive income and the accumulated amount is recycled to statement of profit/loss following the derecognition of related financial asset.

#### Significant increase in credit risk

As of the reporting date, if the credit risk on a financial instrument has not increased significantly since initial recognition, the loss allowance for that financial instrument is measured at an amount equal to 12-month expected credit losses. However, if there is a significant increase in credit risk of a financial instrument since initial recognition, the Bank measures loss allowance regarding such instrument at an amount equal to lifetime expected credit losses.

The Parent Bank makes qualitative and quantitative assessments regarding assessment of significant increase in credit risk of financial assets to be classified as stage 2 (Significant Increase in Credit Risk).

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION THREE (Continued)**

#### **ACCOUNTING POLICIES (Continued)**

#### IX. Explanations on impairment of financial assets (continued)

#### Significant increase in credit risk (continued)

Within the scope of quantitative assessment, The quantitative reason explaining the significant increase in the credit risk is based on a comparison of the probability of default calculated at the origination of the loan and the probability of default assigned for the same loan as of the reporting date. If there is a significant deterioration in PD, it is considered that there is a significant increase in credit risk and the financial asset is classified as stage 2. In this context, the Parent Bank has calculated thresholds at which point the relative change is a significant deterioration.

When determining the significant increase in bank credit risk, The Parent Bank also assessed the absolute change in the PD date on the transaction date and on the reporting date. If the absolute change in the PD ratio is above the threshold values, the related financial asset is classified as stage 2.

The Parent Bank classifies the financial asset as Stage 2 (Significant Increase in Credit Risk) where any of the following conditions are satisfied as a result of a qualitative assessment:

- Loans overdue more than 30 days as of the reporting date
- Loans classified as watchlist
- When there is a change in the payment plan due to restructuring

#### X. Explanations on offsetting of financial assets and liabilities

Financial assets and liabilities are offset when the Parent Bank has a legally enforceable right to set off, and when the Parent Bank has the intention of collecting or paying the net amount of related assets and liabilities or when the Parent Bank has the right to offset the assets and liabilities simultaneously. Otherwise, there is not any offsetting transaction about financial assets and liabilities.

#### **XI.** Derecognition of financial instruments

#### Derecognition of financial assets due to change in contractual terms

Based on TFRS 9, the renegotiation or modification of the contractual cash flows of a financial asset can lead to the derecognition of the existing financial asset. When the modification of a financial asset results in the derecognition of the existing financial asset and the subsequent recognition of the modified financial asset, the modified asset is considered a 'new' financial asset. When the Parent Bank assesses the characteristics of the new contractual terms of the financial asset, it evaluates the contractual cash flows including foreign currency rate changes, conversion to equity, counterparty changes and solely principal and interest on principle. When the contractual cash flows of a financial asset are renegotiated or otherwise modified and the renegotiation or modification does not result in the derecognition of that financial asset, it is recalculated the gross carrying amount of the financial asset and recognized a modification gain or loss in profit or loss.

Where all risks and rewards of ownership of the asset have not been transferred to another party and the Bank retains control of the asset, the Bank continues to recognize the remaining portion of the asset and liabilities arising from such asset. When the Parent Bank retains substantially all the risks and rewards of ownership of the transferred asset, the transferred asset continues to be recognized in its entirety and the consideration received is recognized as a liability.

#### Derecognition of financial assets without any change in contractual terms

The asset is derecognized if the contractual rights to cash flows from the financial asset are expired or the related financial asset and all risks and rewards of ownership of the asset are transferred to another party. Except for equity instruments measured at fair value through other comprehensive income, the total amount consisting of the gain or loss arising from the difference between the book value and the amount obtained and any accumulated gain directly accounted in equity shall be recognized in profit/loss.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION THREE (Continued)**

#### **ACCOUNTING POLICIES (Continued)**

#### **XI.** Derecognition of financial instruments (continued)

#### **Derecognition of financial liabilities**

It shall be removed a financial liability (or a part of a financial liability) from the statement of financial position when, and only when, it is extinguished when the obligation specified in the contract is discharged or cancelled or expires.

#### XII. Explanations on sales and repurchase agreements and lending of securities

Funds provided under repurchase agreements are accounted under "Funds Provided under Repurchase Agreements-TL" and "Funds Provided under Repurchase Agreements-FC" accounts.

The repurchase agreements of the Parent Bank are based on the Eurobonds and government bonds issued by Republic of Turkey Undersecretariat of Treasury. Marketable securities subject to repurchase agreements are classified under assets at fair value through profit or loss, assets at fair value through other comprehensive income or assets at measured at amortized costs with parallel to classifications of financial instruments. The income and expenses from these transactions are reflected to the interest income and interest expense accounts in the income statement. Receivables from reverse repurchase agreements are recorded in "Receivables from Reverse Repurchase Agreements" account in the balance sheet.

#### XIII. Explanations on assets held for sale and discontinued operations

Assets held for sale are measured at the lower of the assets' carrying amount and fair value less costs to sell. This assets are not amortized and presented separately in the financial statements. In order to classify a tangible fixed asset as held for sale, the asset (or the disposal group) should be available for an immediate sale in its present condition subject to the terms of any regular sales of such asset (or such disposal groups) and the sale should be highly probable. For a highly probable sale, the appropriate level of management must be committed to a plan to sell the asset (or the disposal groups), and an active programme to complete should be initiated to locate a customer. Also the asset (or the disposal group) should have an active market sale value, which is a reasonable value in relation to its current fair value. Also, the sale is expected to be accounted as a completed sale beginning from one year after the classification date; and the essential procedures to complete the plan should indicate the possibility of making significant changes on the plan or lower probability of cancelling. Events or circumtances may extend the completion of the sale more than one year. Such assets are still classified as held for sale if there is sufficient evidence that the delay in he sale process is duue to the events and circumtances occured beyond the control of the entity or the entry remains committed to its plan to sell the asset (or disposal group). A discontinued operation is a component of a bank that either has been disposed of, or is classified as held for sale. Gains or losses relating to discontinued operations are presented seperately in the income statement.

#### XIV. Explanations on goodwill and other intangible assets

Goodwill arising on the acquisition of a subsidiary or a jointly controlled entity represents the excess of the cost of acquisition over the subsidiary or jointly controlled interest in the net fair value of the identifiable assets, liabilities and contingent liabilities of the subsidiary or jointly controlled entity recognized at the date of acquisition. Goodwill is initially recognized as an asset at cost and is subsequently measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill is allocated to each of the cash-generating units expected to benefit from the synergies of the combination. Cash-generating units to which goodwill has been allocated are tested for impairment annually, or more frequently when there is an indication that the unit may be impaired. If the recoverable amount of the cash-generating unit is less than the carrying amount of the unit, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the unit and then to the other assets of the unit pro-rata on the basis of the carrying amount of each asset in the unit.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION THREE (Continued)**

#### **ACCOUNTING POLICIES (Continued)**

#### XIV. Explanations on goodwill and other intangible assets (continued)

An impairment loss recognized for goodwill is not reversed in a subsequent period. On disposal of a subsidiary or a jointly controlled entity, the attributable amount of goodwill is included in the determination of the profit or loss on disposal. As of reporting date, The Parent Bank has no goodwill on the unconsolidated financial statements. Intangible assets that are acquired prior to 1 January 2005 are carried at restated historical cost as of 31 December 2004; and those acquired subsequently are carried at cost less accumulated amortization, and any impairment. Intangible assets are depreciated on a straight line basis over their expected useful lives. Depreciation method and period are reviewed periodically at the end of each year. Intangible assets are mainly composed of rights and they are depreciated principally on a straight-line basis between 1-15 years.

#### XV. Explanations on tangible assets

Tangible assets rather than real estate, purchased before 1 January 2005, are accounted for at their restated costs as of 31 December 2004 and the assets purchased in the following periods are accounted for at acquisition cost less accumulated depreciation and reserve for impairment. Gain or loss resulting from disposals of the tangible assets is reflected to the income statement as the difference between the net proceeds and net book value.

As of the third quarter of 2015, the Group changed its accounting policy and adopted revaluation method on annual basis under scope of Standard on Tangible Fixed Assets (TAS 16) with respect to valuation of immovable included in its building and lands. The amortization periods of real estates are specified in the appraisal's report. In case of the cost of tangible assets over the net realizable value estimated under the "Turkish accounting standards for impairment of assets" (TAS 36), the value of the asset is reduced to its "net realizable value" and are reserved impairment provision associated with expense accounts. The positive difference between appraisement value and net book value of the property is accounted under shareholder' equity. Related valuation models such as cost model, market value and discounted cash flow projections approaches are used in valuation of real estates.

Normal maintenance and repair expenditures are recognized as expense. There is no pledge, mortgage or any other lien on tangible assets. Tangible assets are depreciated with straight-line method and their useful lives are determined in accordance with the Turkish Accounting Standards. Depreciation rates and estimated useful lives of tangible assets are as follows.

Tangible Assets	Expected Useful Lives (Years)	Depreciation Rate (%)
Cashvault	4-50	2-25
Vehicles	5	20
Buildings	50	2
Other Tangible Assets	1-50	2-100

#### **Investment Properties**

Investment properties are real estate held to earn rent income, gain in value or both. An investment property is recognized as an asset if it is probable that future economic benefits related to the property will be available to operate and the cost of the investment property can be reliably measured. The fair value model has been chosen for valuation of investment properties. Gains or losses arising from changes in the fair value of investment properties are included in profit or loss in the period in which they arise.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION THREE (Continued)** 

#### **ACCOUNTING POLICIES (Continued)**

#### **XVI.** Explanations on leasing transactions

#### The Group as Lessor

Amounts due from lessees under finance leases are recorded as receivables at the amount of the Group's net investment in the leases. The lease payments are allocated as principle and interest. Finance lease income is allocated to accounting periods so as to reflect a constant periodic rate of return on the Group's net investment outstanding in respect of the leases.

#### The Group as Lessee

Assets held under finance leases are recognized as assets of the Group at their fair value at the inception of the lease or, if lower, at the present value of the minimum lease payments. The corresponding liability to the lessor is included in the balance sheet as a finance lease obligation. Lease payments are apportioned between finance charges and reduction of the lease obligation so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are included in profit or loss in accordance with the Group's general policy on borrowing costs. Tangible assets acquired by financial leases are amortized based on the useful lives of the assets.

#### XVII. Explanations on provisions and contingent liabilities

Provisions are recognized when there is a present obligation due to a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. If aforesaid criteria did not form, the Group discloses the issues mentioned in notes to financial statements. Provisions are determined by using the Parent Bank's best expectation of expenses in fulfilling the obligation, and discounted to present value if material. Contingent assets consist of unplanned or other unexpected events that usually cause a possible inflow of economic benefits to the Group.

#### Explanations on contingent assets

Since recognition of the contingent assets in the financial statements would result in the accounting of an income, which may never be generated, the related assets are not included in the financial statements; on the other hand, if the inflow of the economic benefits of these assets to the Parent Bank is probable, an explanation is made thereon in the footnotes of the financial statements. Nevertheless, the developments related to the contingent assets are constantly evaluated and in case the inflow of the economic benefit to the Parent Bank is almost certain, the related asset and the respective income are recognized in the financial statements of the period in which the change occurred.

#### XVIII. Explanations on liabilities regarding employee benefits

Severance pay according to the current laws and collective bargaining agreements in Turkey, is paid in case of retirement or dismissal. The Group calculates a provision for severance pay to allocate that employees need to be paid upon retirement or involuntarily leaving by estimating the present value of probable amount. There is no indemnity obligations related to the employees who are employed with contract of limited duration exceeding 12 month period. Actuarial gains and losses are accounted under Shareholder's Equity since 1 January 2013 in accordance with the Revised TAS 19.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION THREE (Continued)** 

#### **ACCOUNTING POLICIES (Continued)**

### **XVIII.** Explanations on liabilities regarding employee benefits (continued)

Employees of the Parent Bank are members of "Türkiye Sınai Kalkınma Bankası Anonim Şirketi Memur ve Müstahdemleri Yardım ve Emekli Vakfı" and "Türkiye Sınai Kalkınma Bankası A.Ş. Mensupları Munzam Sosyal Güvenlik ve Yardımlaşma Vakfı" ("the Pension Fund"). Technical financial statements of those funds are subject to audit in accordance with the Insurance Law and provisions of "Regulations on Actuaries" issued based on the related law by an actuary registered in the Actuarial Registry.

Paragraph 1 of the provisional Article 23 of the Banking Act ("Banking Act") No: 5411 published in the Official Gazette No: 25983 on 1 November 2005 requires the transfer of banking funds to the Social Security Institution within 3 years as of the enactment date of the Banking Act. Under the Banking Act, in order to account for obligations, actuarial calculations will be made considering the income and expenses of those funds by a commission consisting of representatives from various institutions. Such calculated obligation shall be settled in equal instalments in maximum 15 years. Nonetheless, the related Article of the Banking Law was annulled by the Constitutional Court's decision No: E. 2005/39 and K. 2007/33 dated 22 March 2007 that were published in the Official Gazette No: 26479 on 31 March 2007 as of the release of the related decision, and the execution of this article was cancelled as of its publication of the decision and the underlying reasoning for the cancellation of the related article was published in the Official Gazette No: 26731 on 15 December 2007.

After the publication of the reasoning of the cancellation decision of the Constitutional Court, articles related with the transfer of banks pension fund participants to Social Security Institution based on Social Security Law numbered 5754 were accepted by the Grand National Assembly of Turkey on 17 April 2008 and published in the Official Gazette No: 26870 on 8 May 2008.

Present value for the liabilities of the transferees as of the transfer date would be calculated by a commission that involves representatives of Social Security Institution, Ministry of Finance, Turkish Treasury, State Planning Organization, BRSA, SDIF, banks and banks' pension fund institutions and technical interest rate, used in actuarial account, would be 9,80%. If salaries and benefits paid by the pension fund of banks and income and expenses of the pension funds in respect of the insurance branches, stated in the Law, exceeds the salaries and benefits paid under the regulations of Social Security Institution, such differences would be considered while calculating the present value for the liabilities of the transferees and the transfers are completed within 3 years beginning from 1 January 2008.

According to the provisional Article 20 of 73th article of Law No. 5754 dated 17 April 2008, has become effective on 8 May 2008 and was published in the Official Gazette No: 26870, transfer of Pension Funds to Social Security Institution in three years has been anticipated. Related resolution of the Council of Ministers related to four-year extension was published in the Official Gazette No: 28227 dated 8 March 2012. It has been resolved that the transfer process has been extended two year with Council of Ministers' Decree, has become effective on 9 April 2011 and was published in the Official Gazette No: 27900. The transfer had to be completed until 8 May 2013. Accordingly, it has been resolved that, one more year extension with Council of Minister Decree No: 2013/467, has become effective on 3 May 2013 and was published in the Official Gazette No: 28636 and transfer need to be completed until 8 May 2014. However, it has been decided to extend the time related to transfer by the decision of Council of Minister published in the Official Gazette No. 28987 dated 30 April 2014 for one more year due to not to realize the transfer process. In accordance with the Health and Safety Law which became effective on 4 April 2015 and published in the Official Gazette No: 29335 and dated 23 April 2015 and together with some amendments and statutory decree, Council of Ministers authorized for the determination of transfer date to the Social Security institution and the transfer of Pension Fund was postponed to an unknown date. There is no decision taken by the Cabinet with regards to issue at the date of financial statements.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION THREE (Continued)** 

#### **ACCOUNTING POLICIES (Continued)**

## XVIII. Explanations on liabilities regarding employee benefits (continued)

Unmet social benefits and payments of the pension fund participants and other employees that receive monthly income although they are within the scope of the related settlement deeds would be met by pension funds and the institutions employ these participants after the transfer of pension funds to the Social Security Institution. The present value of the liabilities, subject to the transfer to the Social Security Institution, of the Pension Fund as of 31 December 2017 has been calculated by an independent actuary in accordance with the actuarial assumptions in the Law and as per actuarial report dated 16 January 2018. There is no need for technical or actual deficit to book provision as of 31 December 2017. In addition, the Parent Bank's management anticipates that any liability that may come out during the transfer period and after, in the context expressed above, would be financed by the assets of the Pension Fund and would not cause any extra burden on the Parent Bank.

#### XIX. Explanations on taxation

The income tax charge is composed of the sum of current tax charge and deferred tax benefit or charge. The current tax liability is calculated over taxable profit for the year. Taxable profit differs from profit as reported in the income statement because it excludes items of income or expense that are taxable or deductible and it further excludes items that are never taxable or deductible. 22% is used in the calculation of the corporate tax. In accordance with the Temporary Article 10 added to the Corporate Tax Law, Corporate Tax will be applied as 22% for corporate earnings for the taxation periods of 2018, 2019 and 2020.

Deferred tax asset or liability is recognized on differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit, and currently enacted tax rates are used to determine deferred tax on income. Deferred tax liabilities are generally recognized for all taxable temporary differences and deferred tax assets are recognized for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilized.

Such assets and liabilities are not recognized if the temporary difference arises from goodwill or from the initial recognition of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

The carrying amount of deferred tax assets is reviewed at each reporting date. Deferred tax is reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered. Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realized and reflected in the income statement as expense or income.

Moreover, if the deferred tax is related with items directly recorded under the equity in the same or different period, deferred tax is also associated directly with equity. Deferred tax assets and liabilities are also offset. According to the second paragraph of the Article 53 of the Banking Act No 5411 dated 19 October 2005, all specific reserves for loans and other receivables are considered as deductible expense for determining corporate tax base.

As of 1 January 2018, the Bank started calculating deferred tax for the expected credit losses for Stage 1 and Stage 2 with the transition to TFRS 9.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION THREE (Continued)** 

#### **ACCOUNTING POLICIES (Continued)**

#### **XIX.** Explanations on taxation (continued)

## Transfer pricing

Transfer pricing is regulated through article 13 of Corporate Tax Law titled "Transfer Pricing Through Camouflage of Earnings". Detailed information for the practice regarding the subject is found in the "General Communiqué Regarding Camouflage of Earnings Through Transfer Pricing". According to the aforementioned regulations, in the case of making purchase or sales of goods or services with relevant persons/corporations at a price that is determined against "arm's length principle", the gain is considered to be distributed implicitly through transfer pricing and such distribution of gains is not subject to deductions in means of corporate tax.

## XX. Additional explanations on borrowings

The Parent Bank borrows funds from domestic and foreign institutions borrowing from money market and issues marketable securities in domestic and foreign markets when needed. The funds borrowed are recorded at their purchase costs and valued at amortized costs using the effective interest method. Some of the securities issued by the Parent Bank and resources used with fixed interest rates are subject to fair value hedge accounting. While the credit risk and rediscounted accumulated interest on hedging liabilities are recorded in the income statement under the interest expense, the credit risk and net amount excluding accumulated interest results from hedge accounting are accounted in the income statement under the derivative financial instruments gains/losses by fair value. All other borrowing costs are recorded to the income statement at the period they are incurred.

## XXI. Explanations on share certificates issued

In the meeting of the General Assembly held on 23 March 2018, it has been resolved that, paid-in capital of the Parent Bank will be increased from TL 2.400.000 to TL 2.800.000 by adding TL 400.000. In respect of the resolution of the General Assembly, all of this increase will be incorporated from the profit of the year 2017. The increase in paid-in capital was approved by the BRSA on 26 April 2018 and disclosed in the dated 7 June 2017 and numbered 9605 Turkish Trade Registy Gazette.

In the meeting of the General Assembly held on 23 March 2017, it has been resolved that, paid-in capital of the Parent Bank will be increased from TL 2.050.000 to TL 2.400.000 by adding TL 350.000. In respect of the resolution of the General Assembly, all of this increase will be incorporated from the profit of the year 2016. The increase in paid-in capital was approved by the BRSA on 27 April 2017 and disclosed in the dated 12 June 2017 and numbered 9345 Turkish Trade Registy Gazette.

## XXII. Explanations on acceptances

Acceptances are realized simultaneously with the payment dates of the customers and they are presented as commitments in the off-balance sheet accounts.

#### **XXIII.** Explanations on government incentives

The Parent Bank does not use government incentives.

## XXIV. Explanations on segment reporting

In accordance with its mission, the Parent Bank mainly operates in corporate and investment banking segments. The corporate banking is serving financial solutions and banking services for its medium and large-scale corporate customers. Services given to corporate customers are; investment credits, project financing, TL and foreign exchange operating loans, letters of credit, letters of guarantees and foreign trade transaction services covering letters of guarantee with external guarantees.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

### **SECTION THREE (Continued)**

## **ACCOUNTING POLICIES (Continued)**

### **XXIV.** Explanations on segment reporting (continued)

Income from the activities of investment banking includes income from the operations of Treasury and Corporate Finance. Under the investment banking activities, portfolio management for corporate, marketable securities intermediary activities, cash flow management and all types of corporate finance services is provided.

The segmental allocation of the Group's net profit, total assets and total liabilities are shown below.

	Corporate	Investment		m . 1	
Current Period	Banking	Banking	Other	Total	
Net Interest Income	521.992	639.594	(24.058)	1.137.528	
Net Fees and Commission Income	15.176	(1.959)	24.089	37.306	
Other Income	-	-	217.257	217.257	
Other Expense	(372.855)	(148.913)	(313.093)	(834.861)	
Profit Before Tax	164.313	488.722	(95.805)	557.230	
Tax Provision				(174.338)	
Net Profit				382.892	
Group's profit / loss				425.905	
Minority share profit / loss				(43.013)	
Current Period	Corporate Banking	Investment Banking	Other	Total	
Segment Assets	32.999.176	8.541.057	2.469.877	44.010.110	
Investment in Associates and Subsidiaries	-	-	393.780	393.780	
Total Assets	32.999.176	8.541.057	2.863.657	44.403.890	
Segment Liabilities	36.747.762	1.093.110	2.821.236	40.662.108	
Shareholders' Equity		_	3.741.782	3.741.782	
Total Liabilities	36.747.762	1.093.110	6.563.018	44.403.890	

	Corporate	Investment		Total	
Prior Period(*)	Banking	Banking	Other		
Net Interest Income	357.940	369.437	(14.294)	713.083	
Net Fees and Commission Income	11.632	(2.659)	19.784	28.757	
Other Income	199	-	64.290	64.489	
Other Expense	(37.220)	(56.790)	(136.507)	(230.517)	
Profit Before Tax	332.551	309.988	(66.727)	575.812	
Tax Provision				(116.267)	
Net Profit				459.545	
Group's profit / loss				467.178	
Minority share profit / loss				(7.633)	
	Corporate	Investment			
Prior Period (**)	Banking	Banking	Other	Total	
Segment Assets	22.294.423	5.777.357	1.467.006	29.538.786	
Investment in Associates and Subsidiaries	-	-	378.850	378.850	
Total Assets	22.294.423	5.777.357	1.845.856	29.917.636	
Segment Liabilities	24.312.703	398.797	1.494.795	26.206.295	
Shareholders' Equity	-		3.711.341	3.711.341	
Total Liabilities	24.312.703	398.797	5.206.136	29.917.636	

 $<sup>(*) \ \</sup>textit{Includes information on 30 September 2017}$ 

<sup>(\*\*)</sup> Includes information on 31 December 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

### **SECTION THREE (Continued)**

#### **ACCOUNTING POLICIES (Continued)**

#### XXV. Explanations on other matters

#### **Disclosures of TFRS 9 Financial Instruments**

TFRS 9 Financial Instruments ("TFRS 9") published by Public Oversight Accounting and Auditing Standards Authority ("POA") in the Official Gazette numbered 29953 dated 19 January 2017 has been started to apply in lieu of TAS 39 Financial Instruments: "Accounting and Measurement" starting from 1 January 2018. TFRS 9 sets out the new principles for the classification and measurement of financial instruments, impairment for credit risk on financial assets and general hedge accounting.

	<b>Book Value Before TFRS 9</b>	Remeasurements	<b>Book Value Before TFRS 9</b>
	31 December 2017	(6)	1 January 2018
Loans	170.645	113.357	284.002
Stage 1	107.597	42.763	150.360
Stage 2	9.473	72.091	81.564
Stage 3	53.575	(1.497)	52.078
Financial Assets (1)	3.125	527	3.652
Other Assets (2)	1.809	(1.084)	725
Other Receivables as Loan (3)	11.680	(11.680)	-
Non-Cash Loans (4)	2.446	1.769	4.215
Stage 1	2.439	1.760	4.199
Stage 2	7	9	16
Other Provision (5)	90.000	(90.000)	-
Total	279.705	12.889	292.594
<b>Investment in Associates (Net) (7)</b>	375.481	(15.790)	359.691
TOTAL		(28.679)	

<sup>(1)</sup> Within the scope of TFRS 9, provisions include provisions for Financial Assets Measured at Amortized Cost, Fair Value Through Other Comprehensive Income, Receivables from Banks and Receivables from Money Markets

#### Effects on equity with TFRS 9 transition

According to paragraph 15 of Article 7 of TFRS 9 Financial Instruments Standards published in the Official Gazette numbered 29953 dated 19 January 2017, it is stated that it is not compulsory to restate previous period information in accordance with TFRS 9 and if the previous period information is not revised, it is stated that the difference between the book value of 1 January 2018 at the date of application should be reflected in the opening aspect of equity. The explanations about the transition effects to TFRS 9 presented in the equity items under the scope of this article are given below.

The amounting to TL 28.679 difference which is an loss between the provision for impairment of the previous period of the Parent Bank and the provision for loss that is measured in accordance with TFRS 9 impairment model as of 1 January 2018 is classified as "Prior years' income/losses" in shareholders' equity.

As stated in the Communiqué on "Uniform Chart of Accounts and Prospectus" issued on 20 September 2017, for general provisions (TFRS 9 expected loss provisions for the loans at first and second stages), deferred tax assets calculation has started as of 1 January 2018. Within this scope, deferred tax assets amounting to TL 33.112 have been reflected to the opening financials of 1 January 2018 and the related amount has been classified under "Prior years' income/losses" in shareholders' equity.

<sup>(2)</sup> Within the scope of TFRS 9, provisions include provisions for Other Assets.

<sup>(3)</sup> Before TFRS 9, provisions include provisions for transaction as loan as described in the article 48 of Banking Law No 5411.

<sup>(4)</sup> According to TFRS 9 articles, expected credit loss for non-cash loans is presented "Other Provision" in liabilities.

<sup>(5)</sup> As of 31 December 2017, the provision amounting to TL 90.000 for the risks related to the loan portfolio is recorded as income as of 1 January 2018. This provision was included in the first group as of 1 January 2018 and is allocated as an additional general provision for customers who may be subject to the

<sup>(6)</sup> As of 1 January 2018 deferred tax amounting TL 33.112 is calculated for general loan loss provision.

<sup>(7)</sup> The equity method is related to the TFRS 9 transition effect of the associates applied.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION THREE (Continued)** 

#### **ACCOUNTING POLICIES (Continued)**

## XXVI. Explanations on prior period accounting policies not valid for the current period

"TFRS 9 Financial Instruments" has been started applying instead of "TAS 39 Financial Instruments: Recognition and Measurement" as of 1 January 2018. Accounting policies lost their validity with the transition of TFRS 9 are given below.

## 1. Explanations on financial assets

The Group categorizes its financial assets as "Fair value through profit/loss", "Available-for-sale", "Loans and receivables" or "Held-to-maturity". Sale and purchase transactions of the financial assets mentioned above are recognized and derecognized at the "Settlement dates". The appropriate classification of financial assets of the Group is determined at the time of purchase by the Group management, taking into consideration the purpose of the investment.

Financial assets at fair value through profit and loss: These transactions are classified in two categories. (i) Trading securities for the purposes of short term profit taking through sale or buying back in a near future. (ii) The financial assets classified at the inception as financial assets at fair value through profit or loss by the Group. The Group uses such classification above when permitted or for the purposes of providing a more proper disclosure. In this category, trading securities are initially recognized at cost and measured at fair value on the financial statements. Fair values of securities that are traded in an active market are determined based on quoted prices or current market prices. Gains or losses resulting from such valuation are recorded in the profit and loss accounts. As per the explanations of the Uniform Code of Accounts (UCA), any positive difference between the historical cost and amortized cost of financial assets are booked under the "Interest Income" account, and in case the fair value of the asset is over the amortized cost, the positive difference is booked under the "Gains on Securities Trading" account. If the fair value is under the amortized cost, the negative difference is booked under the "Losses on Securities Trading" account. Any profit or loss resulting from the disposal of those assets before their maturity date is recognized within the framework of the same principles.

Available for sale financial assets: are initially recognized at cost including the transaction costs. The interest income related to securities with fixed and variable interest under available for sale financial assets are recorded in interest income. After the initial recognition, available for sale securities are measured at fair value and the unrealized gain/loss originating from the difference between the amortized cost and the fair value is recorded in "Marketable Securities Value Increase Fund" under the equity. All unquoted available for sale stocks are recorded by considering impairment, since respective fair values cannot be reliably measured. At the disposal of available for sale financial assets, value increases/decreases that are recorded in the securities value increase fund under equity are transferred to income statement.

Investments held to maturity: include securities with fixed or determinable payments and fixed maturity where there is an intention of holding till maturity and the relevant conditions for fulfilment of such intention, including the funding ability. This portfolio excludes loans and receivables. After initial recognition held to maturity investments are measured at amortized cost by using internal rate of return less impairment losses, if any. Interest income earned from held-to-maturity investments is recognized as interest income on income statement.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION THREE (Continued)**

#### **ACCOUNTING POLICIES (Continued)**

# XXVI. Explanations on prior period accounting policies not valid for the current period (continued)

The Group considered expected inflation index of future cash flows prevailing at the reporting date while calculating internal rate of return of the Consumer Price Indexed (CPI) marketable securities. The effect of this application is accounted as interest received from marketable securities in the unconsolidated financial statements.

Loans: Loans are financial assets which have fixed payment terms and are not traded.

Loans are classified and followed in line with the provisions of the "Regulation on Identification of Loans and Other Receivables and Provisioning against Them", published on the Official Gazette No: 26333 dated 1 November 2006. Specific provision is allocated for the total amount of loans and other receivables, which is deemed non-performing, without being restricted by the minimum legal requirements stated in the related regulation, and such specific provisions are recognized in the income statement.

The provisions, which are released within the same year, are credited to the "Provision Expenses" account and the released parts of the provisions from the previous years are transferred to and recognized in the "Other Operating Income" account. Other than specific provisions, the Parent Bank provides general loan loss provision for loans and other receivables classified in accordance with the Regulation on Identification of and Provision against Non-Performing Loans and Other Receivables.

#### 2. Explanations on forward and option contracts and derivative instruments

The Parent Bank is exposed to financial risk which depends on changes in foreign exchange rates and interest rates due to activities and as part of banking activities uses derivative instruments to manage financial risk that especially associated with fluctuations in foreign exchange and interest rate. Mainly derivative instruments used by the Group are foreign currency forwards, swaps and option agreements.

The derivative financial instruments are accounted for at their fair values as of the date of the agreements entered into and subsequently valued at fair value.

### 3. Explanations on interest income and expenses

Interest income and expenses are recognized in the income statement for all interest bearing instruments on an accrual basis using the effective interest method (the rate that equalizes the future cash flows of financial assets and liabilities to the current net book value). In accordance with the related regulation, realized and unrealized interest accruals of the non-performing loans are reversed and interest income related to these loans are recorded as interest income only when collected.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION THREE (Continued)** 

**ACCOUNTING POLICIES (Continued)** 

# XXVI. Explanations on prior period accounting policies not valid for the current period (continued)

#### 4. Explanations on impairment on financial assets

At each reporting date, the Parent Bank evaluates the carrying amounts of its financial asset or a group of financial assets to determine whether there is an objective indication that those assets have suffered an impairment loss. If any such indication exists, the Parent Bank determines the related impairment. A financial asset or a financial asset group incurs impairment loss only if there is an objective evidence related to the occurrence of one or more than one event ("loss event") after the first recognition of that asset; and such loss event (or events) causes, an impairment as a result of the effect on the reliable estimate of the expected future cash flows of the related financial asset and asset group. Irrespective of high probability the expected losses for future events are not recognized.

## 5. Explanations on fees and commission income and expenses

Fees and commissions received from cash loans, that are not an integral part of the effective interest rate, and fees for various banking services are recorded as income when collected. Fees and commissions paid for the funds borrowed, which are not integral parts of the effective interest rate of the funds borrowed, are recorded as expense on the date of the payment. The fees and commission income and expenses obtained from cash and non-cash loans are recorded under income and expense accounts in the related period by discounting with effective interest method according to matching principle. Commission income received from non-cash loans are recorded on accrual basis.

#### 6. Explanations on taxation

Deferred tax asset had not been provided over provisions for general loan loss provisions according to the circular of BRSA numbered BRSA.DZM.2/13/1-a-3 and dated 8 December 2004.

Deferred tax rate calculation has started to be measured over temporary expected provision losses differences according to TFRS 9 articles from 1 January 2018. Deferred tax calculation is not made for free provisions.

Deferred tax, related to items recognized directly in equity is also credited or charged directly to equity.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

### **SECTION FOUR**

#### INFORMATION ON CONSOLIDATED FINANCIAL STRUCTURE AND RISK MANAGEMENT

## I. Explanations related to consolidated shareholders' equity

Total capital and the Capital adequacy ratio have been calculated in accordance with the "Regulation on Equity of Banks" and "Regulation on Measurement and Assessment of Capital Adequacy of Banks". As of 30 September 2018 capital adequacy ratio of Bank has been calculated as 17,28% (31 December 2017: 17,03%). Capital adequacy ratio has been calculated in accordance with recent requirements of BRSA numbered 10578 dated 13 August 2018 related to amount subject to credit risk, numbered 10513 dated 12 August 2018 related to the valuation differences of the securities included in the "Financial Assests at Fair Value through Other Comprehensive Income", and foreign exchange rate used in the preparation of financial statements as of 30 June 2018 are considered for the calculation.

CORE EQUITY TIER 1 CAPITAL	Consolidated Current Period (*)	Consolidated Prior Period (*)
Paid-in capital to be entitled for compensation after all creditors	2.800.374	2.401.116
Share premiums	428	428
Reserves	528.208	441.740
Other comprehensive income according to TAS	295.200	279.380
Profit	425.212	629.396
Current Period Profit	425.905	611.177
Prior Period Profit	(693)	18.219
Bonus shares from associates, subsidiaries and joint-ventures not accounted in current period's profit	-	-
Minority shareholder	9.640	52.719
Core Equity Tier 1 Capital Before Deductions	4.059.062	3.804.779
Deductions from Core Equity Tier 1 Capital		
Valuation adjustments calculated as per the 1 <sup>st</sup> clause of article 9.(i) of the Regulation on Bank Capital	_	
Current and prior periods' losses not covered by reserves, and losses accounted under equity		
according to TAS	26.532	92.666
Leasehold improvements on operational leases	4.279	5.440
Goodwill (net of related tax liability)	-	804
Other intangible assets other than mortgage-servicing rights (net of related tax liability)	3.347	2.064
Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax liability)	-	-
Differences are not recognized at the fair value of assets and liabilities subject to hedge of cash flow risk	-	_
Communiqué Related to Principles of the amount credit risk calculated with the Internal Ratings Based Approach, total expected loss amount exceeds the total provision	_	_
Gains arising from securitization transactions	-	-
Unrealized gains and losses due to changes in own credit risk on fair valued liabilities	-	_
Net amount of defined benefit plans	-	(772)
Investments in own common equity	_	-
Shares obtained against article 56, paragraph 4 of Banking Law	_	_
Total of net long positions of the investments in equity items of unconsolidated banks and financial institutions where the bank does not own $10\%$ or less of the issued share capital exceeding the $10\%$		
threshold of above Tier I capital  Total of net long positions of the investments in equity items of unconsolidated banks and financial institutions where the bank owns 10% or more of the issued share capital exceeding the 10% threshold of above Tier I capital	2.956	20.892
Mortgage servicing rights not deducted	-	-
Excess amount arising from deferred tax assets from temporary differences	-	-
Amount exceeding 15% of the common equity as per the 2nd clause of the Provisional Article 2 of the Regulation on the Equity of Banks		

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

### **SECTION FOUR (Continued)**

# INFORMATION ON CONSOLIDATED FINANCIAL STRUCTURE AND RISK MANAGEMENT (Continued)

## I. Explanations related to consolidated shareholders' equity (continued)

Excess amount arising from deferred tax assets from temporary differences	-	-
Excess amount arising from mortgage servicing rights	-	-
Excess amount arising from deferred tax assets based on temporary differences	-	-
Other items to be defined by the BRSA	-	-
Deductions from Tier I capital in cases where there are no adequate additional Tier I or Tier II capitals	-	-
Total Regulatory Adjustments to Tier 1 Capital	37.114	121.094
Core Equity Tier I Capital	4.021.948	3.683.685
ADDITIONAL TIER I CAPITAL		
Preferred stock not included in core equity and related share premiums	-	-
Debt instruments and the related issuance premiums defined by the BRSA	-	-
Debt instruments and the related issuance premiums defined by the BRSA (Temporary Article 4)	-	-
Shares of Third Parties in Additional Tier I Capital	-	-
Shares of Third Parties in Additional Tier I Capital (Temporary Article 4)	-	-
Additional Tier I Capital before Deductions	_	
Deductions from Additional Tier I Capital	-	-
Direct and indirect investments of the Bank in its own Additional Tier I Capital	-	-
Investments of Bank to Banks that invest in Bank's additional equity and components of equity issued by financial institutions with compatible with Article 7.		
Total of net long positions of the investments in equity items of unconsolidated banks and financial institutions	-	-
where the bank owns 10% or less of the issued share capital exceeding the 10% threshold of above tier i capital	-	-
The total of net long position of the direct or indirect investments in additional Tier I capital of unconsolidated		
banks and financial institutions where the bank owns more than 10% of the issued share capital	-	-
Other items to be defined by the BRSA	-	-
Items to be Deducted from Tier I Capital during the Transition Period		
Goodwill and other intangible assets and related deferred tax liabilities which will not deducted from Core		
Equity Tier 1 capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation		717
on Banks' Own Funds (-)  Net deferred tax asset/liability which is not deducted from Core Equity Tier 1 capital for the purposes of the	-	717
sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (-)	_	_
Deductions to be made from common equity in the case that adequate Additional Tier I Capital or Tier II		
Capital is not available (-)	-	-
Total Deductions From Additional Tier I Capital	-	717
Total Additional Tier I Capital	-	-
Total Tier I Capital (Tier I Capital=Core Equity Tier I Capital+Additional Tier I Capital)	4.021.948	3.682.968
TIER II CAPITAL		
Debt instruments and the related issuance premiums defined by the BRSA	1.777.500	1.125.750
Debt instruments and the related issuance premiums defined by the BRSA (Temporary Article 4)	-	<b>-</b>
Provisions (Article 8 of the Regulation on the Equity of Banks)	421.315	136.131
Shares of Third Parties in Tier II Capital  Shares of Third Parties in Tier II Capital (Temporary Article 3)	-	
Tier II Capital Before Deductions	2.198.815	1.261.881
Deductions From Tier II Capital		
Direct and indirect investments of the Bank on its own Tier II Capital (-)	-	-
Investments of Bank to Banks that invest on Bank's Tier 2 and components of equity issued by financial		
institutions with the conditions declared in Article 8.	-	-

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION FOUR (Continued)** 

# INFORMATION ON CONSOLIDATED FINANCIAL STRUCTURE AND RISK MANAGEMENT (Continued)

## I. Explanations related to consolidated shareholders' equity (continued)

Total of net long positions of the investments in equity items of unconsolidated banks and financial institutions where the Bank owns 10% or less of the issued share capital exceeding the 10% threshold of above Common Equity Tier I capital (-)	_	-
Total of net long positions of the investments in Tier II Capital items of unconsolidated banks and financial institutions where the bank owns 10% or more of the issued share capital	_	-
Other items to be defined by the BRSA (-)	-	-
Total Deductions from Tier II Capital	-	-
Total Tier II Capital	2.198.815	1.261.881
Total Capital (The sum of Tier I Capital and Tier II Capital)	6.220.763	4.944.849
Deductions from Total Capital		
Loans granted against the articles 50 and 51 of the banking law	-	-
Net book values of movables and immovables exceeding the limit defined in the article 57, clause 1 of the Banking law and the assets acquired against overdue receivables and held for sale but retained more than five years	_	-
Other items to be defined by the BRSA		
Items to be Deducted from sum of Tier I and Tier II (Capital) during the Transition Period	-	-
The Sum of net long positions of investments (the portion which exceeds the 10% of Banks Common Equity) in the capital of banking, and financial entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued common share capital of the entity which will not deducted from Common Equity Tier I capital, Additional Tier I capital, Tier II capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds	-	-
The Sum of net long positions of investments in the Additional Tier I capital and Tier II capital of banking, and financial entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued common share capital of the entity which will not deducted from Common Equity Tier I capital, Additional Tier I capital, Tier II capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds	_	_
The Sum of net long positions of investments in the common stock of banking, and financial entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued common share capital of the entity, mortgage servicing rights, deferred tax assets arising from temporary differences which will not deducted from Core Equity Tier I capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds		5.223
CAPITAL		
Total Capital (Total of Tier I Capital and Tier II Capital)	6.220.763	4.939.626
Total Risk Weighted Assets	36.002.235	29.002.503
CAPITAL ADEQUACY RATIOS		12.50
Core Capital Adequacy Ratio (%) Tier I Capital Adequacy Ratio (%)	11,17 11,17	12,70 12,70
Capital Adequacy Ratio (%)	17,28	17,03
BUFFERS	17,20	17,03
Total buffer requirement (%)	1,885	1,255
Capital conservation buffer requirement (%)	1,875	1,250
Bank specific counter-cyclical buffer requirement (%)	0,010	0,005
Systematic significant buffer (%)	-	-
The ratio of Additional Core Equity Tier I capital which will be calculated by the first paragraph of the Article 4 of Regulation on Capital Conservation and Countercyclical Capital Buffers to risk weighted assets	5,17	8,20
Amounts below the Excess Limits as per the Deduction Principles		
Total of net long positions of the investments in equity items of unconsolidated banks and financial institutions where the bank owns 10% or less of the issued share capital	-	_
Total of net long positions of the investments in Tier I capital of unconsolidated banks and financial institutions where the bank owns more than 10% or less of the issued share capital	401.526	365.186
Remaining mortgage servicing rights	-	-
Excess amount arising from deferred tax assets from temporary differences	-	-

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION FOUR (Continued)** 

# INFORMATION ON CONSOLIDATED FINANCIAL STRUCTURE AND RISK MANAGEMENT (Continued)

### I. Explanations related to consolidated shareholders' equity (continued)

Limits Related to Provisions Considered in Tier II Calculation		
General reserves for receivables where the standard approach used (before tenthousandtwentyfive limitation)	452.556	136.131
Up to 1,25% of total risk-weighted amount of general reserves for receivables where the standard approach used	421.315	136.131
Excess amount of total provision amount to credit risk amount of the Internal Ratings Based Approach in accordance with the Communiqué on the Calculation	-	-
Excess amount of total provision amount to 0,6% of risk weighted receivables of credit risk amount of the Internal Ratings Based Approach in accordance with the Communiqué on the Calculation	-	-
Debt instruments subjected to Article 4		
(to be implemented between 1 January 2018 and 1 January 2022)		
Upper limit for Additional Tier I Capital subjected to temprorary Article 4	-	-
Amounts Excess the Limits of Additional Tier I Capital subjected to temprorary Article 4	-	-
Upper limit for Additional Tier II Capital subjected to temprorary Article 4	-	-
Amounts Excess the Limits of Additional Tier II Capital subjected to temprorary Article 4	-	-

<sup>(\*)</sup> Under this heading, total amounts which will be reached at the end of the transition process by the items exposed to gradual transition in accordance with the "Regulation on Equities of Banks", which was enacted on 1/1/2014.

#### Explanations on the reconciliation between amounts related to equity items and on balance sheet

There are no differences between the amounts related to equity items and on balance sheet figures.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION FOUR (Continued)** 

# INFORMATION ON CONSOLIDATED FINANCIAL STRUCTURE AND RISK MANAGEMENT (Continued)

### I. Explanations related to consolidated shareholders' equity (continued)

### **Details on Subordinated Liabilities**

Issuer	Türkiye Sınai Kalkınma Bankası A.Ş.
Unique identifier (eg CUSIP, ISIN etc.)	XS1584113184
Governing law(s) of the instrument	BRSA, Cominique on Subordinated Liabilities of CMB numbered CMB-II-31.1
Regulatory treatmen	nt
Subject to 10% deduction as of 1/1/2015	No
Eligible on unconsolidated and/or consolidated basis	Eligible on unconsolidated and consolidated
Instrument type	Secondary subordinated loan which is categorized in subordinated loans equalling bill of exchanges
Amount recognized in regulatory capital (Currency in mil, as of most recent reporting date – Million USD)	300
Par value of instrument (Million USD)	300
Accounting classification	347011 (Liability) - Subordinated Loans
Original date of issuance	28 March 2017
Perpetual or dated	Dated
Original starting and maturity date	28 March 2017 - 29 March 2027 (10 years)
Issuer call subject to prior supervisory approval	Yes
Optional call date, contingent call dates and redemption amount	There is an early repayment option on 29 March 2022 (After 5th year)
Subsequent call dates, if applicable	After 5th year only for once
Fixed or floating dividend/coupon	Fixed / semiannualy coupon payment, principal payment at the maturity
Coupon rate and any related index	7,625%
Existence of a dividend stopper	None
Fully discretionary, partially discretionary or mandatory	None
Existence of step up or other incentive to redeem	None
Noncumulative or cumulative	Noncumulative
Convertible or non-conve	ertible
If convertible, conversion trigger (s)	None
If convertible, fully or partially	None
If convertible, conversion rate	None
If convertible, mandatory or optional conversion	None
If convertible, specify instrument type convertible into	None
If convertible, specify issuer of instrument it converts into	None
Write-down feature	
	According to number 5411 article, 71th article of Law of Banking and number 6102 article of Turkish Code of
If write-down, write-down trigger(s)	Commerce, if BRSA has seem in case of default.
If write-down, full or partial	Full or Partial
If write-down, permanent or temporary	Permanent
If temporary write-down, description of write-up mechanism	None
Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	After the senior creditors, before the TIER 1 subdebt, same with TIER 2.
In compliance with article number 7 and 8 of "Own fund regulation"	Based on the conditions written on 8th article.
Details of incompliances with article number 7 and 8 of "Own fund regulation"	Not based on the conditions written on 7th article.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

### **SECTION FOUR (Continued)**

# INFORMATION ON CONSOLIDATED FINANCIAL STRUCTURE AND RISK MANAGEMENT (Continued)

### II. Explanations related to consolidated currency risk

No long or short position is taken due to the uncertainties and changes in the markets therefore; no exposure to foreign currency risk is expected. However, possible foreign currency risks are calculated on monthly basis under the standard method in the foreign currency risk table and their results are reported to the official authorities and the Parent Bank's top management. Thus, foreign currency risk is closely monitored. Foreign currency risk, as a part of general market risk, is also taken into consideration in the calculation of Capital Adequacy Standard Ratio.

No short position is taken regarding foreign currency risk, whereas, counter position is taken for any foreign currency risks arising from customer transactions as to avoid foreign currency risk.

Announced current foreign exchange buying rates of the Parent Bank as at reporting date and the previous five working days in US Dollar and Euro are as follows:

	1 US Dollar	1 Euro
The Parent Bank's "Foreign Exchange Valuation Rate"		
30 September 2018	5,9250	6,8991
Prior Five Workdays:		
28 September 2018	5,9250	6,8991
27 September 2018	6,0400	7,0692
26 September 2018	6,0500	7,1154
25 September 2018	6,0300	7,0810
24 September 2018	6,2700	7,3597

Simple arithmetic thirty-day averages of the US Dollar and Euro buying rates of the Parent Bank before the reporting date are full TL 6,2263 and 7,2634 respectively.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

### **SECTION FOUR (Continued)**

# INFORMATION ON CONSOLIDATED FINANCIAL STRUCTURE AND RISK MANAGEMENT (Continued)

### II. Explanations related to consolidated currency risk (continued)

Information on the Group's foreign currency risk:

	Euro	US Dollar	Other FC	Total
Current Period				
Assets				
Cash (Cash in Vault, Foreign Currency Cash, Money in				
Transit, Checks Purchased, Precious Metals) and Balances	366.266	551.350	68.315	985.931
with the Central Bank of Turkey Banks	8.501	572.647	3.234	584.382
Financial Assets at Fair Value Through Profit or Loss (1)	40.446	106.242	2.998	149.686
Money Market Placements	-	-	-	_
Financial Assets at Fair Value through Other	00.00=			
Comprehensive Income	89.897	1.272.796	-	1.362.693
Loans (2)	14.932.549	16.172.111	-	31.104.660
Subsidiaries, Associates and Entities Under Common				
Control (Joint Vent.)	_	-		-
Financial Assets Measured at Amortized Cost	-	482.652	-	482.652
Derivative Financial Assets for Hedging Purposes	-	-	-	_
Tangible Assets	_	_	_	-
Intangible Assets	-	-	-	-
Other Assets (3)	142.226	989.369	-	1.131.595
Total Assets	15.579.885	20.147.167	74.547	35.801.599
Liabilities				
Bank Deposits	-	-	-	-
Foreign Currency Deposits	-	-	-	-
Money Market Borrowings	133.541	76.609	-	210.150
Funds Provided From Other Financial Institutions	13.809.155	14.300.593	-	28.109.748
Marketable Securities Issued (4)	-	9.781.641	-	9.781.641
Miscellaneous Payables	8.521	132.237	920	141.678
Derivative Financial Liabilities for Hedging Purposes (5)	-	330.189	-	330.189
Other Liabilities (6)	33.530	69.592	2.435	105.557
Total Liabilities	13.984.747	24.690.861	3.355	38.678.963
Net Balance Sheet Position	1.595.138	(4.543.694)	71.192	(2.877.364)
Net Off-Balance Sheet Position	(1.919.281)	4.447.752	(70.078)	2.458.393
Financial Derivative Assets	2.100.725	8.639.724	193.254	10.933.703
Financial Derivative Liabilities	(4.020.006)	(4.191.972)	(263.332)	(8.475.310)
Non-Cash Loans (7)	1.960.378	1.480.270	37.762	3.478.410
Prior Period				
Total Assets	9.659.966	12.784.390	75.954	22.520.310
Total Liabilities	9.701.966	14.312.688	2.865	24.017.519
Net Balance Sheet Position		(1.530.300)	72 000	(1.497.209)
	(42.000)	(1.528.298)	73.089	(1.7/1.20/)
Net Off –Balance Sheet Position	(42.000) (194.420)	1.508.745	(72.110)	1.242.215
Net Off –Balance Sheet Position Financial Derivative Assets				
	(194.420)	1.508.745	(72.110)	1.242.215

<sup>(1)</sup> Includes derivative financial assets amounting to TL 348.678. Exchange rate differences arising from derivative transactions amounting to TL 198.992 is deducted from "Financial Assets at Fair Value through Profit or Loss".

<sup>(2)</sup> Loans include TL 2.483.288 foreign currency indexed loans, TL 149.681 financial lease receivables, TL 629.380 non-performing loans, and TL (111.360) credit-impaired losses (Stage III / Special Provision ).

<sup>(3)</sup> Forward foreign exchange purchase transaction rediscounts amounting to TL 15, prepaid expenses amounting to TL 652, 12 months expected credit loss for other assets amounting to TL (1.043) are not included other assets.

<sup>(4)</sup> Includes Tier 2 subordinated bonds which are classified on the balance sheet as subordinated loans.

<sup>(5)</sup> Derivative financial liabilities for hedging purposes has classified in line of derivative financial liabilities in financial statement.

<sup>(6)</sup> Marketable securities value increase fund amounting to TL (112.944), exchange rate differences arising from derivative transactions amounting to TL 182.995, forward foreign exchange purchase transaction rediscounts amounting to TL 176, and other provisions amounting to TL 8.179 have not been included in "Other Liabilities".

 $<sup>(7) \</sup> Has \ no \ effect \ on \ net \ off-balance \ sheet \ position.$ 

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

### **SECTION FOUR (Continued)**

# INFORMATION ON CONSOLIDATED FINANCIAL STRUCTURE AND RISK MANAGEMENT (Continued)

## III. Explanations related to consolidated interest rate risk

Interest rate sensitivity of the assets, liabilities and off-balance sheet items are measured by the Parent Bank. General and specific interest rate risk tables in the standard method, by including assets and liabilities, are taken into account in determination of the Capital Adequacy Standard Ratio and to calculate the overall interest rate risk of the Parent Bank.

Forecast results which have been formed using estimation-simulation reports are prepared and then the effects of fluctuations in interest rates are evaluated with sensitivity and scenario analysis. Cash requirement for every maturity period are determined based on maturity distribution analysis (Gap). In addition, a positive spread between the yield on assets and the cost of liabilities is kept while determining interest rates.

The amount of local borrowings is very low considering the total liabilities of the Parent Bank. As the Parent Bank is a development and investment bank, it obtains most of the funding from abroad

The fluctuations in interest rates are controlled with interest rate risk tables, gap analysis, scenario analysis and stress tests, its effect in assets and liabilities and the probable changes in cash flows are being screened. The Parent Bank screens many risk control ratio including the markets risk ratio to the sum of risk weighted assets and the ratio of the value at risk calculated as per the internal model to the equity.

Under the scope of risk policies, continuous controls are made to prevent assets or shareholders' equity from adverse effects because of fluctuations in interest rates or liquidity difficulties and top management, the Board of Directors and the Audit Committee are informed of these risks.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION FOUR (Continued)** 

# INFORMATION ON CONSOLIDATED FINANCIAL STRUCTURE AND RISK MANAGEMENT (Continued)

### III. Explanations related to consolidated interest rate risk (continued)

Information related to the interest rate sensitivity of assets, liabilities and off-balance sheet items (based on repricing dates)

Current Period	Up to 1 Month	1-3 Months	3-12 Months	1-5 Years	5 Years and Over	Non-interest bearing (1)	Total (2)
Assets			2.20222		5		_ = = === (=)
Cash (Cash in Vault, Foreign Currency Cash, Money in Transit, Checks Purchased) and Balances with the Central Bank of Turkey	559.142	_	_	_	_	434.474	993.616
Banks (2)	1.001.323	_	_	_	-	60.268	1.061.591
Financial Assets at Fair Value Through Profit and Loss (3)	318.561	681.925	386.592	208.308	-	805	1.596.191
Money Market Placements (2)	202	6.979	-	-	-	-	7.181
Financial Assets at Fair Value through Other Comprehensive Income (2)	437.280	395.849	446.159	1.856.102	244.741	93.768	3.473.899
Loans (2)	4.264.823	9.817.806	11.333.237	6.451.158	1.253.370	-	33.120.394
Financial Assets Measured at Amortized Cost (2)	223.498	233.636	1.065.096	180.875	301.407	-	2.004.512
Other Assets (2)	-	-	-	-	-	2.146.506	2.146.506
Total Assets	6.804.829	11.136.195	13.231.084	8.696.443	1.799.518	2.735.821	44.403.890
Liabilities							
Bank Deposits	-	-	-	-	-	-	-
Other Deposits	-	-	-	-	-	-	-
Money Market Borrowings	775.344	91	-	-	-	-	775.435
Miscellaneous Payables	-	-	-	-	-	166.890	166.890
Marketable Securities Issued (4)	-	-	-	8.004.141	1.777.500	-	9.781.641
Funds Provided from Other Financial Institutions	1.695.800	9.643.750	9.872.373	4.395.151	2.642.631	-	28.249.705
Other Liabilities (5)	325.878	454.676	430.113	187.275	-	4.032.277	5.430.219
Total Liabilities	2.797.022	10.098.517	10.302.486	12.586.567	4.420.131	4.199.167	44.403.890
Balance Sheet Long Position	4.007.807	1.037.678	2.928.598	-	-	-	7.974.083
Balance Sheet Short Position	-	-	-	(3.890.124)	(2.620.613)	(1.463.346)	(7.974.083)
Off-Balance Sheet Long Position	-	-	-	9.778.199	624.594	-	10.402.793
Off-Balance Sheet Short Position		(1.521.844)	(2.669.095)	-	-	-	(9.984.046)
Total Position	(1.785.300)	(484.166)	259.503	5.888.075	(1.996.019)	(1.463.346)	418.747

<sup>(1)</sup> Amounts in investments in associates and subsidiaries, deferred tax asset, tangible and intangible assets, other assets, other miscellenous liabilities, and shareholders' equity, provisions and tax liability are presented in non-interest bearing column, in order to reconcile the total assets and liabilities on the balance sheet.

<sup>(2)</sup> Cash and balances with the Central Bank of Turkey amounting to TL 318, banks amounting to TL 338, financial assets at fair value through other comprehensive income amounting to TL 344, loans and financial leasing receivables amounting to TL 439.895, financial asset measured at amortized cost amounting to TL 1.543, other assets amounting to TL 1.387 are shown in expected credit loss by offsetting.

<sup>(3)</sup> Includes derivative financial assets amounting to TL 1.589.116 in financial statement.

<sup>(4)</sup> Includes Tier 2 subordinated bonds which are classified on the balance sheet as subordinated loans.

<sup>(5)</sup> Borrower funds amounting to TL 13.840 are presented in "Other Liabilities" within 1-month maturity column.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION FOUR (Continued)** 

# INFORMATION ON CONSOLIDATED FINANCIAL STRUCTURE AND RISK MANAGEMENT (Continued)

## III. Explanations related to consolidated interest rate risk (continued)

Information related to the interest rate sensitivity of assets, liabilities and off-balance sheet items (based on repricing dates)

	435 3	1-3	3-12	1-5		Non-interest	
Prior Period	1 Month	Months	Months	Years	Over	bearing (1)	Total
Assets							
Cash (Cash in Vault, Foreign Currency							
Cash, Money in Transit, Checks							
Purchased) and Balances with the							
Central Bank of Turkey	420.135	-	-	-	-	427.000	847.135
Banks	279.626	194.572	_	-	-	19.489	493.687
Financial Assets at Fair Value Through							
Profit and Loss	74.832	148.151	83.756	28.334	-	1.020	336.093
Money Market Placements	3	-	-	-	-	-	3
Available-for-Sale Financial Assets	88.570	155.606	1.047.061	971.432	755.623	73.080	3.091.372
Loans	3.493.798	6.649.087	8.107.041	3.372.960	714.344	-	22.337.230
Held-to-Maturity Investments	201.806	723.091	409.824	-	197.326	-	1.532.047
Other Assets	1.851	-	3.861	46.593	11.105	1.216.659	1.280.069
Total Assets	4.560.621	7.870.507	9.651.543	4.419.319	1.678.398	1.737.248	29.917.636
Liabilities							
Bank Deposits	_			_		_	
Other Deposits							
Money Market Borrowings	1.277.713	- 87	34.122	-	-	-	1.311.922
Miscellaneous Payables	1.277.713	07	34.122	_		75.095	75.095
	-	-	-	-	-	73.093	
Marketable Securities Issued (2)	-	-	-	3.746.229	1.146.236	-	4.892.465
Funds Provided from Other Financial	2 022 001	6 507 040	4.065.017	2 242 527	2 162 220		10 001 627
Institutions	3.922.001	6.507.042	4.065.817	2.343.537	2.163.230	<b></b>	19.001.627
Other Liabilities (3)	44.825	128.938	98.428		5.004		4.636.527
Total Liabilities	5.244.539	6.636.067	4.198.367	6.136.557	3.314.470	4.387.636	29.917.636
Balance Sheet Long Position	-	1.234.440	5.453.176	-	-	-	6.687.616
Balance Sheet Short Position	(683.918)	-	-	(1.717.238)	(1.636.072)	(2.650.388)	(6.687.616)
Off-Balance Sheet Long Position	-	-	-	4.878.400	412.774	-	5.291.174
Off-Balance Sheet Short Position	35.614	(1.508.556)	(3.750.901)	-	-	-	(5.223.843)
Total Position	(648.304)	(274.116)	1.702.275	3.161.162	(1.223.298)	(2.650.388)	67.331

<sup>(1)</sup> Amounts in investments in associates and subsidiaries, deferred tax asset, tangible and intangible assets, other assets and shareholders' equity, provisions, and tax liability are presented in non-interest bearing column, in order to reconcile the total assets and liabilities on the balance sheet.

<sup>(2)</sup> Includes Tier 2 subordinated bonds which are classified on the balance sheet as subordinated loans.
(3) Borrower funds amounting to TL 12.901 are presented in "Other Liabilities" within 1-month maturity column.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

## **SECTION FOUR (Continued)**

# INFORMATION ON CONSOLIDATED FINANCIAL STRUCTURE AND RISK MANAGEMENT (Continued)

## III. Explanations related to consolidated interest rate risk (continued)

Average interest rates applied to monetary financial instruments: %

	Euro	US Dollar	Yen	TL
Current Period				
Assets				
Cash (Cash in Vault, Foreign Currency Cash,				
Money in Transit, Checks Purchased) and Balances with the Central Bank of Turkey	-	1,52	_	7,28
Banks	1,00	2,12	-	26,67
Financial Assets at Fair Value through Profit and				
Loss	-	-	-	24,94
Money Market Placements	-	-	-	27,78
Financial Assets at Fair Value through Other				
Comprehensive Income	5,62	4,33	-	14,43
Loans	4,42	7,14	-	18,66
Financial Asset Measured at Amortized Cost	-	6,79	-	16,02
Liabilities				
Bank Deposits	-	-	-	-
Other Deposits	-	-	-	-
Money Market Borrowings	0,75	1,50	-	24,51
Miscellaneous Payables	-	-	-	-
Marketable Securities Issued (1)	-	5,67	-	-
Borrower Funds	0,75	1,50	-	15,00
Funds Provided From Other Financial				
Institutions	1,06	3,19	-	10,91

<sup>(1)</sup> Includes Tier 2 subordinated bonds which are classified on the balance sheet as subordinated loans.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

## **SECTION FOUR (Continued)**

# INFORMATION ON CONSOLIDATED FINANCIAL STRUCTURE AND RISK MANAGEMENT (Continued)

#### III. Explanations related to consolidated interest rate risk (continued)

Average interest rates applied to monetary financial instruments in prior period: %

	Euro	US Dollar	Yen	TL
Prior Period				
Assets				
Cash (Cash in Vault, Foreign Currency Cash, Money in Transit, Checks Purchased) and Balances with the Central Bank of Turkey	-	1,43	-	3,48
Banks	1,00	-	-	15,47
Financial Assets at Fair Value Through Profit and Loss	-	-	-	14,90
Money Market Placements	-	-	-	11,01
Available-for-Sale Financial Assets	5,61	4,55	-	11,71
Loans	4,00	6,16	-	14,90
Held-to-Maturity Investments	-	5,59	-	11,69
Liabilities				
Bank Deposits	-	-	-	-
Other Deposits	-	-	-	-
Money Market Borrowings	0,28	0,50	-	12,98
Miscellaneous Payables	-	-	-	-
Marketable Securities Issued	-	5,71	-	-
Borrower Funds	0,25	0,50	-	8,00
Funds Provided From Other Financial Institutions	1,01	2,37	-	7,74

### IV. Explanations related to consolidated stock position risk

The Group is exposed to equity shares risk arising from investments on firms traded in Borsa Istanbul (BIST). The Group classifies its share certificate investments both as financial assets at fair value through profit or loss and financial assets at fair value through other comprehensive income and net profit/loss of the Group is not affected unless the Group sells share certificates in financial assets at fair value through profit or loss portfolio.

#### Equity shares risk due from banking book

The table below is the comparison table of the Group's share certificate instruments' book value, fair value and market value.

Current Period	Comparison				
Share Certificate Investments	Book Value	Fair Value	Market Value		
Investment in Shares-Grade A	474.484	-	474.484		
Quoted	474.484	-	474.484		

Prior Period	Comparison					
Share Certificate Investments	Book Value	Fair Value	Market Value			
Investment in Shares-Grade A	301.878	-	314.891			
Quoted	301.878	-	314.891			

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

### **SECTION FOUR (Continued)**

# INFORMATION ON CONSOLIDATED FINANCIAL STRUCTURE AND RISK MANAGEMENT (Continued)

## IV. Explanations related to consolidated stock position risk (continued)

## Equity shares risk due from banking book (continued)

On the basis of the following table, private equity investments in sufficiently diversified portfolios, type and amount of other risks, cumulative realized gains and losses arising from selling and liquidation in the current period, total unrealized gains and losses, total revaluation increases of trading positions on stock market and their amount that included to core capital and supplementary capital are shown.

Current Period	Realized	Revaluation Value Increases		Unrealized Gains and Losses		
Portfolio	Revenues and Losses in Period	Total	Included in Core Capital	Total	Included in Core Capital	Included in Supplementary Capital
Private Equity Investments	-	-	-	-	-	-
Share Certificates Quoted						
on a Stock Exchange	-	(1.675)	(1.675)	-	-	-
Other Share Certificates	-	40.534	40.534	-	-	-
Total	-	38.859	38.859	-	-	-

Prior Period	Realized Revaluation Value Increases		Unrealized Gains and Losses			
Portfolio	Losses in Included in		Total	Included in Core Capital	Included in Supplementary Capital	
Private Equity Investments	-	-	-	-	-	-
Share Certificates Quoted on a Stock Exchange	-	75	75	-	-	-
Other Share Certificates	-	12.634	12.634	-	-	-
Total	-	12.709	12.709	-	-	-

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

## INFORMATION ON CONSOLIDATED FINANCIAL STRUCTURE AND RISK MANAGEMENT (Continued)

- V. Consolidated liquidity risk management and coverage ratio
- 1. Explanations related to the consolidated liquidity risk:
- 1.a Information about the governance of consolidated liquidity risk management, including: risk tolerance; structure and responsibilities for consolidated liquidity risk management; internal consolidated liquidity reporting; and communication of consolidated liquidity risk strategy, policies and practices across business lines and with the board of directors

Liquidity risk management is conducted by Treasury Department in line with the strategies set by Asset and Liability Committee within the limits and policies approved by Board of Directors, and is monitored and controlled through reportings from Risk Management, Budget Planning and Financial Control Departments to Audit Committee, Board of Directors, Senior Management and relevant departments.

The Parent Bank's liquidity risk capacity is determined by the Parent Bank's internal limits and the regulations on liquidity coverage ratio and liquidity adequacy. Regarding it's risk appetite, in addition to legal limits, the Parent Bank also applies internal limits for monitoring and controlling the liquidity risk.

Considering the Parent Bank's strategies and competitive conditions, Asset and Liability Committee has the responsibility of taking the relevant decisions regarding optimal balance sheet management of the Parent Bank, and monitoring the implementations. Treasury Department performs cash position management within the framework of the decisions taken at Asset and Liability Committee meetings.

The Risk Management Department reports to the Board of Directors and the Asset and Liability Committee regarding liquidity risk within the scope of internal limits and legal regulations. Additionnally, liquidity stress tests are performed based on various scenarios and reported with their impact on legal limit utilization. Treasury Control Unit under the Budget Planning and Investor Relations Department also makes cash flow projection reportings to the Treasury Department and the Asset Liability Committee at certain periods and when needed.

# 1.b Information on the centralization degree of consolidated liquidity management and funding strategy and the functioning between the Parent Bank and the Parent Bank's subsidiaries

Within the scope of consolidation, liquidity management is not centralized and each subsidiary is responsible for its own liquidity management. However, the Bank monitors the liquidity risk of each subsidiary within the defined limits.

# 1.c Information on the Parent Bank's funding strategy including the policies on funding types and variety of maturities

Among the main funding sources of the Bank, there are development bank credits, capital market transactions, syndicated loans, bilateral contractual resources, repo transactions and money market transactions and these sources are diversified to minimize the liquidity risk within the terms of market conditions. The funding planning based on those loans is performed long term such as a minimum of one year and the performance is monitored by the Asset and Liability Committee.

# 1.c Information on liquidity management on the basis of currencies constituting a minimum of five percent of the Parent Bank's total liabilities:

The Parent Bank's obligations consist of Turkish Lira (TRY), US Dollar (USD) and Euro (EUR) currency types. Turkish Lira obligations mainly consist of equity and repurchase agreements, whereas foreign currency obligations consist of foreign currency credits, securities issued and repurchase agreements. All loans provided from foreign sources are in foreign currencies. For this reason, foreign resources can be used in TL funding by currency swap transactions when necessary.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

### **SECTION FOUR (Continued)**

# INFORMATION ON CONSOLIDATED FINANCIAL STRUCTURE AND RISK MANAGEMENT (Continued)

- V. Consolidated liquidity risk management and coverage ratio (continued)
- 1. Explanations related to the consolidated liquidity risk (continued)

#### 1.d Information on consolidated liquidity risk mitigation techniques:

Liquidity limits are defined for the purpose of monitoring and keeping the risk under certain levels. The Bank monitors those limits' utilization and informs the Board of Directors, the Bank Senior Management and the relevant departments regularly. Regarding those limits, the Treasury Department performs the required transactions with the relevant cost and term composition in accordance with market conditions from the sources previously defined in Article c. The Bank minimizes the liquidity risk by holding high quality liquid assets and diversification of funds.

### 1.e Information on the use of stress tests

Within the scope of liquidity stress tests, the deteriorations that may occur in the cash flow structure of the Bank are assessed by the Bank's scenarios. The results are analyzed by taking into account the risk appetite and capacity of the Bank and reported to the senior management by the Risk Management Department ensuring the necessary actions are taken.

### 1.f General information on urgent and unexpected consolidated liquidity situation plans:

There is a Contingency Funding Plan for the contingent periods that arises beyond the Parent Bank's control. In a potential liquidity shortfall, Treasury Department is responsible from assessment, taking relevant actions and informing Parent Bank's Asset and Liability Committee. In contingent cases, to identify the liquidity risk arising, cash flow projections and funding requirement estimations are exercised based on various scenarios. To assess the stress scenarios, cash flow in terms of local currency is monitored regularly by Treasury Department. Scenario analysis on the Parent Bank's unencumbered sources are conducted daily. Transaction limits for organized markets are monitored timely and essential collateral amount to trade in those markets is withheld at hand. Repo transactions and/or available for sale portfolio securities in local and foreign currency that are major funding sources in shortfall periods for the Parent Bank are monitored consistently. In contingent periods outflows due to the irrevocable commitments, contingencies and derivative transactions can be deferred temporarily in a way that won't hurt the Bank's reputation. TSKB has the optionality of choosing one or more of the following for meeting it's liquidity requirement that are selling liquid assets off, increasing short term borrowing, decreasing illiquid assets, increasing capital.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

### **SECTION FOUR (Continued)**

# INFORMATION ON CONSOLIDATED FINANCIAL STRUCTURE AND RISK MANAGEMENT (Continued)

## V. Consolidated liquidity risk management and coverage ratio (continued)

## 2. Consolidated Liquidity Coverage Ratio

According to regulations which is published on 28948 numbered gazette on 21 March 2014 related to calculation of liquidity coverage ratio of banks, calculated liquidity coverage ratios are shown below. Including the reporting period for the last three months consolidated foreign currency and total liquidity coverage ratios are shown below:

	Rate of "Perce taken into acc Impleme Total v	count" not ented	Rate of "Percentage to be taken into account" Implemented Total value		
Current Period	TL+FC	FC	TL+FC	FC	
HIGH QUALITY LIQUID ASSETS (HQLA)					
1 High quality liquid assets			2.325.629	1.326.488	
CASH OUTFLOWS			L		
2 Retail and Customers Deposits	38	9	4	1	
3 Stable deposits	_	_	_	_	
4 Less stable deposits	38	9	4	1	
Unsecured Funding other than Petail and Small					
Business Customers Deposits	1.890.348	1.057.008	1.674.672	857.575	
6 Operational deposits	51.146	37.199	12.786	9.300	
7 Non-Operational Deposits	-	-	-	-	
8 Other Unsecured Funding	1.839.202	1.019.809	1.661.886	848.275	
9 Secured funding			-	-	
10 Other Cash Outflows	691.163	1.330.351	691.163	1.330.351	
Liquidity needs related to derivatives and market valuation changes on derivatives					
transactions	635.904	1.275.092	635.904	1.275.092	
Debts related to the structured financial products	_	_	_	_	
Commitment related to debts to financial markets and other off balance sheet liabilities	55.259	55.259	55.259	55.259	
Commitments that are unconditionally revocable at any time by the Bank and other contractual commitments	13.369.527	10.595.791	668.476	529.790	
Other irrevocable or conditionally revocable commitments	10.482.117	8.164.138	1.635.350	997.914	
16 TOTAL CASH OUTFLOWS			4.669.665	3.715.631	
CASH INFLOWS			-		
17 Secured Lending Transactions	381	-	-	-	
18 Unsecured Lending Transactions	3.460.093	1.720.362	2.707.597	1.290.024	
19 Other contractual cash inflows	228.775	2.147.469	228.775	2.147.469	
20 TOTAL CASH INFLOWS	3.689.249	3.867.831	2.936.372	3.437.493	
			Upper Limit Applied Amou		
21 TOTAL HQLA STOCK			2.325.629	1.326.488	
22 TOTAL NET CASH OUTFLOWS			1.733.293	928.908	
23 LIQUIDITY COVERAGE RATIO (%)			134	143	

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

### **SECTION FOUR (Continued)**

# INFORMATION ON CONSOLIDATED FINANCIAL STRUCTURE AND RISK MANAGEMENT (Continued)

## V. Consolidated liquidity risk management and coverage ratio (continued)

## 2. Consolidated Liquidity Coverage Ratio (continued):

	Rate of "Percenta into account" not Total v	Implemented	Rate of "Percentage to be taken into account" Implemented Total value		
Prior Period	TL+FC	FC	TL+FC	FC	
HIGH QUALITY LIQUID ASSETS (HQLA)			·		
1 High quality liquid assets			2.334.272	977.670	
CASH OUTFLOWS	-				
2 Retail and Customers Deposits	40	7	13	3	
3 Stable deposits	-	-	-	-	
4 Less stable deposits	40	7	13	3	
Unsecured Funding other than Retail and Small					
5 Business Customers Deposits	1.782.191	764.625	1.437.070	550.440	
6 Operational deposits	39.136	35.159	9.784	8.790	
7 Non-Operational Deposits	-	-	-	-	
8 Other Unsecured Funding	1.743.055	729.466	1.427.286	541.650	
9 Secured funding			-	-	
10 Other Cash Outflows	1.400.848	809.493	1.400.848	809.493	
Liquidity needs related to derivatives and					
market valuation changes on derivatives					
11 transactions	1.400.848	809.493	1.400.848	809.493	
Debts related to the structured financial					
12 products	-	-	-	-	
Commitment related to debts to financial					
markets and other off balance sheet liabilities	-	-	-	_	
Commitments that are unconditionally revocable at					
any time by the Bank and other contractual	6 0 6 2 4 4 5	5 415 00 c	240 452	270.000	
14 commitments	6.963.447	5.415.996	348.172	270.800	
Other irrevocable or conditionally revocable	0.000.507	5.067.201	1 (02 121	920 224	
15 commitments	8.860.567	5.967.301	1.682.121	829.224	
16 TOTAL CASH OUTFLOWS			4.868.224	2.459.960	
CASH INFLOWS					
17 Secured Lending Transactions	436	-	-	-	
18 Unsecured Lending Transactions	2.619.706	836.510	2.103.804	650.284	
19 Other contractual cash inflows	1.375.296	1.294.475	1.375.296	1.294.475	
20 TOTAL CASH INFLOWS	3.995.438	2.130.985	3.479.100	1.944.759	
			Upper Limit Appli		
21 TOTAL HQLA STOCK			2.334.272	977.670	
22 TOTAL NET CASH OUTFLOWS			1.389.124	614.990	
23 LIQUIDITY COVERAGE RATIO (%)			168	159	

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

### **SECTION FOUR (Continued)**

# INFORMATION ON CONSOLIDATED FINANCIAL STRUCTURE AND RISK MANAGEMENT (Continued)

### V. Consolidated liquidity risk management and coverage ratio (continued)

## 3. Minimum explanations related to the liquidity coverage ratio by Banks:

As per The Regulation on The Calculation of Liquidity Coverage Ratio, Liquidity Coverage Ratio is the ratio of high quality liquid assets to net cash outflows. During the implementation process, the minimum limits increase gradually until January 2019, and for total and foreign currency limits 100% and 80% are assigned on consolidated and unconsolidated basis respectively. For the development and investment banks, Banking Regulations and Supervision Agency decided to apply zero percent to the total and foreign currency consolidated and unconsolidated liquidity coverage ratios unless stated otherwise.

In the Liquidity Coverage Ratio calculation, the items with the highest impact are high quality liquid assets, foreign funds and money market transactions. High quality liqued assets mainly consist of the required reserves held in the Central Bank of the Republic of Turkey and unencumbered securities issued by the Treasury.

Main funding source of the Parent Bank is long term loans attained from international financial institutions. The ratio of those loans in total funding is around 67%. The total ratio of the securities issued in purpose of funding diversification and loans attained through syndication loans in overall borrowing is 30%. 3% of the Parent Bank's total funding is provided from repurchase agreements.

30-day cash flows arising from derivative transactions are included in the calculation in accordance with the Regulation. The Bank also takes into consideration the liabilities depending on the possibility of changing the fair values of the derivative transactions in accordance with the Regulation.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

### **SECTION FOUR (Continued)**

## INFORMATION ON CONSOLIDATED FINANCIAL STRUCTURE AND RISK MANAGEMENT (Continued)

#### V. Consolidated liquidity risk management and coverage ratio (continued)

Presentation of assets and liabilities according to their remaining maturities

		Up to 1	1-3	3-12		5 Years	Undistributed	
	Demand	Month	Months	Months	1-5 Years	and Over	(1)	Total (2)
Current Period								
Assets								
Cash (Cash in Vault, Foreign Currency Cash,								
Money in Transit, Checks Purchased) and Balances								
with the Central Bank of Turkey	434.474	1	-	-	-	-	-	993.616
Banks	60.268	1.001.323	-	-	-	-	-	1.061.59
Financial Assets at Fair Value Through Profit and								
Loss (3)	805	48.270	89.725	278.260	988.882	190.249	-	1.596.19
Money Market Placements	-	202	6.979	-	-	-	-	7.18
Financial Assets at Fair Value Through Other								
Comprehensive Income	-	12.586	55.658	396.943	2.615.548	299.396	93.768	3.473.899
Loans	-	877.195	1.879.647	6.301.488	16.839.188	7.222.876	-	33.120.394
Financial Assets Measured at Amortized Cost	-	-	-	34.778	1.409.318	560.416	-	2.004.512
Other Assets	12.718	-	-	-	-	-	2.133.788	2.146.506
Total Assets	508.265	2.498.718	2.032.009	7.011.469	21.852.936	8.272.937	2,227.556	44.403.890
Liabilities								
Bank Deposits	-	-	-	-	-	-	-	
Other Deposits	-	-	-	-	-	-	-	
Funds Provided from Other Financial Institutions	-	187.694	913.434	3.588.748	12.257.205	11.302.624	-	28.249.705
Money Market Borrowings	-	775.344	91	-	-	-	-	775.435
Marketable Securities Issued (4)	-	-	-	-	8.004.141	1.777.500	-	9.781.64
Miscellaneous Payables	-	-	-	-	-	-	166.890	166.890
Other Liabilities (5)	-	76.767	90.677	270.221	797.676	162.601	4.032.277	5.430.219
Total Liabilities		1.039.805			21.059.022	13.242.725	4.199.167	44.403.890
Liquidity Gap	508.265	1.458.913	1.027.807	3.152.500	793.914	(4.969.788)	(1.971.611)	
Net Off-balance Sheet Position	-	(15.868)	<b></b>	<b></b>		13.959	<u></u>	418.529
Financial Derivative Assets	-	4.030.500	2.839.057	3.165.335		8.301.623	-	34.590.90
Financial Derivative Liabilities	-			3.167.304		8.287.664		34.172.372
Non-cash Loans (6)	-	-	-	771.682	2.018.460	1.157.775	. <del>,</del>	3.948.18
Prior Period								
Total Assets	1 017 046	1 670 546	1 634 360	5.223.318	13.197.992	6.445.172	720.202	29.917.636
Total Liabilities	1.017.040	1.576.361	į	3.108.749		8.866.061	<u></u>	
	1 017 046	<b></b>	<b></b>	2.114.569	<b></b>		<u></u>	29.917.030
Liquidity Gap Net Off-balance Sheet Position	1.017.046	(19.773)	<b>4</b>		1.604.213 81.569			67.33
Financial Derivative Assets	-		<b>.</b>	2.775.523	L	4. <b>69</b> 2 4.586.490	<u></u>	20.211.005
	-				•		·	
Financial Derivative Liabilities	-	<b></b>	<b></b>	2.775.207	8.533.168	4.581.798		20.143.674
Non-cash Loans	-	46.294	268.206	843.606	621.648	771.147	22.810	2.573.71

<sup>(1)</sup> Other assets and shareholders' equity, provisions and tax liability, which are necessary and cannot be converted into cash in the near future for the Bank's ongoing activities, such as tangible and intangible assets, deferred tax asset, other miscellaneous receivables, investments in subsidiaries and associates, entities under common

<sup>control, office supply inventory, prepaid expenses and non-performing loans are classified under "Undistributed" column.
(2) Cash and balances with the Central Bank of Turkey amounting to TL 318, banks amounting to TL 338, financial assets at fair value through other comprehensive income amounting to TL 344, Loans and financial leasing receivables amounting to TL 439.895, financial asset measured at amortized cost amounting to TL 1.543, and other assets amounting to TL 1.387 are shown in expected credit loss by offsetting.
(3) Includes derivative financial assets amounting to TL 1.589.116 in financial statement.</sup> 

<sup>(4)</sup> Includes Tier 2 subordinated bonds which are classified on the balance sheet as subordinated loans.

<sup>(5)</sup> Borrower funds amounting to TL 13.840 are presented in "Other Liabilities" within 1-month maturity column.

<sup>(6)</sup> Has no effect on net off-balance sheet position.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

### **SECTION FOUR (Continued)**

# INFORMATION ON CONSOLIDATED FINANCIAL STRUCTURE AND RISK MANAGEMENT (Continued)

## VI. Explanations related to consolidated leverage ratio

#### a) Information about the consolidated leverage ratio between current and prior periods

The table related to calculation of leverage ratio in accordance with the principles of the "Regulation on Measurement and Evaluation of Banks' Leverage Level" which is published on the Official Gazette no.28812 dated 5 November 2013 is given below.

Leverage ratio of the Bank calculated from the arithmetic average of the three months is 6,92% (31 December 2017: 9,83%). Total balance sheet assets increased by 44% compare to prior period.

## b) Comparison table of total assets and total risk amounts in the financial statements prepared in accordance with TAS

	accordance with 1745	Current Period	Prior Period
1	Total Amount of Asset and Risk Situated in The Consolidated Financial Statements Prepared in Accordance with TAS (**)	36.040.264	29.857.351
2	The difference between Total Amount of Asset in the Consolidated Financial Statements Prepared in Accordance with TAS and the Communiqué on Preparation of Consolidated Financial Statements of Banks (**)	(8.363.626)	(60.388)
3	The difference between total amount and total risk amount of derivative financial instruments with credit derivative in the Communiqué on Preparation of Consolidated Financial Statements of Banks (*)	(477.222)	(312.337)
4	The difference between total amount and total risk amount of risk investment securities or commodity collateral financing transactions in the Communiqué on Preparation of Consolidated Financial Statements of Banks (*)	2.245.832	1.829.247
5	The difference between total amount and total risk amount of off-balance sheet transactions in the Communiqué on Preparation of Consolidated Financial Statements of Banks (*)	(3.321.105)	(3.581.505)
6	The other differences between amount of assets and risk in the Communiqué on Preparation of Consolidated Financial Statements of Banks (*)	-	_
7	Total Exposures (*)	52.262.088	36.730.076

<sup>(\*)</sup> The arithmetic average of the last 3 months in the related periods.

### c) Consolidated Leverage Ratio

		Current Period (*)	Prior Period (*)
	Balance sheet Assets		
1	Balance sheet assets (excluding derivative financial assets and credit derivatives, including collaterals)	43.954.960	30.429.254
2	(Assets deducted from Core Capital)	(42.286)	(134.589)
3	Total risk amount of balance sheet assets (sum of lines 1 and 2)	43.912.674	30.294.665
	Derivative financial assets and credit derivatives		
4	Cost of replenishment for derivative financial assets and credit derivatives	1.547.928	374.558
5	Potential credit risk amount of derivative financial assets and credit derivatives	518.410	264.567
6	Total risk amount of derivative financial assets and credit derivatives (sum of lines 4 and 5)	2.066.338	639.125
	Financing transactions secured by marketable security or commodity		
7	Risk amount of financing transactions secured by marketable security or commodity	569.794	507.764
8	Risk amount arising from intermediary transactions	136.500	77.417
9	Total risk amount of financing transactions secured by marketable security or commodity (sum of lines 7 and 8)	706.294	585.181
	Off-balance sheet transactions		
10	Gross notional amount of off-balance sheet transactions	8.897.887	8.792.610
11	(Correction amount due to multiplication with credit conversion rates)	(3.321.105)	(3.581.505)
12	Total risk of off-balance sheet transactions (sum of lines 10 and 11)	5.576.782	5.211.105
	Capital and total risk		
13	Core Capital	3.616.265	3.610.277
14	Total risk amount (sum of lines 3, 6, 9 and 12)	52.262.088	36.730.076
	Leverage ratio		
15	Leverage ratio	6,92%	9,83%

<sup>(\*)</sup> Arithmetic average of the last 3 months in the related periods.

<sup>(\*\*)</sup> The consolidated financial statements prepared in accordance with the sixth paragraph of the Article 5 in the Communique on Preparation of Consolidated Financial Statements of the Banks. 30 June 2018 figures are used for the current period because consolidated financial statements prepared in accordance with TAS are not audited as of the report date and 31 December 2017 figures are used for prior period.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

### **SECTION FOUR (Continued)**

# INFORMATION ON CONSOLIDATED FINANCIAL STRUCTURE AND RISK MANAGEMENT (Continued)

## VII. Explanations related to consolidated risk management

## Overview of risk weighted assets

		Risk Weight	ed Amount	Minimum Capital Requirement	
		Current Period	Prior Period	Current Period	
1	Credit risk (excluding counterparty credit risk)	30.729.372	26.511.342	2.458.350	
2	Standardised approach	30.729.372	26.511.342	2.458.350	
3	Internal rating-based approach	-	-	-	
4	Counterparty credit risk	1.972.145	805.591	157.772	
5	Standardised approach for counterparty credit risk	1.972.145	805.591	157.772	
6	Internal model method	-	-	-	
7	Basic risk weight approach to internal models equity position in the banking account	-	_	_	
8	Investments made in collective investment companies – look-through approach	-	-	-	
9	Investments made in collective investment companies – mandate-based approach	_	_	_	
10	Investments made in collective investment companies – 1250% weighted risk approach	_	-	_	
11	Settlement risk	-		-	
12	Securitization positions in banking accounts	-	-	-	
13	IRB ratings-based approach	-	-	-	
14	IRB supervisory formula approach	-	-	-	
15	Simplified supervisory formula approach	-	-	-	
16	Market risk	775.038	433.000	62.003	
17	Standardised approach	775.038	433.000	62.003	
18	Internal model approaches	-	-	-	
19	Operational risk	1.521.866	1.252.570	121.749	
20	Basic indicator approach	1.521.866	1.252.570	121.749	
21	Standard approach	-	-	-	
22	Advanced measurement approach	-	-	_	
23	The amount of the discount threshold under the equity (subject to a 250% risk weight)	1.003.815	_	80.305	
24	Floor adjustment	-	-	-	
25	Total (1+4+7+8+9+10+11+12+16+19+23+24)	36.002.235	29.002.503	2.880.179	

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE**

#### EXPLANATIONS AND DISCLOSURES ON CONSOLIDATED FINANCIAL STATEMENTS

### I. Explanations and disclosures related to the consolidated assets

## 1.a Information on cash and balances with the Central Bank of Turkey:

	Current Period		Prior Period	
	TL	FC	TL	FC
Cash in TL/Foreign Currency	32	-	24	-
Balances with the Central Bank of				
Turkey	7.971	985.931	10.571	836.540
Other	-	-	-	-
Total	8.003	985.931	10.595	836.540

## 1.b Information on Central Bank of Turkey

	Current Period (1)		Prior Period	
	TL	FC	TL	FC
Unrestricted demand deposits	7.971	7.760	10.571	4.862
Unrestricted time deposits	-	-	-	-
Restricted time deposits	-	-	-	-
Other (2)	-	978.171	-	831.678
Total	7.971	985.931	10.571	836.540

<sup>(1)</sup> Provision amounting to TL 323 is allocated in "Balances with the Central Bank of Turkey" due to transiton of TFRS 9.

As per the Communiqué numbered 2005/1 "Reserve Deposits" of Central Bank of Republic of Turkey (CBRT), banks keep reserve deposits at the CBRT for their TL and FC liabilities mentioned in the communiqué. Reserves are calculated and set aside every two weeks on Fridays for 14-days periods. Interest rate for the required reserves in Turkish Lira is paid by 13% effective rate since 21 September 2018.

The CBRT Required reserves of 2 May 2015 has started to pay interest to the Required reserves, reserve options and unrestricted account held in US dollars according to regulation released at 5 May 2015.

As per the "Communiqué on Amendments to be Made on Communiqué on Required Reserves" of Central Bank of Turkey, numbered 2011/11 and 2011/13, required reserves for Turkish Lira and Foreign currency liabilities are set at Central Bank of Turkey based on rates mentioned below. Reserve rates prevailing at 30 September 2018 are presented in table below:

Reserve Rates for Turkish Lira Liabilities (%)		
Original Maturity	Reserve Ratio	
Other liabilities until 1 year maturity (1 year included)	8	
Other liabilities until 3 year maturity (3 year included)	4,5	
Other liabilities more than 3 year maturity	1,5	

Reserve Rates for FC Liabilities (%)				
Original Maturity	Reserve Ratio If the fund borrowed Before 28.08.2015	Reserve Ratio If the fund borrowed After 28.08.2015		
Other liabilities until 1 year maturity (1 year included)	19	20		
Other liabilities until 2 year maturity (2 year included)	13	15		
Other liabilities until 3 year maturity (3 year included)	7	10		
Other liabilities until 5 year maturity (5 year included)	6	6		
Other liabilities more than 5 year maturity	5	4		

<sup>(2)</sup> Deposits at Central Bank of Turkey held as reserve requirement.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION FIVE (Continued)** 

# **EXPLANATIONS AND DISCLOSURES ON CONSOLIDATED FINANCIAL STATEMENTS** (Continued)

- I. Explanations and disclosures related to the consolidated assets (continued)
- 2. Information on financial assets at fair value through profit and loss:

# 2.a. Information on financial assets designated at fair value through profit and loss given as collateral or blockage:

As of the reporting date, the Group has no financial assets designated at fair value through profit and loss given as collateral or blockage.

#### 2.a.1 Trading securities given as collateral or blockage:

As of 31 December 2017, the Group has no trading securities given as collateral or blockage.

# 2.b Information on financial assets designated at fair value through profit and loss given as repurchase agreements:

As of the reporting date, the Group has no financial assets designated at fair value through profit and loss subject to repurchase agreements.

# 2.b.1 Financial assets designated at fair value through profit and loss subject to repurchase agreements:

As of 31 December 2017, the Group has no financial assets designated at fair value through profit and loss subject to repurchase agreements.

#### 2.c Positive differences related to derivative financial assets held-for-trading:

	Current P	eriod	Prior Pe	riod
Derivative Instruments Held for Trading (1)	TL	FC	TL	FC
Forward Transactions	265.189	8.094	14.734	7.175
Swap Transactions	975.249	201.223	179.366	82.997
Futures Transactions	-	-	-	-
Options	-	139.361	-	42.516
Other	-	-	-	-
Total	1.240.438	348.678	194.100	132.688

<sup>(1)</sup> Positive differences related to derivative financial assets held for trading was classified in "Derivative Financial Assets" line for the current period because of TFRS 9 while classified in "Financial assets at fair value through profit or loss" line in prior period.

The Parent Bank has entered into extinguishing cross-currency interest rate swaps as part of its strategy to hedge TL denominated fixed rate assets. These swap arrangements provide that, on the occurrence of certain credit-related events in relation to the company (such as failure to make a payment), the swap arrangements may immediately terminate with no further payments due and payable by either party. As of 30 September 2018, the fair value of such swaps is TL 321.297 income with a total outstanding notional amount of USD 200 million. The average maturity of such swaps range between 2020 and 2022 years.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION FIVE (Continued)** 

## **EXPLANATIONS AND DISCLOSURES ON CONSOLIDATED FINANCIAL STATEMENTS** (Continued)

- I. Explanations and disclosures related to the consolidated assets (continued)
- 3. Information on banks and foreign bank accounts

#### 3.a Information on banks:

	Current Period		Prior Period	
	TL	FC	TL	FC
Banks				
Domestic	477.547	558.783	464.978	24.573
Foreign	-	25.599	-	4.136
Branches and head office abroad	-	-	-	-
Total	477.547	584.382	464.978	28.709

<sup>(1)</sup> Provision amounting to TL 338 is allocated in "Banks" due to transiton of TFRS 9.

## 3.b Information on banks and foreign bank accounts:

Not prepared in compliance with the Article 25 of the communique "Financial Statements and Related Disclosures and Footnotes to be announced to Public by Banks".

### 4. Information on financial assets at fair value through other comprehensive income

# 4.a.1 Information on financial assets at fair value through other comprehensive income given as repurchase agreements:

	Current Period		
	TL	FC	
Government bonds	31.043	116.212	
Treasury bills	-	-	
Other government debt securities	-	-	
Bank bonds and bank guaranteed bonds	-	-	
Asset backed securities	_	-	
Other	-	-	
Total	31.043	116.212	

#### 4.a.1.1 Available-for-sale financial assets subject to repurchase agreements:

	Prior P	Prior Period		
	TL	FC		
Government bonds	15.944	-		
Treasury bills	-	-		
Other government debt securities	-	155.306		
Bank bonds and bank guaranteed bonds	_	-		
Asset backed securities	_	-		
Other	-	-		
Total	15.944	155.306		

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION FIVE (Continued)** 

# **EXPLANATIONS AND DISCLOSURES ON CONSOLIDATED FINANCIAL STATEMENTS** (Continued)

- I. Explanations and disclosures related to the consolidated assets (continued)
- 4. Information on financial assets at fair value through other comprehensive income (continued)

## 4.a.2 Information on financial assets designated at fair value through other comprehensive income given as collateral or blockage:

All financial assets at fair value through other comprehensive income given as collateral comprise of financial assets are issued by the T.R. Undersecreteriat of Treasury. The carrying value of those assets is TL 1.481.908.

	Current Period		
	TL	FC	
Share certificates	-	-	
Bond, Treasury bill and similar investment securities	546.081	935.827	
Other	-	-	
Total	546.081	935.827	

## 4.a.2.1 Information on available-for-sale financial assets given as collateral or blockage:

As of 31 December 2017, all financial assets available for sale given as collateral comprise of financial assets are issued by the T.R. Undersecreteriat of Treasury. The carrying value of those assets is TL 1.389.292.

	Prior Period		
	TL	FC	
Share certificates	-	-	
Bond, Treasury bill and similar investment securities	603.852	785.440	
Other	-	-	
Total	603.852	785.440	

#### 4.b Major types of financial assets at fair value through other comprehensive income:

Financial assets at fair value through other comprehensive income comprised of government bonds 55,17%, Eurobonds 37,74% and shares and other securities 7,09%.

### 4.b.1 Major types of available for sale financial assets:

Available for sale financial assets comprised of government bonds 58,93%, Eurobonds 32,67% and shares and other securities 8,40%.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION FIVE (Continued)** 

# **EXPLANATIONS AND DISCLOSURES ON CONSOLIDATED FINANCIAL STATEMENTS** (Continued)

- I. Explanations and disclosures related to the consolidated assets (continued)
- 4. Information on financial assets at fair value through other comprehensive income (continued)
- 4.c Information on financial assets at fair value through other comprehensive income:

	Current Period (1)
Debt securities	3.684.038
Quoted on a stock exchange	2.240.005
Unquoted	1.444.033
Share certificates	100.065
Quoted on a stock exchange	10.332
Unquoted	89.733
Impairment provision(-)	(309.860)
Total	3.474.243

<sup>(1)</sup> Provision amounting to TL 344 is allocated in "financial assests at fair value through other comprehensive income" due to transition of TFRS 9.

As of 30 September 2018, the net book value of unquoted financial assets at fair value through other comprehensive income share certificates of the Group is TL 60.371.

#### 4.c.1 Information on available for sale financial asstes:

	Prior Period
Debt securities	3.066.387
Quoted on a stock exchange	2.039.864
Unquoted	1.026.523
Share certificates	81.194
Quoted on a stock exchange	13.907
Unquoted	67.287
Impairment provision(-)	56.209
Total	3.091.372

As of 31 December 2017, the net book value of unquoted available for sale share certificates of the Group is TL 62.401.

### 5. Information on loans

# 5.a Information on all types of loans and advances given to shareholders and employees of the Parent Bank:

	Curren	t Period	Prior Period		
	Cash Loans	Non-Cash Loans	Cash Loans	Non-Cash Loans	
Direct loans granted to shareholders	-	-	44.909	-	
Corporate shareholders	-	-	44.909	-	
Real person shareholders	-	-	-	-	
Indirect loans granted to shareholders	-	-	-	-	
Loans granted to employees	128	-	173	-	
Total	128	-	45.082	-	

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION FIVE (Continued)** 

# **EXPLANATIONS AND DISCLOSURES ON CONSOLIDATED FINANCIAL STATEMENTS** (Continued)

- I. Explanations and disclosures related to the consolidated assets (continued)
- 5. Explanations on loans (continued)
- 5.b Information on the first and second group loans and other receivables including restructured or rescheduled loans:

Current Period (1)		Loans Under Close Monitoring (2)			
	Standard Loans	Loans Not	Amendments on Conditions of Contract		
Cash Loans		Subject to Restructuring	Loans with Revised Contract Terms	Refinance	
Non-specialized loans	30.287.303	1.580.432	157.802	744.441	
Working Capital loans	3.835.473	48.348	-	744.441	
Export loans	647.282	40.106	37.075	-	
Import loans	-	-	-	-	
Loans given to financial sector	3.480.744	-	-	-	
Consumer loans	128	-	-	-	
Credit cards	-	-	-	-	
Other	22.323.676	1.491.978	120.727	-	
Specialized loans	_	-	-	-	
Other Receivables	122.476	-	-	-	
Total	30.409.779	1.580.432	157.802	744.441	

<sup>(1)</sup> According to Bank account plan purchasing Loans, Fleet Leasing Credits, Refinancing Loans and Portfolio Transfer Credits amounting to TL 6.354.153 shown under "Working Capital Loans", due to the nature of "Investment" shown under the category "other" in the above footnote.

<sup>(2)</sup> Loans with exposure a cash loan and interest rate risk amounting to USD 83.153.845, provided by a consortium of domestic and foreign banks, given by the Parent Bank to the parent company of a company operating in the telecommunication sector with strategic prescription are classified in wacthlist as of the balance sheet date. In the present case, a consensus has been reached for all the consortium banks, including TSKB, to restructure the loans. In this context, the creditors of the Republic of Turkey will be established in direct or indirect shareholders or the acquisition of the shares is planned to be established special purpose in securing the loan of a company by company. It is envisaged that the process will be completed in a positive manner following the concluding of agreements on the loan to be restructured in the new company, the necessary institutional, administrative and all approvals and permits and the necessary conditions under the contracts.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION FIVE (Continued)** 

# **EXPLANATIONS AND DISCLOSURES ON CONSOLIDATED FINANCIAL STATEMENTS** (Continued)

- I. Explanations and disclosures related to the consolidated assets (continued)
- 5. Explanations on loans (continued)
- 5.b Information on the first and second group loans and other receivables including restructured or rescheduled loans (continued):

	Standard Loans and Other Receivables			Loans and Other Receivables Under Close Monitoring (2)			
Prior Period (1)	Loans and	Amendments on Conditions of Contract		Loans and	Amendments on Conditions of Contract		
Cash Loans	Other Receivables (Total)	Amendments Related to the Extension of the Payment Plan	Other	Other Receivables (Total)	Amendments Related to the Extension of the Payment Plan	Other	
Non-specialized loans	21.757.352	48.415		473.661	143.423	_	
Working Capital loans	2.930.594	-	_	1.212	1.212	_	
Export loans	248.568	_	_	48.440	48.440	-	
Import loans	-	_	-	-	-	-	
Loans given to financial sector	2.795.036	-	-	-	-	-	
Consumer loans	173	-	-	-	-	-	
Credit cards	-	-	-	-	-	-	
Other	15.782.981	48.415	-	424.009	93.771	-	
Specialized loans	-	-	-	_	-	-	
Other receivables	106.217		_	-	_	-	
Total	21.863.569	48.415	-	473.661	143.423	-	

<sup>(1)</sup> According to Bank account plan purchasing Loans, Fleet Leasing Credits, Refinancing Loans and Portfolio Transfer Credits amounting to TL 4.523.571 shown under "Working Capital Loans", due to the nature of "Investment" shown under the category "other" in the above footnote.

<sup>(2)</sup> The syndicated loans granted to a company amounting to USD 78.661.835 are classified under Close Monitoring Loans and Other receivables as of 31 December 2017. Discussions between creditor banks and related sovereign institutions about restructuring of loan of this company are proceeding and excepting to be resulted positively.

Current Period	Standard Loans	<b>Loans under Close Monitoring</b>
General Reserves		
12 Months Expected Credit Loss	111.294	-
Significant Increase in Credit Risk	-	328.601

Information of prior period is not given because of transition process.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION FIVE (Continued)** 

## **EXPLANATIONS AND DISCLOSURES ON CONSOLIDATED FINANCIAL STATEMENTS** (Continued)

- I. Explanations and disclosures related to the consolidated assets (continued)
- 5. Explanations on loans (continued)
- 5.b Information on the first and second group loans and other receivables including restructured or rescheduled loans (continued):

rent Period Standard Loans and Other		Loans and Other Receivables		
Number of amendments related to the extension of the payment plan	Receivables	Under Close Monitoring		
Extended for 1 or 2 times	70.811	157.802		
Extended for 3-4 or 5 times	_	_		
Extended for more than 5 times	_	<del>-</del>		

Prior Period	C41111-04	I	
Number of amendments related to the extension of the payment plan	Standard Loans and Other Receivables	Loans and Other Receivables Under Close Monitoring	
Extended for 1 or 2 times	48.415	142.211	
Extended for 3,4 or 5 times	-	1.212	
Extended for more than 5 times	-	-	

Current Period	Standard Loans and Other	Loans and Other Receivables Under Close Monitoring	
The time extended via the amendment on payment plan	Receivables		
0-6 Months	-	-	
6 Months - 12 Months	-	-	
1-2 Years	-	22.346	
2-5 Years	70.811	105.513	
5 Years and Over	-	29.943	

Prior Period	Standard Loans and Other	Loans and Other Receivables Under Close Monitoring	
The time extended via the amendment on payment plan	Receivables		
0-6 Months	-	-	
6 Months - 12 Months	-	-	
1-2 Years	-	27.946	
2-5 Years	48.415	96.688	
5 Years and Over	-	18.789	

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION FIVE (Continued)** 

## EXPLANATIONS AND DISCLOSURES ON CONSOLIDATED FINANCIAL STATEMENTS (Continued)

- I. Explanations and disclosures related to the assets (continued)
- 5. Explanations on loans (continued)
- 5.d Information on consumer loans, individual credit cards, personnel loans and credit cards given to personnel:

Current Period	Short Term	Medium and Long Term	Total
Consumer Loans-TL	-	-	-
Real Estate Loans	-	-	-
Vehicle Loans	-	-	-
General Purpose Loans	-	-	-
Other	-	-	-
Consumer Loans –Indexed to FC	-	-	-
Real Estate Loans	-	-	-
Vehicle Loans	-	-	-
General Purpose Loans	-	-	-
Other	-	-	-
Consumer Loans-FC	-	-	-
Real Estate Loans	-	_	-
Vehicle Loans	_	_	_
General Purpose Loans	-	-	_
Other		-	_
Individual Credit Cards-TL	-	-	_
With Installments	_	_	_
Without Installments	_	_	-
Individual Credit Cards-FC	-	_	_
With Installments	_	_	-
Without Installments	-	_	-
Personnel Loans- TL	11	117	128
Real Estate Loans	-	-	-
Vehicle Loans	_	_	_
General Purpose Loans	11	117	128
Other	-	-	-
Personnel Loans- Indexed to FC	-		
Real Estate Loans			
Vehicle Loans			
General Purpose Loans			
Other		-	-
Personnel Loans-FC	-	-	-
Real Estate Loans		-	-
Vehicle Loans	-	-	-
		-	-
General Purpose Loans	-	-	-
Other Parsonnal Cradit Cards TI	-	-	-
Personnel Credit Cards- TL	-	-	-
With and Instalments	-	-	
Without Instalments		-	_
Personnel Credit Cards-FC		-	
With Instalments	-	-	_
Without Instalments	-	-	_
Overdraft Accounts- TL (Real Persons)	-	-	-
Overdraft Accounts-FC (Real Persons)	-	-	
Total	11	117	128

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION FIVE (Continued)** 

## EXPLANATIONS AND DISCLOSURES ON CONSOLIDATED FINANCIAL STATEMENTS (Continued)

- I. Explanations and disclosures related to the consolidated assets (continued)
- 5. Explanations on loans (continued)
- 5.d Information on consumer loans, individual credit cards, personnel loans and credit cards given to personnel (continued):

Prior Period	Short Term	Medium and Long Term	Total
Consumer Loans-TL	-	-	-
Real Estate Loans	-	-	-
Vehicle Loans	-	-	-
General Purpose Loans	-	-	-
Other	-	-	-
Consumer Loans –Indexed to FC	-	-	-
Real Estate Loans	-	-	-
Vehicle Loans	-	-	-
General Purpose Loans	-	-	-
Other	-	-	-
Consumer Loans-FC	-	-	-
Real Estate Loans	-	-	-
Vehicle Loans	-	-	-
General Purpose Loans	-	-	-
Other	-	-	-
Individual Credit Cards-TL	-	-	-
With Instalments	-	-	-
Without Instalments	-	-	-
Individual Credit Cards-FC	-	-	-
With Instalments	-	-	-
Without Instalments	-	-	-
Personnel Loans- TL	5	168	173
Real Estate Loans	-	-	-
Vehicle Loans	-	-	-
General Purpose Loans	5	168	173
Other	-	-	-
Personnel Loans- Indexed to FC	-	-	-
Real Estate Loans	-	-	-
Vehicle Loans	-	-	-
General Purpose Loans	-	-	-
Other	-	-	-
Personnel Loans-FC	-	-	-
Real Estate Loans	-	-	-
Vehicle Loans	-	-	-
General Purpose Loans	-	-	-
Other	-	-	-
Personnel Credit Cards- TL	-	-	-
With Instalments	-	-	-
Without Instalments	-	-	-
Personnel Credit Cards-FC	-	-	-
With Instalments	-	-	-
Without Instalments	-	-	-
Overdraft Accounts- TL (Real Persons)	-	-	-
Overdraft Accounts-FC (Real Persons)		-	_
Total	5	168	173

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION FIVE (Continued)** 

## **EXPLANATIONS AND DISCLOSURES ON CONSOLIDATED FINANCIAL STATEMENTS** (Continued)

- I. Explanations and disclosures related to the consolidated assets (continued)
- 5. Explanations on loans (continued)

#### 5.e Information on commercial loans with instalments and corporate credit cards:

The Parent Bank has not granted any commercial loans with instalments and corporate credit cards as of the reporting date (31 December 2017: None).

#### **5.f** Loans according to borrowers:

	Current Period	Prior Period
Public	703.314	878.502
Private	32.189.140	21.458.728
Total	32.892.454	22.337.230

#### **5.g** Domestic and foreign loans:

	Current Period	Prior Period
Domestic Loans	32.712.136	22.229.418
Foreign Loans	180.318	107.812
Total	32.892.454	22.337.230

#### **5.h** Loans granted to subsidiaries and associates:

	Current Period	Prior Period
Direct loans granted to subsidiaries and associates	489.864	257.470
Indirect loans granted to subsidiaries and associates	-	-
Total	489.864	257.470

#### 5.i Specific provisions provided against loans or default (Stage 3) provisions:

	Current Period	Prior Period
Loans and receivables with limited collectability	17.381	985
Loans and receivables with doubtful collectability	96.399	4.894
Uncollectible loans and receivables	51.049	47.696
Total	164.829	53.575

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION FIVE (Continued)** 

## EXPLANATIONS AND DISCLOSURES ON CONSOLIDATED FINANCIAL STATEMENTS (Continued)

- I. Explanations and disclosures related to the consolidated assets (continued)
- 5. Explanations on loans (continued)
- 5.j Information on non-performing loans (net):
- 5.j.1 Information on loans and other receivables restructured or rescheduled from non-performing loans:

	III. Group	IV. Group	V. Group
	Loans and Receivables With Limited Collectability	Loans and Receivables With Doubtful Collectability	Uncollectible Loans and Receivables
Current Period			
Gross amounts before provisions	-	-	7.270
Rescheduled loans	-	-	7.270
Prior Period			
Gross amounts before provisions	-	-	7.266
Rescheduled loans	-	-	7.266

#### 5.j.2 Movement of non-performing loans:

	III. Group	IV. Group	V. Group
Current Period	Loans and Receivables With Limited Collectability	Loans and Receivables With Doubtful Collectability	Uncollectible Loans and Receivables
Prior Period End Balance	985	4.894	47.696
Additions (+)	636.535	-	875
Transfers from Other Categories of Non-performing Loans (+)	-	602.498	5.307
Transfers to Other Categories of Non-performing Loans (-)	602.498	4.894	-
Collections (-)	7.800	-	72
Write-offs (-)	-	-	543
Sold (-)	-		
Corporate and Commercial Loans	-	-	-
Retail Loans	-	-	-
Credit Cards	-	-	-
Other	-	-	-
Current Period End Balance	27.222	602.498	53.263
Provisions (-)	15.167	96.399	53.263
Net Balance on Balance Sheet	12.055	506.099	-

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION FIVE (Continued)** 

## EXPLANATIONS AND DISCLOSURES ON CONSOLIDATED FINANCIAL STATEMENTS (Continued)

- I. Explanations and disclosures related to the consolidated assets (continued)
- 5. Explanations on loans (continued)
- 5.j Information on non-performing loans (net) (continued):
- 5.j.2 Movement of non-performing loans (continued):

	III. Group	IV. Group	V. Group
Prior Period	Loans and Receivables With Limited Collectability	Loans and Receivables With Doubtful Collectability	Uncollectible Loans and Receivables
Prior Period End Balance	3.092	-	48.523
Additions (+)	4.895	1	1.540
Transfers from Other Categories of Non-performing Loans (+)	-	6.621	1.728
Transfers to Other Categories of Non-performing Loans (-)	6.621	1.728	-
Collections (-)	381	-	4.095
Write-offs (-)	-	-	_
Corporate and Commercial Loans	-	-	_
Retail Loans	-	-	-
Credit Cards	-	-	-
Other	-	-	-
Current Period End Balance	985	4.894	47.696
Specific Provisions (-)	985	4.894	47.696
Net Balance on Balance Sheet	-	-	-

#### 5.j.3 Information on foreign currency non-performing loans and other receivables:

	III. Group	IV. Group	V. Group
	Loans and Receivables With Limited Collectability	Loans and Receivables With Doubtful Collectability	Uncollectible Loans and Receivables
Current Period			
Period End Balance	26.882	602.498	-
Specific Provision (-)	14.961	96.399	-
Net Balance on Balance Sheet	11.921	506.099	-
Prior Period			
Period End Balance	982	-	-
Specific Provision (-)	982	-	-
Net Balance on Balance Sheet	-	-	-

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION FIVE (Continued)** 

## **EXPLANATIONS AND DISCLOSURES ON CONSOLIDATED FINANCIAL STATEMENTS** (Continued)

- I. Explanations and disclosures related to the consolidated assets (continued)
- 5. Explanations on loans (continued)
- 5.j Information on non-performing loans (net) (continued):
- 5.j.4 Information regarding gross and net amounts of non-performing loans with respect to user groups:

	III. Group	IV. Group	V. Group
	Loans and Receivables With Limited Collectability	Loans and Receivables With Doubtful Collectability	Uncollectible Loans and Receivables
Current Period (Net)			
Loans to Real Persons and Legal Entities (Gross)	29.436	602.498	48.545
Specific Provision Amount (-)	17.381	96.399	48.545
Loans to Real Persons and Legal Entities (Net)	12.055	506.099	-
Banks (Gross)	-	-	-
Specific Provision Amount (-)	-	-	-
Banks (Net)	-	-	-
Other Loans and Receivables (Gross)	-	-	2.504
Specific Provision Amount (-)	-	-	2.504
Other Loans and Receivables (Net)	-	-	-
Prior Period (Net)			
Loans to Real Persons and Legal Entities (Gross)	985	4.894	45.605
Specific Provision Amount (-)	985	4.894	45.605
Loans to Real Persons and Legal Entities (Net)	-	-	-
Banks (Gross)	-	-	-
Specific Provision Amount (-)	-	-	-
Banks (Net)	-	-	-
Other Loans and Receivables (Gross)	-	-	2.091
Specific Provision Amount (-)	-	-	2.091
Other Loans and Receivables (Net)	-	-	-

## 5.j.5 Information on interest accruals, rediscount, and valuatin differences calculated for non-performing loans and their provisions:

	III.Group	IV.Group	V.Group
	Loans with Limited Collectability	Loans with Doubtful Collectability	Uncollectible Loans
Current Period (Net) (1)	2.231	117.663	-
Interest Accruals and Rediscount with Valuation Differences	4.489	140.075	-
Provision Amount (-)	2.258	22.412	-

<sup>(1)</sup> Information of prior period is not given because of transition process.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

## **EXPLANATIONS AND DISCLOSURES ON CONSOLIDATED FINANCIAL STATEMENTS** (Continued)

#### I. Explanations and disclosures related to the consolidated assets (continued)

#### 5.k Main principles of liquidating non-performing loans and receivables:

Not prepared in accordance with the Article No.25 of the Communiqué on the Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks.

#### 5.1 Explanations about the write-off policies from the assets:

Not prepared in accordance with the Article No.25 of the Communiqué on the Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks.

#### 6. Information on financial assets measured at amortized cost:

## 6.1 The information was subjected to repurchase agreement and given as collateral/blocked amount of investments :

	Current Period	
	TL	FC
Collateralised/Blocked Investments	34.805	26.127
Subject to Repurchase Agreements	_	275.507
Total	34.805	301.634

## **6.1.a** Information on repurchase agreement and given collateral/blocked investments held to maturity:

	Prior Period	
	TL	FC
Collateralised/Blocked Investments	145.439	45.742
Subject to Repurchase Agreements	455.539	96.539
Total	600.978	142.281

#### 6.2 Information on government debt measured at amortized cost:

	Current Period
Government Bonds	2.006.055
Treasury Bills	-
Other Government Debt Securities	-
Total	2.006.055

#### 6.2.a Information on government debt investments held-to-maturity:

	Prior Period
Government Bonds	1.532.047
Treasury Bills	-
Other Government Debt Securities	-
Total	1.532.047

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

## EXPLANATIONS AND DISCLOSURES ON CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### I. Explanations and disclosures related to the consolidated assets (continued)

#### 6.3 Information on financial assets measured at amortized cost:

	Current Period
Debt Securities	
Quoted on a Stock Exchange	1.523.402
Not Quoted	482.653
Impairment provision (-)	-
Total	2.006.055

#### 6.3.a Information on held-to-maturity investments :

	Prior Period
Debt Securities	
Quoted on a Stock Exchange	1.334.722
Not Quoted	199.228
Impairment provision (-)	(1.903)
Total	1.532.047

#### 6.4 Movement of financial assets at amortized costs within the year :

	Current Period (1)
Balance at Beginning of the Period	1.532.047
Foreign Currency Differences on Monetary Assets	117.464
Purchases During The Period	227.528
Disposals Through Sales And Redemptions	-
Impairment Provision (-)	_
Interest Income Accruals	129.016
Balance at End of Period	2.006.055

<sup>(1)</sup> Provision amounting to TL 1.543 is allocated in "Financial asset measured at amortized cost" due to transition of TFRS 9.

#### 6.4.a Movement of held-to-maturity investments within the year :

	Prior Period
Balance at Beginning of the Period	1.375.729
Foreign Currency Differences on Monetary Assets	13.914
Purchases During The Period	-
Disposals Through Sales And Redemptions	(836)
Impairment Provision (-)	(1.903)
Interest Income Accruals	145.143
Balance at End of Period	1.532.047

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION FIVE (Continued)** 

## **EXPLANATIONS AND DISCLOSURES ON CONSOLIDATED FINANCIAL STATEMENTS** (Continued)

- I. Explanations and disclosures related to the consolidated assets (continued)
- 7. Information on investments in associates (net):
- 7.a.1 As per Communiqué on Preparation of Consolidated Financial Statements of Banks and Turkish Accounting Standards unconsolidated associates and reason of unconsolidating:

Unconsolidated non-financial associates are valued at cost.

#### 7.a.2 Information on unconsolidated associates:

	Title	Address (City/ Country)	Bank's share percentage-If different voting percentage (%)	Bank's risk group share percentage (%)
1	Terme Metal Sanayi ve Ticaret A.Ş. (Terme)	Istanbul/Turkey	17,83	18,76
2	Ege Tarım Ürünleri Lisanslı Depoculuk A.Ş. (Ege Tarım)	Izmir/Turkey	10,05	20,10

Non-financial associates, as above, are not consolidated in accordance with the Communiqué on "Preparing Consolidated Financial Statements of the Banks".

		Total Assets	Equity	Total Fixed Assets	Interest Income	Income from Marketable Securities Portfolio	Current Period Profit /Loss	Prior Period Profit/Loss	Fair Value
1	Terme (*)	18.206	5.308	1.578	-	-	(160)	(455)	-
2	Ege Tarım	11.895	11.111	8.196	71	-	1.139	(677)	-

<sup>(\*)</sup> Represents for the period ended 31 December 2017 financial statements. Prior year profit/loss is obtained from 31 December 2016 financial statements.

#### Information on associates disposed in the current period

In the current period the Group has not disposed any associates.

#### Information on associates purchased in the current period

In the current period the Group has not purchased any associates.

#### 7.a.3 Information on the consolidated associates:

	Title	Address (City/ Country)	Bank's share percentage-If different voting percentage (%)	Bank's risk group share percentage (%)
1	İş Faktoring A.Ş. (İş Faktoring)	Istanbul/Turkey	21,75	100,00
2	İş Finansal Kiralama A.Ş. (İş Finansal)	Istanbul/Turkey	29,46	60,92
3	İş Girişim Sermayesi Yatırım Ortaklığı A.Ş. (İş Girişim)	Istanbul/Turkey	16,67	57,73

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION FIVE (Continued)** 

## **EXPLANATIONS AND DISCLOSURES ON CONSOLIDATED FINANCIAL STATEMENTS** (Continued)

- I. Explanations and disclosures related to the consolidated assets (continued)
- 7. Information on investments in associates (net) (continued):

#### 7.a.3 Information on the consolidated associates (continued):

						Income from			
				Total		Marketable	Current	Prior	
		Total		Fixed	Interest	Securities	Period	Period	Fair
		Assets	Equity	Assets	Income	Portfolio	Profit/Loss	Profit/Loss	Value
1	İş Faktoring	2.187.776	259.737	1.297	375.066	-	105.168	32.945	-
2	İş Finansal	6.999.560	833.775	2.974	349.926	-	16.247	(5.427)	446.779
3	İş Girişim	261.191	259.160	37	5.125	1.477	2.324	2.161	18.775

	Current Period	<b>Prior Period</b>
Balance at the Beginning of the Period	374.425	322.922
TFRS 9 transition effect	(15.790)	-
January 1, Balance	358.635	322.922
Movements During the Period	30.720	51.503
Purchases	-	-
Bonus Shares Received	-	-
Current Year Share of Profit	-	-
Sales	-	-
Revaluation Increase (1)	46.238	51.503
Provision for Impairment	-	-
Other	(15.518)	-
Balance at the End of the Period	389.355	374.425
Capital Commitments	-	-
Share Percentage at the End of the Period (%)	-	-

<sup>(1)</sup> It includes accounting diferences with equity method

#### Information on associates disposed in the current period

In the current period the Group has not disposed any associates.

#### Information on associates purchased in the current period

In current period the Group has not purchased any associates.

## 7.a.4 Sectoral information of consolidated associates and the related carrying amounts in the legal books:

	Current Period	Prior Period
Banks	-	-
Insurance Companies	-	-
Factoring Companies	56.493	83.226
Leasing Companies	289.653	247.371
Financial Service Companies	-	-
Other Financial Associates	43.209	43.828

#### 7.a.5 Information on consolidated associates quoted on stock market:

	Current Period	Prior Period
Associates Quoted on Domestic Stock Markets	322.863	291.199
Associates Quoted on Foreign Stock Markets	-	-

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION FIVE (Continued)** 

## **EXPLANATIONS AND DISCLOSURES ON CONSOLIDATED FINANCIAL STATEMENTS** (Continued)

- I. Explanations and disclosures related to the consolidated assets (continued)
- 8. Information related to subsidiaries (net)

#### 8.a.1 Information related to equity component of subsidiaries:

	YF	TSKB GYO (2)
Current Period (1)		
CORE CAPITAL		
Paid-in Capital	63.504	150.000
Share Premium	-	593
Legal Reserves	2.833	8.791
Other Comprehensive Income according to TAS	10.058	-
Current and Prior Years' Profit / Loss	15.655	(138.547)
Leasehold Improvements (-)	377	-
Intangible Assets (-)	770	18
Total Core Capital	90.903	20.819
Supplementary Capital	-	-
Capital	-	-
Net Available Capital	90.903	20.819

- (1) The information is obtained from financial statements subject to consolidation as of 30 September 2018.
- (2) In the Board of Directors meeting of the Parent Bank held on 27 August 2018, 100% capital increase over the nominal value of TSKB Gayrimenkul Yatırım Ortaklığı Anonim Şirketi ("TSKB GYO"), the controlling shareholder of the Parent Bank, was decided on account of the fact that the financing of borrowing debts by increasing the issued capital of the company will contribute positively to the activities and development of the company as a result of the evaluation of the current balance sheet structure. In the capital increase to be made by TSKB GYO, the Parent Bank; following the exercise of the new share purchase rights arising from the shares of TSKB GYO and the use of the new share purchase rights of the shareholders upon the approval of the Capital Markets Board, It was decided to purchase at the price that will occur in the Primary Market of Borsa İstanbul A.Ş..

	YF	TSKB GYO
Prior Period (1)		
CORE CAPITAL		
Paid-in Capital	64.275	150.000
Share Premium	_	593
Legal Reserves	2.514	8.787
Other Comprehensive Income according to TAS	9.759	4
Current and Prior Years' Profit / Loss	8.239	17.094
Leasehold Improvements (-)	408	_
Intangible Assets (-)	915	25
Total Core Capital	83.464	176.453
Supplementary Capital	-	_
Capital	-	-
Net Available Capital	83.464	176.453

<sup>(1)</sup> The information is obtained from financial statements subject to consolidation as of 31 December 2017.

Paid in capital has been indicated as Turkish Lira in articles of incorporation and registered in trade registry. Effect of inflation adjustments on paid in capital is the difference caused by the inflation adjustment on shareholders' equity items. Extraordinary reserves are the status reserves which have been transferred with the General Assembly decision after distributable profit have been transferred to legal reserves. Legal reserves are the status reserves which have been transferred from distributable profit in accordance with the Article of 519 of the Turkish Commercial Code No 6102. The Parent Bank's internal capital adequacy assessment process is made annually on a consolidated basis. Consolidated subsidiaries and associates are included in the assessment.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION FIVE (Continued)** 

## **EXPLANATIONS AND DISCLOSURES ON CONSOLIDATED FINANCIAL STATEMENTS** (Continued)

- I. Explanations and disclosures related to the consolidated assets (continued)
- 8. Information related to subsidiaries (net) (continued)
- 8.a.2 As per Communiqué on Preparation of Consolidated Financial Statements of Banks and Turkish Accounting Standards unconsolidated subsidiaries and reason of unconsolidating and needed capital if they are subject to capital requirement:

TSKB Gayrimenkul Değerleme A.Ş., and TSKB Sürdürülebilirlik Danışmanlığı A.Ş. are valued at cost and are not consolidated since they are not financial subsidiaries. Unconsolidated subsidiaries of the Parent Bank are not subject to minimum capital requirement.

#### 8.a.3 Information related to unconsolidated subsidiaries:

	Title	Address (City/ Country)	Bank's share percentage- If different voting percentage (%)	Bank's risk group share percentage (%)
1	TSKB Gayrimenkul Değerleme A.Ş. (TSKB GMD)	Istanbul /Türkiye	99,99	99,99
2	TSKB Sürdürülebilirlik Danışmanlığı A.Ş. (TSKB SD)	Istanbul/Türkiye	80,65	99,42

						Income from			
						Marketable	Current	Prior	
		Total	Shareholders'	Total Fixed	Interest	Securities	Period	Period	Fair
		Assets	Equity	Assets	Income	Portfolio	Profit/Loss	Profit/Loss	Value
1	TSKB GMD	20.161	16.668	1.151	1.321	-	2.115	2.112	-
2	TSKB SD	571	(313)	8	262	-	(1.056)	(755)	-

#### Subsidiaries disposed in the current period

In the current period, the Group has not disposed any subsidiaries.

#### Subsidiaries purchased in the current period

In the current period, the Group has not purchased any subsidiaries.

#### 8.a.4 Information related to consolidated subsidiaries:

	Title	Address (City/ Country)	Bank's share percentage-If different voting percentage (%)	Bank's risk group share percentage (%)
1	Yatırım Finansman Menkul Değerler A.Ş.(YF)	Istanbul /Turkey	95,78	98,51
2	TSKB Gayrimenkul Yatırım Ortaklığı A.Ş. (TSKB GYO)	Istanbul/Turkey	70,84	72,48

	Aktif Toplamı	Özkaynak	Sabit Varlık Toplamı	Faiz Gelirleri	Menkul Değer Gelirleri	Cari Dönem Kâr/Zararı	Önceki Dönem Kâr/Zararı	Gerçeğe Uygun Değeri
YF (*)	880.274	92.050	1.413	45.582	995	9.025	7.119	-
TSKB GYO (*)	455.605	20.838	339	376	-	(155.641)	(28.458)	67.902

<sup>(\*)</sup> The financial data of the consolidated subsidiaries are prepared in accordance with BRSA regulations.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION FIVE (Continued)** 

## **EXPLANATIONS AND DISCLOSURES ON CONSOLIDATED FINANCIAL STATEMENTS** (Continued)

- I. Explanations and disclosures related to the consolidated assets (continued)
- 8. Information related to subsidiaries (net) (continued)

#### 8.a.4 Information related to consolidated subsidiaries:

Unconsolidated movement related subsidiaries subjected to consolidation is as follows:

	Current Period	Prior Period
Balance at the Beginning of the Period	134.976	127.984
Movements During the Period	14.136	6.992
Purchases	14.514	-
Bonus Shares Obtained	-	-
Current Year Shares of Profit	-	-
Sales	-	-
Revaluation Increase	814	6.992
Provision for Impairment (1)	(1.192)	-
Balance At the End of the Period	149.112	134.976
Capital Commitments	-	-
Share Percentage at the End of the Period (%)	-	-

<sup>(1)</sup> The mentioned amount is impairment provision of the shares of TSKB Gayrimenkul Yatırım Ortaklığı A.Ş. (TSKB GYO) is under "Financial Assets at Fair Value Through Other Comprehensive Income" and classified under "Joint Ventures" during the prior period of the Parent Bank.

According to the principles of consolidation accounting, the cost values of the consolidated subsidiaries have been deducted from the accompanying consolidated financial statements.

#### Subsidiaries disposed in the current period

In the current period, the Group has not disposed any subsidiaries.

#### Subsidiaries purchased in the current period

In the current period, the Group has not purchased any subsidiaries.

## 8.a.5 Sectoral information on consolidated subsidiaries and the related carrying amounts in the legal books:

Subsidiaries	Current Period	Prior Period
Banks	-	-
Insurance Companies	-	-
Factoring Companies	-	-
Leasing Companies	_	-
Financial Service Companies	_	-
Other Financial Subsidiaries	149.112	134.976

#### 8.a.6 Subsidiaries quoted on stock exchange:

	Current Period	Prior Period
Quoted in Domestic Stock Exchange	67.902	79.351
Quoted in Foreign Stock Exchange	-	-

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION FIVE (Continued)** 

## **EXPLANATIONS AND DISCLOSURES ON CONSOLIDATED FINANCIAL STATEMENTS** (Continued)

#### I. Explanations and disclosures related to the consolidated assets (continued)

#### 9. Information related to entities under common control

TSKB GYO, one of the subsidiaries of the Parent Bank, established a joint venture with Bilici Yatırım Sanayi ve Ticaret A.Ş. in Adana under the name of Adana Otel Projesi Adi Ortaklığı ("Adana Hotel Project") on 26 May 2011 and Anavarza Otelcilik Anonim Şirketi on 27 March 2015.

The capital structure of the Adana Otel Projesi Adi Ortaklığı ("Adana Hotel Project") is designated as 50% of participation Bilici Yatırım Sanayi ve Ticaret A.Ş. and 50% of participation for TSKB GYO. The main operations of Adana Otel Projesi Adi Ortaklığı is to start, execute, and complete the hotel project which will be operated by Divan Turizm İşletmeleri A.Ş. (previous name "Palmira Turizm Ticaret A.Ş.").

The capital structure of Anavarza Otelcilik Anonim Şirketi is designated as 50% of participation Bilici Yatırım Sanayi ve Ticaret A.Ş. and 50% of participation for TSKB GYO. The main operations of Anavarza Otelcilik Anonim Şirketi is tourism oriented hotels, motels, accommodation facilities, gastronomy, sports, entertainment and health care.

	Total Assets	Equity	Total Fixed Assets	Interest Income	Securities Income	Current Year Profit /Loss	Prior Year Profit /Loss	Fair Value
Adana Divan Hotel	14.240	(7.023)	12.388	-	-	(2.420)	(1.419)	-
Anavarza Hotelier Corporation	3.318	(1.049)	376	_	-	731	(69)	_

#### 10. Information on finance lease receivables (net)

#### 10.a Maturities of investments on finance leases:

	Current Pe	riod	Prior Period		
	Gross	Net	Gross	Net	
Less than 1 year	33.696	29.406	8.627	7.439	
Between 1- 4 years	100.271	88.066	40.269	34.632	
More than 4 years	36.990	32.209	25.061	21.339	
Total	170.957	149.681	73.957	63.410	

#### 10.b The information on net investments in finance leases:

	Current Period	Prior Period
Gross investments in finance leases	170.957	73.957
Unearned revenue from finance leases (-)	21.276	10.547
Cancelled finance leases (-)	-	-
Net investments in finance leases	149.681	63.410

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION FIVE (Continued)** 

## **EXPLANATIONS AND DISCLOSURES ON CONSOLIDATED FINANCIAL STATEMENTS** (Continued)

- I. Explanations and disclosures related to the consolidated assets (continued)
- 10. Information on finance lease receivables (net) (continued)
- 10.c Explanation with respect to finance lease agreements, the criteria used in determination of contingent rents, conditions for revisions or purchase options, updates of leasing amounts and the restrictions imposed by lease arrangements, whether arrays in repayment occur, whether the terms of the contract are renewed, if renewed, the renewal conditions, whether the renewal results any restrictions, and other important conditions of the leasing agreement:

Finance lease agreements are made in accordance with the related articles of the Financial Leasing, Factoring and Financing Company Law No. 6361. There are no restructuring or restrictions having material effect on financial statements.

#### 11. Positive differences on derivative financial assets held for hedging purposes:

There is no differences on derivative financial instruments held for hedging purposes. (31 December 2017: None).

As of 30 September 2018, the net fair value of derivative financial instruments designated as hedging instruments carried in the contract amount and the balance sheet are summarized in the following table:

	(	Current Period		Prior Period			
	Face Value	Asset	Liability	Face Value	Asset	Liability	
Interest Rate Swap	20.801.688	-	(330.189)	10.582.050	-	(78.682)	
FC	20.801.688	-	(330.189)	10.582.050	-	(78.682)	
TL	-	-	-	-	-	-	

#### 11.a.1 Information on fair value hedge accounting:

Current Period			Fair Value			Income St Effect
Hedging Item	Hedged Item	Type of Change of Fair Value of		(Profit/Loss Through Derivative Financial Instruments)		
				Asset	Liability	
	Fixed Rate					
	Eurobond and					
Interest Rate Swap	Green bond	Interest				
Transactions	Issued	Rate Risk	246.364	-	(247.033)	(669)
Interest Rate Swap	Fixed Rate	Interest				
Transactions	Loans Used	Rate Risk	36.372	-	(37.735)	(1.363)

<sup>(\*)</sup> The fair value of hedged item is presented as net market value less credit risk and accumulated interest.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION FIVE (Continued)** 

## **EXPLANATIONS AND DISCLOSURES ON CONSOLIDATED FINANCIAL STATEMENTS** (Continued)

#### I. Explanations and disclosures related to the consolidated assets (continued)

#### 11.a.1 Information on fair value hedge accounting (continued)

Prior Period  Hedging Item	Hedged Item	Type of Risk	Fair Value Change of Hedged Item (*)	Fair Value of Hedging Instrument (*)		Income St Effect (Profit/Loss Through Derivative Financial Instruments)
				Asset	Liability	
	Fixed Rate					
	Eurobond and					
Interest Rate Swap	Green bond	Interest	60.540		(71.434)	(10.894)
Transactions	Issued	Rate Risk	00.540	-	(71.434)	(10.094)
Interest Rate Swap	Fixed Rate	Interest				
Transactions	Loans Used	Rate Risk	8.988	-	(10.600)	(1.612)

<sup>(\*)</sup> The fair value of hedged item is presented as net market value less credit risk and accumulated interest.

#### 12. Information on tangible assets (net)

Not prepared in compliance with the Article 25 of the communique "Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks".

#### 13. Information on intangible assets

Not prepared in compliance with the Article 25 of the communique "Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks".

#### 14. Information on investment properties

In the current period, the Group has three investment properties with a net book value of TL 243.151 (31 December 2017: TL 243.145) belonging to the Parent Bank's subsidiary operating in the real-estate investment trust sector. Investment properties movement table as of 30 September 2018 and 31 December 2017 is as follows:

Current Period	Opening Balance of Current Period	Additions	Disposals	Change in Fair Value	Closing Balance of Current Period
Tahir Han	25.425	-	-	-	25.425
Pendorya Mall	152.990	6	-	-	152.996
Adana Divan Hotel	64.730	-	-	-	64.730
Total	243.145	6	-	-	243.151

Prior Period	Closing Balance of Prior Period	Additions	Disposals	Change in Fair Value	Closing Balance of Prior Period
Tahir Han	23.020	-	-	2.405	25.425
Pendorya Mall	143.690	947	-	8.353	152.990
Adana Divan Hotel	64.613	10	-	107	64.730
Total	231.323	957	-	10.865	243.145

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION FIVE (Continued)** 

## **EXPLANATIONS AND DISCLOSURES ON CONSOLIDATED FINANCIAL STATEMENTS** (Continued)

#### I. Explanations and disclosures related to the consolidated assets (continued)

#### 15. Information on deferred tax assets

## 15.a Temporary differences, tax losses, exemptions and deductions reflected to balance sheet as deferred tax asset:

The Group has computed deferred tax asset or liability on "temporary differences" arising from carrying values of assets and liabilities in the accompanying financial statements and their tax bases.

Deferred tax asset:	Current period	Prior period
Loan commissions accrual adjustment	22.862	22.563
Other provisions	99.176	61.603
Employee benefit provision	2.887	2.605
Other	4.482	1.839
Total Deferred Tax Asset	129.407	88.610
Deferred tax liabilities:		
Marketable securities	(27.656)	(20.635)
Borrowings commissions accrual adjustment	(12.711)	(10.869)
Valuation of derivative instruments	(47.697)	(8.823)
Useful life difference of fixed assets	(585)	(592)
Others	(12.850)	(6.801)
Total Deferred Tax Liability	(101.499)	(47.720)
Net Deferred Tax Asset	27.908	40.890

## 15.b Temporary differences over which deferred tax asset are not computed and recorded in the balance sheet in prior periods, if so, their expiry date, losses and tax deductions and exceptions:

YF has unused tax losses that can be offset against future profits of TL 10.940 (31 December 2017: TL 12.522) and deferred tax assets are not calculated over these losses. (31 December 2017: TL 1.582 temprorary difference, TL 316 deferred tax asset).

#### 15.c Allowance for deferred tax and deferred tax assets from reversal of allowance:

There is no allowance for deferred tax and deferred tax assets from reversal of allowance (31 December 2017: None).

#### 16. Explanations on assets held for sale:

In the current period, the Group has no assets held for sale (31 December 2017: None).

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION FIVE (Continued)** 

## **EXPLANATIONS AND DISCLOSURES ON CONSOLIDATED FINANCIAL STATEMENTS** (Continued)

- I. Explanations and disclosures related to the consolidated assets (continued)
- 17. Information about other assets
- 17.a Other assets which exceed 10% of the balance sheet total and breakdown of these which constitute at least 20% of grand total:

Other assets do not exceed 10% of total assets, excluding off-balance sheet commitments (31 December 2017: None).

- II. Explanations and disclosures related to the consolidated liabilities:
- 1. Information on maturity structure of deposits
- 1.a.1 Maturity structure of deposits:

The Parent Bank is not authorized to accept deposits.

1.a.2 Information on saving deposits under the guarantee of saving deposit insurance fund and exceeding the limit of deposit insurance fund:

The Parent Bank is not authorized to accept deposits.

1.b Information on the scope whether the bank with a foreign head office suits saving deposit insurance of the related country:

The Parent Bank is not authorized to accept deposits.

1.c Saving deposits which are not under the guarantee of deposit insurance fund:

The Parent Bank is not authorized to accept deposits.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION FIVE (Continued)** 

## **EXPLANATIONS AND DISCLOSURES ON CONSOLIDATED FINANCIAL STATEMENTS** (Continued)

#### II. Explanations and disclosures related to the consolidated liabilities (continued)

#### 2. Negative differences table related to derivative financial liabilities held-for-trading:

	Current Period		Prior Period	
Derivative Financial Liabilities Held For Trading (1)	TL	FC	TL	FC
Forward Transactions	265.716	10.508	14.804	6.867
Swap Transactions	510.946	127.383	108.906	59.403
Futures Transactions	-	-	-	-
Options	-	139.361	-	42.423
Other	-	-	-	-
Total	776.662	277.252	123.710	108.693

<sup>(1)</sup> Negative differences from derivative financial liabilities at fair value for hedging purpose is classified in "7.1 Derivative Financial Liabilities at Fair Value Through Profit or Loss" line in the balance sheet.

#### 3. Information on banks and other financial institutions

#### 3.a Information on banks and other financial institutions:

	Current Period		Prior Period	
	TL	FC	TL	FC
Loans from Central Bank of Turkey	-	-	-	-
From Domestic Banks and				
Institutions	20.175	495.687	30.040	561.938
From Foreign Banks, Institutions and				
Funds	119.782	27.614.061	190.972	18.218.677
Total	139.957	28.109.748	221.012	18.780.615

#### 3.b Maturity analysis of funds borrowed:

	Current Period		Prior Period	
	TL	FC	TL	FC
Short-term	20.176	241.308	30.040	134.812
Medium and long-term	119.781	27.868.440	190.972	18.645.803
Total	139.957	28.109.748	221.012	18.780.615

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION FIVE (Continued)** 

## **EXPLANATIONS AND DISCLOSURES ON CONSOLIDATED FINANCIAL STATEMENTS** (Continued)

- II. Explanations and disclosures related to the consolidated liabilities (continued)
- 3. Information on banks and other financial institutions (continued)
- **3.c** Information about the marketable securities issued:

	Currei	nt Period	Prior Period		
	TL FC		TL	FC	
Nominal	-	7.998.750	-	3.752.500	
Cost	-	7.980.414	-	3.743.915	
Book Value	-	8.004.141	-	3.746.229	

As of 27 October 2014, the Parent Bank issued the debt instruments which have nominal value of USD 350 Million, redemption date of 30 October 2019 with fixed interest rate of 5,375%, 5 years maturity and semiannual coupon payment. As of 22 April 2015, the Bank has performed the similar issuance of Eurobond with the nominal amount of USD 350 Million. Interest rate of these debt instruments determined as 5,125% which have the redemption date of 22 April 2020 with fixed interest rate, 5 years maturity and semiannual coupon payment. Selling of Greenbond which was issued by the Bank in abroad with nominal value of USD 300 Million, 5 years maturity and for financing the green and sustainable projects has been completed on 18 May 2016. The return of these bonds which have the redemption date of 18 May 2021 and 5 years maturity is determined as 5,048% and the coupon rate as 4,875%. As of 16 January 2018, the Parent Bank issued the debt instruments which have nominal value of USD 350 Million, redemption date of 16 January 2023 with fixed interest rate of 5,608%, 5 years maturity and semiannual coupon payment.

#### 3.d Additional information about the concentrated areas of liabilities:

Not prepared in compliance with the Article 25 of the communique "Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks".

## 4. Other liabilities which exceed 10 % of the balance sheet total and the breakdown of these which constitute at least 20 % of grand total

There are no other liabilities which exceed 10% of the balance sheet total (31 December 2017: None).

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION FIVE (Continued)** 

## **EXPLANATIONS AND DISCLOSURES ON CONSOLIDATED FINANCIAL STATEMENTS** (Continued)

- II. Explanations and disclosures related to the consolidated liabilities (continued)
- 5. Explanations on financial lease obligations (net)
- **5.a** Explanations on finance lease payables:

The Group has no finance lease payables (31 December 2017: None).

**5.b** Explanations regarding operational leases:

As of the reporting date, 9 branches of the Group companies are subject to operational leasing. Additionally, 24 cars, and 319 computers are within the context of operational leasing. The Group has no liability for operational leases as of the reporting date (31 December 2017: 9 branches, 24 cars, and 291 computers are subject to operational leasing).

5.c Explanations on the lessor and lessee in sale and lease back transactions, agreement conditions, and major agreement terms:

The Group has no sale and lease back transactions as of the reporting date (31 December 2017: None).

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION FIVE (Continued)** 

## **EXPLANATIONS AND DISCLOSURES ON CONSOLIDATED FINANCIAL STATEMENTS** (Continued)

#### II. Explanations and disclosures related to the consolidated liabilities (continued)

#### 6. Negative differences table related to derivative financial liabilities held-for-trading:

	Current Period		Prior Period	
	TL	FC	TL	FC
Fair Value Hedge (1)	-	330.189	-	78.682
Cash Flow Hedge	-	-	-	-
Hedge of net investment in foreign operations	-	-	-	-
Total	-	330.189	-	78.682

<sup>(1)</sup> Negative differences from derivative financial liabilities at fair value for hedging purpose is classified in "7.1 Derivative Financial Liabilities at Fair Value Through Profit or Loss" line in the balance sheet.

#### 7. Information on provisions

#### 7.a Information on general loan loss provisions:

	Prior Period
General Provisions	136.131
I.Provisions for First Group Loans and Receivables (*)	107.597
II.Provisions for Second Group Loans and Receivables	9.473
Provisions for Non-Cash Loans	2.447
Other	16.614

<sup>(\*)</sup>Minimum provision rates for general provision calculation is used for first group standart loans and all non cash loans in Regulation Regulation on Procedures and principles For Determination of Qualifications of Loans and Other Receivables by Banks and Provisions to be set aside" published on the Official Gazette numbered 29918 dated 14 December 2016.

### 7.b Foreign exchange losses on the foreign currency indexed loans and finance lease receivables:

As of the reporting date, the Group has no foreign exchange losses on the foreign currency indexed loans amount (31 December 2017: TL 4.724). The foreign exchange losses on the foreign currency indexed loans are net off from the loans line in the financial statements.

#### 7.c The specific provisions provided for unindemnified non cash loans:

As at the reporting date, the Bank's specific provisions provided for unindemnified non cash loan amount to TL 727 (31 December 2017: TL 583).

#### 7.d Information related to other provisions:

#### 7.d.1 Provisions for possible losses:

Free provision amounting to TL 130.000 provided by the Bank management in the current period for possible results of the circumstances which may arise from possible changes in the economy and market conditions. (31 December 2017: 190.000)

## 7.d.2 If other provisions exceeds 10% of total provisions, the name and amount of sub-accounts:

Other provisions, except to free provisions for possible losses, includes amount to TL 10.350 for personnel dividend provision and amount to TL 8.731 for general provision for non-cash loans. (31 December 2017: TL 90.000 provision for the risks of loan portfolio).

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

## **EXPLANATIONS AND DISCLOSURES ON CONSOLIDATED FINANCIAL STATEMENTS** (Continued)

- II. Explanations and disclosures related to the consolidated liabilities (continued)
- 8. Information on taxes payable
- 8.a Information on current taxes payable
- **8.a.1** Information on taxes payable:

	Current Period		Prior Period	
Corporate Taxes and Deferred Taxes	TL	FC	TL	FC
Corporate Taxes Payable	-	-	43.662	-
Deferred Tax Liability	-	-	-	_
Total	-	-	43.662	-

#### **8.a.2** Information on taxes payable:

	Current Period	Prior Period
Corporate Taxes Payable	-	43.662
Taxation of Securities	1.923	754
Capital gains tax on property	-	-
Banking and Insurance Transaction Tax (BITT)	7.877	6.358
Foreign Exchange Transaction Tax	-	-
Value Added Tax Payable	280	478
Other	2.077	1.951
Total	12.157	53.203

#### 8.a.3 Information on premiums:

	Current Period	Prior Period
Social Security Premiums-Employee	306	132
Social Security Premiums-Employer	348	149
Bank Social Aid Pension Fund Premium-Employee	-	_
Bank Social Aid Pension Fund Premium-Employer	-	-
Pension Fund Membership Fees and Provisions-Employee	-	-
Pension Fund Membership Fees and Provisions-Employer	-	-
Unemployment Insurance-Employee	60	43
Unemployment Insurance-Employer	119	86
Other	56	35
Total	889	445

#### **8.b** Explanations on deferred taxes liabilities:

As of the reporting date, the Group has no deferred tax liability (31 December 2017: None).

#### 9. Information on liabilities regarding assets held for sale

Not prepared in compliance with the Article 25 of the communique "Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks".

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION FIVE (Continued)** 

## **EXPLANATIONS AND DISCLOSURES ON CONSOLIDATED FINANCIAL STATEMENTS** (Continued)

- II. Explanations and disclosures related to the consolidated liabilities (continued)
- 10. Explanations on the number of subordinated loans the group used, maturity, interest rate, institution that the loan was borrowed from, and conversion option, if any:

	Curren	t Period	Prior 1	Period
Debt Instruments Subject to Common Equity	TL	FC	TL	FC
Subordinated Loans	-	-	-	-
Subordinated Debt Instruments	-	_	-	-
Debt Instruments Subject to Tier II Equity	-	1.777.500	-	1.146.236
Subordinated Loans	-	-	-	-
Subordinated Debt Instruments	-	1.777.500	-	1.146.236
Total	-	1.777.500	-	1.146.236

#### 11. Information on shareholders' equity

#### 11.a Presentation of paid-in capital:

	Current Period	Prior Period
Common Stock	2.800.000	2.400.000
Preferred Stock	-	-

## 11.b Paid-in capital amount, explanation as to whether the registered share capital system ceiling is applicable at bank, if so amount of registered share capital:

Capital System	Paid-in Capital	Ceiling
Registered Capital System	2.800.000	4.500.000

## 11.c Information on share capital increases and their sources; other information on increased capital shares in current period:

In the meeting of the General Assembly held on 23 March 2018, it has been resolved that, paid-in capital of the Parent Bank will be increased from TL 2.400.000 to TL 2.800.000 by adding TL 400.000. In respect of the resolution of the General Assembly, all of this increase will be incorporated from the profit of the year 2017. The increase in paid-in capital was approved by the BRSA on 26 April 2018 and disclosed in the dated 7 June 2017 and numbered 9605 Turkish Trade Registy Gazette.

In the meeting of the General Assembly held on 23 March 2017, it has been resolved that, paid-in capital of the Parent Bank will be increased from TL 2.050.000 to TL 2.400.000 by adding TL 350.000. In respect of the resolution of the General Assembly, all of this increase will be incorporated from the profit of the year 2016. The increase in paid-in capital was approved by the BRSA on 27 April 2017 and disclosed in the dated 12 June 2017 and numbered 9345 Turkish Trade Registy Gazette.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION FIVE (Continued)** 

## **EXPLANATIONS AND DISCLOSURES ON CONSOLIDATED FINANCIAL STATEMENTS** (Continued)

- II. Explanations and disclosures related to the consolidated liabilities (continued)
- 11. Information on shareholders' equity (continued)
- 11.d Information on share capital increases from capital reserves:

None. (31 December 2017: None)

## 11.e Capital commitments in the last fiscal year and at the end of the following interim period, the general purpose of these commitments and projected resources required to meet these commitments:

The Parent Bank has no capital commitments in the last fiscal year and at the end of the following interim period (31 December 2017: None).

## 11.f Indicators of the Bank's income, profitability and liquidity for the previous periods and possible effects of these future assumptions on the Bank's equity due to the uncertainty of these indicators:

The prior period income, the profitability and liquidity of the Parent Bank and their trends in the successive periods are followed by Budget Planning and Investor Relations Department by considering the outcomes of the potential changes in the foreign exchange rate, interest rate and maturity alterations on profitability and liquidity under several different scenario analyses. The Parent Bank operations are profitable and the Parent Bank keeps the major part of its profit by capital increases or capital reserves within the shareholders' equity.

#### 11.g Information on preferred shares:

The Parent Bank has no preferred shares (31 December 2017: None).

#### 11.h Information on marketable securities value increase fund:

	Current Period		
	TL	FC	
From Associates, Subsidiaries, and Entities Under Common Control	3.162	-	
Available for Sale Financial Assets	(127.616)	(112.944)	
Valuation Differences	(149.651)	(112.944)	
Foreign Exchange Difference	22.035	-	
Total	(124.454)	(112.944)	

	Prior Period		
	TL	FC	
From Associates, Subsidiaries, and Entities Under Common Control	(13.878)	-	
Available for Sale Financial Assets	(27.200)	12.440	
Valuation Differences	(35.047)	12.440	
Foreign Exchange Difference	7.847	-	
Total	(41.078)	12.440	

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

## **EXPLANATIONS AND DISCLOSURES ON CONSOLIDATED FINANCIAL STATEMENTS** (Continued)

#### III. Explanations and disclosures related to the consolidated off-balance sheet items

#### 1. Information on off-balance sheet liabilities

#### 1.a Nature and amount of irrevocable loan commitments:

	Current Period	Prior Period
Commitments for Forward Purchase and Sales of Assets	129.751	99.151
Commitments for Money Market Brokerage Purchase and Sales	127.833	84.711
Commitments for Stock Brokerage Purchase and Sales	199.909	1.058.598
Commitments for Letter of Credit	628.332	611.167
Commitments from Forward Short Term Borrowing and Transfers	-	93
Capital commitments for subsidiaries and associates (*)	114.525	78.890
Other	328.461	291.310
Total	1.528.811	2.223.920

<sup>(\*)</sup> It includes the remaining amount of the Parent Bank to commit purchase the shares of the fund as established with the name of Turkish Growth and Innovation Fund – TGIF which is planned to be created by the European Investment Fund – EIF.

## 1.b Possible losses and commitments related to off-balance sheet items including items listed below:

## 1.b.1 Non-cash loans including guarantees, surety and acceptances, financial collaterals and other letters of credits:

As of the reporting date, total letters of credits, surety and acceptance amount to TL 2.049.062 (31 December 2017: TL 1.098.066).

#### 1.b.2 Certain guarantees, tentative guarantees, surety ships and similar transactions:

As of the reporting date, total letters of guarantee is TL 1.899.119 (31 December 2017: TL 1.475.645).

#### 1.c.1 Total amount of non-cash loans:

	Current Period	Prior Period
Non-cash Loans Given Against Achieving Cash Loans	1.354.323	736.635
With Maturity of One Year or Less than One Year	102.397	25.875
With Maturity of More than One Year	1.251.926	710.760
Other Non-Cash Loans	2.593.858	1.837.076
Total	3.948.181	2.573.711

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

### **EXPLANATIONS AND DISCLOSURES ON CONSOLIDATED FINANCIAL STATEMENTS** (Continued)

- III. Explanations and disclosures related to the consolidated off-balance sheet items (continued)
- 1. Information on off-balance sheet liabilities (continued)
- 1.c.2 Information on sectoral risk breakdown of non-cash loans:

Not prepared in accordance with the Article No.25 of the Communiqué on the Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks.

#### 1.c.3 Information on non cash loans classified under Group I and Group II:

Not prepared in accordance with the Article No.25 of the Communiqué on the Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks.

#### 2. Information related to derivative financial instruments

Not prepared in accordance with the Article No.25 of the Communiqué on the Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks.

#### 3. Explanations on loan derivatives and risk exposures

Not prepared in accordance with the Article No.25 of the Communiqué on the Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks.

#### 4. Explanations on contingent liabilities and assets

There are 60 legal cases against the Group which are amounting to TL 5.209 as of the reporting date (31 December 2017: TL 4.976 - 56 legal cases).

Tax Audit Committee inspectors made an investigation for the years 2008-2011 about the payments made by the Parent Bank and employees to "Türkiye Sınai Kalkınma Bankası A.Ş. Mensupları Munzam Sosyal Güvenlik ve Yardımlaşma Vakfı" (Foundation) established in accordance with the decisions of Turkish Commercial Law and Civil Law as made to all Foundations in the sector. According to this investigation it has been communicated that the amount Parent Bank is obliged to pay is a benefit in the nature of fee for the members of Foundation worked at the time of payment, the amount Foundation members are obliged to pay should not been deducted from the basis of fee; accordingly tax audit report was issued with the claim that it should be taken penalized income tax surcharge / penalized stump duty deducted from allowance and total amount of TL 17.325 tax penalty notice relating to period in question to Parent Bank relying on this report.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

## **EXPLANATIONS AND DISCLOSURES ON CONSOLIDATED FINANCIAL STATEMENTS** (Continued)

#### III. Explanations related to the consolidated off-balance sheet items (continued)

#### 4. Explanations on contingent liabilities and assets (continued):

Some of the lawsuits are decided favorable, remaining of lawsuits are decided unfavorable by the tax courts of first instance. On the other hand, appeal and objection have been requested by the Parent Bank against the decision of the Court with respect to the Parent Bank and by the administration against the decision of the Court with respect to the administration and completion of appeal process is waited. The tax and penalty notices related to the decision of the tax court of first instance against the Parent Bank are accrued by administration depending on legal process and as of 31 July 2014 the Parent Bank has made total payments amounting to TL 22.091.

A similar case has been submitted to the Constitutional Court in the form of individual remedies by the main shareholder of the parent Bank in relation to the parent Bank's liabilities to pay, the Constitutional Court gave the decision with court file number 2014/6192. According to court decision published in the Official Gazette dated 21 February 2015 and numbered 29274, the assessments against the Parent Bank was contrary to the principle of legality and the Parent Bank's property rights has been violated. This decision is considered to be a precedent for the Parent Bank and an amount of TL 12.750 corresponding to the portion that the Parent Bank was obliged to pay for the related period is recognized as income in the prior period.

There is a lawsuit for Pendorya Mall of TSKB GYO registered in Pendik, Doğu District, plot 105, map 865, parcel 64 against IBB and Karacan Yapı at Pendik 2<sup>nd</sup> Court of First Instance Pendorya Mall claiming the road intersects his own property and demanding compensation amounting TL 7. TSKB GYO has been involved in the lawsuit as intervening party.

Relating to immovable property, subject of litigation discovery review and expert reports were submitted to the court file. Objections to the report and statement of TSKB GYO has been given. IBB Presidency has declared that expropriation proceedings related to the subject have been initiated. For this reason, lawsuit was removed from "Possessory Actions" and converted to the "Confiscating without expropriating" by the judge.

Accepting in the new case, the plaintiff claimed compensation from the Administration and in order to determine the amount of compensation the Court decided an expert examination since the information provided by the Land Registry and the Municipality was not deemed sufficient.

Expert reports submitted to the Court on 30 May 2013 and the Court decided to add Pendik Municipality as a defendant in the case. At the latest hearing on 24 December 2013 it was decided to accept the expert reports and Pendik Municipality to pay the relevant amount (TL 645) to the plaintiff. The reasoned decision has been notified, the decision which has been appealed by the appellant and the respondent Pendik Municipality has turned deteriorate the Supreme Court decision was a request for the correction requested by the İstanbul Metropolitan Municipality (IMM). The decision has been requested adjustment by IMM and plaintiff Sağlam Satış ve Paz. A.Ş. (Malazlar A.Ş.). Breaking decision of the Supreme Court is expected to evaluate the requests for correction of decision. The Court decided to apply of Supreme Court's decision to dismiss. The notification of reasoned decision is expected.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

## **EXPLANATIONS AND DISCLOSURES ON CONSOLIDATED FINANCIAL STATEMENTS** (Continued)

#### III. Explanations related to the consolidated off-balance sheet items (continued)

#### 4. Explanations on contingent liabilities and assets (continued):

Beyoglu Municipality approved the reclaim of TSKB GYO for the Building II which has the location as 1486 map and 76 parcel in Findikli in Beyoglu, Istanbul for the forfeiture because of zoning change. However, Municipality of Beyoglu sued because of no approbation by Istanbul Metropolitan Municipality, in order to keep rights on the subject.

The court made a decision as no solution for the relevant claim due to Beyoglu Municipality approved the reclaim. However, there has to be permission by Istanbul Metropolitan Municipality, and Cultural and Natural Heritage Preservation Board for the exact result. Thats why, decision was appealed by the company. The Council of State reversed the judgement based on unappropriate zoning plan changes with the decision of 28 March 2014. In addition, a new implementation development plan covering the Fındıklı Building II, which has been canceled by the judicial authorities and which is owned by TSKB GYO, is being prepared by the Municipality of Beyoğlu on December 21, 2010, the 1/1000 Scaled Beyoğlu District Protected Urban Site Protected Development Plan. For this content, TSKB GYO's application were made in writing to the Beyoğlu Municipality on 28 October 2014 in order to plan by taking into account the 1/1000 Scale Implementation Plan which is being prepared by the Municipality of Beyoğlu and the Istanbul Metropolitan Municipality. The court requested the Municipality to ask the plan including the immovable subject to the decision of the Council of State is still in force as a result of the decision of dismissal and that the plan canceled by the court in the letter sent from the Municipality is still valid answered in the form. In the case which was started to discuss again in court; an expert opinion examination was made. The Court has ruled in favor of the Parent Bank by canceling the administrative proceeding. Against decision, within the legal period, Beyoglu Municipality has applied for the appeal law and it is expected that the file will be sent to Istanbul Regional Administrative Court for examination and, if necessary, for re-

A lawsuit was filed by one of the investors of TSKB GYO on the cancellation of the 5th, 7th and 9th articles decided at the Ordinary General Assembly meeting on 27 April 2018. Although the request for the case was demanded to stop the execution of the 5th and 7th articles, the request for interim injunction requested for the suspension of the execution was rejected and an appeal was filed by the plaintiff. The trial is ongoing.

According to Legal Department of the Bank, it is not expected that the other lawsuits against the Bank will have a significant impact on the financial statements.

#### 5. Custodian and intermediary services

Not prepared in accordance with the Article No.25 of the Communiqué on the Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

## EXPLANATIONS AND DISCLOSURES ON CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### IV. Explanations and disclosures related to the consolidated income statement

#### 1. Information on interest income

#### 1.a Information on interest on loans:

	Current Period		Prior Period	
	TL	FC	TL	FC
Interest on Loans (*)				
Short Term Loans	288.134	30.260	148.959	6.610
Medium and Long Term Loans	238.122	1.053.553	155.101	620.706
Interest on Non-performing Loans	-	22.414	405	87
Premiums received from Resource Utilization Support Fund	-	-	-	-
Total	526.256	1.106.227	304.465	627.403

<sup>(\*)</sup> Commission income from loans has been included to the interest on loans.

#### 1.b Information on interest received from banks:

	Current Period		Prior Period	
	TL	FC	TL	FC
The Central Bank of Turkey (*)	7.045	-	3.885	-
Domestic Banks	45.336	6.668	43.322	5.841
Foreign Banks	1.058	382	986	69
Branches and Head Office Abroad	-	-	-	-
Total	53.439	7.050	48.193	5.910

<sup>(\*)</sup> Interests given to the Turkish Lira and US Dollar portion of the CBRT Required Reserves, reserve options and unrestricted accounts have been presented under "The Central Bank of Turkey" line in the financial statements.

#### 1.c Information on interest received from marketable securities:

	Current Period TL FC		
Financial Assets at Fair Value Through Profit and Loss	1.015	-	
Financial Assets at Fair Value Through Other Comprehensive			
Income	205.505	47.913	
Financial Assets Measured at Amortized Cost	170.149	7.218	
Total	376.669	55.131	

	Prior Per	Prior Period		
	TL FC			
Trading Securities	1.562	1		
Financial Assets at Fair Value Through Profit and Loss	135.912	35.891		
Available for Sale Financial Assets	110.304	11.938		
Total	247.778	47.830		

As indicated in accounting policies, the Parent Bank evaluate its Consumer Price Indexed (CPI) government bonds which are in securities portfolio of the Parent Bank base on reference index at date of issue and estimated CPI's. The estimated CPI's is updated when it seems necessary. As of 30 September 2018, the subjected securities is evaluated based on estimated annual inflation rate 19%.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

## EXPLANATIONS AND DISCLOSURES ON CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### IV. Explanations and disclosures related to the consolidated income statement (continued)

#### 1. Information on interest income (continued)

#### 1.d Information on interest income received from associates and subsidiaries:

	Current Period	Prior Period
Interest Received from Associates and Subsidiaries	22.500	14.942

#### 2. Information on interest expense

#### 2.a Information on interest on funds borrowed:

	Current Period		Prior P	eriod
	TL	FC	TL	FC
Banks	33.701	72.064	19.976	35.637
The Central Bank of Turkey	-	-	-	_
Domestic Banks	24.814	19.580	11.904	11.419
Foreign Banks	8.887	52.484	8.072	24.218
Branches and Head Office Abroad	-	-	-	_
Other Financial Institutions	2.090	331.149	2.090	180.405
Total (*)	35.791	403.213	22.066	216.042

<sup>(\*)</sup> Commissions given to the Banks and Other Institutions are presented under interest expense.

#### 2.b Information on interest expenses to associates and subsidiaries:

There is no interest expense to its associates and subsidiaries (30 September 2017: None).

#### **2.c** Information on interest expense to securities issued:

	Current Period		Prior 1	Period
	TL	FC	TL	FC
Interest on securities issued (1)	-	378.951	-	185.272

<sup>(1)</sup> Commissions given to issuance have been included to interest expense.

#### 3. Information on dividend income

Not prepared in accordance with the Article No.25 of the Communiqué on the Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks.

#### 4. Information on net trading income (net)

	Current period	Prior period
Profit	5.500.519	1.374.133
Gains on capital market operations	3.888	6.635
Gains on derivative financial instruments (1)	3.373.859	714.311
Foreign exchange gains	2.122.772	653.187
Losses (-)	(5.751.223)	(1.430.640)
Losses on capital market operations	(2.119)	(2.513)
Losses on derivative financial instruments (1)	(3.278.869)	(909.287)
Foreign exchange losses	(2.470.235)	(518.840)

<sup>(1)</sup> Foreign exchange gain from derivative transactions amounting to TL 2.361.109 is presented in "Gains on derivative financial instruments" (30 September 2017: TL 293.133), foreign exchange loss from derivative transactions amounting to TL (2.282.436) is presented in "Losses on derivative financial instruments" (30 September 2017: TL (482.372)).

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION FIVE (Continued)** 

## EXPLANATIONS AND DISCLOSURES ON CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### IV. Explanations and disclosures related to the consolidated income statement (continued)

#### 5. Information related to other operating income

	Current Period	Prior Period
Provisions Released (1)	150.000	837
Gains on Sale of Assets	-	302
From Associate and Subsidiary Sales	-	-
From Immovable Fixed Asset Sales	_	-
From Property Sales	-	244
From Other Asset Sales	-	58
Other	9.909	8.580
Total	159.909	9.719

<sup>(1)</sup> Includes TL 150.000 released provision in the current period.

#### 6. Provision expenses related to loans and other receivables of the Group

	Current Period
Expected Credit Loss	424.452
12 Months Expected Credit Loss (Stage 1)	53.791
Significant Increase in Credit Risk (Stage 2)	250.588
Non-performing Loans (Stage 3)	120.073
Marketable Securities Impairment Expenses	8.511
Financial Assets at Fair Value through Profit or Loss	-
Financial Assets at Fair Value through Other Comprehensive Income	8.511
Associates, Subsidiaries, and Entities under Common Control (Joint Venture) Value Decrease	_
Associates	-
Subsidiaries	-
Entities under Common Control (Joint Venture)	-
Other	867
Total	433.830

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION FIVE (Continued)** 

## EXPLANATIONS AND DISCLOSURES ON CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### IV. Explanations and disclosures related to the consolidated income statement (continued)

#### 6. Provision expenses related to loans and other receivables of the Group

	Prior Period
Specific provisions for loans and other receivables	5.707
III. Group Loans and Receivables	
IV. Group Loans and Receivables	4.894
V. Group Loans and Receivables	813
General provision expenses	17.329
Provision expenses for possible losses	-
Marketable securities impairment expenses	1.922
Trading securities	-
Investment securities available for sale	1.922
Impairment provisions	4.031
Associates	-
Subsidiaries	-
Entities under common control (Joint Vent.)	-
Investment securities held to maturity	4.031
Other (1)	4.000
Total	32.989

<sup>(1)</sup> Other provision contains amounting to TL 4.000 in the prior period allocated for the risks related to the loan portfolio.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION FIVE (Continued)** 

## **EXPLANATIONS AND DISCLOSURES ON CONSOLIDATED FINANCIAL STATEMENTS** (Continued)

#### IV. Explanations and disclosures related to the consolidated income statement (continued)

#### 7. Information related to other operating expenses

	Current Period	Prior Period
Personnel Expenses (1)(2)	98.585	76.750
Reserve for Employee Termination Benefits (1)	820	1.572
Bank Social Aid Fund Deficit Provision	-	-
Impairment Expenses of Fixed Assets	-	-
Depreciation Expenses of Fixed Assets	3.958	3.853
Impairment Expenses of Intangible Assets	-	-
Impairment Expense of Goodwill	-	-
Amortization Expenses of Intangible Assets	875	595
Impairment on Subsidiaries Accounted for Under Equity Method	-	-
Impairment on Assets for Resale	-	15
Depreciation Expenses of Assets Held for Resale		
Impairment Expenses of Assets Held for Sale	-	-
Other Operating Expenses	29.995	24.287
Rent Expenses	2.433	2.099
Maintenance Expenses	1.778	1.279
Advertisement Expenses	925	823
Other Expenses	24.859	20.086
Loss on Sales of Assets	-	-
Other (3)	16.094	17.220
Total	150.327	124.292

<sup>(1)</sup> Due to personnel expenses and reserve for employee termination benefits shown separately on the financial statement in the current period it is not include in the other operating expenses.

#### 8. Information on tax provision for continued and discontinued operations

#### 8.a Information on current tax charge or benefit and deferred tax charge or benefit:

The Group's current tax charge for the period is TL 60.109 (30 September 2017: TL 117.450). Deferred tax charge is TL 114.229 (30 September 2017: TL 1.183 deferred tax benefit).

#### 8.b Information related to deferred tax benefit or charge on temporary differences:

Deferred tax charge calculated on temporary differences is TL 114.229 (30 September 2017: TL 1.183 deferred tax benefit).

<sup>(2)</sup> Personnel dividend that is not recognized in the previous periods on the financial statements is recognized through rediscount at 30 September 2018. For the distribution of profit share to the employees in accordance with TAS 19 "Employee Benefits", a provision amounting to TL 6.900 is allocated during the period and classified in personnel expenses

<sup>(3)</sup> It contains vacation liability expenses amounting TL 1.638.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION FIVE (Continued)** 

## **EXPLANATIONS AND DISCLOSURES ON CONSOLIDATED FINANCIAL STATEMENTS** (Continued)

- IV. Explanations and disclosures related to the consolidated income statement (continued)
- 8. Information on tax provision for continued and discontinued operations (continued)
- 8.c Information related to deferred tax benefit / charge on temporary differences, losses, tax deductions and exceptions:

The Group has no deferred tax income or expense reflected in the income statement on carry forward tax losses, tax deductions and exceptions (30 September 2017: None).

9. Explanations on net profit/loss from continued and discontinued operations

The Bank is increased the net profit by 0,07% for the period ended 30 September 2018 compared to prior period.

- 10. Information on net profit/loss
- 10.a The nature and amount of certain income and expense items from ordinary operation is disclosed if the disclosure for nature, amount and repetition rate of such items is required for the complete understanding of the Group's performance for the period:

The Group has generated TL 2.211.344 of interest income, TL 1.073.816 of interest expenses, TL 37.306 of net fee and commission income from banking operations (30 September 2017: TL 1.329.177 interest income, TL 616.094 interest expenses, TL 28.757 net fee and commission income).

10.b The effect of the change in accounting estimates to the net profit/loss; including the effects to the future period, if any:

There are no changes in the accounting estimates.

10.c Minority share of profit and loss:

The current year loss attributable to minority shares is TL 43.013 (30 September 2017: TL 7.633 loss). The total shareholders' equity, including current year profit attributable to minority shares is TL 9.640 (30 September 2017: TL 50.628).

## 11. If the other items in the income statement exceed 10% of the income statement total, accounts amounting to at least 20% of these items are shown below

	Current Period	Prior Period
Gains on Other Fees and Commissions		
Gains on Brokerage Commissions	25.619	20.856
Commissions from Initial Public Offering	1.197	1.092
Investment Fund Management Income	1.709	1.525
Other	3.112	2.247
Total	31.637	25.720

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION FIVE (Continued)** 

## **EXPLANATIONS AND DISCLOSURES ON CONSOLIDATED FINANCIAL STATEMENTS** (Continued)

- V. Explanations on the risk group of the Parent Bank
- 1. Information on the volume of transactions related to the Parent Bank's own risk group, outstanding loan and deposit transactions and income and expenses of the period

#### 1.a Current period:

Risk Group of the Parent Bank	Subsidiaries and Associates		Direct and Indirect Shareholders of the Parent Bank		Other Entities Included in the Risk Group	
	Cash	Non-Cash	Cash	Non-Cash	Cash	Non-Cash
Loans and other receivables						
Balance at the beginning of the period	346.306	1.448	-	-	83.938	-
Balance at the end of the period	489.864	4.983	-	-	80.901	-
Interest and commission income received	21.847	653	-	-	4.649	-

#### 1.b Prior period:

Risk Group of the Parent Bank	Subsidiaries and Associates		Direct and Indirect Shareholders of the Parent Bank		Other Entities Included in the Risk Group	
	Cash	Non-Cash	Cash	Non-Cash	Cash	Non-Cash
Loans and other receivables						
Balance at the beginning of the period	294.292	7.878	21.131	-	90.035	-
Balance at the end of the period	199.925	878	-	-	81.449	-
Interest and commission income received	14.393	549	251	-	4.831	-

#### 1.c Information on deposit held by Parent Bank's own risk group:

The Parent Bank is not authorized to accept deposits.

## 2. Information on forward and option agreements and other similar agreements made with related parties

Risk Group of the Parent Bank	Subsidiaries an	Subsidiaries and Associates		Shareholders of the Parent		es Included k Group
	<b>Current Period</b>	<b>Prior Period</b>	<b>Current Period</b>	<b>Prior Period</b>	<b>Current Period</b>	<b>Prior Period</b>
Fair Value Through Profit						
or Loss Transactions						
Beginning of the Period	444.536	849.378	-	-	-	-
End of the Period	656.860	444.536	-	-	143.001	-
Total Profit / Loss (*)	(175.991)	(26.483)	-	-	14.135	-
Hedging Risk Transactions						
Beginning of the Period	-	-	-	-	-	_
End of the Period	-	-	-	-	-	-
Total Profit / Loss	-	-	-	-	-	-

<sup>(\*)</sup> Prior period includes the informations belong to 30 September 2017

#### 3. Total salaries and similar benefits provided to the key management personnel

Benefits provided to key management personnel in the current period amount to TL 13.738 (30 September 2017: TL 13.029).

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION FIVE (Continued)** 

## **EXPLANATIONS AND DISCLOSURES ON CONSOLIDATED FINANCIAL STATEMENTS** (Continued)

#### VI. Explanations and notes related to subsequent events:

The application of regarding capital increase by TSKB Gayrimenkul Yatırım Ortaklığı A.Ş. (TSKB GYO) was approved by the Capital Markets Board and announced in the Capital Market Bulletin numbered 2018/44 in 11 October 2018.

#### **SECTION SIX**

#### **AUDITORS' LIMITED REVIEW REPORT**

#### I. Explanations on the auditors' limited review report

The consolidated financial statements as of and for the year ended 30 September 2018 have been reviewed by Güney Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik AŞ (A Member firm of Ernst & Young Global Limited) and Auditors' Report dated 30 October 2018 is presented in the introduction of this report.

#### II. Explanations and notes prepared by independent auditors

There are no other explanations and notes not expressed in sections above related with the Group's operation.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION SEVEN**

#### INFORMATION ON INTERIM ACTIVITY REPORT

I. Interim period activity report included chairman of board of directors and CEO's assesments for the interim activities

#### GENERAL INFORMATION

#### **Board of Directors**

Name and Surname	Position	Term	Independent Member	Committees and Roles
Hakkı Ersin Özince	Chairman	2018-2021	No	-
Mehmet Şencan	Vice Chairman	2018-2021	Yes*	Chair of Audit Committee, Member of Credit Revision Committee
Suat İnce	Board Member and CEO	2018-2021	No	Member of Credit Revision Committee
Yavuz Canevi	Board Member	2018-2021	No	-
Mehmet Emin Özcan	Board Member	2018-2021	No	-
Ebru Özşuca	Board Member	2018-2021	Yes*	Member of Audit Committee, Chair of Corporate Governance Committee, Chair of Remuneration Committee
Mithat Rende	Board Member	2018-2021	Yes	Member of Sustainability Committee
Zeynep Hansu Uçar	Board Member	2018-2021	No	Member of Corporate Governance Committee, Member of Remuneration Committee, Member of Sustainability Committee
Ahmet Hakan Ünal	Board Member	2018-2021	No	Member of Credit Revision Committee
Hüseyin Yalçın	Board Member	2018-2021	No	-
Can Yücel	Board Member	2018-2021	No	Member of Credit Revision Committee, Member of Sustainability Committee

<sup>\*</sup>Considered as an independent member pursuant to the Corporate Governance Communique by the CMB for being a Member of the Audit Committee

#### bInformation on the Bank's Board Meetings

The Board of Directors issued 32 decisions in the period between January 1, 2018 - September 30, 2018. Board Members attended the meetings at a satisfactory level.

#### **Senior Management**

Name and Surname	Position	
Suat İnce	CEO	
Çiğdem İçel	Executive Vice President - Economic Research, Financial Institutions, Development Finance Institutions, Engineering and Technical Consultancy	
Ece Börü (acting) (1)	Executive Vice President - Loans, Loan Monitoring, Loan Operations	
B. Gökhan Çanakpınar  Executive Vice President - Building Management and Administrative Affair System Support and Operation, Application Development		
Ece Börü  Executive Vice President - Budget Planning and Investor Relations, Financial Analysis and Appraisal, Financial Control		
Hakan Aygen  Executive Vice President - Corporate Finance, Corporate Marketing, Projection Finance		
A. Ferit Eraslan  Executive Vice President - Board of Internal Auditors, Internal Control, R Management		
Aslı Zerrin Hancı	slı Zerrin Hancı Executive Vice President - Treasury, Treasury & Capital Markets Operations	
H. Yetkin Kesler	Executive Vice President - Pension and Assistance Funds, Human Resources, Corporate Communication, Enterprise Architecture and Process Management, Corporate Compliance	

<sup>(1)</sup> Ms. Ufuk Bala Yücel retired from her position as Executive Vice President for Loans, Loan Monitoring, Loan Operations, and Ms. Ece Börü has assumed the same position as the acting Executive Vice President of Loans, Loan Monitoring, Loan Operations.

The third quarter of the year saw no changes in the Board of Directors or the Senior Management.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION SEVEN (Continued)** 

#### **INFORMATION ON INTERIM ACTIVITY REPORT (Continued)**

I. Interim period activity report included chairman of board of directors and CEO's assessments for the interim activities (continued)

#### ASSESSMENTS OF THE BOARD CHAIRMAN FOR THE PERIOD

International developments indicate that the global economy is undergoing a significant change. The U.S. tax measures aiming to influence global trade directly following the loosening steps in fiscal policy, coupled with the trade agreements it has recently been re-establishing, will have an impact on global growth in the near future. On the other hand, the Federal Reserve is consistently taking tightening measures. Economic indicators have started to improve in Europe while political developments increase the uncertainty about monetary policy.

Dynamism in domestic and foreign politics, depreciating exchange rates and increasing interest rates led the authorities to put into action some contingency plans for the real sector and banking sector. Our banking sector has been a focus for regulations in the wake of changes in procedures for swap transactions following a strong monetary tightening by the Central Bank to control exchange rate volatility, changes regarding required reserves in deposits, and restructuring programs for loans extended to the real sector. The Restructuring Program for the next three years sets out medium-term objectives and policies and has emerged as a guide for long-term planning in our sector. We believe these regulations will shortly have a positive impact on our economy and our sector.

During this period, TSKB continued to diversify its resources. The Bank signed a new loan agreement of USD 200 million with the Asian Infrastructure Investment Bank (AIIB) in September, with the Treasury and the Ministry of Finance standing as the guarantor. This was yet another addition into the list of development finance institutions that TSKB works with. This fund will be used to maintain support to investments in renewable energy, energy efficiency, transportation, energy transmission, waste water management and telecommunication sectors.

TSKB has assumed a leading position in development banking and in ever improving development projects in Turkey and its vicinity, and we are confident that TSKB's support for the economy will increase exponentially in sectors that provide the lifeblood to the economy under the current market conditions.

Sincerely,

Chairman

H. Ersin Özince

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION SEVEN (Continued)** 

#### INFORMATION ON INTERIM ACTIVITY REPORT (Continued)

I. Interim period activity report included chairman of board of directors and CEO's assessments for the interim activities (continued)

#### ASSESSMENTS OF THE CHIEF EXECUTIVE OFFICER FOR THE PERIOD

Supporting private sector investments in Turkey and thus making an ever-increasing contribution to the economy, our bank has continued to deliver operations, funding operations in particular, in accordance with the changes in the financial markets and the legal regulations made in the first nine months of 2018. Following our successful Eurobond issuance in January and as a result of negotiations for long-term funding, we secured from the World Bank a loan of USD 400 million on a maturity of 29 years under the "Inclusive Access to Finance Project" in the second quarter, with the Undersecretariat of Treasury of the Turkish Prime Ministry standing as the guarantor. In early July, we secured a syndicated loan worth USD 220 million participated by a total of 15 banks from 11 countries.

Sustainable energy and infrastructure investments are of utmost importance for our country in terms of both combating the climate change and reducing dependence on foreign energy resources. TSKB was the first in the world to sign a new loan agreement amounting to USD 200 million with the Asian Infrastructure Investment Bank (AIIB) in September. The loan will be utilized for the financing of renewable energy, energy efficiency, transportation, energy transmission, waste water management and telecommunication investments. This is the first time that AIIB extends a loan to any bank in the world to finance private sector investments. We take pride in bringing such funding into our country, and we believe this loan is a sign of the confidence in our national economy. We would like to thank the Ministry of Treasury and Finance for their comprehensive efforts in taking this pioneering step as well as AIIB for this valuable collaboration on our development journey.

On TSKB Blog, we share our extensive knowledge and experience on many subjects such as economy, development, sectors, sustainability and inclusiveness. We keep up with the development agenda and aim to shed light on the rapid transformation in different industries through articles written within the framework of international developments such as digital transformation, industry 4,0 and low-carbon economy, in addition to the economy and finance agenda.

Working for Turkey's inclusive and sustainable development goals, we have achieved healthy financial results in the first nine months of the year. Recent loans have mainly focused on renewable energy, food, logistics, energy and resource efficiency investments, women's employment projects as well as APEX loans and enabled our loan portfolio to reach TL 33,6 billion. In the same period, our consolidated net profit stood at TL 421 million. As of September 30, 2018, our assets rose by 58% to TL 44,4 billion and our equity grew by 5% to reach TL 3,7 billion on a year-to-date basis.

The strong dynamics of Turkey's economy currently offers significant opportunities for investment. I think we have left the difficult period behind thanks to the measures taken by our economy management. I also think we are now in the process of recovery. At TSKB, we will continue to stand by our investors in the upcoming period through our financing and consultancy products and by prioritizing inclusive development and sustainability loans.

Sincerely,

CEO and Board Member

Suat İnce

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION SEVEN (Continued)** 

#### **INFORMATION ON INTERIM ACTIVITY REPORT (Continued)**

I. Interim period activity report included chairman of board of directors and CEO's assessments for the interim activities (continued)

#### ECONOMIC DEVELOPMENTS DURING THE INTERIM PERIOD

#### **Economic Developments in the First 9 Months of 2018**

In the second quarter of 2018, Turkish economy grew by 5,2% year-on-year. On expenditures side, strong domestic demand emerged as a key driver for growth in the second quarter. Data adjusted for seasonal and calendar effects indicated that the GDP increased by 0,9% in the second quarter of 2018 when compared to the previous quarter. As of the end of June 2018, the size of Turkish economy stood at TL 3,4 trillion (USD 881 billion).

Inflation data by Turkstat revealed that annual inflation based on consumer prices was 24,5% as of September 2018. At 2017 year-end, the inflation rate rose to 11,9%. The FX rate increase and the hike in food prices and global commodity prices all contributed to the rising inflation.

Turkstat data indicated that industrial production maintained its growth trend despite the loss in momentum in the first eight months on a year-on-year basis. The increase rate stood at 9.9% on average in the first quarter, at 5,2% in the second quarter and at 5,6% and 1,7% in July and August respectively. In the first eight months of the year, industrial production increased by 6,4%.

The strong growth in the exports of iron and steel, automotive and white goods in the first eight months of the year led to an increase of 5% in total exports which stood at USD 108 billion. Despite the 20% increase in energy imports in this period, the decrease in gold imports led to the total imports figure to rise only to USD 158 billion by a limited increase of 6%. This led the foreign trade deficit to rise to USD 49 billion with an increase of 8%. In the first eight months, the rate of exports meeting imports stood at 68,8%.

Current accounts deficit increased by 13,5% year-on-year to reach USD 30,6 billion in the first eight months of 2018. The annual deficit was USD 47.4 billion in 2017, which constituted 5,6% of the GDP, and we estimate that it increased to USD 51,1 billion by the end of August 2018, constituting 5,8% of the GDP.

Ministry of Finance data showed that the central administration budget had a TL 56,7 billion deficit in the first three quarters of 2018 with a year-on-year increase of 79%. In the first three quarters, tax revenues increased by 19,2% to reach TL 459 billion and primary expenditures rose by 23% to stand at TL 543 billion. Primary surplus, on the other hand, fell by 75,3% to TL 3,7 billion year-on-year in the first nine months of 2018.

#### Markets

In the first nine months of the year, global economic growth maintained its pace despite political risks, increasing protectionist tendencies in trade and the rising oil prices. There was an increase in private investments. Furthermore, a concordant progress of fiscal loosening and monetary policies in the U.S had a positive impact on global growth. However, the increasing presence of protectionist measures, the increase in geopolitical risks, the problems in developing countries and the increase in energy prices in the third quarter of the year point out to the fact that robust global growth is not sustainable and will not spread worldwide.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION SEVEN (Continued)** 

#### **INFORMATION ON INTERIM ACTIVITY REPORT (Continued)**

## I. Interim period activity report included chairman of board of directors and CEO's assessments for the interim activities (continued)

In the first nine months of the year, robust growth indicators and low unemployment levels in the U.S. allowed the Federal Reserve to hike interest rates three times by 0,25 points, and the expectation for another increase in the last quarter has strengthened. Therefore, the FED funding rate of 1,25-1,50% at the beginning of the year is expected to rise to 2,25-2,50% by the end of the year. On the other hand, the increase in geopolitical risks caused the oil prices to rise by 24% to reach USD 82 since the beginning of the year and resulted in an increase in the middle-term inflation risks. This resulted in a flight from global bonds. The ten-year U.S. Treasury bond rate started the year at 2,43% and ended the term at 3,06%.

The U.S. interest rate hikes, coupled with country-specific political and economic problems, weakened the risk appetite and led to a decline in capital inflows. The IIF data suggests that, standing at USD 206 billion in the first nine months of last year, portfolio inflows into developing countries declined year-on-year to USD 170 billion in 2018. Therefore, the currencies of developing countries have depreciated against USD and risk premiums and bond interests have increased.

The weakened risk appetite in developing countries, depreciation of TL, geopolitical risks and the downward revisions in the credit rating had a negative impact on domestic markets. The deterioration in the inflation outlook due to rising exchange rates increased the upward pressure on interest rates. Two-year benchmark bond interest started the first half of the year at 13,40% and finished it at 25,82%. The Central Bank made a simplification step in the monetary policy in order to curb inflation and reduce volatility in FX rates and increased the weekly repo rate to 17,75%, shifting the funding facility to weekly repo from the late liquidity window. In September, it increased the policy rate to %24 with an increase of 6,25 basis points. USD/TL increased by 59% to reach 5,99, and BIST-100 index decreased by 13% to 99,957 for the period.

#### **Banking Sector**

In the first nine months of the year, TL loans increased by 7,44% whereas FX loans decreased by 2,13% on a currency-adjusted basis. Since the beginning of the year, the currency-adjusted increase was 3,96% in total loans, and this increase is observed to be 830 basis points slower compared to 2017 on a year-on-year basis, during which the impact of CGF loans was evident. On the basis of loan types, the first nine-month credit growth was due to TL corporate loans growing by 10%, while personal credit card debts are prominent with a growth of 12,3%.

Deposits, the major source of funding for the sector, increased by 10,4% in TL during the first nine months of 2018, the fall in FX stood at 3,4% and the net change in total deposits increased by 4,1%.

The loan-to-deposit ratio increased by 14,5 points on the TL side with the impact of CGF-supported loan extensions in 2017, and it was limited to a 1,4 point increase in the first half of 2018, and decreased by 6 points in the third quarter of the year. Starting the year at 151,5%, the ratio decreased to 147% by the end of September. On FX side, the loan-to-deposit ratio increased by 9,8 points, reaching 95,2% due to a fall in deposits. However, due to the weighted impact of the TL side, the total loan-to-deposit ratio remained at 121% during the first half of the year, and decreased to 119,7% in the third quarter of the year with a fall of 1,8 basis points.

Change YTD	TL Terms	Adjusted for currency impact
Loans	23,9%	5,47%
Deposits	29,2%	4,0%

Source: BRSA Weekly Bulletin, September 28, 2018

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION SEVEN (Continued)** 

#### **INFORMATION ON INTERIM ACTIVITY REPORT (Continued)**

I. Interim period activity report included chairman of board of directors and CEO's assessments for the interim activities (continued)

#### GENERAL ASSEMBLY RESOLUTIONS

The Bank's annual Ordinary General Assembly meeting was held at the Head Office on March 23, 2018. General Assembly resolutions were shared with shareholders via the Interim Report for the Period of January 1 - March 31, 2018, the Bank's web site and the Public Disclosure Platform.

#### HIGHLIGHTS FROM THE BANK'S OPERATIONS DURING THE INTERIM PERIOD

On September 28, 2018, TSKB and AIIB signed the "Sustainable Energy and Infrastructure Loan Agreement" that is worth USD 200 million. Borrowed under the repayment guarantee of the Ministry of Treasury and Finance, the aforementioned loan will be extended for the financing of renewable energy, energy efficiency, transportation, energy transmission, waste water management and telecommunication investments by private firms all around Turkey. Moreover, this is the first time in the world that AIIB extends a loan to a bank to be transferred to private sector investments.

TSKB's Board of Directors resolved in the meeting held on August 27, 2018 to exercise the right of first option arising from its current shares in TSKB Gayrimenkul Yatırım Ortaklığı Anonim Şirketi (TSKB REIT) in the capital increase to be made by TSKB REIT, of which TSKB is a controlling shareholder, and to commit to TSKB REIT that the shares remaining after the shareholders exercise their rights to buy shares will be purchased at the price that will materialize on Borsa İstanbul A.Ş. Primary Market, on the condition that the price may not be lower than the nominal value and upon the approval of the Capital Markets Board of Turkey.

#### **Developments Regarding the Bank's Corporate Governance Operations**

TSKB is among the companies participating in the pilot implementation of the new reporting framework developed by the joint efforts of the Capital Markets Board of Turkey, the European Bank for Reconstruction and Development (EBRD) and Nestor Advisors & Ünsal Gündüz Attorneys at Law in order to implement and monitor corporate governance principles and create a reliable information kit.

The third meeting of the TSKB Corporate Governance Committee in 2018 was held in August. In the meeting, it was determined that compliance with the Corporate Governance Principles was achieved and the activities performed during the period were evaluated.

#### FINANCIAL DEVELOPMENTS DURING THE INTERIM PERIOD

Summary for the Bank's main consolidated financial indicators as of September 30, 2018 is provided below:

Total assets grew by 58% on a year-on-year basis and by 48% compared to 2017 year-end to reach TL 44.4 billion.

As of the end of September, total loan portfolio stood at TL 33,6 billion, marking an increase of 62% on a year-on-year basis and 50% on a year-to-date basis. The ratio of non-performing loans to total loans stood at 2% as of the end of September.

Equity rose by 5% on a year-on-year basis and by 1% compared to 2017 year-end to reach TL 3,7 billion. Standing at 17% as of 2017 year-end, the capital adequacy ratio was 17,86% as of the end of September 2018.

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

**SECTION SEVEN (Continued)** 

#### **INFORMATION ON INTERIM ACTIVITY REPORT (Continued)**

## I. Interim period activity report included chairman of board of directors and CEO's assessments for the interim activities (continued)

In the first nine months of the year, consolidated net income was TL 426 million.

Return on equity, which was 17,8% in 2017, was 15,2% in the first nine months of 2018.

Return on assets was 2,2% in 2017 and 1,5% in the first nine months of 2018.

In the first nine months of 2018, total adjusted gross operating income increased by 34% on an annual basis to reach TL 935 million while other operating expenses rose by 21% to TL 150 million. The expense-to-income ratio stood at 17,7% in the first nine months of 2017, decreased to 15,9% for the whole year of 2017, and it was 20,4% in the first nine months of 2018.

#### RISK MANAGEMENT

TSKB's Risk Management Policies and the codes of practice pertaining to such policies are comprised of written standards set by the Board of Directors and applied by the Bank's senior management.

Under TSKB's Risk Management Policies, the main risks the Bank is exposed to are identified as credit risks, asset-liability management risks (market risk, structural interest rate risk, liquidity risk) and operational risks. A Risk Management Department is established within the Bank to ensure compliance with the said risk policies and the codes of practice pertaining thereto and manage the risks the Bank is exposed to in parallel with these policies.

TSKB's Risk Management Department is actively involved in all processes regarding the management of risks and regularly reports to the Board of Directors, the Audit Committee, the senior management and the relevant departments within the Bank. The roles, responsibilities and structure of the Department are set in the Regulation on Risk Management Department.

#### **FURTHER INFORMATION**

Developments making a significant impact on the Bank's operations during the period are explained above. For further information, please refer to the 2017 Annual Report at the following link:

http://www.tskb.com.tr/en/investor-relations/financial-information